

First Quarter of Fiscal Year 2019 Summary Result Presentation



P/L

(100 million ¥)

		FY2019 1Q	FY2018 1Q	Change	vs. FY18 1Q	Budget FY2019		
						1H	2H	Year Total
Order intake		212	193	19	110%	* 490	* 520	1,010
Net sales		160	161	-1	99%	* 435	* 575	1,010
Operating income		-13	-9	-5	-	* 1	* 30	31
Ordinary income		-12	-5	-7	-	* 2	* 30	32
Profit attributable to owners of parent		-12	-5	-7	-	* 1	* 26	27
FOREX :	US\$	108.71	111.61			107.12	105.00	106.14
Average (Yen)	EUR	129.39	123.14			127.51	125.00	126.35
FOREX :	US\$	110.54	112.00			105.00	105.00	105.00
End of term (Yen)	EUR	127.91	127.97			125.00	125.00	125.00

* Along with the progress of the operating result forecast disclosed on May 11, 2018, the company made revisions to the forecast at August 2, 2018; however, the company keeps its full-year operating results forecasts for the fiscal year ended March 31, 2019.

Major Assets and Liabilities

(100 million ¥)

	June. 30, 2018	Mar. 31, 2018	Change
Cash and deposits	451	431	19
Notes and account receivable — trade	176	266	−90
Short-term investment securities	213	207	6
Inventories	330	278	52
Breakdown: Merchandise and finished goods	145	118	26
Property, plant and equipment	323	328	−5
Intangible assets	20	21	−1
Notes and account payable — trade	217	189	28
Short-term loans payable	6	2	4
Bonds payable	100	100	0
Long-term loans payable	0	0	0
Shareholders' equity	1,278	1,302	−23
Total assets	1,806	1,812	−6

Note: The Adoption of Partial Amendments to Accounting Standard for Tax Effect Accounting, etc.

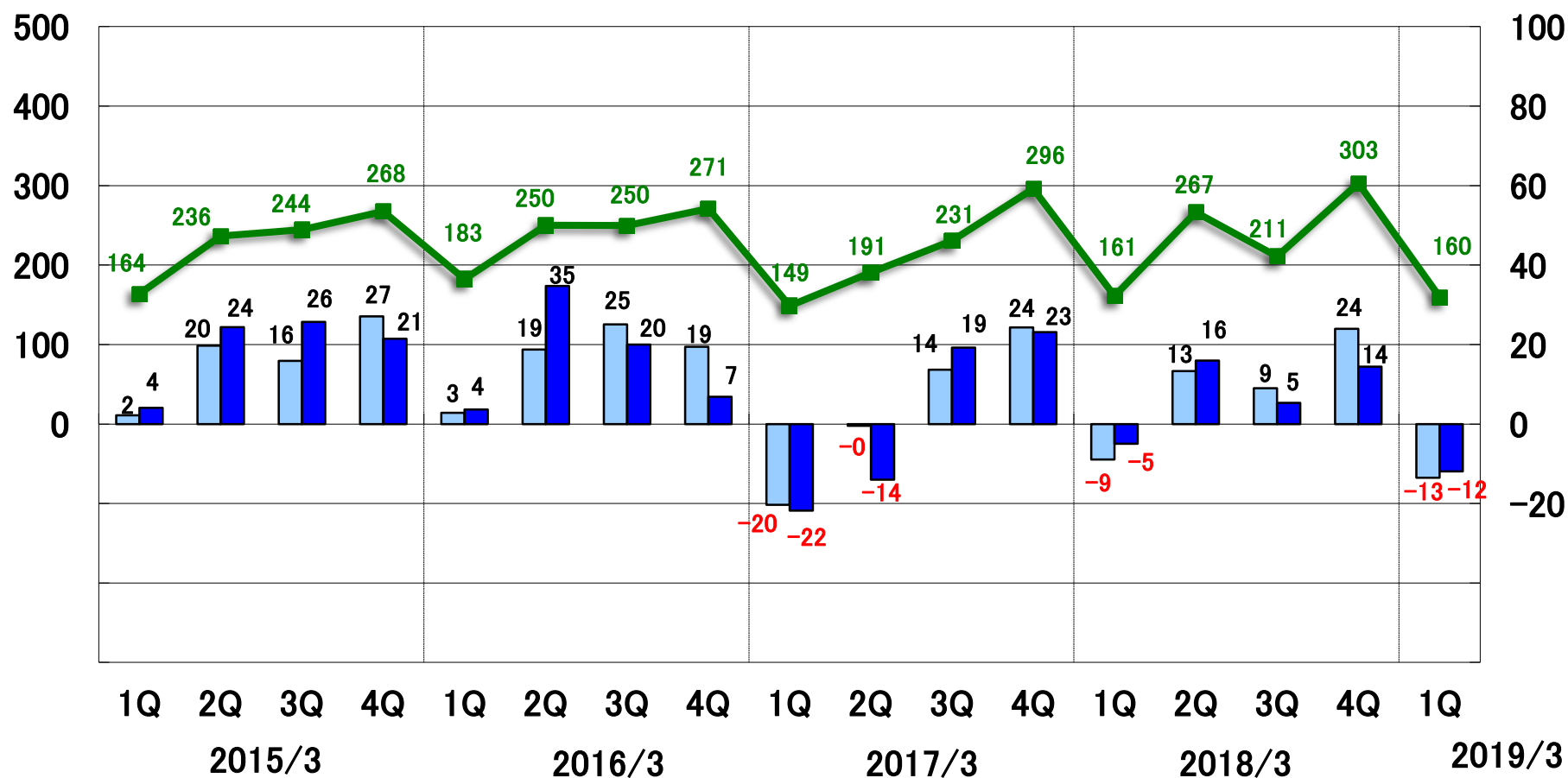
In the first three months of the fiscal year under review, Komori adopted “Partial Amendments to Accounting Standard for Tax Effect Accounting, etc.” (ASBJ Statement No. 28, dated February 16, 2018). In line with this standard, deferred tax assets are classified under total investments and advances, while deferred tax liabilities are classified under noncurrent liabilities. The presentation for previous fiscal year has been restated accordingly.

Net Sales, Operating Income and Profit attributable to owners of parent

■ Net sales (left axis)
 ■ Operating income (right axis)
 ■ Profit attributable to owners of parent (right axis)

(100 million ¥)

(100 million ¥)



Order Intake by Region

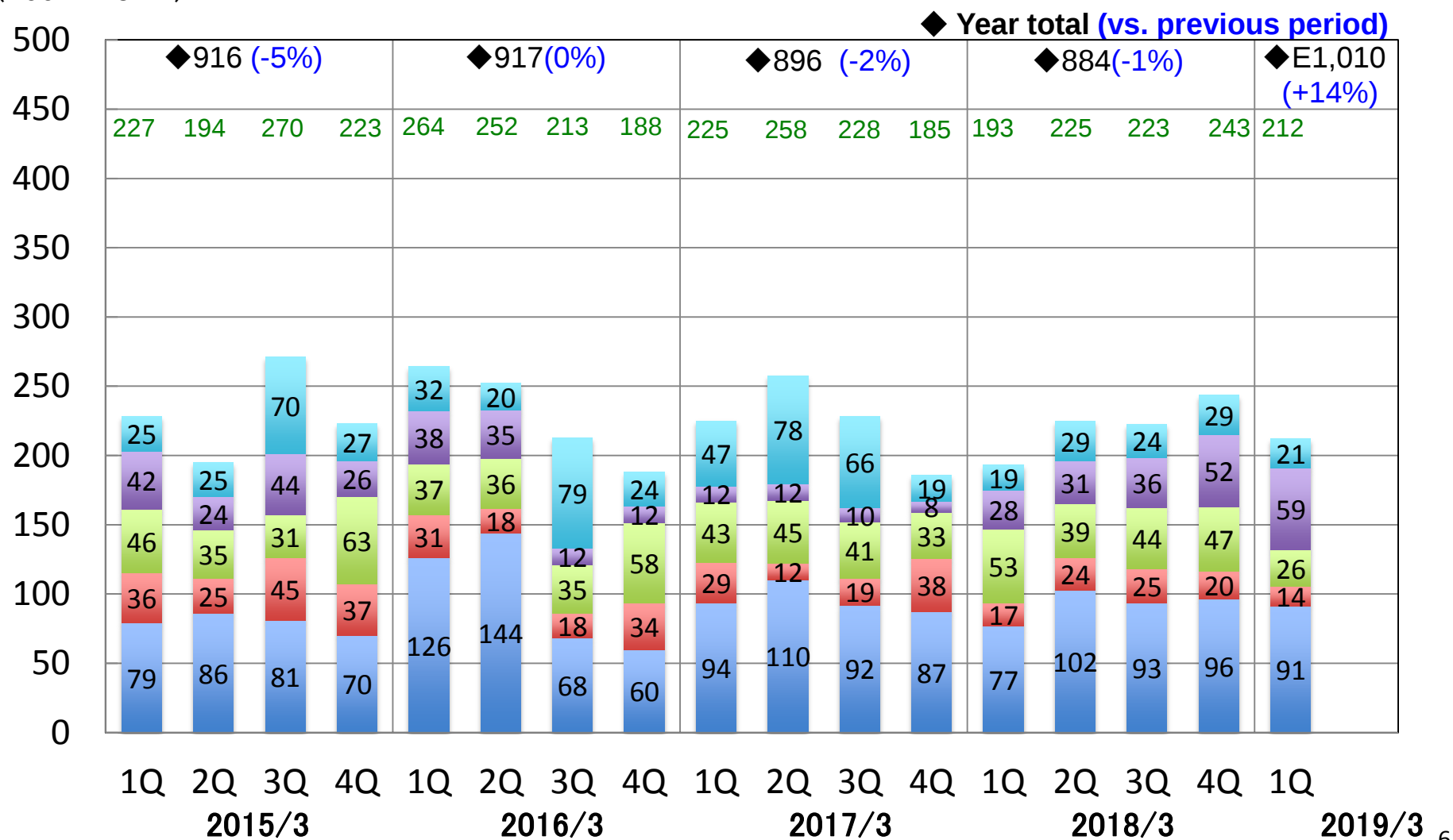
(100 million ¥)

