## To All Concerned Parties

6-8-7 Ginza, Chuo-ku, Tokyo
Frontier Real Estate Investment Corporation
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(Securities Code: 8964)
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## Notice Concerning Acquisition of Real Estate Property in Japan <Summit Store Higashi-Nagasaki (land interest)>

Frontier Real Estate Investment Corporation (the "Investment Corporation") hereby announces the decision of Mitsui Fudosan Frontier REIT Management Inc., the Investment Corporation's asset management company (the "Asset Management Company"), to acquire Summit Store Higashi-Nagasaki (land interest) (the "Property"), as described below.

## 1. Acquisition Details

(1) Type of Acquired Asset: Real estate property (Proprietary ownership of land with fixed-term business-use leasehold interest)
(2) Property Name: Summit Store Higashi-Nagasaki (land interest)
(3) Acquisition Price: $¥ 2,022$ million*1
(4) Contract Date: June 8, 2018
(5) Acquisition Date: June 8, 2018 (Delivery and clearance date)
(6) Seller: Not disclosed *2
(7) Acquisition Financing: Self-financing with own funds
(8) Payment Method: Single payment at the time of delivery
*1 The amount noted here excludes miscellaneous acquisition costs, real estate taxes, city planning taxes, and consumption taxes, etc.
*2 Undisclosed as the Investment Corporation did not obtain the seller's consent.
2. Rationale

The proposed acquisition of the Property is in line with the Investment Corporation's "basic asset management policy" and "investment stance" as provided in its Articles of Incorporation. In its decision to acquire the Property, the Asset Management Company considered, inter alia, the following factors:
(1) Evaluation of the Site

The Property is located in a residential area in Toshima-ku, Tokyo. The closest train stations are Higashi Nagasaki Station on the Seibu Ikebukuro Line and Senkawa Station on the Tokyo Metro Yurakucho Line and Fukutoshin Line, both of which are two stops (about five minutes) from Ikebukuro Station, one of Japan's largest transportation terminals. The Property is two lots (a total of about $4,000 \mathrm{~m}^{2}$ ) facing a trunk road (Samezu-Oyama Line, Tokyo Metropolitan Road Route 420) that is about 20 m in width (two lanes in each direction). This road is distinctive as it is lined with cherry trees, vestiges of the old Senkawa Canal. This Property has features that make it rare as a roadside commercial facility site. The trade area population, based on the 2015 national census, is 62,000 people within a 1 km radius, or 15,000 people within a 500 m radius, which is a large enough population for the site of a neighborhood commercial facility.
(2) Features of the facilities on the Property

In addition to a commercial facility that the lessee built in 2013 (Summit Store Higashi-Nagasaki), a medical clinic (dentist), a non-profit facility (Tokyo Police Department Community Safety Center), and a single-level parking lot (total capacity for 47 vehicles) are also located on the site.

## 3. Property Details

(1) Real Estate Details

| Type of asset |  |  |  |  | Real estate property |
| :--- | :--- | :--- | :---: | :---: | :---: |
| Location (residence <br> indication) | U-18-2, 5-32-6 and 5-32-9 Nagasaki, Toshima-ku, Tokyo |  |  |  |  |
|  | Lot area | $4,400.63 \mathrm{~m}^{2}$ (registered) *1 |  |  |  |
|  | Use | Neighboring commercial area (within 20 meters of the boundary of <br> the road facing the northwest side), Category 1 exclusive district for <br> low-rise residential buildings (over 20 meters of the boundary of the <br> road facing the northwest side) |  |  |  |
|  | Building to <br> land ratio | $400 \%, 150 \%$ |  |  |  |
|  | $80 \%, 60 \%$ |  |  |  |  |
| Acquisition price | Proprietary ownership for land with fixed-term business-use <br> leasehold interest |  |  |  |  |
| Appraisal value | $\neq 2,022$ million |  |  |  |  |
| Appraiser | $\neq 2,330$ million |  |  |  |  |
| PML in earthquake | The Tanizawa Sogo Appraisal Co., Ltd. |  |  |  |  |
| Collateral | $-* 2$ |  |  |  |  |
| Note | None |  |  |  |  |

*1 The land area includes private roads on the northern and southern sides of the Property (about 412.84 $\mathrm{m}^{2}$ ).
*2 As only the land title was acquired, the probable maximum loss (PML) in the event of an earthquake has not been evaluated.
(2) Lease Details

| Lessor | Frontier Real Estate Investment Corporation |
| :--- | :--- |
| Lessee | Not disclosed *1 |
| Type of contract | Fixed-term business-use leasehold interest |
| Contract term | 20 years (April 10, 2013 to April 9, 2033) |
| Annual rent | Not disclosed *1 |
| Termination during the <br> contract term | Not disclosed *1 |
| Rent revisions | Not disclosed *1 |
| Security deposit | Not disclosed *1 |
| Guarantee deposit | Not disclosed *1 |
| Number of tenants | 1 |
| Total leasable floor <br> space | $3,952.10 \mathrm{~m}^{2} \quad$ *2 |
| Total leased floor space | $3,952.10 \mathrm{~m}^{2}$ |
| Occupancy rate | $100.0 \%$ (Total leased floor space / Total leasable floor space) |

*1 Undisclosed as the Investment Corporation did not obtain the lessee's consent.
*2 The private roads are not included in the leasable floor space.

