# Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2019 (April1, 2018 to June30, 2018) <Japanese GAAP> 

August 6, 2018

Company Name:
Stock Exchange Listing:
URL:
Representative:
Inquiries:
Phone:
Phone: $\quad+81-3-4413-1111$
Scheduled date of filing of quarterly consolidat
Supplementary materials for financial results:
Organization of financial results briefing:
Scheduled date of commencement of dividend payment:
Scheduled date of filing of quarterly consolidated financial statements: August 9, 2018

## NICHIAS Corporation

Tokyo Stock Exchange (Code number 5393)
http://www.nichias.co.jp/nichias-E/
Toshiyuki Takei, President and Chief Executive Officer
Kiminori Nakata, Representative Director and Senior Managing Executive Officer
(Fractional amounts of less than $¥ 1$ million are discarded.)

## 1. Consolidated financial results for the first quarter of the Fiscal Year 2018

(April 1, 2018 to June 30, 2018)
(1) Operating Results (cumulative)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of the parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% |
| FY 2018 Q1 | 52,701 | 18.6 | 6,466 | 38.7 | 6,706 | 38.8 | 4,647 | 36.7 |
| FY 2017 Q1 | 44,424 | 13.2 | 4,661 | 20.3 | 4,831 | 32.7 | 3,400 | 43.0 |

Note: Comprehensive income FY 2018 Q1 $¥ 4,061$ million---10.7\%, FY2017 Q1 $¥ 3,668$ million---105.6\%

|  | Basic earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| FY 2018 Q1 | 34.79 | - |
| FY 2017 Q1 | 25.18 | 25.17 |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of June 30, 2018 | 194,345 | 110,084 | 56.2 |
| As of March 31,2018 | 196,459 | 109,705 | 55.6 |

(Reference) Shareholders' equity: FY 2018 Q1 $¥ 109,236$ million, As of March 31, 2018 (FY 2017) $¥ 109,195$ million

## 2. Dividends

|  | Annual Dividends |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | End of 1 ${ }^{\text {st }}$ quarter | End of 1 ${ }^{\text {st }}$ half | End of 3 ${ }^{\text {rd }}$ quarter | Year-end | Total |
| FY 2017 | Yen | - | Yen | Yen | Yen |
| FY 2018 | - | 14.00 | - | 16.00 |  |
| FY 2018 (Forecast) | - |  |  |  |  |

[^0]
## 3. Forecast of consolidated financial results for Fiscal Year 2018 (April 1, 2018 to March 31, 2019)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of the parent |  | Basic earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| First half | 105,000 | 14.0 | 11,500 | 20.1 | 11,800 | 19.4 | 8,100 | 20.0 | 60.84 |
| Full year | 210,000 | 6.3 | 22,000 | 3.0 | 22,500 | 3.2 | 15,300 | 2.3 | 230.24 |

Note: Adjustments from the most recently released consolidated results forecast: Yes
*The basic earnings per share in the consolidated earnings forecasts for the full FY 2018 takes into account the impact of the reverse stock split. Please refer to the "Information concerning proper use of financial forecasts and other special notes."

## *Notes

(1) Changes in significant subsidiaries during the consolidated quarter under review: None
(2) Application of specific accounting methods in the preparation of quarterly consolidated financial statements: None
(3) Changes in accounting policies, changes in accounting estimates, and restatements

1) Changes in accounting policies due to revision of accounting standards: None
2) Changes other than those in 1) above: None
3) Changes in accounting estimates: None
4) Restatements: None
(4) Number of shares outstanding (ordinary shares)
5) Number of shares issued at the end of the fiscal year (including treasury stock)

| FY 2018 Q1 | (As of June 30, 2018) | $135,623,834$ shares |
| :--- | :--- | :--- |
| FY 2017 | (As of March 31, 2018) | $135,623,834$ shares |

2) Number of shares of treasury stock at the end of the fiscal year

| FY 2018 Q1 | (As of June 30, 2018) | $2,944,494$ shares |
| :--- | :--- | :--- |
| FY2017 | (As of March 31, 2018) | $1,579,217$ shares |