	FY2019 1Q	FY2018 1Q	vs. FY18 1Q
Japan	91	77	119%
North-America	14	17	86%
(million USD)	(13)	(15)	(88%)
Europe	26	53	49%
(million EUR)	(20)	(43)	(47%)
Greater China	59	28	211%
Other Regions	21	19	113%
Total	212	193	110%

Order Intake by Region

Japan North America Europe Greater China Other Regions

(100 million ¥)



Order Intake by Model

(100 million ¥)

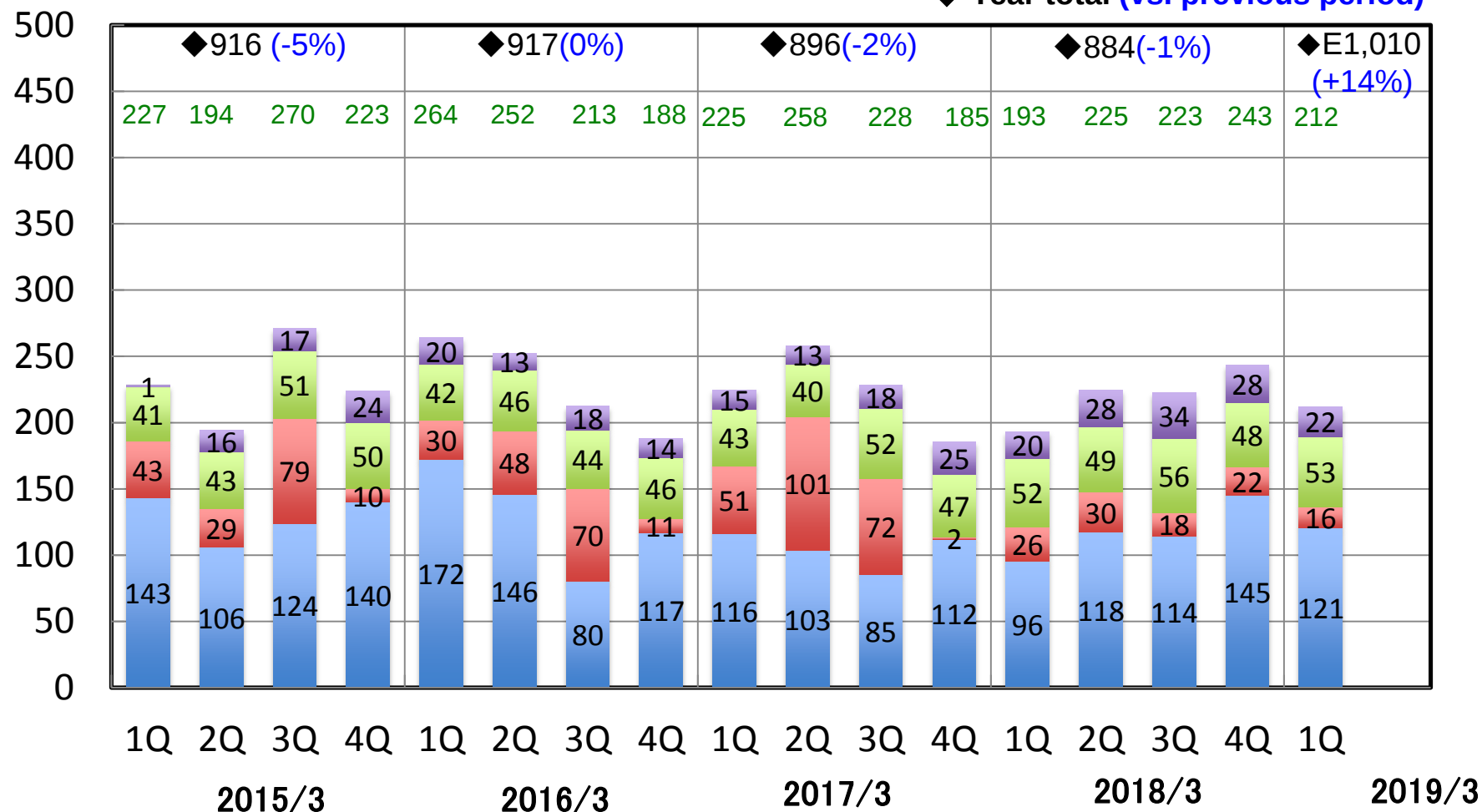
	FY2019 1Q	FY2018 1Q	vs. FY18 1Q
Sheet-fed offset presses	121	96	126%
Web offset presses & Security presses	16	26	60%
Used presses, service & repair	53	52	103%
DPS, PE & Others	22	20	109%
Total	212	193	110%

Order Intake by Model

■ Sheet-fed offset presses ■ Web offset presses & Security presses ■ Used presses, Service & Repair ■ DPS, PE & Others

(100 million ¥)

◆ Year total (vs. previous period)



Net Sales by Region

(100 million ¥)

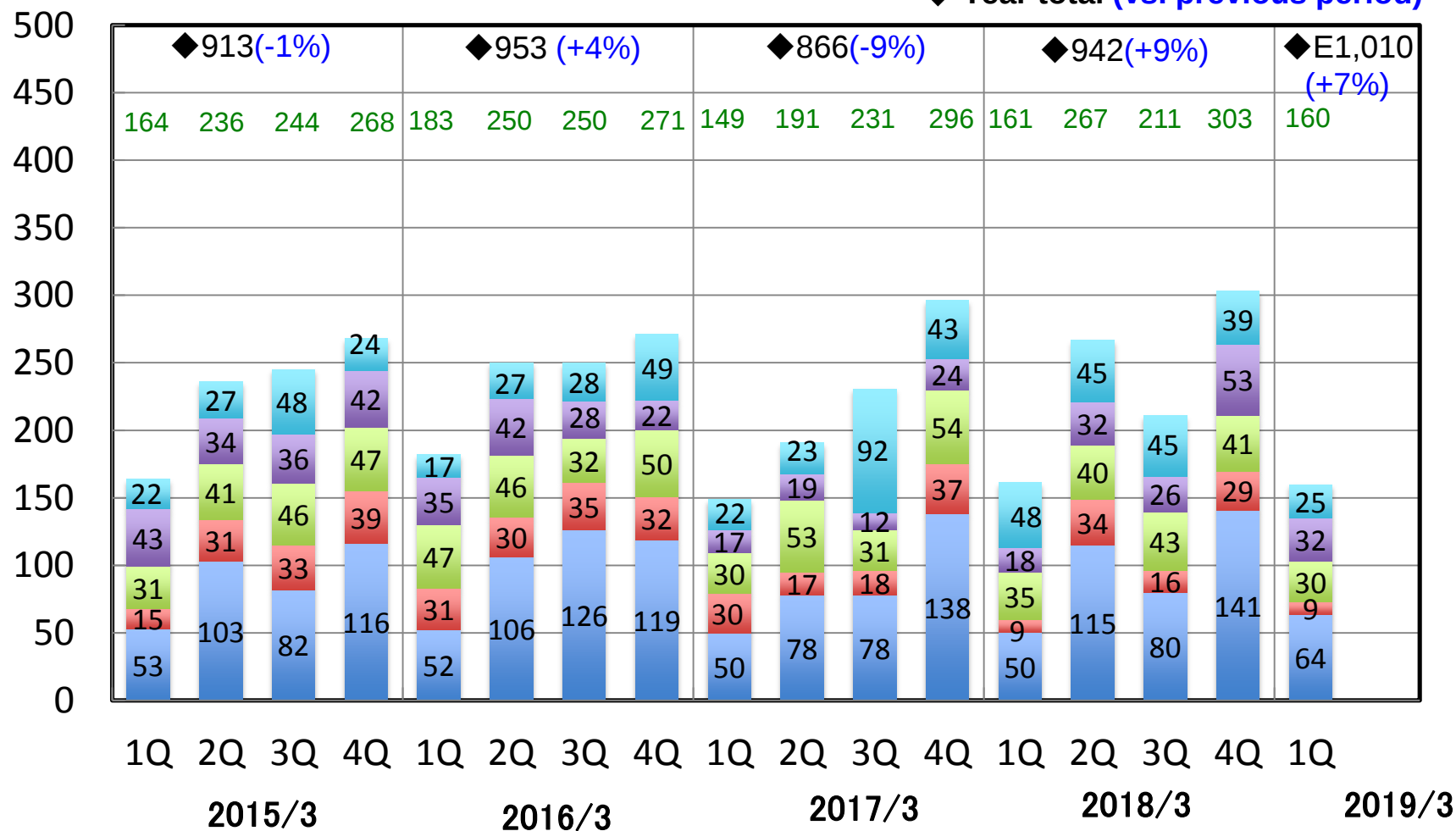
	FY2019 1Q	FY2018 1Q	vs. FY18 1Q
Japan	64	50	127%
North-America	9	9	96%
(million USD)	(8)	(8)	(99%)
Europe	30	35	85%
(million EUR)	(23)	(29)	(81%)
Greater China	32	18	175%
Other Regions	25	48	52%
Total	160	161	99%