## 4. Significance of the Acquisition

The acquisition of the Property is based on the Investment Corporation's investment policy, the objective of which is to secure stable revenue over the medium to long term. The acquisition of the Property will expand the asset size of the Investment Corporation, as well as maintain and improve the quality, profitability, and stability of its existing portfolio by diversifying and decentralizing its portfolio.

## 5. Seller Profile

The seller is a general business corporation in Japan, however information on the seller's name, etc. is not disclosed as permission has not been given.

## 6. Status of Property Owner

The property is not acquired from a seller that has a capital relationship, personal relationship, business relationship, or other relationship of interest with the Investment Corporation or Asset Management Company.
7. Broker Profile

| Company name | Mitsui Fudosan Realty Co., Ltd. |
| :--- | :--- |
| Address of head office | $2-5$, Kasumigaseki 3-chome, Chiyoda-ku, Tokyo, Japan |
| Representative | Yasuhiko Yamashiro, President and CEO |
| Business | Real estate brokerage |
| Capital | $¥ 20,000$ million (as of April 1, 2018) |
| Established | July 15, 1969 |
| Brokerage fees | $¥ 60,720,000$ *1 |
| Relationship with the Investment Corporation and/or the Asset Management Company |  |
| Capital relationship | Thesaid company is a wholly-owned (100\%) subsidiary of <br> Mitsui Fudosan Co., Ltd., the parent company of the Asset <br> Management Company. |
|  | There is no personal relationship to report between the |


|  | Investment Corporation or Asset Management Company and the said company. There is no personal relationship to report between related parties or affiliates of the Investment Corporation or Asset Management Company and related parties or affiliates of the said company. |
| :---: | :---: |
| Business relationship | There is no business relationship to report between the Investment Corporation or Asset Management Company and the said company. There is no business relationship to report between related parties or affiliates of the Investment Corporation or Asset Management Company and related parties or affiliates of the said company. |
| Status of classification as related parties | The said company is not considered a related party of the Investment Corporation. The said company is a wholly-owned (100\%) subsidiary of Mitsui Fudosan Co., Ltd. the parent company of the Asset Management Company, and is considered a related party to it. |

*1 The amount noted here excludes consumption taxes, etc.
8. Transactions with Interested Parties, etc.

Since the broker of the Property falls under the category of "Interested Parties" set forth in the Interested-Party Transaction Regulations of the Asset Management Company, the contract was resolved at the Board of Directors meeting held on June 8, 2018, following the deliberation and resolution of the

Compliance Committee meeting held on June 7, 2018 in line with the Interested-Party Transaction
Regulations.

## 9. Outlook

There is a modest acquisitional effect of the Property on the Investment Corporation's financial results in the 28th fiscal period ending June 30, 2018. However, there is no change in the operating forecast.
10. Summary of Property Appraisal

| Property name | Summit Store Higashi-Nagasaki (land interest) |
| :--- | :--- |
| Appraisal value | $\neq 2,330,000,000$ |
| Appraiser | The Tanizawa Sogo Appraisal Co., Ltd. |
| Date of appraisal | April 10, 2018 |
| Revenue value using DCF <br> method | $\neq 2,330,000,000$ |
|  | Discount rate |

## <Reference materials>

Appendix 1: Map indicating location of the Property and photographs of the Property from outside
Appendix 2: Overview of the investment portfolio including the Property

[^0]* Frontier Real Estate Investment Corporation website: http://www.frontier-reit.co.jp/eng/

