Ichigo Preserves and Improves Real Estate



[Provisional Translation Only]

This English translation of the original Japanese document is provided solely for information purposes. Should there be any discrepancies between this translation and the Japanese original, the latter shall prevail.

September 13, 2018

July 2018 Fiscal Period Earnings

Ichigo Hotel REIT Investment Corporation ("Ichigo Hotel," Tokyo Stock Exchange, 3463)

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Submission of Financial Report (Yuka Shoken Hokokusho): October 26, 2018 (expected)

Dividend Payment: October 22, 2018 (expected)

Supplemental Material to Financial and Business Results: Yes (Corporate Presentation) Financial and Business Results Briefing: Yes (for institutional investors and analysts)

1. Financial Results for the July 2018 Fiscal Period (February 1, 2018 to July 31, 2018)

(1) Earnings

(JPY million; period-on-period change)

	Operating Revenue	Change	Operating Profit	Change	Recurring Profit	Change	Net Income	Change
July 2018	1,814	+1.8%	1,042	+0.8%	855	+1.6%	854	+1.5%
January 2018	1,782	+5.6%	1,034	+6.2%	842	+5.4%	841	+5.4%

	Net Income per Share (JPY)	Return on Equity (6 months)	Return on Assets (6 months – Recurring Profit)	Operating Profit Margin (Recurring Profit)
July 2018	3,352	2.6%	1.5%	47.2%
January 2018	3,285	2.6%	1.5%	47.3%

Note: Net Income per Share is based on the average number of outstanding shares.

(2) Dividends

	Dividend per Share (JPY)	Total Dividends (JPY million)	Dividend per Share in Excess of Earnings (JPY)	Total Dividends in Excess of Earnings (JPY million)	Payout Ratio	Dividend on Equity (DOE) Ratio
July 2018	3,352	854			100%	2.6%
January 2018	3,302	841	_	_	100%	2.6%

(3) Assets and Equity

	Total Assets (JPY million)	Net Assets (JPY million)	Equity Ratio	Net Assets per Share (JPY)
July 2018	55,682	32,452	58.3%	127,277
January 2018	55,415	32,439	58.5%	127,227

(4) Cash Flows

(JPY million)

	Cash Flows from Operations	Cash Flows from Investments	Cash Flows from Financing	Cash and Cash Equivalents at End of the Period
July 2018	1,513	-317	-841	3,546
January 2018	1,225	-2,052	700	3,192

2. Earnings Forecasts for the January 2019 Fiscal Period (August 1, 2018 to January 31, 2019) and July 2019 Fiscal Period (February 1, 2019 to July 31, 2019)

(JPY million; period-on-period change)

	Operating Revenue	Change	Operating Profit	Change	Recurring Profit	Change	Net Income	Change
January 2019	2,448	+35.0%	1,574	+51.0%	1,385	+61.9%	1,384	+62.0%
July 2019	1,823	-25.5%	1,011	-35.7%	827	-40.2%	827	-40.3%

(JPY)

	Dividend per Share	Dividend in Excess of Earnings per Share
January 2019	5,429	=
July 2019	3,243	=

Note: Forecast Net Income per Share is JPY 5,429 (+65.3% year-on-year) and JPY 3,243 (-3.3% year-on-year), respectively, for the January 2019 and July 2019 fiscal periods.

3. Other

(1) Changes in Accounting Policies, Changes in Accounting Estimates, and Retrospective Restatements

(i) Changes Accompanying Amendments to Accounting Standards: None

(ii) Changes Not Listed in (i): None

(iii) Changes in Accounting Estimates: None

(iv) Retrospective Restatements: None

(2) Number of Shares Issued and Outstanding

The number of shares issued and outstanding (including treasury shares) was 254,974 shares as of January 31, 2018 and 254,974 shares as of July 31, 2018.

Completion Status of Auditing Procedures

This document is not subject to the auditing requirements set forth in the Financial Instruments and Exchange Law of Japan. The auditing procedures in accordance with those requirements have thus not been completed as of the date of the publication of this document.

Appropriate Use of Performance Forecasts and Other Matters of Special Note

The forecasts presented above are current figures based on certain preconditions. Accordingly, the actual operating results may vary due to changes in circumstances, and these forecasts should not be construed as a guarantee of such results.

For details on the preconditions, please refer to the "Preconditions for January 2019 Fiscal Period Earnings Forecast" on page 6 and "Preconditions for July 2019 Fiscal Period Earnings Forecast" on page 8.

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Material Matters after Closing of the Fiscal Period

Asset Acquisition

Court Hotel Kurashiki

Acquisition Price JPY 1,725,000,000

Location 2-2-26 Chuo, Kurashiki City, Okayama

Form of Ownership Trust beneficiary interest in real estate (juekiken)

Contract Date August 24, 2018 Closing Date August 31, 2018

Seller Nishi Nihon Holdings GK

Note: Acquisition Price excludes incidental expenses such as fees and property, city planning, and consumption taxes.

Asset Sale

Smile Hotel Asakusa

Sale Price JPY 2,700,000,000

Book Value JPY 1,910,416,000 (as of August 1, 2018)

Location 6-35-8 Asakusa, Taito-ku, Tokyo

Form of Ownership Trust beneficiary interest in real estate (juekiken)

Closing Date August 1, 2018

Buyer The buyer, a Japanese SPC, did not provide consent to disclose its name. Earnings Impact Gains on Sale of JPY 694,523,000 will be recorded in the January 2019

fiscal period.

Note: Sale Price excludes incidental expenses such as fees and property, city planning, and consumption taxes.

Earnings Forecasts

Earnings Forecast for the January 2019 Fiscal Period (August 1, 2018 to January 31, 2019)

For details on preconditions, please refer to the "Preconditions for the January 2019 Fiscal Period Earnings Forecast" on page 6.

Major factors of variation are as follows:

Increase in Operating Revenue:

Gains on Sale from the August 2018 sale of Smile Hotel Asakusa

Increase in rental income due to hotel acquisition

Decrease in Operating Revenue:

Decrease in rental income due to hotel sale

Decrease in variable rent due to seasonal trends

Decrease in Operating Expenses:

Increase in AM Fee II due to Gains on Sale on August 2018 hotel sale

January 2019 Fiscal Period (August 1, 2018 to January 31, 2019)

Operating Revenue JPY 2,448 million
Operating Profit JPY 1,574 million
Recurring Profit JPY 1,385 million
Net Income JPY 1,384 million
Dividend per Share JPY 5,429
Dividend in Excess of Earnings

Earnings Forecast for the July 2019 Fiscal Period (February 1, 2019 to July 31, 2019)

For details on preconditions, please refer to the "Preconditions for the July 2019 Fiscal Period Earnings Forecast" on page 8.

Major factors of variation are as follows:

Increase in Operating Revenue:

Increase in variable rent due to seasonal trends

Decrease in Operating Revenue:

Decrease in Gains on Sale relative to the January 2019 fiscal period

July 2019 Fiscal Period (February 1, 2019 to July 31, 2019)

Operating Revenue JPY 1,823 million
Operating Profit JPY 1,011 million
Recurring Profit JPY 827 million
Net Income JPY 827 million
Dividend per Share JPY 3,243
Dividend in Excess of Earnings