Net Sales by Region

Japan North America Europe Greater China Other Regions

(100 million ¥)

◆ Year total (vs. previous period)



Net Sales by Model

(100 million ¥)

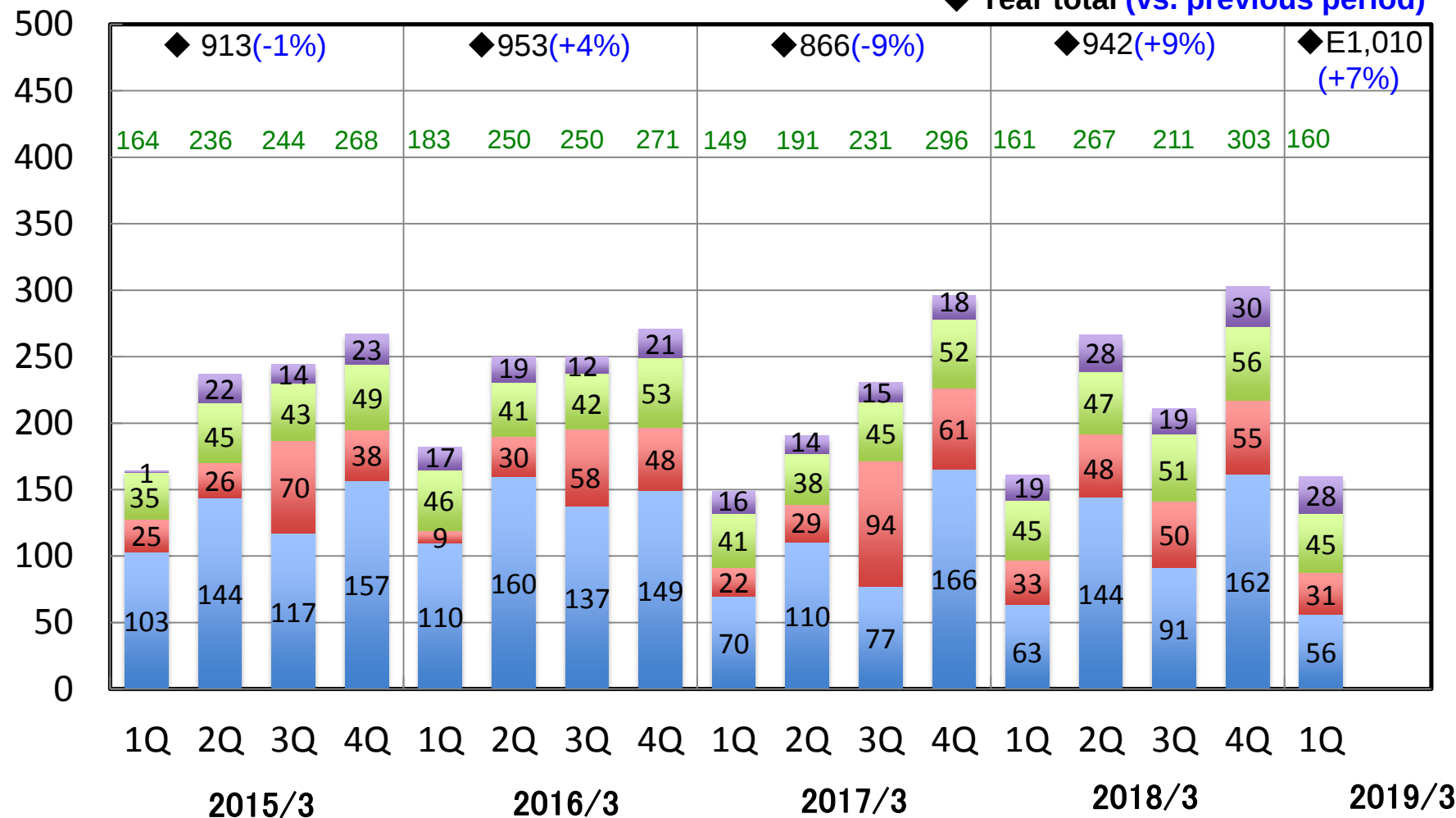
	FY2019 1Q	FY2018 1Q	vs. FY18 1Q
Sheet-fed offset presses	56	63	88%
Web offset presses & Security presses	31	33	94%
Used presses, service & repair	45	45	99%
DPS, PE & Others	28	19	144%
Total	160	161	99%

Net Sales by Model

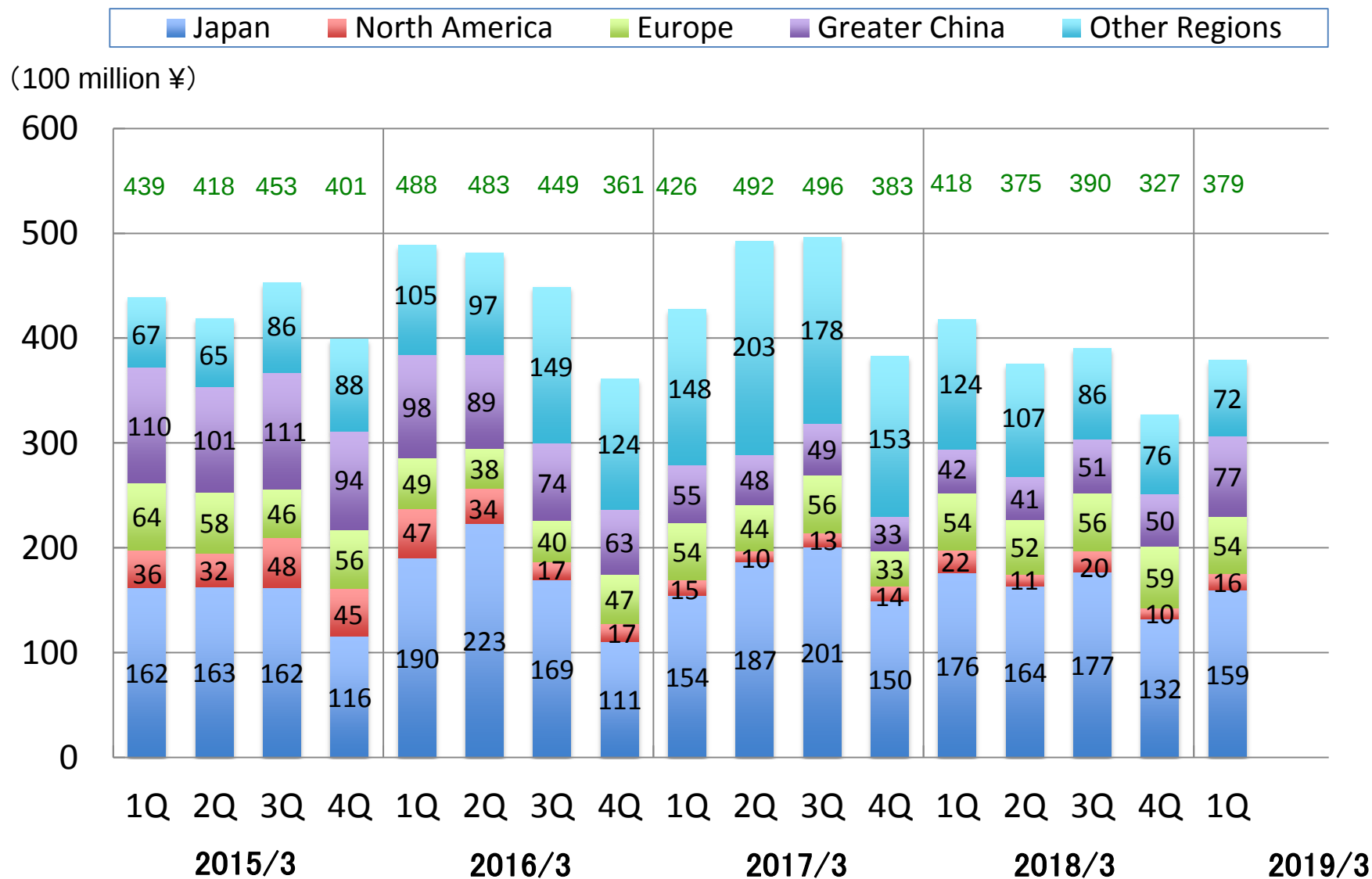
■ Sheet-fed offset presses ■ Web offset presses & Security presses ■ Used presses, Service & Repair ■ DPS, PE & Others