1. Map indicating location of the Property and photographs of the Property from outside

■ Wide area


- Surrounding area


■External photograph

2. Overview of the investment portfolio including the asset to be acquired

| Property name | Location | Acquisition date | Acquisition price (Millions of yen) *1 | Percentage of portfolio (\%) *2 |
| :---: | :---: | :---: | :---: | :---: |
| AEON STYLE Shinagawa Seaside | Shinagawa, Tokyo | August 9, 2004 | 20,100 | 6.6\% |
| AEON MALL Ibaraki | Ibaraki City, Osaka | August 9, 2004 | 18,100 | 5.9\% |
| Papillon Plaza | Fukuoka City, Fukuoka | August 9, 2004 | 4,810 | 1.6\% |
| Kamiikedai Tokyu Store | Ota, Tokyo | August 9, 2004 | 1,490 | 0.5\% |
| Belltown Tambaguchi Eki-mae Store | Kyoto City, Kyoto | August 29, 2005 | 2,130 | 0.7\% |
| AEON MALL NAGOYADOME-mae | Nagoya City, <br> Aichi | March 23, 2006 | 24,800 | 8.1\% |
| Summit Store Takinogawa Momiji-bashi | Kita, Tokyo | September 29, 2006 | 3,100 | 1.0\% |
| Home Center Kohnan Hiroshima Minami-Machi (land interest) | Hiroshima City, Hiroshima | April 13, 2007 | 1,940 | 0.6\% |
| Frespo Tosu (land interest) | Tosu City, Saga | November 8, $2007$ | 3,178 | 1.0\% |
| You Me Town Hiroshima | Hiroshima City, Hiroshima | $\begin{gathered} \text { February } 19, \\ 2008 \\ \hline \end{gathered}$ | 23,200 | 7.6\% |
| Queen's Isetan Suginami-momoi | Suginami, Tokyo | July 4, 2008 | 3,560 | 1.2\% |
| Mitsui Outlet Park IRUMA | Iruma City, Saitama | July 10, 2008 | 19,900 | 6.5\% |
| Costco Wholesale Warehouse Iruma (land interest) | Iruma City, Saitama | July 10, 2008 | 2,600 | 0.9\% |
| Desigual Harajuku | Shibuya, Tokyo | October 15, 2008 | 3,100 | 1.0\% |
| Ito-Yokado Higashi-yamato | Higashi-yamato City, Tokyo | January 13, 2009 | 11,600 | 3.8\% |
| AEON TOWN Tanashi-shibakubo | Nishi-Tokyo City, Tokyo | $\begin{gathered} \text { February } 18, \\ 2009 \end{gathered}$ | 3,100 | 1.0\% |
| Don Quijote Fukuoka Tenjin | Fukuoka City, Fukuoka | $\begin{gathered} \text { December 16, } \\ 2009 \\ \hline \end{gathered}$ | 3,700 | 1.2\% |
| Mitsui Shopping Park LaLaport IWATA | Iwata City, Shizuoka | July 2, 2010 | 15,200 | 5.0\% |
| GINZA GLASSE | Chuo, Tokyo | July 2, 2010 | 13,600 | 4.5\% |
| Shimura Shopping Center | Itabashi, Tokyo | January 18, 2011 | 4,430 | 1.5\% |
| Mitsui Shopping Park LaLagarden KASUKABE | Kasukabe City, Saitama | $\begin{gathered} \text { February } 16, \\ 2011 \end{gathered}$ | 10,000 | 3.3\% |
| Summit Store Yokohama Okano (land interest) | Yokohama City, <br> Kanagawa | $\begin{gathered} \text { February 24, } \\ 2012 \\ \hline \end{gathered}$ | 5,700 | 1.9\% |
| VIORO | Fukuoka City, <br> Fukuoka | $\begin{gathered} \text { February 28, } \\ 2012 \\ \hline \end{gathered}$ | 10,100 | 3.3\% |
| QANAT Rakuhoku | Kyoto City, Kyoto | July 4, 2012 | 8,800 | 2.9\% |
| Ikebukuro Square | Toshima, Tokyo | February 1, 2013 | 20,400 | 6.7\% |
| Mitsui Shopping Park ALPARK (East Building) | Hiroshima City, Hiroshima | $\begin{gathered} \text { February 19, } \\ 2013 \\ \hline \end{gathered}$ | 5,400 | 1.8\% |
| Kohnan Kawasaki-Odasakae Mall (land interest) | Kawasaki City, Kanagawa | January 31, 2014 | 7,000 | 2.3\% |


| Mitsui Shopping Park LaLaport SHIN-MISATO Annex | Misato City, Saitama | March 25, 2014 | 3,930 | 1.3\% |
| :---: | :---: | :---: | :---: | :---: |
| Shinsaibashi Square | Osaka City, Osaka | March 2, 2015 | 8,620 | 2.8\% |
| Mitsui Shopping Park LaLaport SHIN-MISATO | Misato City, Saitama | April 1, 2015 <br> August 10, 2016 <br> (additional <br> acquisition) | 19,840 | 6.5\% |
| Costco Wholesale Warehouse Shinmisato (land interest) | Misato City, Saitama | April 1, 2015 | 3,810 | 1.3\% |
| KOJIMA $\times$ BIC CAMERA Naha Store | Naha City, <br> Okinawa | January 25, 2016 | 1,850 | 0.6\% |
| Super Viva Home Zama and Super Sanwa Zama Higashihara (land interest) | Zama City, Kanagawa | July 31, 2017 | 4,320 | 1.4\% |
| SAKAE GLOBE | Nagoya City, <br> Aichi | March 28, 2018 | 9,300 | 3.1\% |
| Summit Store Higashi-Nagasaki (land interest) | Toshima, Tokyo | June 8, 2018 | 2,022 | 0.7\% |
| Total |  |  | 304,730 | 100.0 |

*1 Acquisition Price amounts are rounded down to the nearest million yen.
*2 Percentages of Portfolio figures are based on Acquisition Price and are rounded to the nearest decimal place.


[^0]:    * This document is released to media organizations through the "Kabuto Club" (the press club of the Tokyo Stock Exchange), the Ministry of Land, Infrastructure, Transport and Tourism Press Club, and the Press Club for the Ministry of Land, Infrastructure, Transport and Tourism Construction Paper.