Preconditions for the January 2019 Fiscal Period Earnings Forecast

	Preconditions					
Period	• August 1, 2018 to January 31, 2019 (184 days	·)				
Number of Hotels	• 21 hotels					
	Within operating revenue, rental income is fore-taking into consideration such factors as hotel a <u>Forecast Operating Performance²</u>			contracts		
	January 2019 Fiscal	Period				
	Occupancy ³	92.0%				
		9,026				
Operating Revenue	² The 12 variable rent hotels are: Smile Hotel K. Nest Hotel Sapporo Ekimae, Chisun Inn Osaka Odori, Valie Hotel Tenjin, Nest Hotel Osaka S. Asagaya, Nest Hotel Naha, Nest Hotel Matsuy	a Hommachi, hinsaibashi, S	Nest Hotel S mile Hotel To	apporo okyo		
	Hotel Wing International Nagoya Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy of guest rooms and the rooms occupancy of guest rooms and the rooms occupancy of guest rooms are rooms of days hotel ADR or Average Daily Rate is calculated with ADR = Total sales from accommodation (exclusive fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca	cupied during was in operate the following uding restaural during the post	tion during the grown formula: ant charges and eriod (J. Variable Rent	ne period) nd other PY millio Total		
	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy of guest rooms occupancy = Total number of guest rooms occupancy = Total sales from accommodation (excluservice fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca Hotel Name Smile Hotel Kyoto Shijo	rupied during was in operate the following uding restaural during the post st Fixed Rent/ Minimum Guaranteed Rent 34	tion during the formula: ant charges are eriod (J. Variable Rent	ne period) nd other PY millio Total		
	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy of guest rooms occupancy = Total number of guest rooms occupancy = National Processor of State of Stat	rupied during was in operate the following uding restaural during the post St Fixed Rent/ Minimum Guaranteed Rent 34 75	tion during the formula: ant charges are eriod (J. Variable Rent 87	ne period) nd other PY millio Total 12 8		
	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = ADR or Average Daily Rate is calculated with ADR = Total sales from accommodation (excluservice fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca Hotel Name Smile Hotel Kyoto Shijo Hotel Vista Premio Kyoto Nest Hotel Sapporo Ekimae	rupied during was in operate the following uding restaural during the post St Fixed Rent/ Minimum Guaranteed Rent 34 75 32	tion during the formula: ant charges are eriod (J. Variable Rent	PY millio Total 12 8 11		
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	Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy of guest rooms occupancy = Total number of guest rooms occupancy = Total sales from accommodation (exclusive fees) / number of guest rooms occupied occupancy	rupied during was in operate the following uding restaural during the post st. Fixed Rent/Minimum Guaranteed Rent 34 75 32 39 55 23	variable Rent 87 5 80 - 70	PY millio Total 12 8 11 3 5 9		
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	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy of guest rooms occupancy = Total number of guest rooms occupancy = ADR or Average Daily Rate is calculated with ADR = Total sales from accommodation (excluservice fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca Hotel Name Smile Hotel Kyoto Shijo Hotel Vista Premio Kyoto Nest Hotel Sapporo Ekimae Chisun Inn Osaka Hommachi Comfort Hotel Hamamatsu Nest Hotel Sapporo Odori Valie Hotel Tenjin Nest Hotel Osaka Shinsaibashi	rupied during was in operate the following uding restaural during the posts st. Fixed Rent/Minimum Guaranteed Rent 34 75 32 39 55 23 24 63	variable Rent 87 5 80 - 70	PY millio Total 12 8 11 3 5 9 6 22		
	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = ADR or Average Daily Rate is calculated with ADR = Total sales from accommodation (excluservice fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca Hotel Name Smile Hotel Kyoto Shijo Hotel Vista Premio Kyoto Nest Hotel Sapporo Ekimae Chisun Inn Osaka Hommachi Comfort Hotel Hamamatsu Nest Hotel Sapporo Odori Valie Hotel Tenjin Nest Hotel Osaka Shinsaibashi Comfort Hotel Central International Airport	Fixed Rent/Minimum Guaranteed Rent 34 75 32 39 55 23 24 63 151	Variable Rent 87 5 80 - 70 36 163	PY millio Total 12: 8: 11: 3: 5: 9: 6: 22: 15		
	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = ADR or Average Daily Rate is calculated with ADR = Total sales from accommodation (excluservice fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca Hotel Name Smile Hotel Kyoto Shijo Hotel Vista Premio Kyoto Nest Hotel Sapporo Ekimae Chisun Inn Osaka Hommachi Comfort Hotel Hamamatsu Nest Hotel Sapporo Odori Valie Hotel Tenjin Nest Hotel Osaka Shinsaibashi Comfort Hotel Central International Airport Smile Hotel Tokyo Asagaya	Fixed Rent/Minimum Guaranteed Rent 34 75 32 39 55 23 24 63 151 28	Variable Rent 87 5 80 - 70 36 163 - 76	PY millio Total 12 8 11 3 5 9 6 22 15		
	3 Occupancy is calculated with the following for Occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = Total number of guest rooms occupancy = ADR or Average Daily Rate is calculated with ADR = Total sales from accommodation (excluservice fees) / number of guest rooms occupied Details of January 2019 Rental Income Foreca Hotel Name Smile Hotel Kyoto Shijo Hotel Vista Premio Kyoto Nest Hotel Sapporo Ekimae Chisun Inn Osaka Hommachi Comfort Hotel Hamamatsu Nest Hotel Sapporo Odori Valie Hotel Tenjin Nest Hotel Osaka Shinsaibashi Comfort Hotel Central International Airport	Fixed Rent/Minimum Guaranteed Rent 34 75 32 39 55 23 24 63 151	Variable Rent 87 5 80 - 70 36 163	ne period) nd other PY millio		

	Comfort Hotel Kushiro	18	_	18	
	Comfort Hotel Suzuka	15	_	15	
	Court Hotel Kurashiki	25	14	39	
	Other ¹	256	20	277	
	Total	984	711	1,695	
	¹ Figures for Hotel Wing International Nagoya, I Livemax Nihombashi-Hakozaki, Grandpark-In Hiroshima Executive are included in "Other" b provide consent to disclose hotel-specific data. Retail: JPY 58 million of rental income from reta Kyoto, Chisun Inn Osaka Hommachi, and Smile I Gains on Sale: JPY694 million from the sale of S	n Yokohama, a ecause the hote il tenants at Ho Hotel Tokyo A	and Urbain el operators otel Vista Pr sagaya	did not	
Operating Expenses	 Gains on Sale: JPY 694 million from the sale of Smile Hotel Asakusa. Depreciation: JPY 312 million. Depreciation has been calculated using the straight-line method. Property and city planning taxes: JPY 102 million Building maintenance and repair expenses are based on what Ichigo Investment Advisors, the asset management company of Ichigo Hotel, estimates will be necessary for each hotel during the period. However, actual expenses for the period could differ significantly from these forecast amounts for reasons including the variability of maintenance and repair expenses, one-time costs due to unexpected building damage, etc. Rental expenses, Ichigo Hotel's principal operating expense (other than depreciation, see above), are calculated based on historical data adjusted for anticipated expense variations. Actual operating expenses may differ significantly from these assumptions due to unforeseeable factors. 				
Non-Operating Expenses	 Interest expenses and other borrowing-related expenses: JPY 168 million Amortization of expenses related to the establishment of Ichigo Hotel and to new share issuance: JPY 20 million 				
Borrowings	• Total borrowings: JPY 21.75 billion as of Janua	ry 31, 2019			
Number of Shares	• 254,974 shares issued and outstanding as of September 13, 2018. The forecast assumes there will be no additional new issuance of shares through January 31, 2019.				
Dividend	 The dividend forecast assumes that dividends will comply with the dividend distribution policy stipulated in Ichigo Hotel's Articles of Incorporation. The dividend is subject to change due to factors such as sales of portfolio assets, changes in rental income associated with operator turnover, the occurrence of unexpected maintenance and repair costs, and fluctuations in interest rates. 				
Dividend in Excess of Earnings	• Ichigo Hotel does not plan on paying any Divid	end in Excess of	of Earnings	s	
Other	• This forecast assumes that there are no material the tax system, accounting standards, listing rul and rules of the Investment Trusts Association, the state of the economy and real estate market	es of the Tokyo Japan, and no	Stock Exc	change,	

Preconditions for the July 2019 Fiscal Period Earnings Forecast

	Preconditions					
Period	• February 1, 2019 to July 31, 2019 (181 days)					
Number of Hotels	• 21 hotels					
Operating Revenue	1 /	eriod 93.0% 9,213 and tenants was the following uding restaura	ill fully pay totel Vista Pre Nest Hotel S mile Hotel Totel Kurashil the period / (tion during the g formula: ant charges are	heir emio Kyot apporo okyo ki, and (total ne period)		