(100 million ¥)

◆ Year total (vs. previous period)

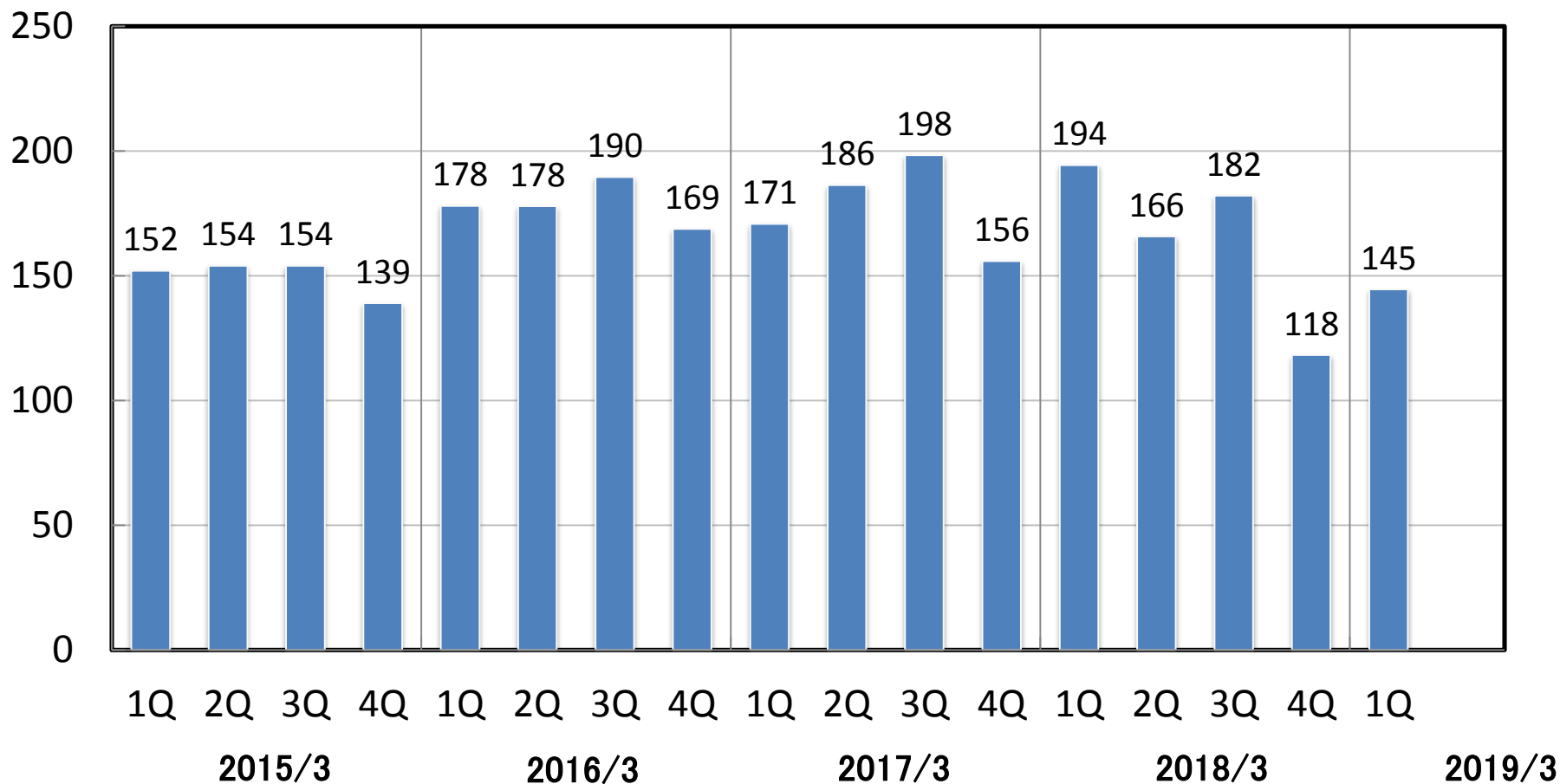


Order Backlog



Inventories (Finished Goods, Cost of Sales)

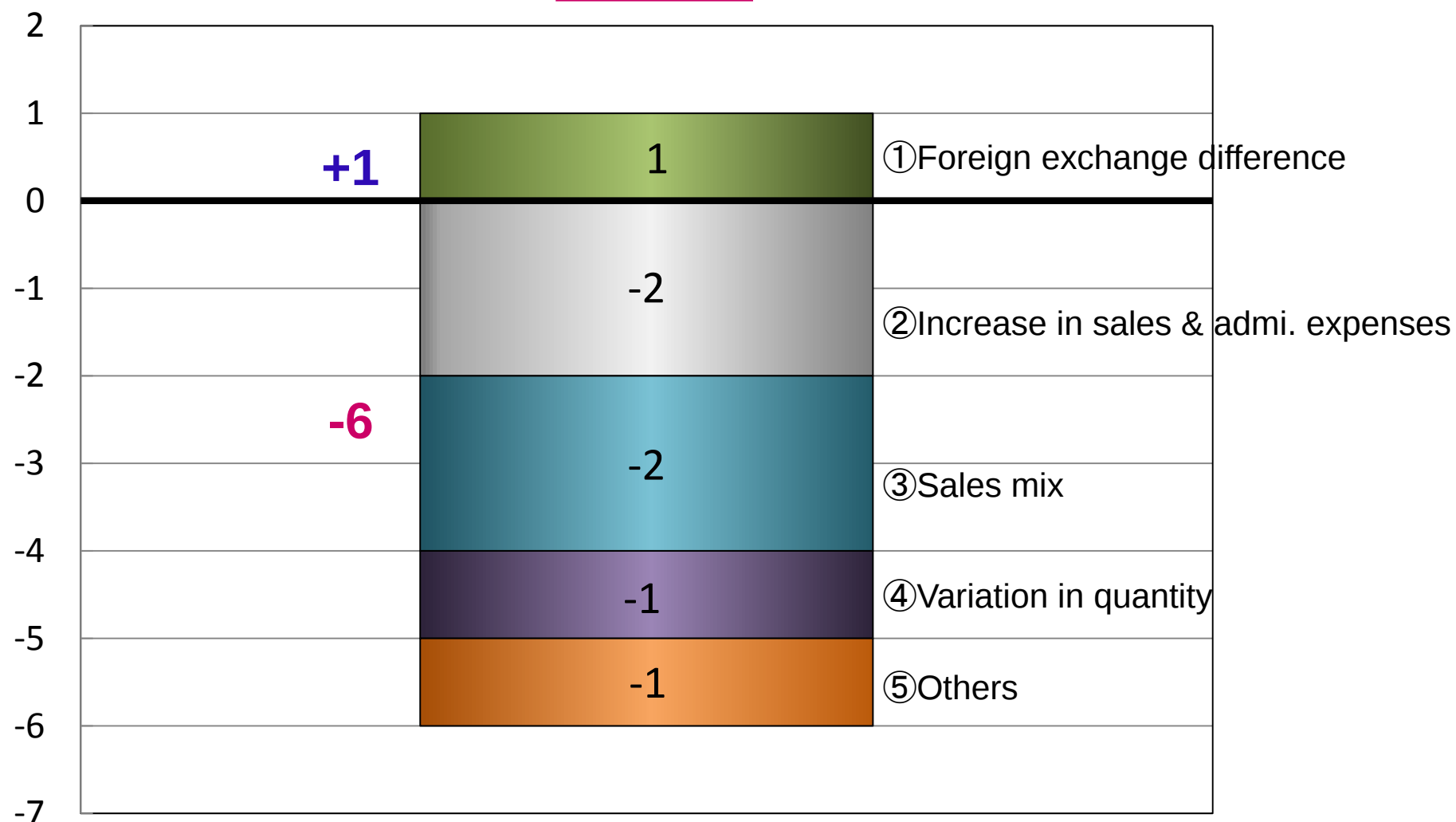
(100 million ¥)



Analysis of Operating Income for 1Q FY2019 (vs. 1Q FY2018)

(100 million ¥)