3) Average number of shares outstanding during the fiscal year FY 2018 Q1 (As of June 30, 2018) 133,579,113 shares FY 2017 Q1 (As of June 30, 2017) 135,080,448 shares
*The consolidated financial results for the first quarter of the fiscal year ending March 31, 2019 are not subject to quarterly review by a certified public accountant or auditor.
*Information concerning proper use of financial forecasts and other special notes
Information concerning forward-looking statements
Forward-looking statements concerning financial forecasts contained in these materials are based on information available to the Company when the forecasts were made and certain assumptions judged to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual results may differ significantly from the forecasts due to a variety of factors.

Dividend and consolidated earnings forecasts after reverse stock split
At the $202^{\text {nd }}$ General Meeting of Shareholders held on June 28, 2018, a reverse stock split was approved. A reverse stock split at a ratio of 2 to 1 was carried out on October 1, 2018 based on the number of shares held by shareholders listed in the register on September 30 (in effect, September 28), 2018. In conjunction with this change, the share trading unit will change on the same date (from 1,000 to 100 shares).

The dividend forecast for the FY 2018 consolidated earnings forecast prior to factoring in this reverse stock split is provided below.

- Dividend forecast for FY 2018: Full-year dividends of 32 yen per share
- Consolidated earnings forecast for the FY 2018: Basic earnings per share for the full year of 115.12 yen

Disclaimer: This is a Japanese-English translation of the summary of financial statements of the Company produced for your convenience. Since no auditor audited this report, officially only the Japanese version is assumed to be the summary of financial statements of the Company. This summary does not constitute any guarantee and the Company will not compensate any losses and/or damage stemming from actions taken based on these statements. In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is assumed to be correct.

## O Attachment index

1. Qualitative information on the quarter under review .....  2
(1) Explanation of operating results .....  2
(2) Explanation of financial position .....  2
(3) Explanation of information related to future prospects including consolidated results forecasts .....  3
2. Consolidated financial statements and related notes .....  4
(1) Quarterly consolidated balance sheets .....  4
(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income .....  6
Quarterly consolidated statements of income .....  6
Quarterly consolidated statement of comprehensive income .....  7
(3) Quarterly consolidated statements of cash flows .....  8
(4) Notes regarding quarterly consolidated financial statements .....  9
(Notes regarding going concern assumption) .....  9
(Change in scope of consolidation or scope of equity method) .....  9
(Notes regarding significant changes in shareholders' equity [if any]) .....  9
(Segment information) ..... 10
(Additional information) ..... 10
(Important subsequent events) ..... 10
3. Supplementary Materials ..... 11

## 1. Qualitative information on the quarter under review

(1) Explanation of operating results

During the first quarter of the fiscal year, the Japanese economy continued to make a steady recovery as a result of improvements in corporate earnings and the employment environment. Overseas, the US economy continued to recover, and there were signs of an ongoing recovery in the economies of China and other emerging nations.

In these conditions, net sales increased primarily in the Energy and Industrial Plants Division, which saw solid demand from petroleum refining and petrochemical companies, and the Advanced Products Division, which experienced high demand for products for semiconductor production equipment. As a result, net sales for the NICHIAS Group overall increased $18.6 \%$ year on year to $¥ 52,701$ million.

In terms of profits, operating income increased $38.7 \%$ year on year to $¥ 6,466$ million, ordinary income increased $38.8 \%$ year on year to $¥ 6,706$ million, and profit attributable to owners of the parent company increased $36.7 \%$ year on year to $¥ 4,647$ million.

As a result of the change in the financial year for some consolidated subsidiaries, the consolidated first quarter is a cumulative six months and both net sales and income rose.

The net sales by segment for the first quarter of the fiscal year are as follows:

Sales in the Energy and Industrial Plants Division increased $30.1 \%$ year on year to $¥ 15,331$ million. With solid demand from petroleum refining and petrochemical companies, the posting of completed large-scale shipbuilding construction projects contributed.

Sales in the Industrial Products Division increased $18.3 \%$ year on year to $¥ 12,046$ million. This was due to robust demand for products such as fluoropolymer products, inorganic thermal insulation materials, and environmental products.