	Comfort Hotel Kushiro	18	_	18	
	Comfort Hotel Suzuka	15	_	15	
	Court Hotel Kurashiki	31	31	62	
	Other ¹	251	18	269	
	Total	963	794	1,758	
	 ¹ Figures for Hotel Wing International Nagoya, Hotel Suave Kobe Asuta, Hotel Livemax Nihombashi-Hakozaki, Grandpark-Inn Yokohama, and Urbain Hiroshima Executive are included in "Other" because the hotel operators did n provide consent to disclose hotel-specific data. Retail: JPY 64 million of rental income from retail tenants at Hotel Vista Premio Kyoto, Chisun Inn Osaka Hommachi, Hotel Suave Kobe Asuta, and Smile Hotel Tokyo Asagaya 				
Operating Expenses	 Depreciation: JPY 323 million. Depreciation has been calculated using the straight-line method. Property and city planning taxes: JPY 108 million, which includes JPY 3 million for the hotel acquired on August 31, 2018. Building maintenance and repair expenses are based on what Ichigo Investment Advisors, the asset management company of Ichigo Hotel, estimates will be necessary for each hotel during the period. However, actual expenses for the period could differ significantly from these forecast amounts for reasons including the variability of maintenance and repair expenses, one-time costs due to unexpected building damage, etc. Asset management fees: JPY 250 million (upon approval of the change in the Articles of Incorporation at the shareholder meeting on October 27, 2018). Rental expenses, Ichigo Hotel's principal operating expense (other than depreciation, see above), are calculated based on historical data adjusted for anticipated expense variations. Actual operating expenses may differ significantly from these assumptions due to 				
Non-Operating Expenses	 Interest expenses and other borrowing-related expenses: JPY 170 million Amortization of expenses related to the establishment of Ichigo Hotel and to new share issuance: JPY 13 million 				
Borrowings	• Total borrowings: JPY 21.75 billion as of July 3	31, 2019			
Number of Shares	• 254,974 shares issued and outstanding as of Sej assumes there will be no additional new issuand				
Dividend	 The dividend forecast assumes that dividends will comply with the dividend distribution policy stipulated in Ichigo Hotel's Articles of Incorporation. The dividend is subject to change due to factors such as sales of portfolio assets, changes in rental income associated with operator turnover, the occurrence of unexpected maintenance and repair costs, and fluctuations in interest rates. 				
Dividend in Excess of Earnings	• Ichigo Hotel does not plan on paying any Divid	lend in Excess	of Earnings.		

Other	• This forecast assumes that there are no material revisions to laws and regulations, the tax system, accounting standards, listing rules of the Tokyo Stock Exchange, and rules of the Investment Trusts Association, Japan, and no material changes in the state of the economy and real estate market conditions.
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Financial Statements

(1) Balance Sheet

	January 2018 (as of January 31, 2018)	July 2018 (as of July 31, 2018)
Assets		
Current Assets		
Cash and cash equivalents	1,081,964	1,483,487
Cash and cash equivalents in trust	2,110,114	2,063,345
Accounts receivable	100,562	217,201
Prepaid expenses	133,180	117,871
Consumption taxes receivable	46,044	_
Other	_	540
Total Current Assets	3,471,867	3,882,447
Fixed Assets		
Property, Plant, and Equipment		
Buildings	16,557,970	16,749,684
Depreciation	-982,157	-1,279,300
Buildings (net)	15,575,812	15,470,384
Structures	4,986	4,986
Depreciation	-367	-537
Structures (net)	4,618	4,448
Machinery and equipment	33,950	45,540
Depreciation	-2,669	-4,879
Machinery and equipment (net)	31,281	40,661
Fixtures	100,964	144,396
Depreciation	-16,818	-28,210
Fixtures (net)	84,145	116,185
Land	35,816,845	35,816,845
Buildings under construction	1,448	1,448
Total Property, Plant, and Equipment	51,514,152	51,449,974
Investments and Other Assets		
Tenant leasehold and security deposits	10,000	10,000
Long-term prepaid expenses	349,245	294,876
Total Investments and Other Assets	359,245	304,876
Total Fixed Assets	51,873,397	51,754,850
Capitalized Expenses		· · · · · · · · · · · · · · · · · · ·
Expenses related to REIT establishment	25,445	20,356
Share issuance expenses	44,990	24,638
Total Capitalized Expenses	70,436	44,994
Total Assets	55,415,701	55,682,292

	January 2018 (as of January 31, 2018)	July 2018 (as of July 31, 2018)
Liabilities		
Current Liabilities		
Accounts payable	205,493	111,910
Long-term loans (due within one year)	3,250,000	3,250,000
Accounts payable – other	208,724	213,283
Accrued expenses	525	525
Income taxes payable	818	948
Consumption taxes payable	12,229	82,684
Advances received	90,086	361,341
Other	5,138	6,045
Total Current Liabilities	3,773,016	4,026,738
Long-Term Liabilities		
Long-term loans	18,500,000	18,500,000
Tenant leasehold and security deposits	703,095	703,095
Total Long-Term Liabilities	19,203,095	19,203,095
Total Liabilities	22,976,112	23,229,834
Net Assets		
Shareholders' Equity		
Shareholders' capital	31,897,545	31,897,545
Deduction from shareholders' capital (share buyback)	-299,921	-299,921
Shareholders' capital (net)	31,597,623	31,597,623
Surplus		01,037,020
Unappropriated retained earnings	841,965	854,834
Total Surplus	841,965	854,834
Total Shareholders' Equity	32,439,589	32,452,458
Total Net Assets	32,439,589	32,452,458
Total Liabilities and Net Assets	55,415,701	55,682,292

	1 2010	T 1 2010
	January 2018	July 2018
	(August 1, 2017 to	(February 1, 2018 to
O	January 31, 2018)	July 31, 2018)
Operating Revenue	1.750.202	1 701 540
Rental income	1,758,202	1,791,549
Other rental income	23,820	22,515
Total Operating Revenue	1,782,023	1,814,064
Operating Expenses		
Rental expenses	463,912	484,366
Asset management fee	232,903	236,309
Custodian fee	4,032	4,156
Other administrative expenses	15,624	15,874
Directors' compensation	4,200	4,200
Other	27,103	26,603
Total Operating Expenses	747,776	771,510
Operating Profit	1,034,247	1,042,554
Non-Operating Income		
Interest income	15	15
Interest on tax refund	_	140
Total Non-Operating Income	15	155
Non-Operating Expenses		
Interest expenses	96,268	95,158
Borrowing-related expenses	67,427	66,366
Amortization of expenses related to REIT establishment	5,088	5,088
Amortization of share-issuance expenses	20,352	20,352
Other	2,516	· <u> </u>
Total Non-Operating Expenses	191,653	186,966
Recurring Profit	842,609	855,744
Pre-Tax Income	842,609	855,744
Income Taxes – Current	820	950
Total Income Taxes	820	950
Net Income	841,788	854,793
Retained Earnings Brought Forward	176	41
Unappropriated Retained Earnings	841,965	854,834
Onappropriated Retained Lamings	071,703	05-7,05-7

(3) Statement of Shareholders' Equity

Previous Period (January 2018 Fiscal Period)

	Shareholders' Equity				
		Paid-In Capital		Surplus	
	Paid-In Capital	Deduction from Shareholders' Capital	Shareholders' Capital (net)	Unappropriated Retained Earnings	Total Surplus
Balance as of August 1, 2017	31,897,545	_	31,897,545	798,944	798,944
Changes during the Period					
Dividends				-798,767	-798,767
Net Income				841,788	841,788
Share Buyback					
Shares Cancelled		-299,921	-299,921		
Total Changes	_	-299,921	-299,921	43,020	43,020
Balance as of January 31, 2018	31,897,545	-299,921	31,597,623	841,965	841,965

	Shareholde		
	Share Buyback	Total Shareholders' Equity	Total Net assets
Balance as of August 1, 2017	_	32,696,490	32,696,490
Changes during the Period			
Dividends		-798,767	-798,767
Net Income		841,788	841,788
Share Buyback	-299,921	-299,921	-299,921
Shares Cancelled	299,921		_
Total Changes	_	-256,900	-256,900
Balance as of January 31, 2018	_	32,439,589	32,439,589

Current Period (July 2018 Fiscal Period)

	Shareholders' Equity				
		Paid-In Capital		Surp	lus
	Paid-In Capital	Deduction from Shareholders' Capital	Shareholders' Capital (net)	Unappropriated Retained Earnings	Total Surplus
Balance as of February 1, 2018	31,897,545	-299,921	31,597,623	841,965	841,965
Changes during the Period					
Dividends				-841,924	-841,924
Net Income				854,793	854,793
Total Changes	_	_	_	12,869	12,869
Balance as of July 31, 2018	31,897,545	-299,921	31,597,623	854,834	854,834

	Shareholders' Equity Total Shareholders' Equity	Total Net assets
Balance as of February 1, 2018	32,439,589	32,439,589
Changes during the Period		
Dividends	-841,924	-841,924
Net Income	854,793	854,793
Total Changes	12,869	12,869
Balance as of July 31, 2018	32,452,458	32,452,458

(4) Dividend Statement

(JPY)