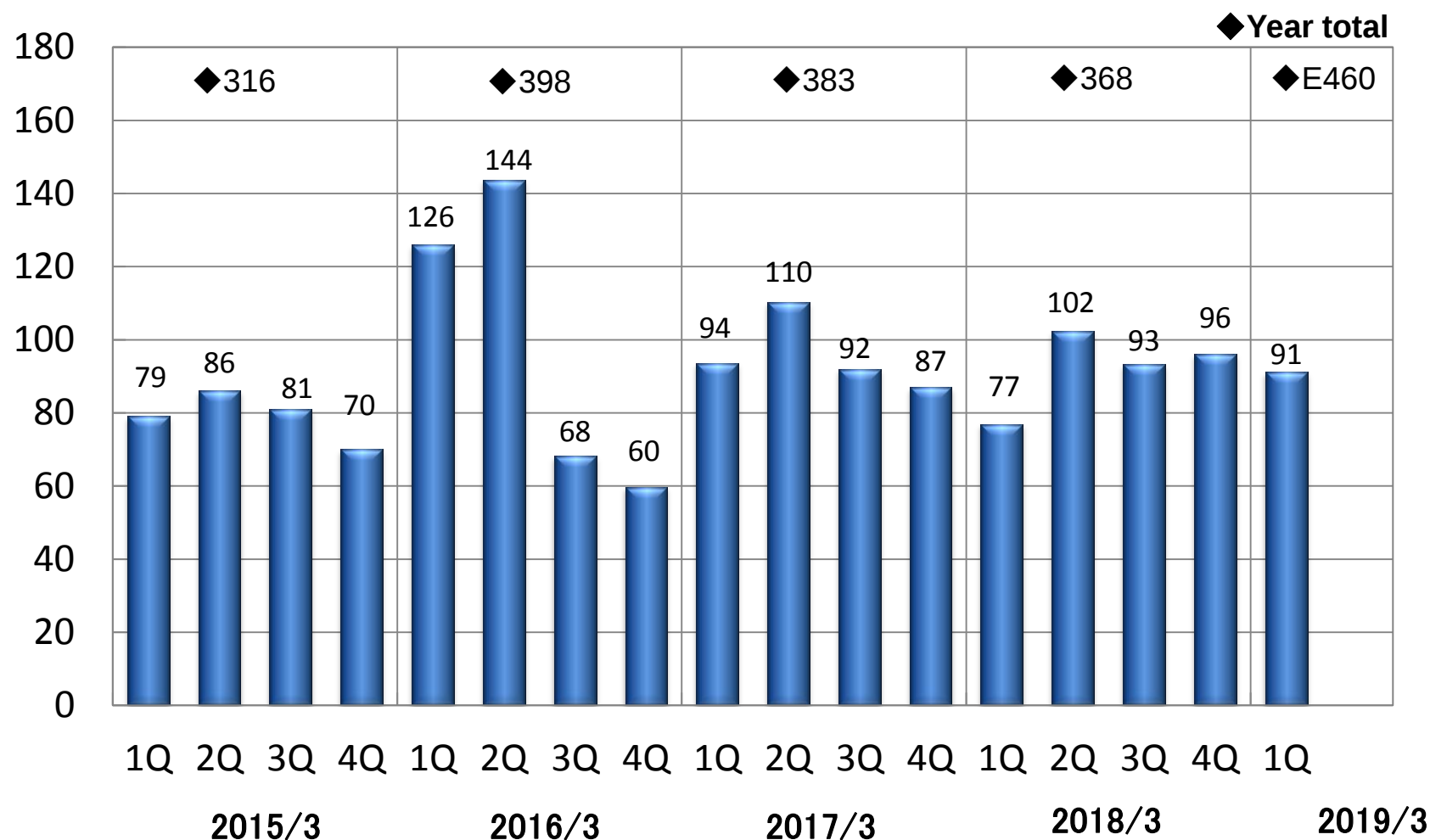
Total -5



Appendix: Detailed Order Intake and Net Sales by Region

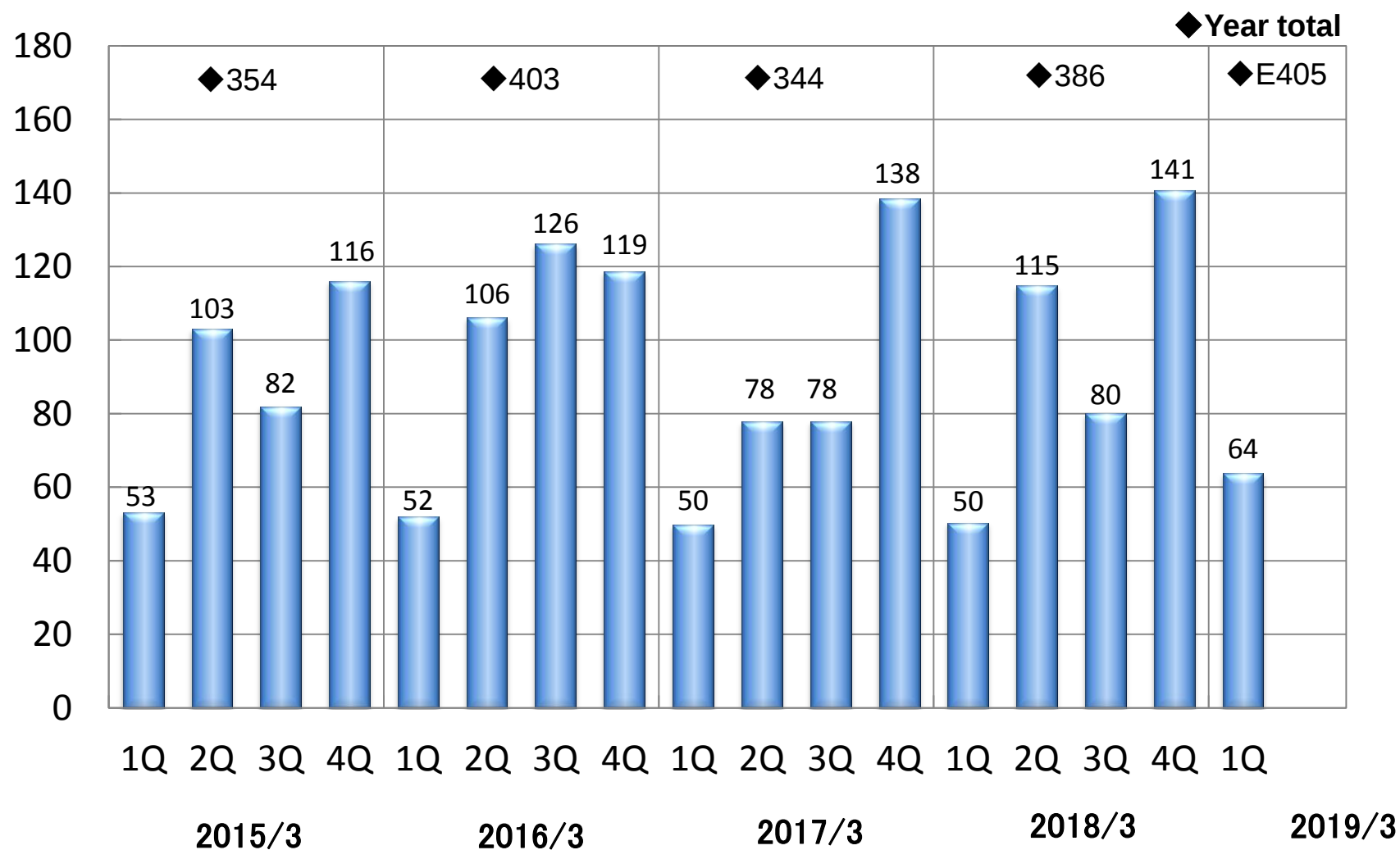
Order Intake in Japanese Market

(100 million ¥)



Net Sales in Japanese Market

(100 million ¥)