Sales in the Advanced Products Division increased $24.2 \%$ year on year to $¥ 6,977$ million. This was due to high levels of demand for semiconductor production equipment.

Sales in the Autoparts Division increased $5.3 \%$ year on year to $¥ 11,536$ million. This was due to domestic and foreign demand on par with the previous fiscal year and the impact of changes to the fiscal period of some consolidated subsidiaries.

Sales in the Building Materials Division increased $15.8 \%$ year on year to $¥ 6,810$ million. This was due to the posting of completed large-scale floor installation work, in addition to higher demand for wrap-type fireproof material.
(2) Explanation of financial position

1) Assets, liabilities, and net assets

Total assets at the FY 2018 Q1 were $¥ 194,345$ million, down $¥ 2,113$ million compared to the end of the previous fiscal year. This was largely because costs on uncompleted construction contracts increased by $¥ 2,313$ million and buildings and structures, net, increased by $¥ 1,845$ million, but accounts receivable from completed construction contracts decreased by $¥ 3,215$ million, cash and deposits decreased by $¥ 2,543$ million, and investment securities by $¥ 1,713$ million.

Liabilities at the FY 2018 Q1 were $¥ 84,260$ million, down $¥ 2,492$ million compared to the end of the previous fiscal year. This was largely a result of decreases in notes and accounts payable-trade by $¥ 2,333$ million, advances received on uncompleted construction contracts of $¥ 2,190$ million, income taxes payable of $¥ 2,046$ million, offsetting the $¥ 3,247$ million in accrued expenses, posted under "other" in current liabilities.

Net assets at the FY 2018 Q1 were $¥ 110,084$ million, up $¥ 378$ million compared to the end of the previous fiscal year. This was largely a result of increases in retained earnings of $¥ 2,669$ million, outweighing a $¥ 2,002$ million decrease in acquisition of treasury stock.

## 2) Cash flows

Cash and cash equivalents at the FY2018 Q1 (hereinafter, "cash") decreased by $¥ 2,531$ million to $¥ 23,967$ million compared with the end of the previous fiscal year. Cash flows and factors affecting cash flows are as follows:
(Net cash provided by [used in] operating activities)
Net cash provided by operating activities was $¥ 3,968$ million (compared to receipts of $¥ 4,859$ million in the same period of the previous fiscal year).

This was primarily because, while cash decreased due to $¥ 3,549$ million in income taxes paid and a $¥ 2,332$ million increase in advances received on uncompleted construction contracts, cash increased due to $¥ 6,674$ million in income before income taxes and a $¥ 2,795$ million increase in accrued expenses.
(Net cash provided by [used in] investing activities)
Net cash used in investing activities was $¥ 3,520$ million (compared to expenditures of $¥ 3,089$ million in the same period of the previous fiscal year).
This was due to a decrease in cash due to $¥ 3,122$ million in expenditures for the acquisition of property, plant and equipment and $¥ 364$ million in expenditures for the acquisition of intangible fixed assets.
(Net cash provided by [used in] financing activities)
Net cash used in financing activities was $¥ 4,296$ million (compared to expenditures of $¥ 4,039$ million in the same period of the previous fiscal year).
This was due to outflows of cash attributable to $¥ 2,033$ million in cash dividends paid and $¥ 2,002$ million for acquisition of treasury stock.
(3) Explanation of information related to future prospects including consolidated results forecasts

In light of progress with earnings in the first quarter of the consolidated fiscal year, we have revised the forecasts for the first half and the full year for the fiscal year ending on March 31, 2019, released on May 7, 2018. Please refer to "Notification of Changes to Earnings Forecasts," released today, for details.