		January 2018 (August 1, 2017 to	July 2018 (February 1, 2018 to
		January 31, 2018)	July 31, 2018)
I	Unappropriated Retained Earnings	841,965,504	854,834,684
II	Total Dividends	841,924,148	854,672,848
	(Dividend per Share)	(3,302)	(3,352)
III	Retained Earnings Carried Forward	41,356	161,836

		(31 1 thousand)
	January 2018	July 2018
	(August 1, 2017 to	(February 1, 2018
	January 31, 2018)	to July 31, 2018)
Cash Flows from Operations:		
Pre-tax income	842,609	855,744
Depreciation	302,163	310,913
Amortization of expenses related to REIT establishment	5,088	5,088
Amortization of share-issuance expenses	20,352	20,352
Interest income	-15	-15
Interest expense	96,268	95,158
Decrease (increase) in accounts receivable	98,097	-116,639
Decrease (increase) in consumption taxes receivable	-46,044	46,044
Decrease (increase) in prepaid expenses	-6,785	15,308
Decrease (increase) in long-term prepaid expenses	13,626	54,368
Increase (decrease) in accrued consumption taxes	-60,964	70,454
Increase (decrease) in accounts payable	29,002	-29,918
Increase (decrease) in accounts payable – other	17,844	4,558
Increase (decrease) in advances received	9,333	271,255
Other	2,422	6,563
Sub-total	1,322,998	1,609,237
Interest income received	15	15
Interest expense paid	-96,225	-95,158
Income taxes paid	-846	-820
Net Cash from (Used for) Operations	1,225,943	1,513,274
Cash Flows from Investments:		
Acquisition of property, plant, and equipment	-2,117,229	-317,520
Increase in tenant leasehold and security deposits in trust	64,980	-
Net Cash from (Used for) Investments	-2,052,249	-317,520
		,
Cash Flows from Financing:		
Proceeds from long-term loans	1,800,000	_
Share buyback	-302,433	_
Dividends paid	-797,137	-841,000
Net Cash from (Used for) Financing	700,429	-841,000
Net Decrease (Increase) in Cash and Cash Equivalents	-125,877	354,753
Cash and Cash Equivalents at Beginning of Period	3,317,957	3,192,079
Cash and Cash Equivalents at End of Period	3,192,079	3,546,833
	· · · · · · · · · · · · · · · · · · ·	

Rental Income Details

(JPY thousand)

	Previous	Period	Current	Period
	(August 1,	, 2017 to	(February 1	, 2018 to
	January 3	1, 2018)	July 31	, 2018)
Real Estate Rental Income				
Real Estate Rental Income	1,758,202	1,758,202	1,791,549	1,791,549
Other Rental Income				
Utilities Income	18,999		18,611	
Other	4,821	23,820	3,903	22,515
Total Income		1,782,023		1,814,064
Real Estate Rental Expenses				
Rental Expenses				
Outsourcing Fees	17,721		16,769	
Utilities	19,558		19,250	
Trust Fees	8,200		8,200	
Depreciation Expense	302,163		310,913	
Repair Expenses	15,949		20,740	
Property and City Planning Taxes	97,009		105,497	
Insurance	2,618		2,536	
Other Expenses	691		458	
Total Expenses		463,912		484,366
Net Rental Income		•		•
(A) - (B)		1,318,111		1,329,698

Notes to Statement of Shareholders' Equity

(shares)

	January 2018 (August 1, 2017 to January 31, 2018)	July 2018 (February 1, 2018 to July 31, 2018)
Number of Authorized Shares	10,000,000	10,000,000
Number of Issued & Outstanding Shares	254,974	254,974

Notes to Cash Flow Statement

Relationship between Cash and Cash Equivalents at End of the Period and Items Shown on the Balance Sheet

	January 2018 (August 1, 2017 to January 31, 2018)	July 2018 (February 1, 2018 to July 31, 2018)
Cash and deposits	1,081,964	1,483,487
Cash and deposits in trust	2,110,114	2,063,345
Cash and cash equivalents	3,192,079	3,546,833

Notes to Derivative Transactions

1. Non-Hedge Accounting

N/A

2. Hedge Accounting

Previous Fiscal Period (as of January 31, 2018)

(JPY thousand)

Accounting Method	counting Method Transaction Type		Contract	Amount >1 year	Market Value	Method of Marking to Market
Special Treatment of Interest Rate Swap method	Interest rate swap (pay fixed, receive floating)	Long-term loan	16,050,000	16,050,000	Note	_

Note: Interest rate swaps accounted under the Special Treatment of Interest Rate Swap method are accounted together with the hedging target (in this case, a long-term loan), and therefore their market values are included in the balance sheet as part of Long-Term Loans.

Current Fiscal Period (as of July 31, 2018)

(JPY thousand)

Accounting Method	Tuongo ation Type	Hedging	Contract Amount		Market	Method of Marking to
	Transaction Type	Target		>1 year	Value	Market
Special Treatment of Interest Rate Swap method	Interest rate swap (pay fixed, receive floating)	Long-term loan	16,050,000	16,050,000	Note	_

Note: Interest rate swaps accounted under the Special Treatment of Interest Rate Swap method are accounted together with the hedging target (in this case, a long-term loan), and therefore their market values are included in the balance sheet as part of Long-Term Loans.

Major Tenants (Hotel Operators)

Previous Fiscal Period (January 2018)

(JPY thousand)

Name	Ichigo Hotel Operating Revenue
Nest Hotel Japan Corporation	683,193
Greens Co., Ltd.	286,566
K.K. Hospitality Operations	276,898

Current Fiscal Period (July 2018)

(JPY thousand)

Name	Ichigo Hotel Operating Revenue
Nest Hotel Japan Corporation	681,041
K.K. Hospitality Operations	287,594
Greens Co., Ltd.	286,566

Per Share Information

(JPY)

	January 2018 (August 1, 2017 to January 31, 2018)	July 2018 (February 1, 2018 to July 31, 2018)
Net Assets per Share	127,227	127,277
Net Income per Share	3,285	3,352

Note: Net Income per Share is calculated by dividing the Net Asset per Share by the average number of shares in the period. Diluted Net Income per Share is not stated, because there are no dilutive shares.

	January 2018 (August 1, 2017 to January 31, 2018)	July 2018 (February 1, 2018 to July 31, 2018)
Net Income (JPY thousand)	841,788	854,793
Income not attributable to common shareholders (JPY thousand)	_	-
Net Income attributable to common shareholders (JPY thousand)	841,788	854,793
Average number of shares in the period	256,182	254,974

New Share Issuances

Date	Method	Total Numb	er of Shares	Issue Amount ¹ (JPY million)		
		Issued	Outstanding	Change	Total	
July 22, 2015	REIT Establishment ²	3,000	3,000	300	300	
November 27, 2015	IPO ³	129,000	132,000	13,181	13,481	
December 22, 2015	Third-Party Allotment to Underwriter (Greenshoe) ⁴	6,500	138,500	664	14,145	
August 16, 2016	Public Offering ⁵	115,800	254,300	17,262	31,408	
September 13, 2016	Third-Party Allotment to Underwriter (Greenshoe) ⁶	3,284	257,584	489	31,897	
December 11, 2017	Share Cancellation ⁷	-2,610	254,974	-299	31,597	

¹ Issue amount excludes deduction from shareholders' capital (share buyback).

² Upon establishment of this REIT, new shares were issued at JPY 100,000 per share.

³ New shares were issued via public offering at JPY 106,000 per share (proceeds to Ichigo Hotel of JPY 102,184 per share) to procure funds for asset acquisitions.

⁴ New shares were issued via third-party allotment to the underwriter (Greenshoe) at JPY 102,184 per share to procure funds to repay debt.

⁵ New shares were issued via public offering at JPY 154,537 (proceeds to Ichigo Hotel of JPY 149,068 per share) to procure funds for asset acquisitions.

⁶ New shares were issued via third-party allotment to the underwriter (Greenshoe) at JPY 149,068 per share to procure funds to repay debt.

⁷ Ichigo Hotel conducted a share buyback from October 11 to November 9, 2017. Ichigo Hotel cancelled all of the shares from the buyback (2,610 shares) on December 11, 2017.

