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Securities Code (in Japan) 6945
June 4, 2018

To Our Shareholders:

Kazuhiro Igarashi
President and Representative Director
FUJITSU FRONTTECH LIMITED
1776 Yanokuchi, Inagi-shi, Tokyo

NOTICE OF CONVOCAION OF THE 103rd ANNUAL SHAREHOLDERS' MEETING

You are cordially invited to attend the 103rd Annual Shareholders' Meeting of FUJITSU FRONTTECH LIMITED (the "Company"). The Annual Shareholders' Meeting will be held for the purposes as described below.

If you are unable to attend the Annual Shareholders' Meeting, you can exercise your voting rights in writing. Please review the Reference Documents for the Annual Shareholders' Meeting, indicate your votes for or against each of the proposals on the enclosed Voting Rights Exercise Form, and return the form so that it is received by 5:10 p.m. on Monday, June 25, 2018, Japan time.

- 1. Date and Time:** Tuesday, June 26, 2018 at 10:00 a.m.
- 2. Place:** The Company's headquarters, located at
1776 Yanokuchi, Inagi-shi, Tokyo
- 3. Meeting Agenda:**
Matters to be reported: The Business Report, Consolidated Financial Statements, Non-consolidated Financial Statements and Audit Results of the Consolidated Financial Statements by the Accounting Auditor and the Audit & Supervisory Committee for the 103rd fiscal year (April 1, 2017 -March 31, 2018)
Proposals to be resolved:
Proposal No. 1: Election of Five Directors (excluding Directors Concurrently Serving as Audit & Supervisory Committee Members)
Proposal No. 2: Election of Three Directors Concurrently Serving as Audit & Supervisory Committee Members
Proposal No. 3: Payment of Bonuses to Directors
- 4. Guide to Exercise of Voting Rights**
(Please refer to [Guide to Exercise of Voting Rights, etc.] on the next page.)

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\* When attending the Annual Shareholders' Meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk on arrival at the Annual Shareholders' Meeting.

## **[Guide to Exercise of Voting Rights, etc.]**

- If you are unable to attend the Annual Shareholders' Meeting, you may appoint another shareholder of the Company who holds a voting right as your proxy. In so doing, a document certifying the proxy is required to be submitted to the Company.
- If you exercise your voting rights by mail without indicating your vote for or against the proposals, it is deemed as you expressed your intention to vote for the proposals.
- If you want to diversely exercise your votes, it is required that you notify the Company in writing, together with the reasons by three days before the day of the Annual Shareholders' Meeting.
- Information regarding the following matters will be posted or announced on the Company's website at <http://www.fujitsu.com/jp/group/frontech/about/ir/> (Top page of "Investor Relations" (in Japanese only)).
  1. In accordance to the laws and regulations, and provisions of Article 15 of the Company's Articles of Incorporation, "Matters Concerning Subscription Rights to Shares" of the Business Report and "List of Explanatory Notes to the Consolidated Financial Statements" and "List of Explanatory Notes to the Non-consolidated Financial Statements" are posted. (The foregoing are not included in the "Business Report for the 103rd fiscal year" (in Japanese only)).
  2. Any updates to the Reference Documents for the Annual Shareholders' Meeting, the Business Report, and the Consolidated and Non-Consolidated Financial Statements will be announced.

# Reference Documents for the Annual Shareholders' Meeting

## Proposals and References

### Proposal No. 1: Election of Five Directors (excluding Directors Concurrently Serving as Audit & Supervisory Committee Members)

As the terms of office of Directors (excluding Directors concurrently serving as the Audit and Supervisory Committee Members) is one year, the terms of office of all five Directors (excluding Directors concurrently serving as the Audit and Supervisory Committee Members) will end at the close of this Annual Shareholders' Meeting. Accordingly, the Company proposes the election of five Directors (excluding Directors concurrently serving as the Audit and Supervisory Committee Members).

The Audit and Supervisory Committee has examined this Proposal, and no objection has been made.

