

# Financial Results FY 2018 Quarter 1

1<sup>st</sup> April 2018 – 30<sup>th</sup> June, 2018





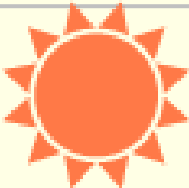





All forecasts and plan that are not historical facts in this document are future business result related forecast. These are showed by based on information and data currently available to the company. Various uncertain factors could cause actual results to differ.

6<sup>th</sup> August, 2018



**NICHIAS Corporation**

# Business outlook FY2018 Q1 (1<sup>st</sup> April 2018 – 30<sup>th</sup> June, 2018)

Segments	FY2017 Q1	FY2018 Q1	概況
Energy and industrial Plants			Stable demand from petroleum refinery and petrochemical sector
Industrial Products			Strong demand by environmental products
High Performance Products			Strong demand by Semiconductor production equipment
Autoparts			Stable demand from Japan and overseas market
Building Materials			Increasing in volume of Wrap-type fireproof

# Financial Highlights for FY2018 Q1

(Unit : billions of yen)

	FY2017 Result			FY2018 Forecast			FY2018 Forecast (revised)						
	Q1	H1	Full	H1	H2	Full	Q1		Q2	H1	H2	Full year	
	Result			As at 7 <sup>th</sup> May, 2018			Result	Change	As at 6 <sup>th</sup> Aug, 2018				Change
Net Sales	44.4	92.1	197.5	101.0	104.0	205.0	52.7	18.6%	52.3	105.0	105.0	210.0	6.3%
Operating Income	4.7	9.6	21.4	10.3	11.2	21.5	6.5	38.7%	5.0	11.5	10.5	22.0	3.0%
	10.5%	10.4%	10.8%	10.2%	10.8%	10.5%	12.3%		9.6%	11.0%	10.0%	10.5%	
Ordinary Income	4.8	9.9	21.8	10.5	11.5	22.0	6.7	38.8%	5.1	11.8	10.7	22.5	3.2%
	10.9%	10.7%	11.0%	10.4%	11.1%	10.7%	12.7%		9.7%	11.2%	10.2%	10.7%	
Profit attribute to owners of parent	3.4	6.8	15.0	7.1	7.9	15.0	4.6	36.7%	3.5	8.1	7.2	15.3	2.3%
	7.7%	7.3%	7.6%	7.0%	7.6%	7.3%	8.8%		6.6%	7.7%	6.9%	7.3%	

(Unit : Yen)

Earning per Share	25.2	50.2	111.4	53.3	118.9	225.8	34.8		26.0	60.8	108.5	230.2	
Dividends		14.0	30.0	16.0	16.0	32.0				16.0	16.0	32.0	
Dividend payout ratio		27.9%	26.9%	30.0%	26.9%	28.3%				26.3%	29.5%	27.8%	

# Business results FY2018 Group segment

(Unit : billions of Yen)

Segment		FY2017 Result			FY2018 Forecast			FY2018 Forecast (revised)				
		Q1	H1	Full Year	H1	H2	Full Year	Q1	H1	H2	Full Year	
		Result			As at 7 <sup>th</sup> May, 2018			Result	Change	As at 6 <sup>th</sup> Aug. 2018		
Energy & Industrial plants	Net Sales	11.8	26.4	56.4	30.0	30.0	60.0	15.3	30.1%	32.5	31.5	64.0
	Operating Income	0.8	1.9	4.7	2.7	2.5	5.2	1.7	104.3%	3.1	2.4	5.5
		7.0%	7.1%	8.4%	9.0%	8.3%	8.7%	11.0%		9.5%	7.6%	8.6%
Industrial products	Net Sales	10.2	20.7	43.8	21.5	23.5	45.0	12.0	18.3%	23.0	23.5	46.5
	Operating Income	1.5	3.0	6.6	3.0	3.4	6.4	2.2	46.5%	3.7	3.3	7.0
		15.0%	14.5%	15.0%	14.0%	14.5%	14.2%	18.6%		16.1%	14.0%	15.1%
Advanced products	Net Sales	5.6	11.0	24.6	13.0	13.0	26.0	7.0	24.2%	13.0	12.5	25.5
	Operating Income	1.0	2.1	4.6	2.3	2.3	4.6	1.3	29.3%	2.4	2.1	4.5
		18.6%	19.2%	18.9%	17.7%	17.7%	17.7%	19.3%		18.5%	16.8%	17.6%
Autoparts	Net Sales	11.0	21.4	43.8	22.0	22.0	44.0	11.5	5.3%	22.0	22.0	44.0
	Operating Income	1.2	2.3	4.4	2.0	2.1	4.1	1.0	-14.9%	1.9	1.9	3.8
		11.1%	10.7%	10.0%	9.1%	9.5%	9.3%	9.0%		8.6%	8.6%	8.6%
Building materials	Net Sales	5.9	12.6	29.0	14.5	15.5	30.0	6.8	15.8%	14.5	15.5	30.0
	Operating Income	0.0	0.3	1.0	0.3	0.9	1.2	0.2	241.1%	0.4	0.8	1.2
		0.8%	2.3%	3.6%	2.1%	5.8%	4.0%	2.3%		2.8%	5.2%	4.0%
Total	Net Sales	44.4	92.1	197.5	101.0	104.0	205.0	52.7	18.6%	105.0	105.0	210.0
	Operating Income	4.7	9.6	21.4	10.3	11.2	21.5	6.5	38.7%	11.5	10.5	22.0
		10.5%	10.4%	10.8%	10.2%	10.8%	10.5%	12.3%		11.0%	10.0%	10.5%