Portfolio Information

Portfolio Composition by Region (Book Value)

		July 2018 F	iscal Period
	Region	Total (JPY million)	% of Total
	Hokkaido & Tohoku	3,920	7.0
	Kanto	1,507	2.7
Tweet house Colomy interest	Tokyo	7,252	13.0
Trust beneficiary interest in real estate (juekiken)	Tokai	9,794	17.6
in rear estate (juekiken)	Kinki	19,041	34.2
	Chugoku & Shikoku	4,706	8.5
	Kyushu & Okinawa	5,226	9.4
Sub-to	tal	51,448	92.4
Deposits & Ot	her Assets	4,233	7.6
Total As	ssets	55,682	100.0

Regions are defined as follows:

Hokkaido & Tohoku Hokkaido, Aomori, Iwate, Miyagi, Akita, Yamagata, and Fukushima Prefectures

Kanto Kanagawa, Saitama, Chiba, Ibaraki, Tochigi, Gunma, Yamanashi, Niigata, and

Nagano Prefectures

Tokyo Tokyo

Hokuriku & Tokai Toyama, Ishikawa, Fukui, Gifu, Shizuoka, Aichi, and Mie Prefectures

Kinki Osaka, Hyogo, Kyoto, Shiga, Nara, and Wakayama Prefectures

Chugoku & Shikoku Tottori, Shimane, Okayama, Hiroshima, Yamaguchi, Kagawa, Tokushima,

Kochi, and Ehime Prefectures

Kyushu & Okinawa Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki, Kagoshima, and

Okinawa Prefectures

Hotel Acquisition Price, Book Value, Appraisal Value, and Portfolio Weighting

(as of July 31, 2018)

Hotel No.	Hotel Name	Acquisition Price (JPY million)	Book Value (JPY million)	Appraisal Value (JPY million)	Portfolio Weighting (%)	Collateralized
001	Smile Hotel Kyoto Shijo	4,480	4,558	4,810	8.8	No
002	Hotel Vista Premio Kyoto	3,600	3,589	4,050	7.1	No
003	Hotel Wing International Nagoya	2,670	2,695	2,920	5.2	No
004	Nest Hotel Sapporo Ekimae	2,160	2,148	2,490	4.2	No
005	Chisun Inn Osaka Hommachi	1,630	1,700	1,990	3.2	No
006	Comfort Hotel Hamamatsu	1,550	1,494	1,810	3.0	No
007	Hotel Suave Kobe Asuta	1,490	1,443	1,700	2.9	No
008	Nest Hotel Sapporo Odori	1,450	1,472	1,700	2.8	No
009	Valie Hotel Tenjin	1,380	1,450	2,120	2.7	No
010	Nest Hotel Osaka Shinsaibashi	7,600	7,748	7,690	14.9	No
011	Comfort Hotel Central International Airport	5,308	5,309	5,890	10.4	No
012	Smile Hotel Tokyo Asagaya	3,910	3,997	4,130	7.7	No
013	Nest Hotel Naha	3,750	3,775	4,130	7.4	No
014	Smile Hotel Asakusa	1,920	1,912	2,700	3.8	No
015	Nest Hotel Matsuyama	1,610	1,650	1,890	3.2	No
016	Hotel Livemax Nihombashi-Hakozaki	1,360	1,342	1,440	2.7	No
017	Comfort Hotel Okayama	1,200	1,198	1,260	2.4	No
018	Comfort Hotel Kushiro	300	299	421	0.6	No
019	Comfort Hotel Suzuka	300	294	377	0.6	No
020	Grandpark-Inn Yokohama	1,490	1,507	1,560	2.9	No
021	Urbain Hiroshima Executive	1,800	1,857	2,080	3.5	No
	Total	50,958	51,448	57,158	100.0	_

Hotel Location, Rent, Occupancy, and Structural Details

(as of July 31, 2018)

Hotel Type	Hotel No.	Hotel Name	Location	Land Area (m²)	Total Floor Area (m²)	Construction Date	Fixed Rent p.a. (JPY million)	Total Leased Area (m²)	Total Leasable Area (m²)	Occupancy (%)	No. of Operators/ Tenants	Total No. of Guest Rooms
	001	Smile Hotel Kyoto Shijo	Kyoto	662.83	4,891.84	Jan 1991	65	4,891.84	4,891.84	100.0	1	144
	002	Hotel Vista Premio Kyoto	Kyoto	1,004.91	3,867.66	Jun 2008	150	3,867.66	3,867.66	100.0	3	84
	003	Hotel Wing International Nagoya	Nagoya	603.37	5,255.66	Oct 1984	Not Disclosed	5,255.66	5,255.66	100.0	1	220
	004	Nest Hotel Sapporo Ekimae	Sapporo	897.96	5,734.93	Jun 1984	63	5,734.93	5,734.93	100.0	1	162
	005	Chisun Inn Osaka Hommachi	Osaka	596.21	3,568.32	Oct 1982	79	3,690.00	3,690.00	100.0	2	130
	006	Comfort Hotel Hamamatsu	Hamamatsu, Shizuoka	835.12	4,173.92	Sep 2009	110	4,173.92	4,173.92	100.0	1	196
	007	Hotel Suave Kobe Asuta	Kobe	838.88	4,540.90	Jan 2008	Not Disclosed	4,633.16	4,633.16	100.0	1	133
	008	Nest Hotel Sapporo Odori	Sapporo	811.69	5,634.88	Aug 1992	47	5,638.78	5,638.78	100.0	1	121
	009	Valie Hotel Tenjin	Fukuoka	788.62	1,910.94	Mar 1994	46	1,910.94	1,910.94	100.0	1	77
	010	Nest Hotel Osaka Shinsaibashi	Osaka	1,072.78	7,968.49	Aug 1984	128	8,057.26	8,057.26	100.0	1	302
Stay- Only	011	Comfort Hotel Central International Airport	Tokoname, Aichi	6,637.11	11,599.63	Nov 2004 Jun 2006	302 11,599.6		11,599.63	100.0	1	346
	012	Smile Hotel Tokyo Asagaya	Tokyo	919.72	2,732.47	Jan 1993	58	2,721.70	2,721.70	100.0	8	112
	013	Nest Hotel Naha	Naha, Okinawa	2,322.62	9,240.20	Feb 1975	100	9,240.20	9,240.20	100.0	1	198
	014	Smile Hotel Asakusa	Tokyo	361.38	1,793.43	Sep 1992	31	1,793.43	1,793.43	100.0	1	96
	015	Nest Hotel Matsuyama	Matsuyama, Ehime	1,692.01	6,671.94	Nov 1988	71	6,671.94	6,671.94	100.0	1	190
	016	Hotel Livemax Nihombashi- Hakozaki	Tokyo	123.54	853.00	Feb 2015	Not Disclosed	853.00	853.00	100.0	1	48
	017	Comfort Hotel Okayama	Okayama	986.26	5,543.70	Nov 1983	91	5,543.70	5,543.70	100.0	1	208
	018	Comfort Hotel Kushiro	Kushiro, Hokkaido	895.05	3,180.58	Aug 2009	36	3,180.58	3,180.58	100.0	1	126
	019	Comfort Hotel Suzuka	Suzuka, Mie	553.26	2,186.65	Jul 2007	30	2,186.65	2,186.65	100.0	1	105
	020	Grandpark-Inn Yokohama	Yokohama	516.22	1,183.26	Dec 1993	Not Disclosed	1,183.26	1,183.26	100.0	1	175
	021	Urbain Hiroshima Executive	Hiroshima	693.96	2,756.20	Jun 2008	Not Disclosed	2,756.20	2,756.20	100.0	1	171
	Total/	Average	_	23,813.50	95,288.60	_	1,415	95,584.44	95,584.44	100.0	31	3,344