The candidates for Directors (excluding Directors concurrently serving as Audit & Supervisory Committee Members) are as follows (the candidate marked with \* is a new candidate):

| Candidate No. | Name<br>(Date of birth)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Career summary, positions and responsibilities in the Company and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Number of shares of the Company held by the candidate |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 1             | Kazuhiro Igarashi<br>(April 30, 1955)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <p>April 1979      Joined FUJITSU LIMITED</p> <p>June 2007      Corporate Vice President,<br/>President, Personal Systems Business Unit, FUJITSU LIMITED</p> <p>May 2009      Corporate Vice President,<br/>Fujitsu Technology Solutions GmbH, FUJITSU LIMITED,</p> <p>April 2010      Corporate Vice President,<br/>President, Storage Systems Unit, FUJITSU LIMITED</p> <p>April 2012      Corporate Senior Vice President,<br/>President, Business Operation Group, FUJITSU LIMITED (to March 2017)</p> <p>June 2012      Outside Director, FUJITSU COMPONENT LIMITED</p> <p>June 2016      Director, FUJITSU COMPONENT LIMITED</p> <p>April 2017      Advisor of the Company</p> <p>June 2017      President and Representative Director of the Company (to present)</p> | 3,100                                                 |
|               | <p>&lt;Reasons for selecting Kazuhiro Igarashi as a candidate for Director (excluding Director concurrently serving as Audit &amp; Supervisory Committee Member)&gt;</p> <p>Utilizing his experience in leading product development and manufacturing in product business section and business experience in global section at FUJITSU LIMITED, Kazuhiro Igarashi has led the strengthening of the Company's business since he assumed the office of President. The Company believes that it is essential that he expands its solution service as a union of hardware, software and service for the Company to cope with environmental changes amid progress of digital innovation and to further enhance business results and corporate value. Therefore, it is proposed that he shall be continuously elected as Director.</p> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                       |

| Candi-<br>date<br>No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Name<br>(Date of birth)                                                                                                                                                                                              | Career summary, positions and responsibilities in the Company<br>and significant concurrent positions |                                                                                                            | Number of<br>shares of the<br>Company<br>held by the<br>candidate |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|
| 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Kunihiko<br>Matsumori<br>(November 19,<br>1956)                                                                                                                                                                      | April 1980                                                                                            | Joined FUJITSU LIMITED                                                                                     | 8,200                                                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                      | April 2000                                                                                            | Director, Engineering Dept., Retail System Div.,<br>Consumer Transaction Business Unit, FUJITSU<br>LIMITED |                                                                   |
| December 2001                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Director, Engineering Dept. I, Retail Business Div.,<br>Research & Development Group of the Company                                                                                                                  |                                                                                                       |                                                                                                            |                                                                   |
| June 2003                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | General Manager, Retail Business Div., Research &<br>Development Group of the Company                                                                                                                                |                                                                                                       |                                                                                                            |                                                                   |
| April 2006                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | President, Retail Business Group<br>and General Manager, System Development Div. of the<br>Company                                                                                                                   |                                                                                                       |                                                                                                            |                                                                   |
| April 2007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Corporate Vice President,<br>President, Retail Business Group of the Company                                                                                                                                         |                                                                                                       |                                                                                                            |                                                                   |
| June 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Corporate Senior Vice President,<br>President, Retail Business Group of the Company                                                                                                                                  |                                                                                                       |                                                                                                            |                                                                   |
| June 2012                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Director, Corporate Senior Vice President,<br>President, Retail Business Group of the Company                                                                                                                        |                                                                                                       |                                                                                                            |                                                                   |
| June 2015                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Director, Corporate Senior Vice President,<br>President, Retail Business Group<br>and President, Quality Assurance Group of the Company                                                                              |                                                                                                       |                                                                                                            |                                                                   |
| May 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Director, Corporate Senior Vice President,<br>President, Frontline Solution Business Group and<br>President, Quality Assurance Group<br>and Responsibility for Frontline Business Promotion<br>Group of the Company  |                                                                                                       |                                                                                                            |                                                                   |
| August 2017                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Director, Corporate Senior Vice President, CTO,<br>President, Frontline Solution Business Group and<br>President, Quality Assurance Group                                                                            |                                                                                                       |                                                                                                            |                                                                   |
| April 2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Director, Corporate Executive Vice President, CTO,<br>Responsibility for Business Lines and<br>President, Frontline Solution Business Group and<br>President, Quality Assurance Group of the Company<br>(to present) |                                                                                                       |                                                                                                            |                                                                   |
| <Reasons for selecting Kunihiko Matsumori as a candidate for Director (excluding Director<br>concurrently serving as Audit & Supervisory Committee Member)><br>In addition to leading frontline technology businesses such as retail business and RFID for<br>many years as Director and Corporate Vice President at the Company, Kunihiko Matsumori has<br>taken part in the formulation and implementation of product-quality strategies. He has served as<br>CTO (Chief Technology Officer) since August 2017. The Company believes that moving<br>forward, he is qualified to further develop technological strength of the Company and expand<br>frontline solution business, as well as to improve its product and service quality. Therefore, it is<br>proposed that he shall be continuously elected as Director. |                                                                                                                                                                                                                      |                                                                                                       |                                                                                                            |                                                                   |