The Company prepared these earnings forecasts based on the information obtainable on the day that these materials were released, and actual results could differ from forecasts depending on a range of factors.
2. Consolidated financial statements and related notes
(1) Quarterly consolidated balance sheets

|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } 2017 \text { Q1 } \\ \text { (As of June 30, 2017) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { FY } 2018 \text { Q1 } \\ \text { (As of June } 30,2018 \text { ) } \\ \hline \end{gathered}$ |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 27,252 | 24,708 |
| Notes and accounts receivable-trade | 30,297 | 30,553 |
| Electronically recorded monetary claims | 10,031 | 10,672 |
| Accounts receivable from completed construction contracts | 15,504 | 12,288 |
| Merchandise and finished goods | 10,806 | 11,405 |
| Work in process | 2,253 | 2,407 |
| Raw materials and supplies | 7,609 | 7,837 |
| Costs on uncompleted construction contracts | 10,789 | 13,102 |
| Other | 3,990 | 3,160 |
| Allowance for doubtful accounts | (15) | (15) |
| Total current assets | 118,519 | 116,123 |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 48,266 | 50,381 |
| Accumulated depreciation and impairment loss | $(30,164)$ | $(30,434)$ |
| Buildings and structures, net | 18,101 | 19,947 |
| Machinery, equipment and vehicles | 67,877 | 68,431 |
| Accumulated depreciation and impairment loss | $(57,527)$ | $(57,966)$ |
| Machinery, equipment and vehicles, net | 10,349 | 10,465 |
| Land | 14,043 | 14,043 |
| Lease assets | 421 | 489 |
| Accumulated depreciation | (159) | (182) |
| Lease assets, net | 261 | 307 |
| Construction in progress | 7,439 | 6,764 |
| Other | 8,326 | 8,500 |
| Accumulated depreciation and impairment loss | $(7,455)$ | $(7,565)$ |
| Other, net | 870 | 935 |
| Total property, plant and equipment | 51,067 | 52,463 |
| Intangible assets |  |  |
| Software | 905 | 1,001 |
| Other | 352 | 585 |
| Total intangible assets | 1,257 | 1,587 |
| Investments and other assets $\quad \square$ |  |  |
| Investment securities | 18,837 | 17,123 |
| Net defined benefit asset | 1,226 | 1,255 |
| Deferred tax assets | 1,649 | 1,578 |
| Other | 3,978 | 4,282 |
| Allowance for doubtful accounts | (76) | (68) |
| Total investments and other assets | 25,615 | 24,171 |
| Total noncurrent assets | 77,940 | 78,222 |
| Total assets | 196,459 | 194,345 |


| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | FY 2017 Q1 <br> (As of June 30, 2017) | FY 2018 Q1 <br> (As of June 30, 2018) |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable-trade | 24,844 | 22,510 |
| Electronically recorded monetary obligations | 9,674 | 11,443 |
| Current portion of bonds | 3,800 | 8,800 |
| Short-term loans payable | 11,160 | 11,104 |
| Accounts payable-other | 4,881 | 5,029 |
| Income taxes payable | 3,566 | 1,519 |
| Advances received on uncompleted construction contracts | 6,684 | 4,494 |
| Provision for bonuses | 2,995 | 1,729 |
| Other | 3,356 | 6,604 |
| Total current liabilities | 70,963 | 73,270 |
| Noncurrent liabilities |  |  |
| Bonds payable | 6,200 | 1,000 |
| Long-term loans payable | 1,500 | 1,500 |
| Deferred tax liabilities | 1,565 | 1,873 |
| Net defined benefit liability | 4,277 | 4,309 |
| Reserves for litigation losses | 92 | 92 |
| Other | 2,155 | 2,215 |
| Total noncurrent liabilities | 15,790 | 10,990 |
| Total liabilities | 86,753 | 84,260 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 12,128 | 12,128 |
| Capital surplus | 13,857 | 13,857 |
| Retained earnings | 79,680 | 82,349 |
| Treasury stock | $(2,039)$ | $(4,041)$ |
| Total shareholders' equity | 103,626 | 104,293 |
| Total other cumulative comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 7,759 | 7,659 |
| Foreign currency translation adjustment | 158 | (495) |
| Remeasurements of defined benefit plans | $(2,349)$ | $(2,221)$ |
| Total other cumulative comprehensive income | 5,568 | 4,942 |
| Non-controlling interests | 510 | 847 |
| Total net assets | 109,705 | 110,084 |
| Total liabilities and net assets | 196,459 | 194,345 |