				Appraisal	Value via Cost		7	Value (JP	Y millior	n)		Ammaiaal	Post-
Hotel Type	Hotel No.	Hotel Name	Appraiser	Value (JPY million)	Approach	Value by Direct Capitalization Method	Cap Rate (%)	Value via DCF Method	Rate	Terminal Cap Rate (%)	Appraisal NOI (JPY thousand)	Appraisal NOI yield (%)	Depreciation NOI yield (%)
	001	Smile Hotel Kyoto Shijo	The Tanizawa Sogo Appraisal Co., Ltd.	4,810	4,690	4,900	4.6	4,770	4.7	4.8	242,574	5.4	4.7
	002	Hotel Vista Premio Kyoto	Daiwa Real Estate Appraisal Co., Ltd.	4,050	4,120	4,110	4.2	4,030	4.0	4.4	177,529	4.9	4.2
	003	Hotel Wing International Nagoya	Daiwa Real Estate Appraisal Co., Ltd.	2,920	2,410	2,950	4.9	2,900	4.7	5.1	158,419	5.9	5.3
	004	Nest Hotel Sapporo Ekimae	Daiwa Real Estate Appraisal Co., Ltd.	2,490	1,290	2,510	5.4	2,480	5.2	5.6	158,334	7.3	6.1
	005	Chisun Inn Osaka Hommachi	Daiwa Real Estate Appraisal Co., Ltd.	1,990	1,480	2,020	4.5	1,980	4.3	4.7	98,916	6.1	5.4
	006	Comfort Hotel Hamamatsu	The Tanizawa Sogo Appraisal Co., Ltd.	1,810	1,680	1,820	5.4	1,810	5.4	5.6	102,603	6.6	4.8
	007	Hotel Suave Kobe Asuta	The Tanizawa Sogo Appraisal Co., Ltd.	1,700	1,580	1,740	4.9	1,680	5.0	5.1	90,803	6.1	4.4
Stay- Only	008	Nest Hotel Sapporo Odori	Daiwa Real Estate Appraisal Co., Ltd.	1,700	1,420	1,710	5.3	1,700	5.1	5.5	108,452	7.5	4.9
	009	Valie Hotel Tenjin	Japan Real Estate Institute	2,120	1,390	2,150	4.5	2,090	4.3	4.7	104,958	7.6	6.3
	010	Nest Hotel Osaka Shinsaibashi	Daiwa Real Estate Appraisal Co., Ltd.	7,690	2,870	7,770	4.5	7,660	4.3	4.7	399,348	5.3	4.4
	011	Comfort Hotel Central International Airport	Daiwa Real Estate Appraisal Co., Ltd.	5,890	6,330	5,970	4.0	5,850	3.8	4.2	266,775	5.0	3.9
	012	Smile Hotel Tokyo Asagaya	Daiwa Real Estate Appraisal Co., Ltd.	4,130	1,120	4,200	4.4	4,100	4.2	4.6	201,735	5.2	3.9
	013	Nest Hotel Naha	Daiwa Real Estate Appraisal Co., Ltd.	4,130	1,340	4,180	5.3	4,110	5.1	5.5	247,196	6.6	4.9
	015	Nest Hotel Matsuyama	Daiwa Real Estate Appraisal Co., Ltd.	1,890	1,060	1,890	5.7	1,890	5.5	5.9	132,846	8.3	5.8
	016	Hotel Livemax Nihombashi- Hakozaki	Daiwa Real Estate Appraisal Co., Ltd.	1,440	616	1,450	4.5	1,430	4.3	4.7	66,143	4.9	3.5
	017	Comfort Hotel Okayama	Daiwa Real Estate Appraisal Co., Ltd.	1,260	532	1,250	5.3	1,260	5.1	5.5	80,379	6.7	4.6

				Appraisal	Value via Cost		V	alue (JP	Y million	,		Appraisal	Post-
Hotel Type	Hotel No.	Hotel Name	el Name Appraiser	Value (JPY million)	Approach (JPY million)	Value by Direct Capitalization Method	Cap Rate (%)		Rate	Terminal Cap Rate (%)	Appraisal NOI (JPY thousand)	NOI yield (%)	Depreciation NOI yield (%)
Stay-	018	Comfort Hotel Kushiro	Daiwa Real Estate Appraisal Co., Ltd.	421	780	420	5.5	421	5.3	5.7	23,374	7.8	4.6
	019	Comfort Hotel Suzuka	Daiwa Real Estate Appraisal Co., Ltd.	377	406	377	5.0	377	4.8	5.2	23,092	7.7	5.0
Only	020	Grandpark- Inn Yokohama	Daiwa Real Estate Appraisal Co., Ltd.	1,560	1,850	1,610	4.6	1,540	4.4	4.9	74,210	5.0	4.7
	021	Urbain Hiroshima Executive	Daiwa Real Estate Appraisal Co., Ltd.	2,080	1,400	2,090	5.3	2,070	5.1	5.5	113,369	6.3	4.8
	Total/Average 54,458 38,364						4.7	54,148	_	_	2,871,065	5.9	4.6

Major Tenant Data (Hotel Operators)

Nama	In directory	Hatal		in Jul 2018 Period	Total Lea	ased Area
Name	Industry	Hotel	(JPY million)	Ratio (%) ¹	(m^2)	Ratio (%)
Nest Hotel Japan Corporation	Hotel Operation	Nest Hotel Sapporo Ekimae Nest Hotel Sapporo Odori Nest Hotel Osaka Shinsaibashi Nest Hotel Naha Nest Hotel Matsuyama	197	20.7	35,339.21	37.0
Greens Co., Ltd.	Hotel Operation	Comfort Hotel Hamamatsu Comfort Hotel Central International Airport Comfort Hotel Okayama Comfort Hotel Kushiro Comfort Hotel Suzuka	286	30.1	26,684.48	27.9

Note: Covers operators occupying more than 10% of total leasable area.

¹ Expressed as a ratio to total fixed rent for the portfolio as of July 31, 2018.

Individual Hotel Financials

(JPY thousand)

Hotel No.		001	002	004	005	006	008
	Total	Smile Hotel	Hotel Vista	Nest Hotel	Chisun Inn	Comfort	Nest Hotel
Hotel Name	Total	Kyoto Shijo	Premio	Sapporo	Osaka	Hotel	Sapporo
		Kyoto Silijo	Kyoto	Ekimae	Hommachi	Hamamatsu	Odori
(A) Rental Income	1,814,064	133,671	75,000	129,917	82,834	55,361	105,752
Fixed Rent	952,653	30,744	75,000	31,129	39,600	55,361	23,766
Variable Rent	803,401	102,926	I	98,787	43,234	_	81,824
Other Rent	58,010	_	_	_	_	_	160
(B) Rental Expenses	173,452	10,695	9,221	9,034	4,671	3,395	10,565
Outsourcing Fees	16,769	639	1,475	600	915	600	600
Insurance	2,536	147	101	146	98	93	154
Repair Expenses	20,740	4,758	85	2,868	157	_	1,126
Taxes	105,497	4,789	7,144	4,993	3,130	2,430	8,182
Other Expenses	27,908	359	415	425	370	271	503
(C) NOI (A) - (B)	1,640,612	122,976	65,778	120,882	78,162	51,966	95,186
(D) Depreciation	310,913	15,204	13,237	13,205	5,627	14,430	18,426
(E) Net Rental Income (C) - (D)	1,329,698	107,771	52,541	107,677	72,534	37,536	76,759

Hotel No.	009	010	011	012	013	014	015
Hotel Name	Valie Hotel Tenjin	Nest Hotel Osaka Shinsaibashi	Comfort Hotel Central International Airport	Smile Hotel Tokyo Asagaya	Nest Hotel Naha	Smile Hotel Asakusa	Nest Hotel Matsuyama
(A) Rental Income	65,038	226,005	151,441	98,227	130,639	55,796	88,905
Fixed Rent	21,664	64,581	151,441	30,041	41,531	15,839	36,167
Variable Rent	43,374	161,408	_	68,084	89,106	39,956	52,738
Other Rent	_	16	_	101		_	_
(B) Rental Expenses	4,516	19,797	14,270	8,665	7,857	3,723	6,294
Outsourcing Fees	600	1,232	570	2,347	1,080	600	580
Insurance	54	240	273	87	233	55	195
Repair Expenses	170	5,068	418	2,455	1,702	333	454
Taxes	3,326	12,846	12,553	3,367	4,423	2,326	4,528
Other Expenses	365	408	456	407	418	407	535
(C) NOI (A) - (B)	60,522	206,208	137,171	89,562	122,781	52,072	82,611
(D) Depreciation	8,992	33,665	29,344	25,591	32,292	13,634	20,031
(E) Net Rental Income (C) - (D)	51,529	172,542	107,826	63,970	90,489	38,437	62,580

(JPY thousand)

Hotel No.	017	018	019	
	Comfort	Comfort	Comfort	Other
Hotel Name	Hotel	Hotel	Hotel	Other
	Okayama	Kushiro	Suzuka	
(A) Rental Income	45,900	18,419	15,442	335,710
Fixed Rent	45,900	18,419	15,442	256,020
Variable Rent	_	_	_	21,959
Other Rent	_	_	_	57,731
(B) Rental Expenses	5,525	5,480	3,083	46,654
Outsourcing Fees	490	900	540	3,000
Insurance	137	81	47	388
Repair Expenses	496	58	301	286
Taxes	3,860	4,030	1,786	21,775
Other Expenses	541	410	408	21,203
(C) NOI (A) - (B)	40,374	12,939	12,359	289,056
(D) Depreciation	12,296	4,790	4,119	46,021
(E) Net Rental Income (C) - (D)	28,077	8,149	8,240	243,034