| Candidate No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Name<br>(Date of birth)           | Career summary, positions and responsibilities in the Company and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Number of shares of the Company held by the candidate |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Naoki Yoshida<br>(April 11, 1959) | <p>April 1983      Joined FUJITSU LIMITED</p> <p>September 2003      Director, Financial Planning &amp; Analysis Dept., Corporate Controller Div., Corporate Finance Div., FUJITSU LIMITED</p> <p>June 2009      Director, Cost Management Unit, FUJITSU LIMITED</p> <p>June 2010      Executive Vice President, Corporate Finance Group and General Manager, Finance Div. of the Company</p> <p>June 2011      Corporate Vice President, President, Corporate Finance Group and Responsibility for Business Re-engineering Office and Internal Audit Div. of the Company</p> <p>May 2013      Corporate Senior Vice President, President, Corporate Finance Group and Responsibility for Business Re-engineering Office and Responsibility for Internal Audit Div. of the Company</p> <p>June 2014      Corporate Senior Vice President, President, Corporate Finance Group and General Manager, Finance Div. and Responsibility for Internal Audit Office of the Company</p> <p>June 2015      Director, Corporate Senior Vice President, President, Corporate Finance Group and General Manager, Finance Div. and Responsibility for Internal Audit Office of the Company</p> <p>July 2015      Director, Corporate Senior Vice President, President, Corporate Finance Group and Responsibility for Internal Audit Office of the Company</p> <p>August 2017      Director, Corporate Senior Vice President, CFO, President, Corporate Finance Group and Responsibility for Internal Audit Office of the Company (to present)</p> | 1,700                                                 |
| <p>&lt;Reasons for selecting Naoki Yoshida as a candidate for Director (excluding Director concurrently serving as Audit &amp; Supervisory Committee Member)&gt;</p> <p>Through a long experience in corporate finance section at the Company and FUJITSU LIMITED, Naoki Yoshida has gained an extensive knowledge in corporate finance, cost strategy, and internal control, etc. and achieved results at the Company in management improvement and business optimization. He has served as CFO (Chief Financial Officer) since August 2017. The Company believes that he is qualified to further enhance business results and corporate value. Therefore, it is proposed that he shall be continuously elected as Director.</p> |                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                       |

| Candidate No. | Name<br>(Date of birth)      | Career summary, positions and responsibilities in the Company and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Number of shares of the Company held by the candidate |
|---------------|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 4             | Jo Oda<br>(January 21, 1961) | <p>April 1985      Joined FUJITSU LIMITED</p> <p>April 2014      Corporate Vice President,<br/>Head of Service &amp; System Business Promotion Unit,<br/>Service Platform Business<br/>Member of Global Marketing<br/>Assistant Vice President, OP PROJECT Office, FUJITSU LIMITED</p> <p>April 2016      Corporate Executive Officer<br/>SVP, Head of Service and Platform Business<br/>Development Unit, Global Marketing<br/>Vice Head of Tokyo Olympic &amp; Paralympic Operations Unit, FUJITSU LIMITED</p> <p>April 2017      Corporate Executive Officer<br/>SVP, Head of Network Services Business Unit, Digital Services Business<br/>Head of Digital Media Network Services Division<br/>In charge of Business Management Unit<br/>Vice Head of Tokyo Olympic &amp; Paralympic Operations Unit, FUJITSU LIMITED</p> <p>June 2017      Director of the Company (to present)</p> <p>April 2018      Corporate Vice President, Vice Head of Digital Services Business (in charge of Cloud Service, Data Center Service, Network Service and Digital Business Promotion)<br/>Vice Head of Tokyo Olympic &amp; Paralympic Operations Unit, FUJITSU LIMITED (to present)</p> <p>(Significant concurrent position)<br/>Corporate Vice President, FUJITSU LIMITED</p> <p>&lt;Reasons for selecting Jo Oda as a candidate for Director (excluding Director concurrently serving as Audit &amp; Supervisory Committee Member)&gt;<br/>Jo Oda has many years of experience in marketing and service related sections at FUJITSU LIMITED. The Company believes that he will provide shrewd advice towards overall management of the Company. Therefore, it is proposed that he shall be continuously elected as Director.</p> <p>&lt;Outline of the agreement limiting liability of Directors&gt;<br/>The Company has concluded a contract with Jo Oda to limit the amount of the damage liability stipulated in Article 423 Paragraph 1 of the Companies Act in accordance with Article 427 Paragraph 1 of the Companies Act. Upon election of Jo Oda, the Company will renew a contract with him. The limitation of the liability for damage under the contract shall be set at the minimum liability amount as stipulated by laws and regulations.</p> | -                                                     |