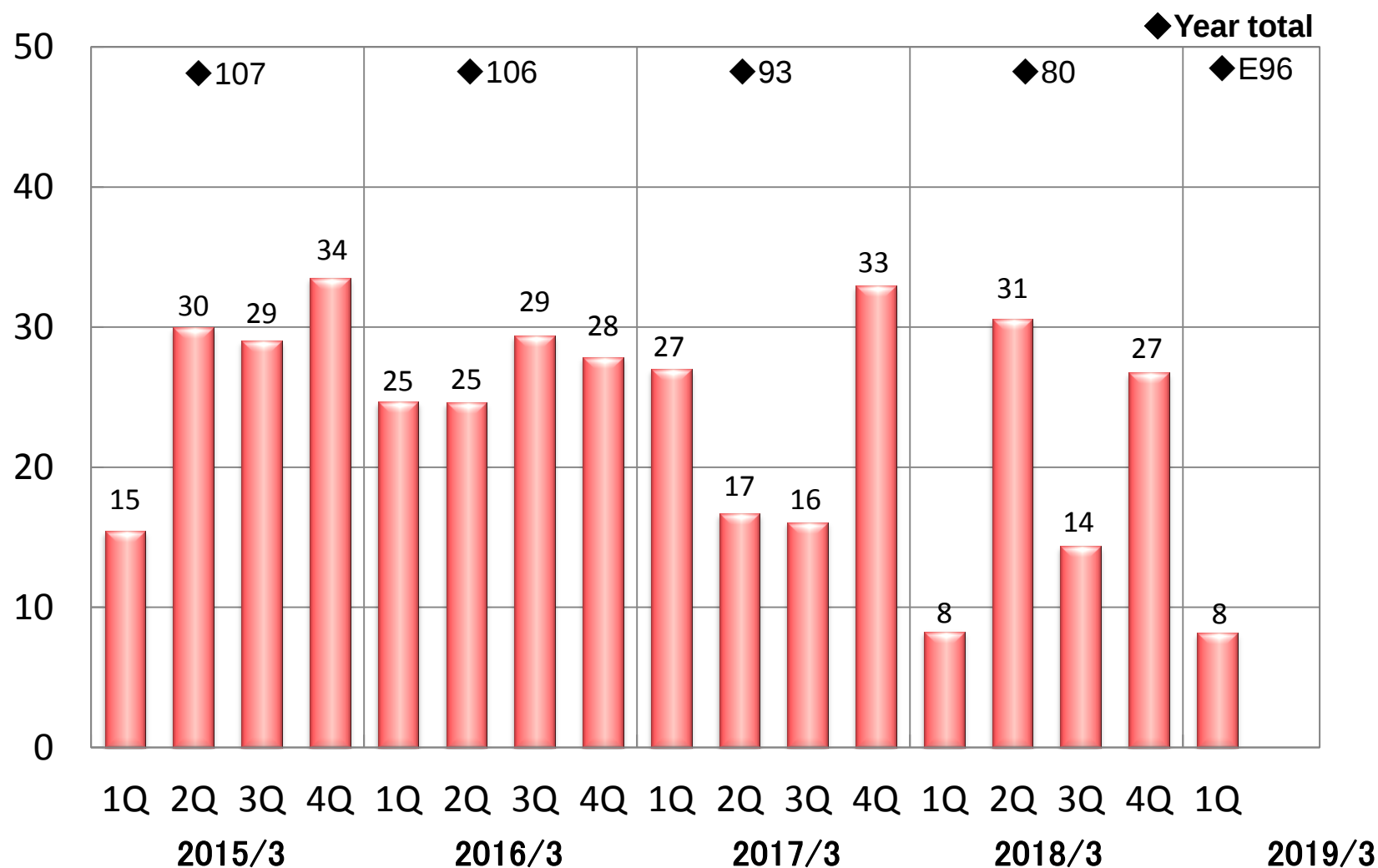
Order Intake in North American Market

(million \$)



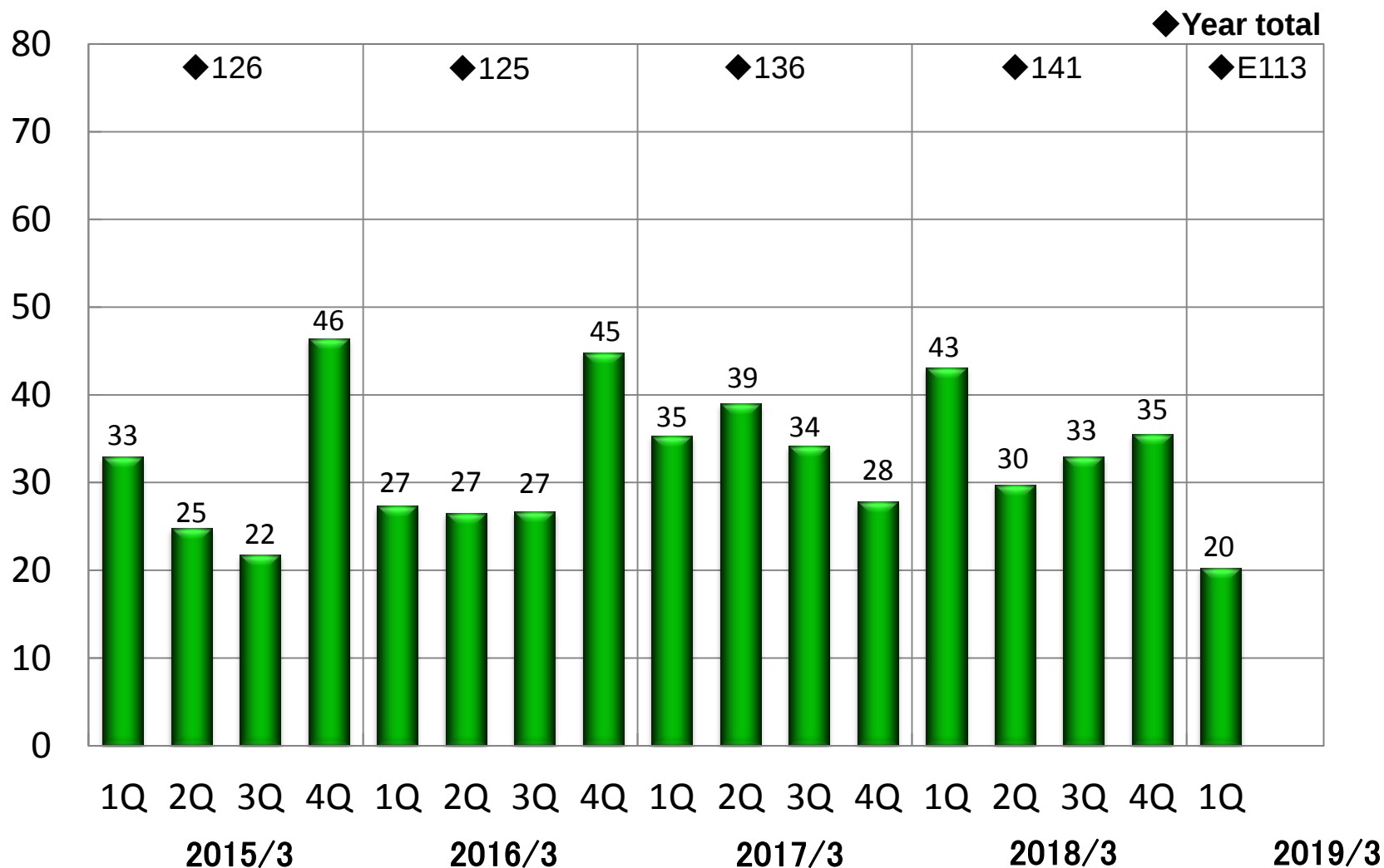
Net Sales in North American Market

(million \$)