(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income Quarterly consolidated statements of income
First quarter of consolidated fiscal year
(Millions of yen)
$\left.\begin{array}{llrl}\hline & & \begin{array}{c}\text { FY 2017 Q1 } \\ \text { (Millions of yen) }\end{array} \\ \hline \text { (From April 1, 2018 } \\ \text { to June 30, 2018) }\end{array}\right]$

Quarterly consolidated statement of comprehensive income
First quarter of consolidated fiscal year

|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | FY 2017 Q1 <br> (From April 1, 2017 to June 30 , 2017) | FY 2018 Q1 <br> (From April 1, 2018 to June 30,2018 ) |
| Net income | 3,407 | 4,675 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 585 | (99) |
| Foreign currency translation adjustment | (414) | (643) |
| Remeasurements of defined benefit plans | 89 | 129 |
| Total other comprehensive income | 261 | (614) |
| Comprehensive income | 3,668 | 4,061 |
| Breakdown |  |  |
| Comprehensive income attributable to owners of the parent company | 3,669 | 4,021 |
| Comprehensive income attributable to minority interests | (0) | 39 |

(3) Quarterly consolidated statements of cash flows

|  | FY 2017 Q1 <br> (From April 1, 2017 to June 30, 2017) | FY 2018 Q1 <br> (From April 1, 2018 to June 30, 2018) |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Income before income taxes | 4,796 | 6,674 |
| Depreciation and amortization | 1,074 | 1,348 |
| Increase (decrease) in net defined benefit liability | 43 | 32 |
| Increase (decrease) in provision for bonuses | $(1,116)$ | $(1,268)$ |
| Interest and dividends income received | (163) | (198) |
| Interest expenses | 39 | 35 |
| Foreign exchange losses (gains) | 79 | 186 |
| Decrease (increase) in notes and accounts receivable-trade | 3,679 | 2,380 |
| Decrease (increase) in inventories | (302) | (773) |
| Decrease (increase) in costs on uncompleted construction contracts | $(2,757)$ | $(2,332)$ |
| Increase (decrease) in notes and accounts payable-trade | (938) | (260) |
| Increase (decrease) in accounts payable-other | (404) | 118 |
| Increase (decrease) in accrued expenses | 2,532 | 2,795 |
| Increase (decrease) in advances received on uncompleted construction contracts | 1,677 | $(2,189)$ |
| Decrease (increase) in net defined benefit asset | (41) | (28) |
| Other | 237 | 841 |
| Subtotal | 8,438 | 7,361 |
| Interest and dividends income received | 163 | 198 |
| Interest expenses paid | (53) | (41) |
| Income taxes paid | $(3,727)$ | $(3,549)$ |
| Income taxes refund | 37 | - |
| Net cash provided by (used in) operating activities | 4,859 | 3,968 |
| Cash flows from investing activities |  |  |
| Net decrease (increase) in time deposits | 21 | - |
| Expenditures for the acquisition of shares of subsidiaries | $(1,059)$ | - |
| Expenditures for the acquisition of property, plant and equipment | $(2,216)$ | $(3,122)$ |
| Proceeds from sales of property, plant and equipment | 6 | 43 |
| Expenditures for the acquisition of intangible fixed assets | (29) | (364) |
| Payments of loans receivable | (0) | (2) |
| Collection of loans receivable | 246 | 2 |
| Other | (58) | (76) |
| Net cash provided by (used in) investing activities | $(3,089)$ | $(3,520)$ |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | (20) | (20) |
| Repayment of long-term loans payable | (4) | - |
| Redemption of bonds | (200) | (200) |
| Cash dividends paid | $(1,786)$ | $(2,033)$ |
| Net decrease (increase) in treasury stock | $(2,004)$ | $(2,002)$ |
| Dividends paid to non-controlling interests | (3) | (11) |
| Other | (19) | (30) |
| Net cash provided by (used in) financing activities | $(4,039)$ | $(4,296)$ |

Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Increase in cash and cash equivalents due to new consolidation
Cash and cash equivalents at end of period

| $(123)$ | $(256)$ |
| ---: | ---: |
| $(2,393)$ | $(4,104)$ |
| 29,198 | 26,499 |
| - | 1,573 |
| 26,805 | 23,967 |

(4) Notes regarding quarterly consolidated financial statements
(Notes regarding going concern assumption)
Not applicable
(Change in scope of consolidation or scope of equity method)
(Changes in scope of consolidation)
SUZHOU NICHIAS SEAL MATERIAL CO., LTD. and SUZHOU SHUANGYOU AUTOPARTS CO., LTD. , which were non-consolidated subsidiaries, were included in the scope of consolidation from the first quarter of the consolidated fiscal year because their impact on consolidated financial statements became more important.
(Changes in matters related to fiscal year of consolidated subsidiaries)
In the case of SUZHOU NICHIAS INDUSTRIAL PRODUCTS CO., LTD., NICHIAS (SHANGHAI) TRADING CO., LTD. and NICHIAS (SHANGHAI) AUTOPARTS TRADING CO., LTD., whose fiscal year ended on December 31, financial statements for the same day were used, and important transactions that occurred between this date and the consolidated fiscal closing date were adjusted as necessary. However, in order to disclose more appropriate consolidated financial information, beginning with the first quarter of this fiscal year, the method will be changed to a provisional settlement of accounts for the three consolidated subsidiaries and these two companies newly added to the scope of consolidation beginning with the first quarter.
As a result of this change, the first quarter consolidated accounting period for the profit/loss of these consolidated subsidiaries is the six-month period from January 1 to June 30, 2018.
(Notes regarding significant changes in shareholders' equity [if any])
In accordance with Article 156 of the Companies Act replacing the phrases pursuant to the provisions of Article 165-3 of the Companies Act, a resolution was made at the meeting of the Board of Directors held on May 7, 2018 to acquire 1,363,000 treasury shares.
As a result of this acquisition of treasury stock, treasury stock increased by $¥ 2,002$ million during the first quarter of the year ending March 31, 2019, and the amount of treasury stock at the end of the first quarter of the year ending March 31,2019 was $¥ 4,041$ million.
(Segment information)
Segment information
I. First quarter of the fiscal year 2017 (April 1, 2017 to June 30, 2017)

1. Information on net sales and profit (loss) by reporting segment

|  | Reporting segments |  |  |  |  |  |  | Quarterly |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building <br> Materials | Total | Adjustments | consolidated profit/loss posted |
| Net sales |  |  |  |  |  |  |  |  |
| Net sales to external customers | 11,782 |  | 5,619 | 10,960 | 5,879 | 44,424 | - | 44,424 |
| Intersegment sales or transfers | - | 2,121 | - | - | - | 2,121 | $(2,121)$ | - |
| Total | 11,782 | 12,304 | 5,619 | 10,960 | 5,879 | 46,546 | $(2,121)$ | 44,424 |
| Segment profit or (loss) | 822 | 1,529 | 1,044 | 1,219 | 46 | 4,661 | - | 4,661 |

2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment: Not applicable
II. First quarter of the fiscal year 2018 (April 1, 2018 to June 30, 2018)
3. Information on net sales and profit (loss) by reporting segment

|  | Reporting segments |  |  |  |  |  | Adjustments | Quarterly consolidated profit/loss posted |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Energy and Industrial Plants | Industrial Products | Advanced Products | Autoparts | Building <br> Materials | Total |  |  |
| Net sales |  |  |  |  |  |  |  |  |
| Net sales to external customers | 15,331 | 12,046 | 6,977 | 11,536 | 6,810 | 52,701 | - | 52,701 |
| Intersegment sales or transfers | - | 2,707 | - | - | - | 2,707 | $(2,707)$ | - |
| Total | 15,331 | 14,753 | 6,977 | 11,536 | 6,810 | 55,408 | $(2,707)$ | 52,701 |
| Segment profit or (loss) | 1,681 | 2,239 | 1,349 | 1,037 | 158 | 6,466 | - | 6,466 |

