# Summary of Financial Results for the Fiscal Year Ended August 31, 2018 [Japan GAAP] (Non-consolidated)

October 10, 2018

DesignOne Japan, Inc. Company Listed on the TSE

Stock Code URL: https://www.designone.jp/ 6048

Representative Yasuo Takahata, Representative Director and President

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Expected date of annual shareholders' meeting: November 27, 2018 Expected starting date of dividend payment: -

Expected date of filing of annual securities report: November 27, 2018

Preparation of supplementary financial document: Yes Results briefing: Yes (for institutional investors)

(Rounded down to million yen)

# 1. Business results for the fiscal year ended August 2018 (September 1, 2017 through August 31, 2018)

## (1) Results of operations

(% change from the previous corresponding period)

|                      | Net sales     |      | Operating income |      | Ordinary income |      | Net incom   | ne   |
|----------------------|---------------|------|------------------|------|-----------------|------|-------------|------|
|                      | Million yen % |      | Million yen      | %    | Million yen     | %    | Million yen | %    |
| Year ended Aug. 2018 | 2,444         | 15.8 | 670              | 6.2  | 685             | 6.4  | 395         | -0.3 |
| Year ended Aug. 2017 | 2,111         | 41.6 | 631              | 28.1 | 644             | 28.5 | 396         | 26.5 |

|                      | Net income per share | Diluted net income per share | Return on equity | Ratio of ordinary<br>income to total<br>assets | Ratio of operating income to net sales |  |
|----------------------|----------------------|------------------------------|------------------|--|--|--|
|                      | Yen                  | Yen                          | %                | %  | %                                      |  |
| Year ended Aug. 2018 | 26.18                | 26.02                        | 15.3             | 23.0   | 27.4                                   |  |
| Year ended Aug. 2017 | 26.36                | 26.15                        | 18.0             | 25.1   | 29.9                                   |  |

(Reference) Investment earnings/loss on equity-method:

Year ended August 2018: - million yen

Year ended August 2017: - million yen

(Note) The Company conducted a 2-for-1 stock split effective on March 1, 2017. Net income per share and diluted net income per share are calculated assuming that the stock split was conducted at the beginning of the fiscal year ended August 2017.

### (2) Financial position

|                 | Total assets | Net assets  | Shareholders' equity ratio | Net assets per share |
|-----------------|--------------|-------------|----------------------------|----------------------|
|                 | Million yen  | Million yen | %                          | Yen                  |
| As of Aug. 2018 | 3,191        | 2,786       | 87.3                       | 184.32               |
| As of Aug. 2017 | 2,769        | 2,394       | 86.4                       | 158.72               |

(Reference) Shareholders' equity:

As of August 2018: 2,785 million yen

As of August 2017: 2,393 million yen

(Note) The Company conducted a 2-for-1 stock split effective on March 1, 2017. Net assets per share are calculated assuming that the stock split was conducted at the beginning of fiscal year ended August 2017.

#### (3) Results of cash flows

|                      | Cash flows from      | Cash flows from      | Cash flows from      | Cash and cash equivalents at the end of period |  |
|----------------------|----------------------|----------------------|----------------------|--|--|
|                      | operating activities | investing activities | financing activities |  |  |
|                      | Million yen          | Million yen          | Million yen          | Million yen                                    |  |
| Year ended Aug. 2018 | 452                  | -188                 | -10                  | 2,446  |  |
| Year ended Aug. 2017 | 432                  | -337                 | -10                  | 2,193  |  |

#### 2 Dividends

| 2. Dividends                        |           |           |                |                   |          |                           |              |            |
|-------------------------------------|-----------|-----------|----------------|-------------------|----------|---------------------------|--------------|------------|
|                                     |           | A         | nnual dividend | Total<br>dividend | Dividend | Rate of total dividend to |              |            |
|                                     | End of 1Q | End of 2Q | End of 3Q      | Year-end          | Annual   | (Total)                   | payout ratio | net assets |
|                                     | Yen       | Yen       | Yen            | Yen               | Yen      | Million yen               | %            | %          |
| Year ended Aug. 2017                |           | 0.00      | _              | 1.00              | 1.00     | 15                        | 3.8          | 0.7        |
| Year ended Aug. 2018                |           | 0.00      |                | 0.00              | 0.00     | _                         | _            | _          |
| Year ending Aug. 2019<br>(forecast) | _         | _         | _              | _                 | _        |                           | _            |            |

(Note) 1. Dividend forecast for the fiscal year ending August 2019 has not been determined.

# 3. Forecast of business results for the fiscal year ending August 2019 (September 1, 2018 through August 31, 2019)

(% change from the previous corresponding period)

|   |                       | Net sales   |     | Operating income |       | Ordinary income |       | Net income  |       | Net income per share |
|---|-----------------------|-------------|-----|------------------|-------|-----------------|-------|-------------|-------|----------------------|
| I |                       | Million yen | %   | Million yen      | %     | Million yen     | %     | Million yen | %     | Yen                  |
|   | Year ending Aug. 2019 | 2,500       | 2.3 | 503              | -25.0 | 519             | -24.3 | 332         | -16.0 | 21.97                |

#### **%**Notes

(1) Changes in accounting policies, accounting estimates and restatement

①Changes in accounting policies associated with revision of accounting standards: : Yes
②Changes in accounting policies other than ① : None
③Changes in accounting estimates : None
④Restatement : None

(2) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of August 2018 15,112,700 shares As of August 2017 15,083,100 shares

② Treasury stock at the end of period:

As of August 2018 158 shares As of August 2017 130 shares

(3) Average number of stock during period (cumulative period)

Year ended August 2018 15,093,795 shares Year ended August 2017 15,044,199 shares

(Note) The Company conducted a 2-for-1 stock split effective on March 1, 2017. Number of shares outstanding at the end of period, treasury stock at the end of period, and average number of stock during period are calculated assuming that the stock split was conducted at the beginning of the fiscal year ended August 2017.

#### \*Explanation regarding appropriate use of business forecasts and other special instructions

Forecasts regarding future performance in this material are based on information currently available to the company and certain assumptions that the company deems to be reasonable at the time this report was prepared. The company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.

<sup>\*</sup>Financial summary is not subject to auditing procedure by certified public accountants or auditing firms.