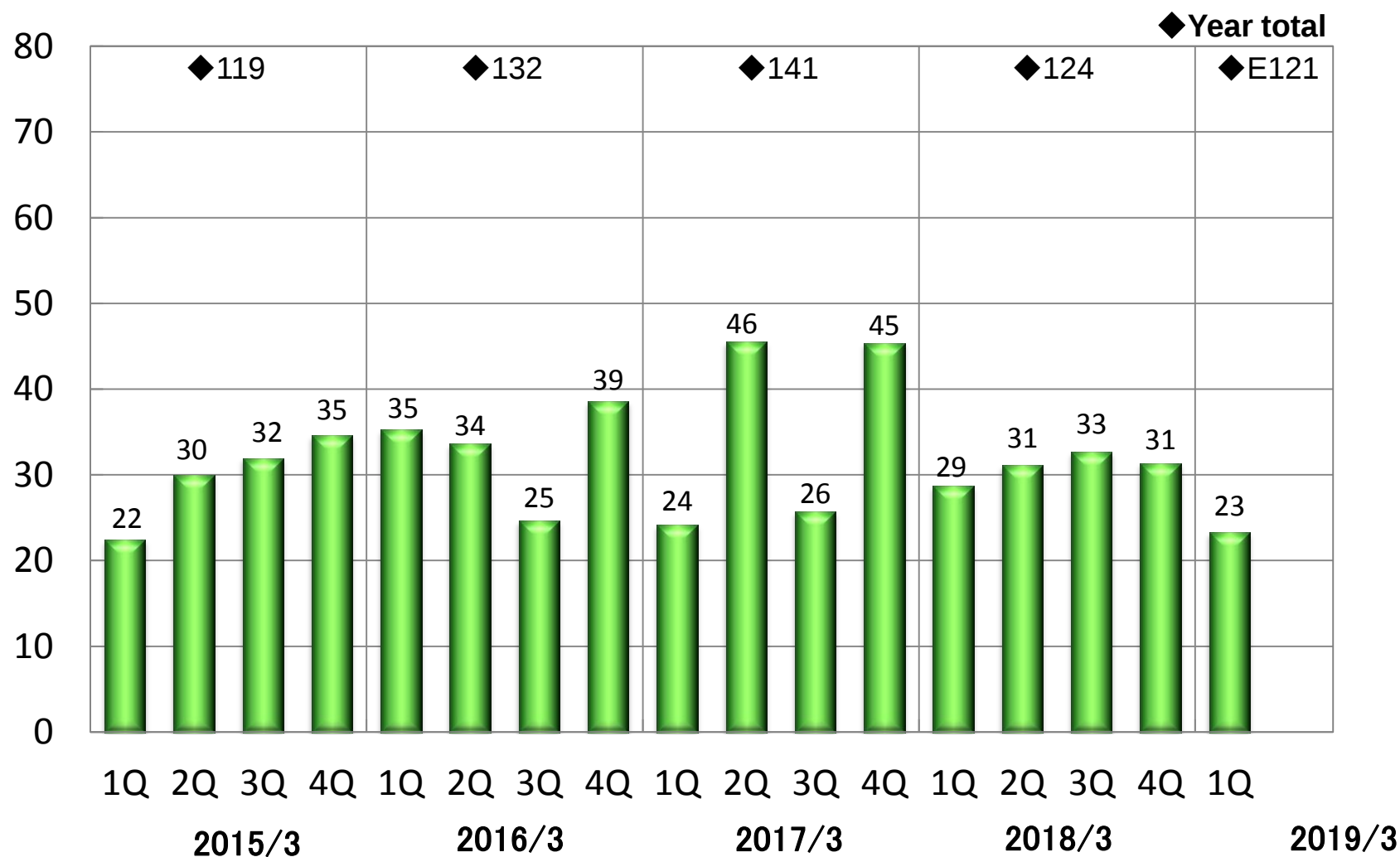
Order Intake in European Market

(million EUR)



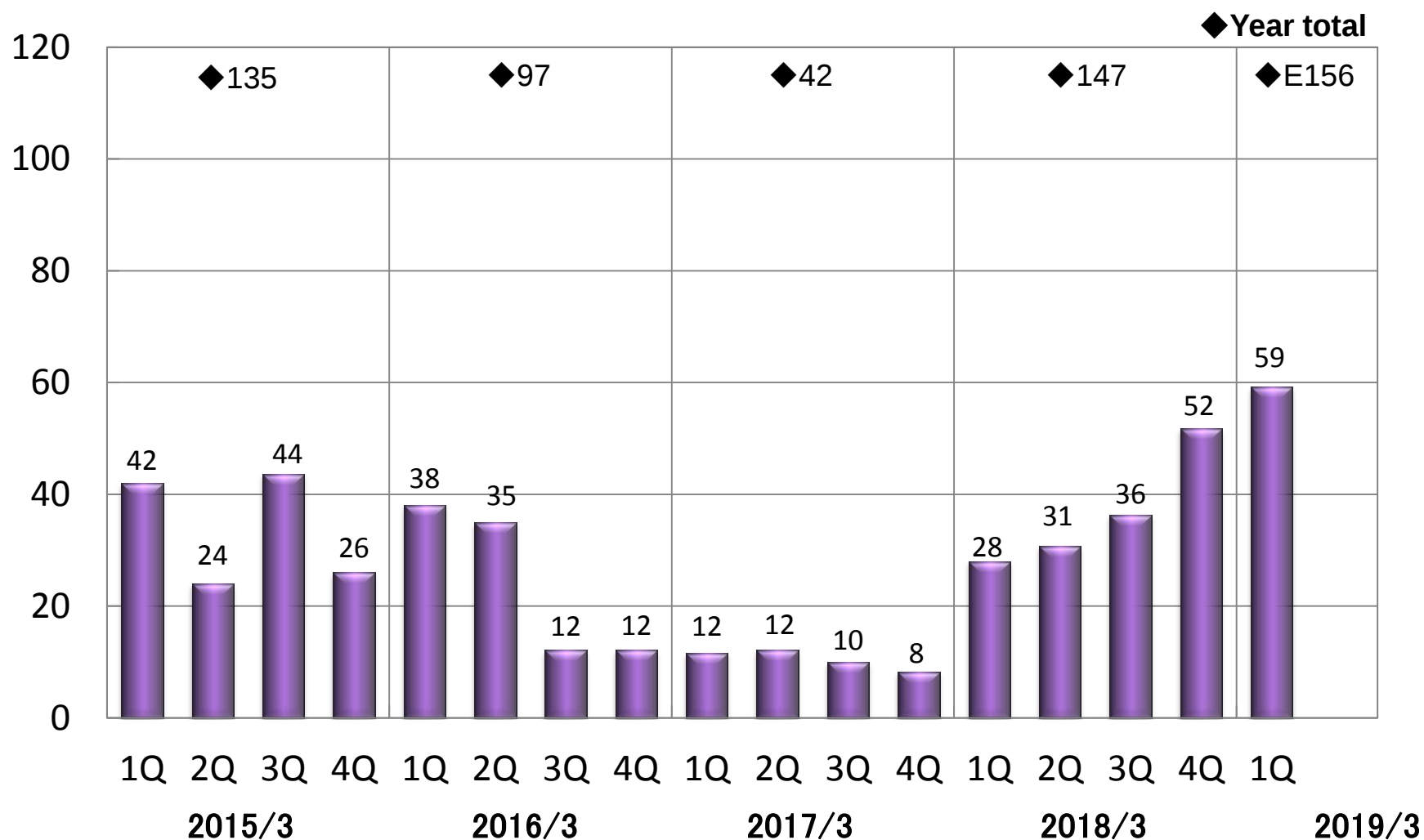
Net Sales in European Market

(million EUR)



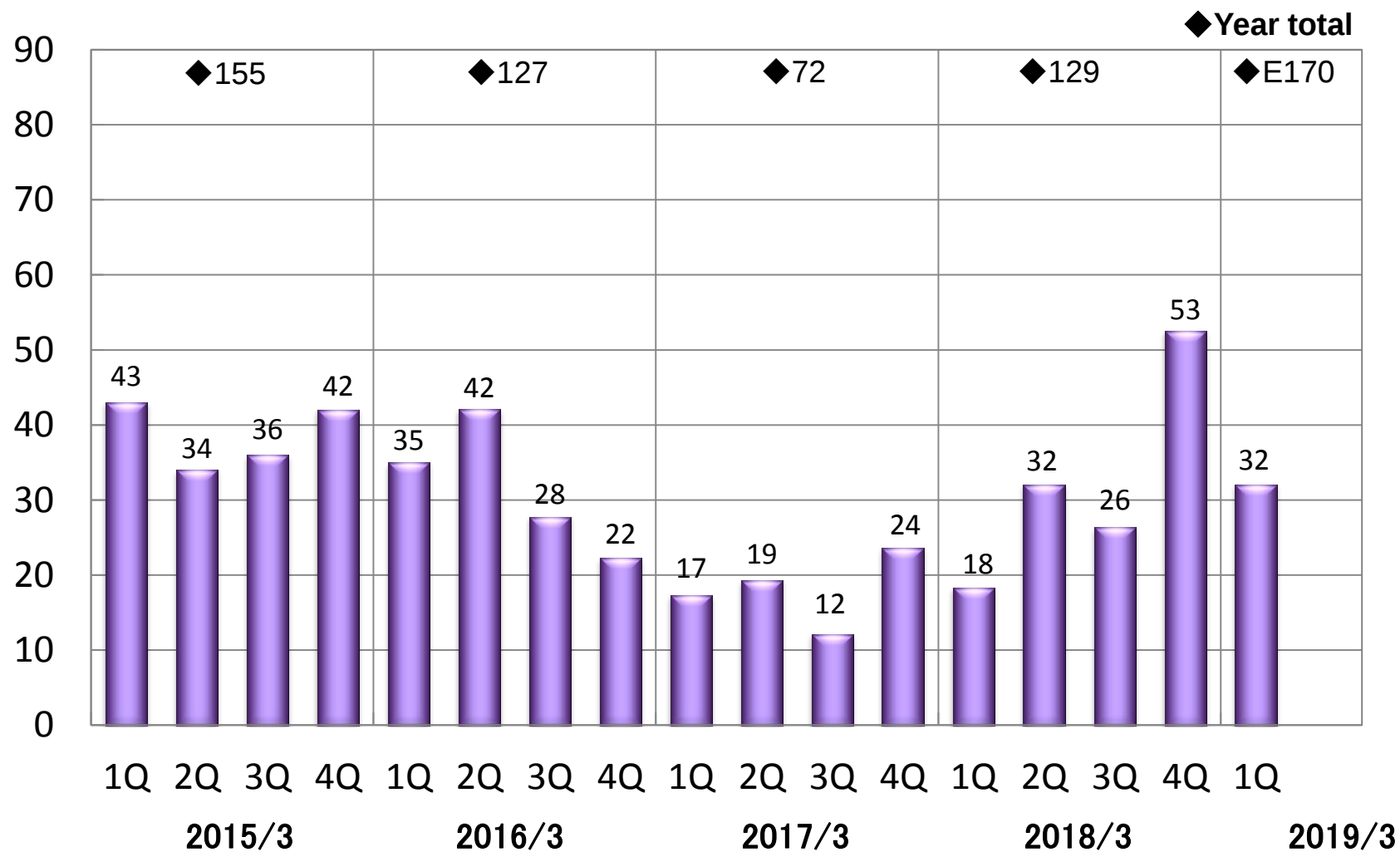
Order Intake in Chinese Market

(100 million ¥)