2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment: Not applicable

## (Additional information)

Application of "Partial Amendments to 'Accounting Standard for Tax Effect Accounting'"
The Company has applied the "Partial Amendments to 'Accounting Standard for Tax Effect Accounting"" (ASBJ Guidance No. 28, revision on February 16, 2018, Accounting Standards Board of Japan) beginning in the first quarter of the fiscal year. Deferred tax assets will be classified under "Investments and other assets" and deferred tax liabilities will be classified under current liabilities.
(Important subsequent events)
(Issuance of uncollateralized corporate bonds)
The Company issued uncollateralized corporate bonds based on a decision by the Board of Directors held on May 21, 2018. The overview is below.
(1) Total issuance
(2) Issuance date
(3) Paid-in amount
(4) Yield
(5) Maturity date
(6) Redemption method
(7) Use of proceeds

5,000 million yen
July 20, 2018
$¥ 100$ per $¥ 100$ face value
0.18\%

July 20, 2023
Lump-sum repayments at maturity
Funding for capital investments

## 3. Supplementary Materials

Financial results supplementary materials
August 6, 2018
(Percentage figures represent changes from previous fiscal year)
(1) Key consolidated financial figures (Trends)
(Millions of yen)

|  | First half |  |  | Full Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2017 | FY 2018 |  | FY 2014 | FY 2015 | FY 2016 | FY2017 | FY 2018 |  |
|  | Results | Forecast | Change | Results | Results | Results | Results | Forecast | Change |
| Net sales | 92,103 | 105,000 | 14.0\% | 158,939 | 170,430 | 180,363 | 197,495 | 210,00 | 6.3\% |
| Operating income <br> Operating margin (\%) | $\begin{aligned} & 9,572 \\ & 10.4 \% \end{aligned}$ | $\begin{array}{r} 11,500 \\ 11.0 \% \end{array}$ | 20.1\% | $\begin{array}{r} 11,490 \\ 7.2 \% \end{array}$ | 15,104 <br> 8.9\% | $\begin{array}{r} 19,600 \\ 10.9 \% \end{array}$ | $\begin{array}{r} 21,357 \\ 10.8 \% \end{array}$ | $\begin{array}{r} 22,000 \\ 10.5 \% \end{array}$ | 3.0\% |
| Ordinary income <br> Ordinary income margin (\%) | $\begin{aligned} & 9,880 \\ & 10.7 \% \end{aligned}$ | $\begin{array}{r} 11,800 \\ 11.2 \% \end{array}$ | 19.4\% | $\begin{array}{r} 12,913 \\ 8.1 \% \end{array}$ | $\begin{array}{r} 15,480 \\ 9.1 \% \end{array}$ | $\begin{array}{r} 19,756 \\ 11.0 \% \end{array}$ | $\begin{array}{r} 21,804 \\ 11.0 \% \end{array}$ | $\begin{array}{r} 22,500 \\ 10.7 \% \end{array}$ | 3.2\% |
| Profit attributable to owners of parent <br> Net income margin (\%) | $\begin{array}{r} 6,752 \\ 7.3 \% \end{array}$ | $\begin{array}{r} 8,100 \\ 7.7 \% \end{array}$ | 20.0\% | $\begin{array}{r} 7,532 \\ 4.7 \% \end{array}$ | $\begin{array}{r} 6,669 \\ 3.9 \% \end{array}$ | $\begin{array}{r} 13,409 \\ 7.4 \% \end{array}$ | $\begin{array}{r} 14,956 \\ 7.6 \% \end{array}$ | $\begin{array}{r} 15,300 \\ 7.3 \% \end{array}$ | 2.3\% |
| Basic earnings per share (yen) | 50.18 | 60.84 | 21.2\% | 62.84 | 51.88 | 100.41 | 111.36 | 230.24 | - |
|  |  |  |  |  |  |  |  |  |  |
| Total assets | 181,312 | - | - | 156,234 | 154,922 | 175,999 | 196,459 | - | - |
| Net assets | 102,194 | - | - | 78,893 | 85,665 | 97,890 | 109,705 | - | - |
| Shareholders' equity <br> Equity ratio (\%) | $\begin{array}{r} 101,681 \\ 56.1 \% \end{array}$ | - | $\begin{aligned} & - \\ & - \end{aligned}$ | 78,132 <br> 50.0\% | $\begin{array}{r} 84,879 \\ 54.8 \% \end{array}$ | $\begin{array}{r} 97,367 \\ 55.3 \% \end{array}$ | $\begin{array}{r} 109,195 \\ 55.6 \% \end{array}$ | - | - |
| Interest-bearing debt <br> Interest-bearing debt ratio (\%) | $\begin{array}{r} 23,762 \\ 13.1 \% \end{array}$ | - | $-$ | $\begin{array}{r} 33,830 \\ 21.7 \% \end{array}$ | $\begin{array}{r} 25,840 \\ 16.7 \% \end{array}$ | $\begin{array}{r} 23,976 \\ 13.6 \% \end{array}$ | $\begin{array}{r} 23,818 \\ 12.1 \% \end{array}$ | - | - |
|  | - | - |  |  |  |  |  |  |  |
| Capital expenditures | 6,357 | - | - | 2,788 | 4,287 | 9,775 | 12,772 | 14,000 | 9.6\% |
| Depreciation \& amortization | 2,199 | - | - | 4,659 | 4,598 | 3,969 | 4,800 | 5,500 | 14.6\% |
| R\&D expenses | 2,950 | - | - | 5,602 | 5,460 | 5,446 | 5,692 | 6,000 | 5.4\% |