Note: Hotel operator rental income for Hotel Wing International Nagoya, Hotel Suave Kobe Asuta, Hotel Livemax Nihombashi-Hakozaki, Grandpark-Inn Yokohama, and Urbain Hiroshima Executive, and retail tenant rental income for Hotel Vista Premio Kyoto, Chisun Inn Osaka Hommachi, and Smile Hotel Tokyo Asagaya are included in Other, as the operators did not provide consent to disclose the data. The NOI and Depreciation of hotels included in Other are as follows:

	Hotel Wing International Nagoya	Hotel Suave Kobe Asuta	Hotel Livemax Nihombashi- Hakozaki	Grandpark-Inn Yokohama	Urbain Hiroshima Executive
NOI	75,012	46,656	33,130	37,399	58,392
Depreciation	8,473	12,693	9,106	2,241	13,507

Individual Hotel Operating Results

ADR = Average Daily Rate RevPAR = Revenue per Available Room GOP = Gross Operating Profit

001 Smile Hotel Kyoto Shijo

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	99.9	100.0	100.0	99.6	99.4	95.0	97.0	99.4	98.3	96.8	97.3	99.6	98.5
ADR (JPY)	8,209	8,040	11,102	16,099	8,651	6,518	7,223	9,730	17,027	9,627	6,497	7,683	9,714
RevPAR (JPY)	8,204	8,044	11,107	16,030	8,601	6,192	7,009	9,666	16,739	9,314	6,324	7,656	9,572
Revenue (JPY million)	38	36	51	70	39	28	30	46	75	45	30	37	524
GOP (JPY million)	20	19	33	51	22	13	14	28	52	26	15	19	312

002 Hotel Vista Premio Kyoto

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	90.1	90.2	93.7	95.2	79.6	61.3	87.8	96.3	96.3	95.4	92.9	93.2	89.3
ADR (JPY)	12,946	11,890	15,518	19,810	13,299	10,693	10,167	14,139	19,895	13,785	9,041	11,054	13,675
RevPAR (JPY)	11,663	10,720	14,535	18,851	10,592	6,558	8,922	13,618	19,169	13,150	8,395	10,307	12,211
Revenue (JPY million)	33	29	41	50	29	18	23	38	52	38	24	30	406
GOP (JPY million)	_	1	1	1	1	1	1	1	1	I	1	1	l

Note: The operator did not give consent to disclose information on GOP.

003 Hotel Wing International Nagoya

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	97.3	91.1	92.0	93.7	87.2	74.7	88.6	81.3	89.2	87.9	87.6	87.0	88.1
ADR (JPY)	6,970	6,559	6,941	6,664	6,354	5,776	6,313	6,540	6,202	6,144	5,861	6,214	6,396
RevPAR (JPY)	6,781	5,976	6,385	6,241	5,543	4,314	5,594	5,319	5,534	5,404	5,132	5,406	5,635
Revenue (JPY million)	52	44	49	46	43	34	39	41	41	42	38	42	510
GOP (JPY million)				=								=	-

Note: The operator did not give consent to disclose information on GOP.

004 Nest Hotel Sapporo Ekimae

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	98.5	97.5	96.4	94.7	95.8	97.0	97.7	98.2	98.0	97.9	98.3	97.6	97.3
ADR (JPY)	11,765	11,522	8,197	6,260	6,954	6,904	14,436	6,686	5,950	8,832	13,435	15,849	9,715
RevPAR (JPY)	11,590	11,235	7,898	5,925	6,663	6,699	14,105	6,566	5,833	8,648	13,200	15,464	9,452
Revenue (JPY million)	65	63	48	36	46	43	73	46	40	53	74	88	674
GOP (JPY million)	38	37	23	12	20	16	42	17	14	25	45	55	343

005 Chisun Inn Osaka Hommachi

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	95.5	90.6	91.6	88.5	88.7	94.6	93.9	93.7	88.9	85.5	81.3	89.6	90.2
ADR (JPY)	8,584	8,279	8,394	8,600	8,699	7,273	7,991	8,513	9,386	7,685	7,425	7,605	8,207
RevPAR (JPY)	8,200	7,502	7,692	7,610	7,719	6,880	7,506	7,981	8,344	6,571	6,033	6,814	7,404
Revenue (JPY million)	33	29	31	30	31	28	27	32	33	26	24	27	351
GOP (JPY million)	_	_	_	_	_	-		_	_	_	_	_	-

Note: The operator did not give consent to disclose information on GOP.

006 Comfort Hotel Hamamatsu

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	84.6	79.6	80.8	85.0	77.1	71.5	80.2	88.5	82.0	78.1	69.8	77.1	79.5
ADR (JPY)	6,565	5,743	6,092	5,789	5,561	5,499	5,766	5,998	5,809	6,441	5,419	5,766	5,886
RevPAR (JPY)	5,553	4,569	4,921	4,920	4,287	3,930	4,622	5,307	4,761	5,029	3,783	4,444	4,679
Revenue (JPY million)	34	27	30	29	26	24	25	32	28	31	22	27	335
GOP (JPY million)	-	_	_	-	-	_	_	-	_	_	-	_	_

Note: The operator did not give consent to disclose information on GOP.

007 Hotel Suave Kobe Asuta

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	=			I	=	=	=		Ш				_
ADR (JPY)	=	_	I	I	_	_	_	I	-	I	l	I	
RevPAR (JPY)	=	_	I	I	_	_	_	I	-	I	l	I	
Revenue (JPY million)	-	-	ļ	l	-	-	-	İ	I	1	Í	İ	=
GOP (JPY million)	_	-	_	_	_	_	_	_	-	_	_	_	_

Note: The operator did not give consent to disclose information on operating results.

008 Nest Hotel Sapporo Odori

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	97.7	97.4	96.5	94.7	95.6	98.0	98.1	98.0	96.2	96.9	98.3	96.9	97.0
ADR (JPY)	14,358	13,859	9,980	8,300	8,872	8,517	17,759	7,828	7,535	10,344	15,520	19,348	11,827
RevPAR (JPY)	14,021	13,493	9,634	7,859	8,484	8,349	17,413	7,671	7,251	10,027	15,255	18,755	11,475
Revenue (JPY million)	57	53	40	32	36	36	63	34	30	42	60	75	557
GOP (JPY million)	34	32	20	12	16	13	37	12	11	21	36	47	292

009 Valie Hotel Tenjin

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	94.3	90.3	89.9	92.8	92.2	82.1	96.9	97.7	96.7	95.8	96.1	95.3	93.3
ADR (JPY)	9,665	9,866	10,424	9,975	9,929	8,204	10,186	9,823	8,973	9,638	9,236	9,839	9,654
RevPAR (JPY)	9,118	8,905	9,367	9,253	9,156	6,733	9,874	9,592	8,677	9,230	8,880	9,382	9,008
Revenue (JPY million)	24	22	24	23	24	18	23	25	22	24	22	24	273
GOP (JPY million)	12	11	13	13	13	7	12	13	11	12	10	12	141

010 Nest Hotel Osaka Shinsaibashi

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	98.4	98.0	97.7	97.8	96.5	94.3	98.0	98.1	96.9	94.1	89.0	88.5	95.6
ADR (JPY)	9,334	8,560	9,064	9,330	9,346	8,745	9,843	9,929	10,400	9,294	9,180	9,457	9,372
RevPAR (JPY)	9,183	8,387	8,855	9,128	9,020	8,243	9,650	9,740	10,075	8,746	8,166	8,369	8,958
Revenue (JPY million)	93	82	89	89	91	83	88	97	98	87	79	84	1,060
GOP (JPY million)	60	50	59	58	66	47	52	60	62	53	47	47	662

011 Comfort Hotel Central International Airport

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	93.5	86.3	88.1	86.1	83.6	87.0	90.9	88.1	90.9	90.4	93.4	91.4	89.1
ADR (JPY)	9,283	8,836	9,121	9,115	9,007	9,050	9,266	8,961	9,227	9,128	9,109	9,227	9,113
RevPAR (JPY)	8,683	7,630	8,036	7,846	7,530	7,872	8,425	7,891	8,384	8,247	8,507	8,437	8,122
Revenue (JPY million)	103	88	96	91	90	94	91	94	97	98	97	95	1,134
GOP (JPY million)	-	_	-	-	-	_	-	_	_	_	-	_	-

Note: The operator did not give consent to disclose information on GOP.