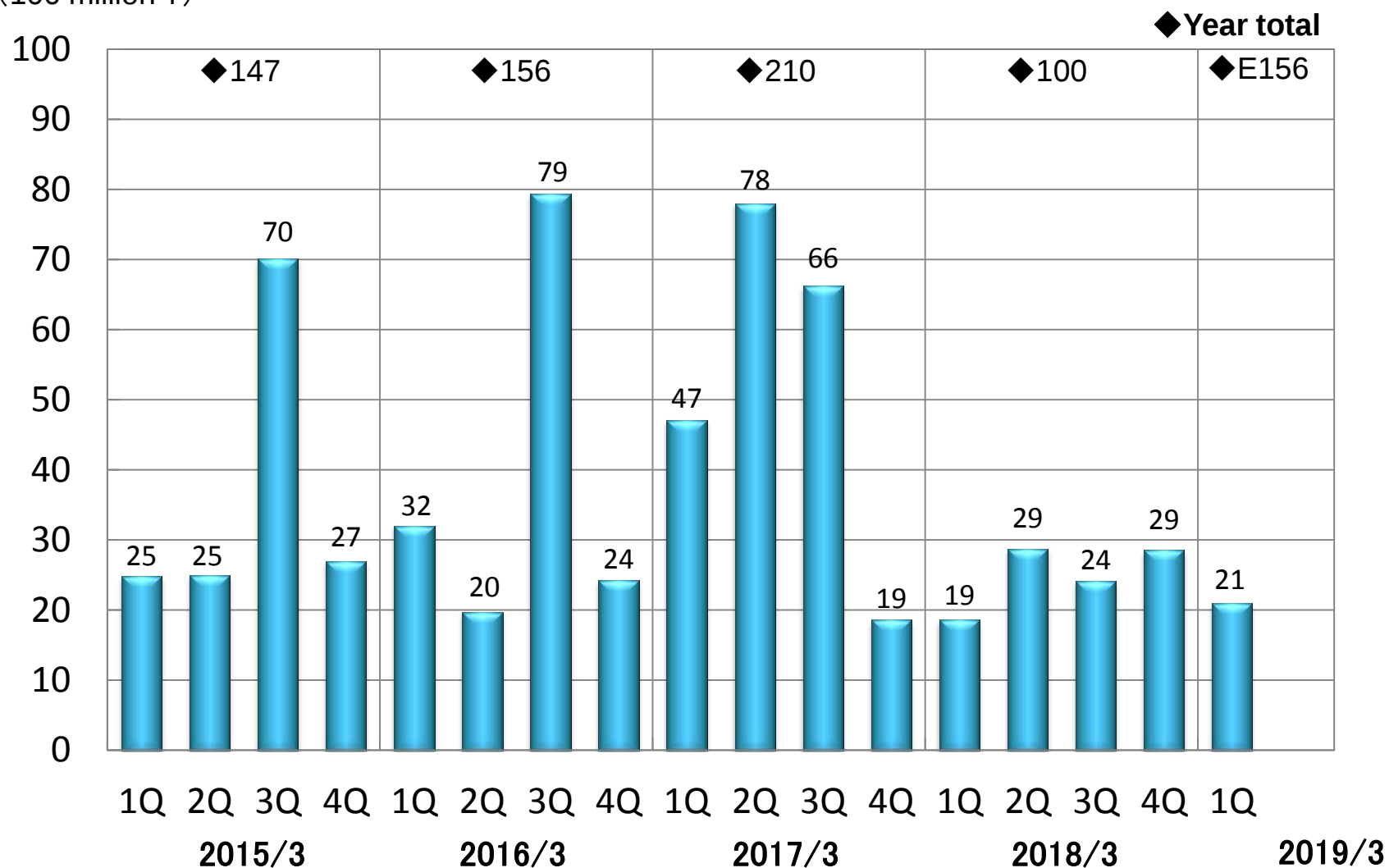
Net Sales in Chinese Market

(100 million ¥)



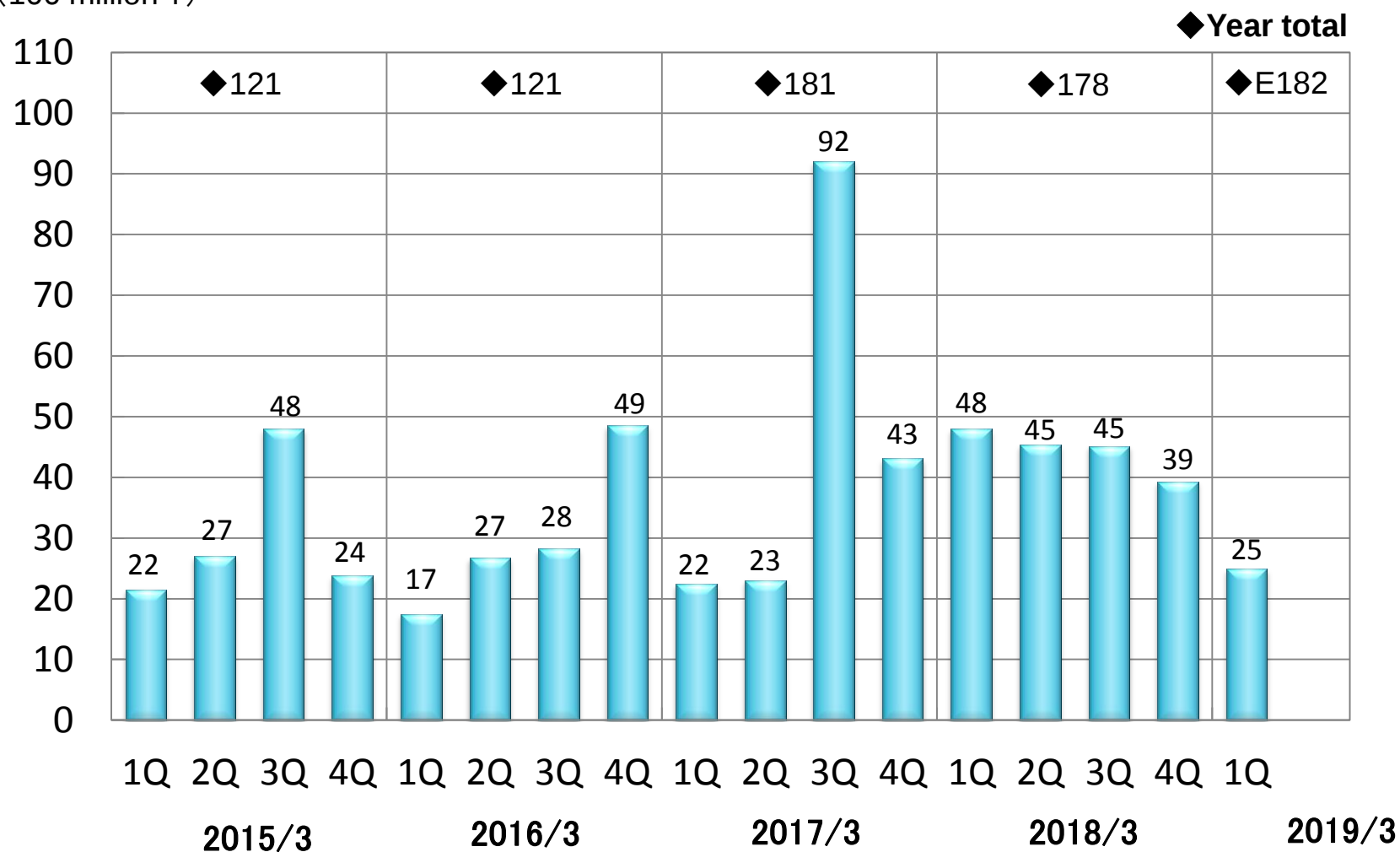
Order Intake in Other Regions' Markets

(100 million ¥)



Net Sales in Other Regions' Markets

(100 million ¥)



Contact

Mr. Yasuhiro Chiba
General Manager of Finance Department (IR section)

E-mail: Yasuhiro_Chiba@komori.co.jp

Caution Regarding Forward-Looking Statements

The forecasts in this material are based on management's assumptions and beliefs held in light of information currently available to it and accordingly involve risks and uncertainties that may cause actual results to differ materially from forecasts. These uncertainties include, but are not limited to, changes in economic conditions, market trends, changes in foreign currency exchange rates and other factors.