*The Company has applied the "Partial Amendments to 'Accounting Standard for Tax Effect Accounting'" (ASBJ Guidance No. 28, February 16,2018 ) beginning in the first quarter of the fiscal year. These accounting standards have been retroactively applied to the figures for major management indicators for the first half of the previous fiscal year and the previous fiscal year.
(2) Quarterly consolidated operating results (Trends)

Millions of yen)

|  | FY 2017 |  |  |  | FY 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | 1Q | Change |
| Net sales | 44,424 | 47,679 | 48,767 | 56,624 | 52,701 | 18.6\% |
| Operating income <br> Operating margin (\%) | $\begin{aligned} & 4,661 \\ & 10.5 \% \end{aligned}$ | $\begin{aligned} & 4,910 \\ & 10.3 \% \end{aligned}$ | $\begin{aligned} & 5,500 \\ & 11.3 \% \end{aligned}$ | $6,285$ 11.1\% | $\begin{aligned} & 6,466 \\ & 12.3 \% \end{aligned}$ | 38.7\% |
| Ordinary income <br> Ordinary income margin (\%) | $\begin{aligned} & 4,831 \\ & 10.9 \% \end{aligned}$ | $\begin{aligned} & 5,048 \\ & 10.6 \% \end{aligned}$ | $\begin{aligned} & 5,818 \\ & 11.9 \% \end{aligned}$ | $\begin{aligned} & 6,106 \\ & 10.8 \% \end{aligned}$ | $\begin{aligned} & 6,706 \\ & 12.7 \% \end{aligned}$ | 38.8\% |
| Profit attributable to owners of parent <br> Net income margin (\%) | $\begin{array}{r} 3,400 \\ 7.7 \% \end{array}$ | 3,351 $7.0 \%$ | 3,915 $8.0 \%$ | 4,289 $7.6 \%$ | $\begin{array}{r} 4,647 \\ 8.8 \% \end{array}$ | 36.7\% |

All forecasts and plan that are not historical facts in this document are future business result related forecast. These are showed by based on information and data currently available to the company.
Various uncertain factors could cause actual results to differ.


[^0]:    Note: Adjustments from the most recently released dividend forecast: None
    *The Company carried out a reverse stock split on a one-for-two basis on October 1, 2018. Accordingly, the year-end dividends per share planned for the FY2018 take into account the impact of this reverse stock split, and total annual dividends are indicated with " -" When the reverse stock split is not taken into account, the year-end dividends per share planned for the FY 2018 would be 16 yen per share and annual dividends per share would be 32 yen. Please refer to the "Information concerning proper use of financial forecasts and other special notes."