| Candidate No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Name<br>(Date of birth)             | Career summary, positions and responsibilities in the Company and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Number of shares of the Company held by the candidate |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 5                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | *Atsunori Kimura<br>(March 9, 1958) | <p>April 1981      Joined FUJITSU LIMITED</p> <p>June 2000      Director, Engineering Dept. II, Finance Transaction System Div., Consumer Transaction Business Unit, FUJITSU LIMITED</p> <p>December 2001      Director, Engineering Dept. I, Mechanical Component Development Div., Research &amp; Development Group of the Company</p> <p>June 2003      General Manager, Mechanical Component Development Div., Research &amp; Development Group of the Company</p> <p>April 2009      Senior Vice President, ATM &amp; Branch System Group, and General Manager, Mechanical Components Div. of the Company, and<br/>General Manager, Firmware Business Div., Fujitsu Frontech Systems Ltd.</p> <p>April 2012      Corporate Vice President,<br/>Senior Vice President, ATM &amp; Branch System Group, and General Manager, Mechanical Component Business Division of the Company</p> <p>June 2014      Corporate Vice President, in charge of Global Mechanical Components of the Company, and<br/>President and Representative Director of Fujitsu Frontech (Shanghai) Limited</p> <p>May 2017      Corporate Senior Vice President,<br/>President, Global Product Business Group, and<br/>President, ATM &amp; Branch Product Business Group of the Company (to present)</p> | 4,200                                                 |
| <p>&lt;Reasons for selecting Atsunori Kimura as a candidate for Director (excluding Director concurrently serving as Audit &amp; Supervisory Committee Member)&gt;</p> <p>Atsunori Kimura has many years of experience in leading mechanical component and ATM &amp; branch product businesses of the Company. Moreover, he has experience as President of a Chinese subsidiary. The Company believes that he is qualified to further enhance its global product business. Therefore, it is proposed that he shall be elected as Director.</p> |                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                       |

(Notes) 1. None of the above candidates have any special interests in the Company.

2. Atsunori Kimura is scheduled to take office as Outside Director of TAKAMISAWA CYBERNETICS COMPANY, LTD. on June 28, 2018.

## Proposal 2: Election of Three Directors Concurrently Serving as Audit & Supervisory Committee Members

The terms of office of three Directors concurrently serving as Audit and Supervisory Committee Members will end at the close of this Annual Shareholders' Meeting. Accordingly, the Company proposes the election of three Directors concurrently serving as Audit and Supervisory Committee Members. The Audit and Supervisory Committee has previously given its approval for this proposal.

The candidates for Directors concurrently serving as Audit & Supervisory Committee Members are as follows:

| Candidate No. | Name<br>(Date of birth)                                               | Career summary, positions in the Company and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Number of shares of the Company held by the candidate |
|---------------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|
| 1             | Yasuto Horino<br>(April 11, 1957)<br>[Candidate for Outside Director] | <p>April 1981      Joined FUJITSU LIMITED</p> <p>December 1998      Manager, Finance Sec., Accounting Div., Fujitsu Support and Services Inc. (current FUJITSU FSAS INC.)</p> <p>June 2002      Director, Corporate Planning Dept., Corporate Planning Office, Fujitsu Support and Services Inc.</p> <p>June 2008      Deputy General Manager, Corporate Planning Office, FUJITSU FSAS INC.</p> <p>May 2011      General Manager, Corporate Planning Office, Management Promotion Group, FUJITSU FSAS INC.</p> <p>February 2013      CFO, Fujitsu (China) Holdings Co., Ltd.</p> <p>May 2015      Assistant Manager, Corporate Controller Div., Corporate Finance Unit, FUJITSU LIMITED</p> <p>June 2015      Standing Statutory Auditor (Outside Auditor) of the Company</p> <p>June 2016      Outside Director and Standing Member of the Audit &amp; Supervisory Committee of the Company (to present)</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | -                                                     |
|               |                                                                       | <p>&lt;Reasons for selecting Yasuto Horino as a candidate for Outside Director concurrently serving as Audit &amp; Supervisory Committee Member&gt;</p> <p>The Company believes that Yasuto Horino can make the most of his extensive experience at finance &amp; accounting and corporate planning divisions of other companies and as CFO (Chief Financial Officer) in the overseas company. The Company believes that he will utilize these experiences in the Company's audit and supervising operations. Therefore, it is proposed that he shall be continuously elected as Outside Director concurrently serving as Audit &amp; Supervisory Committee Member. The term of his office as Outside Director concurrently serving as Audit &amp; Supervisory Committee Member will be two years at the close of this Annual Shareholders' Meeting.</p> <p>&lt;Relationship between the candidate for Outside Director and specified related business entities&gt;</p> <p>Yasuto Horino served as CFO (Chief Financial Officer) of Fujitsu (China) Holdings Co., Ltd. until the end of May 2015. He was also affiliated with Corporate Finance Unit of FUJITSU LIMITED from the beginning of May to the end of June 2015. All of the companies are specified related business entities (Fujitsu (China) Holdings Co., Ltd. is a subsidiary of the Company's parent company, and FUJITSU LIMITED is the Company's parent company) of the Company.</p> <p>&lt;Outline of the agreement limiting liability of Directors&gt;</p> <p>The Company has concluded a contract with Yasuto Horino to limit the amount of the damage liability stipulated in Article 423 Paragraph 1 of the Companies Act in accordance with Article 427 Paragraph 1 of the Companies Act. Upon election of Yasuto Horino, the Company will renew a contract with him. The limitation of the liability for damage under the contract shall be set at the minimum liability amount as stipulated by laws and regulations.</p> |                                                       |



| Candidate No. | Name<br>(Date of birth)                                                | Career summary, positions in the Company<br>and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Number of<br>shares of the<br>Company<br>held by the<br>candidate |
|---------------|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|
| 2             | Yoji Suzuki<br>(March 31, 1947)<br>[Candidate for Outside<br>Director] | <p>March 1972 Registered as Japanese Certified Public Accountant</p> <p>May 1984 Partner, Showa Audit Corporation (current Ernst &amp; Young ShinNihon LLC)</p> <p>May 1989 Member of the Board, The Japanese Institute of Certified Public Accountants</p> <p>July 2003 Executive Director, Shin Nihon &amp; Co. (current Ernst &amp; Young ShinNihon LLC)</p> <p>July 2009 Board of Councilors, Ernst &amp; Young ShinNihon LLC</p> <p>June 2012 Outside Auditor, FUJITSU COMPONENT LIMITED (to present)</p> <p>June 2015 Outside Auditor of the Company</p> <p>June 2016 Outside Director and Member of the Audit &amp; Supervisory Committee of the Company (to present)<br/>Outside Director and Member of the Audit &amp; Supervisory Committee, FUJITSU COMPONENT LIMITED (to present)</p> <p>(Significant concurrent position)<br/>Japanese Certified Public Accountant<br/>Outside Director and Member of the Audit &amp; Supervisory Committee, FUJITSU COMPONENT LIMITED</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | -                                                                 |
|               |                                                                        | <p>&lt;Reasons for selecting Yoji Suzuki as a candidate for Outside Director concurrently serving as Audit &amp; Supervisory Committee Member&gt;<br/>The Company believes that Yoji Suzuki can make the most of his expertise and experience as a certified public accountant and an auditor and member of the Audit &amp; Supervisory Committee of other companies in the Company's audit and supervising operations for many years. Therefore, it is proposed that he shall be elected as Outside Director concurrently serving as Audit &amp; Supervisory Committee Member. The term of his office as Outside Director concurrently serving as Audit &amp; Supervisory Committee Member will be two years at the close of this Annual Shareholders' Meeting. The Company also registered him to the Tokyo Stock Exchange, Inc. as an Independent Officer.</p> <p>&lt;Relationship between the candidate and specified related business entities&gt;<br/>Yoji Suzuki currently serves as Outside Director and Member of the Audit &amp; Supervisory Committee of FUJITSU COMPONENT LIMITED, which is a specified related business entity (a subsidiary of the Company's parent company) of the Company.</p> <p>&lt;Outline of a contract for limitation of liability&gt;<br/>The Company has concluded a contract with Yoji Suzuki to limit the amount of the damage liability stipulated in Article 423 Paragraph 1 of the Companies Act in accordance with Article 427 Paragraph 1 of the Companies Act. Upon election of Yoji Suzuki, the Company will renew a contract with him. The limitation of the liability for damage under the contract shall be set at the minimum liability amount as stipulated by laws and regulations.</p> |                                                                   |