012 Smile Hotel Tokyo Asagaya

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	98.9	98.9	91.2	77.6	88.2	98.9	99.1	98.9	98.5	99.0	78.3	98.6	93.9
ADR (JPY)	8,619	8,361	9,369	9,680	9,486	7,962	9,842	9,388	9,820	8,522	8,605	9,138	9,049
RevPAR (JPY)	8,525	8,269	8,540	7,514	8,366	7,872	9,754	9,288	9,677	8,441	6,735	9,009	8,494
Revenue (JPY million)	30	29	31	26	30	28	31	33	33	30	23	32	358
GOP (JPY million)	19	17	20	16	17	16	19	21	21	18	13	20	218

013 Nest Hotel Naha

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	95.2	92.2	88.6	87.6	86.1	83.6	96.5	93.3	90.4	82.9	87.8	90.9	89.5
ADR (JPY)	12,021	9,873	10,527	10,543	9,904	8,718	11,197	10,131	8,913	9,079	9,188	10,997	10,119
RevPAR (JPY)	11,440	9,098	9,330	9,237	8,524	7,287	10,809	9,456	8,056	7,526	8,071	9,992	9,059
Revenue (JPY million)	90	71	81	82	83	67	78	86	69	69	70	83	928
GOP (JPY million)	42	29	31	34	35	23	34	37	25	25	25	35	376

014 Smile Hotel Asakusa

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	95.8	93.9	95.3	93.9	91.6	90.0	94.6	94.3	95.0	87.8	96.2	98.7	93.9
ADR (JPY)	6,864	6,785	7,386	7,281	7,295	6,172	7,332	7,299	7,705	7,435	6,927	7,235	7,143
RevPAR (JPY)	6,573	6,368	7,041	6,839	6,685	5,556	6,937	6,880	7,320	6,528	6,665	7,140	6,708
Revenue (JPY million)	20	19	22	21	21	17	19	21	22	20	20	22	245
GOP (JPY million)	9	9	11	10	11	6	10	12	11	10	12	11	121

015 Nest Hotel Matsuyama

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	92.3	94.9	94.4	92.5	89.3	79.0	85.7	91.1	88.2	87.9	87.6	92.1	89.6
ADR (JPY)	6,175	8,154	8,696	7,148	5,734	5,575	6,207	5,899	6,019	6,548	5,493	5,881	6,490
RevPAR (JPY)	5,702	7,736	8,212	6,614	5,120	4,404	5,318	5,373	5,307	5,757	4,813	5,419	5,815
Revenue (JPY million)	48	60	61	51	52	38	40	48	46	48	44	45	582
GOP (JPY million)	20	33	33	24	22	13	15	19	19	21	17	17	253

016 Hotel Livemax Nihombashi-Hakozaki

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)		_									=		_
ADR (JPY)	1	_	1	_	1	1	1	-	-	1	_	-	_
RevPAR (JPY)	I	_	I	_	1	I	I	I	I	I	_	I	_
Revenue (JPY million)	I	_	I	_	1	I	I	I	I	I	_	I	_
GOP (JPY million)		_		-	1			-	-		_	-	-

Note: The operator did not give consent to disclose information on operating results.

017 Comfort Hotel Okayama

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	92.2	88.3	89.9	91.0	88.5	86.4	89.9	94.3	93.0	87.6	87.7	87.9	89.7
ADR (JPY)	7,001	6,360	6,852	6,680	5,560	5,262	5,884	6,233	6,239	6,605	5,880	6,506	6,263
RevPAR (JPY)	6,457	5,617	6,158	6,081	4,918	4,545	5,290	5,876	5,801	5,789	5,159	5,718	5,620
Revenue (JPY million)	43	36	41	39	33	31	32	39	38	39	34	38	444
GOP (JPY million)	-	_	-	1		-		=	_	=	-	-	-

Note: The operator did not give consent to disclose information on GOP.

018 Comfort Hotel Kushiro

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	89.3	91.5	82.3	72.7	69.7	58.4	69.6	66.7	52.9	67.6	84.7	89.0	74.6
ADR (JPY)	7,458	7,038	6,005	4,889	4,531	4,546	4,987	4,463	4,508	5,103	5,158	7,057	5,634
RevPAR (JPY)	6,662	6,436	4,941	3,554	3,160	2,657	3,472	2,976	2,384	3,448	4,368	6,283	4,201
Revenue (JPY million)	26	24	19	13	12	10	12	12	9	13	17	25	193
GOP (JPY million)	_	_	_	_	_	_	_	_	_	_	_	_	-

Note: The operator did not give consent to disclose information on GOP.

019 Comfort Hotel Suzuka

			2017						2018				Average/
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	92.6	68.3	80.6	83.0	73.4	63.6	75.2	81.4	75.2	72.2	69.0	76.3	75.9
ADR (JPY)	6,483	5,482	7,476	6,146	5,573	5,050	5,409	6,306	6,018	6,499	5,659	6,936	6,134
RevPAR (JPY)	6,005	3,744	6,025	5,100	4,092	3,213	4,069	5,136	4,528	4,690	3,904	5,293	4,658
Revenue (JPY million)	20	12	20	16	14	11	12	17	14	15	12	17	181
GOP (JPY million)	_	_	_	_	_	_	_	_	_		_	_	_

Note: The operator did not give consent to disclose information on GOP.

020 Grandpark-Inn Yokohama

	2017				2018						Average/		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	1	1	1	1	1	1	1	1	1	1	1	1	=
ADR (JPY)	1	_	_	_	۱	I	۱	1	_	1	_	I	=
RevPAR (JPY)	_	-	_	_	=	_	_	_	-	_	-	-	=
Revenue (JPY million)	=	=	=	=	=	=	=	=	=		=	П	-
GOP (JPY million)	-	_	_	_	-	-	-	-	_	-	_	-	-

Note: The operator did not give consent to disclose information on operating results.

021 Urbain Hiroshima Executive

	2017				2018						Average/		
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Cumulative
Occupancy (%)	92.4	91.6	90.2	90.9	85.5	72.0	86.0	90.9	94.1	91.8	90.0	89.2	87.1
ADR (JPY)	7,282	6,851	7,215	7,151	6,550	6,310	6,659	6,759	7,510	7,706	6,798	6,922	6,917
RevPAR (JPY)	6,727	6,273	6,510	6,502	5,601	4,544	5,728	6,145	7,070	7,073	6,120	6,172	6,022
Revenue (JPY million)	36	32	35	33	30	24	27	33	36	37	31	33	387
GOP (JPY million)	1	_	-	-	-	-	1	_	-	1	_	_	-

Note: The operator did not give consent to disclose information on GOP.

Hotel NOI and Portfolio Weighting by Region

Region	Number of Hotels	Acquisition Price (JPY million)	Portfolio Weighting (%)	Average Appraisal NOI Yield (%)
Hokkaido & Tohoku	3	3,910	7.7	7.4
Kanto	1	1,490	2.9	5.0
Tokyo	3	7,190	14.1	5.1
Tokai	4	9,828	19.3	5.6
Kinki	5	18,800	36.9	5.4
Chugoku & Shikoku	3	4,610	9.0	7.1
Kyushu & Okinawa	2	5,130	10.1	6.9
Total	21	50,958	100.0	5.9

Major Capital Expenditures

a. Major Capital Expenditures Planned for the January 2019 Fiscal Period

Hotel Name	Location	Purpose	Timing	Total Expenditures (JPY million)	
Nest Hotel Naha	Naha, Okinawa	Renovate 10th floor guest rooms	Dec 2018 – Jan 2019	50	
Comfort Hotel Central International Airport	Tokoname, Aichi	Renovate exterior	Sep – Oct 2018	32	
Nest Hotel Matsuyama	Matsuyama, Ehime	Replace external air conditioning units	Jul – Aug 2018	18	

b. Major Capital Expenditures during the Current Fiscal Period (July 2018)

Hotel Name	Location	Purpose	Timing	Total Expenditures (JPY million)	
Smile Hotel Kyoto Shijo	Kyoto	Increase number of guest rooms	Jan – Feb 2018	44	
Chisun Inn Osaka Hommachi	Osaka	Upgrade elevator	Feb – Jul 2018	21	
Valie Hotel Tenjin	Fukuoka	Renovate entrance lobby	Jul 2018	15	