KITO

News Release (6409 TSE 1)

November 1, 2018

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Identification Code	6409 (TSE 1)
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Revisions to the Consolidated Business Forecast

Kito announced revisions to its business forecast made on May 15, 2018, for consolidated sales and income figures for the six months ended September 30, 2018, and those for the whole fiscal year ending March 31, 2019.

1. Revisions to the consolidated business forecast

(a) Period from April 1 to September 30, 2018

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecast (A)	26,500	2,000	1,600	1,200	58.86
Revised Forecast (B)	28,190	2,560	2,310	1,830	89.69
Increase/Decrease (B - A)	1,690	560	710	630	
Percentage change (%)	6.4	28.0	44.4	52.5	
(Ref) Q2 results for the year ended March 2018	24,661	1,269	879	532	26.21

(b) Full fiscal year from April 1, 2018 to March 31, 2019

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecast (A)	58,000	5,500	5,100	3,500	171.66
Revised Forecast (B)	60,000	6,000	5,700	4,000	195.95
Increase/Decrease (B - A)	2,000	500	600	500	
Percentage change (%)	3.4	9.1	11.8	14.3	
(Ref) Results for the year ended March 2018	55,168	4,698	3,791	2,836	139.52

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2. Reasons for the revisions

Strong economic trends across the board in Japan and the US, and a robust demand in electric vehicles and other growth industries in China were major contributors to the results for the half ended September 30, 2018. Net sales, operating income and net income are projected to surpass our six month forecast.

We will also revise our annual result forecast upward. Although uncertainty caused by trade friction between the US and China remains, we project a robust demand trend in Japan and the US in the third quarter and onward. Full year results of net sales as well as profits will reach all-time highs.

We are revising our official exchange rate from 105 yen to 110 yen per US dollar, with current exchange rate considered.

Note: This forecast is based on information that is currently available. Actual results may differ from this forecast due to various factors.