| Candidate No.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Name<br>(Date of birth)           | Career summary, positions in the Company<br>and significant concurrent positions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Number of<br>shares of the<br>Company<br>held by the<br>candidate |
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| 3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Yuichi Koseki<br>(March 12, 1964) | <p>April 1986      Joined FUJITSU LIMITED</p> <p>June 2008      Vice President, Group Management Promotion<br/>Office, Solutions Business Management Unit,<br/>FUJITSU LIMITED</p> <p>June 2015      SVP, Head of Business Management Unit,<br/>Integration Services Business, FUJITSU LIMITED</p> <p>April 2016      Corporate Executive Officer<br/>SVP, Head of Business Management Unit, Japan<br/>Sales<br/>In charge of Business Management Unit, Global<br/>Services Integration Business<br/>In charge of IT Management Service Business Unit<br/>In charge of Business Management, Digital Service<br/>Business, FUJITSU LIMITED</p> <p>June 2016      Director and Member of the Audit &amp; Supervisory<br/>Board Committee (to present)</p> <p>April 2017      Corporate Executive Officer<br/>SVP, Head of Business Management Unit, Japan<br/>Sales<br/>In charge of Business Management Unit, Global<br/>Services Integration Business<br/>In charge of IT Management Service Business Unit,<br/>FUJITSU LIMITED</p> <p>April 2018      Corporate Executive Officer<br/>SVP, Head of Business Management Unit, Japan<br/>Sales<br/>In charge of Service Business Management Unit,<br/>Global Services Integration Business, FUJITSU<br/>LIMITED (to present)</p> <p>(Significant concurrent position)<br/>Corporate Executive Officer, FUJITSU LIMITED</p> | -                                                                 |
| <p>&lt;Reasons for selecting Yuichi Koseki as a candidate for Director concurrently serving as Audit &amp; Supervisory Committee Member&gt;</p> <p>Yuichi Koseki has a wealth of business experience in sales and service integration business, and management in digital service business at FUJITSU LIMITED. The Company believes that his achievements and insight will be a great benefit to auditing and supervision at the Company. Therefore, it is proposed that he shall be continuously elected as Director concurrently serving as Audit &amp; Supervisory Committee Member.</p> <p>&lt;Outline of the agreement limiting liability of Directors&gt;</p> <p>The Company has concluded a contract with Yuichi Koseki to limit the amount of the damage liability stipulated in Article 423 Paragraph 1 of the Companies Act in accordance with Article 427 Paragraph 1 of the Companies Act. Upon election of Yuichi Koseki, the Company will renew a contract with him. The limitation of the liability for damage under the contract shall be set at the minimum liability amount as stipulated by laws and regulations.</p> |                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                   |

- (Notes) 1. None of the above candidates have any special interest in the Company.  
2. Yuichi Koseki is scheduled to take office as Outside Director of DAIKO DENSHI TSUSHIN, LTD. on June 22, 2018.

**Proposal 3: Payment of Bonuses to Directors**

In view of the business performance of this fiscal year, a total of 31.50 million yen shall be paid as bonuses to the four Directors (excluding Non-executive Directors) who were in position at the end of this fiscal year.

It is proposed that decisions as to the amount for each Director be entrusted to the Board of Directors.

The Audit and Supervisory Committee has examined this Proposal, and no objection has been made.