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## 〈Performance in October 2018〉

1. Sales Performance in October 2018.
( $¥$ million / round down)

| Bowling business | Actual <br> (All Shops) | VS Previous Year <br> (AlI Shops) | VS Previous Year <br> (Existing Shops) |
| :--- | :---: | :---: | :---: |
| Amusement business | 1,454 | $(10.2) \%$ | $(9.0) \%$ |
| Karaoke business | 2,882 | $(5.0) \%$ | $(4.7) \%$ |
| Spo-cha business | 518 | $(11.3) \%$ | $(10.9) \%$ |
| Other business | 782 | $(16.9) \%$ | $(18.9) \%$ |
| Total sales | 223 | $(3.9) \%$ | $(2.5) \%$ |

2. Sales Performance in April 2018 ~ October 2018. (Accumulate)
( $¥$ million / round down)

|  | Actual <br> (Al। Shops) | VS Previous Year <br> (AII Shops) | VS Previous Year <br> (Existing Shops) |
| :--- | :---: | :---: | :---: |
| Bowling business | 12,063 | $(2.5) \%$ | $(2.3) \%$ |
| Amusement business | 22,014 | $+1.0 \%$ | $+0.9 \%$ |
| Karaoke business | 4,297 | $(0.7) \%$ | $(1.4) \%$ |
| Spo-cha business | 7,462 | $+1.4 \%$ | $+0.0 \%$ |
| Other business | 1,669 | $(1.3) \%$ | $(0.9) \%$ |
| Total sales | 47,506 | $(0.1) \%$ | $(0.3) \%$ |

3. Sales Performance about "Existing Shops"

|  | Apr | May | Jun | 10 | Jul | Aug | Sep | 20 | 1Q-2Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bowling | +2. 3\% | (3. 4) \% | (2. 7) \% | (1.3) \% | (3.9) \% | (1.6) \% | +1. 8\% | (1. 2) \% | (1.3) \% |
| Amusement | +3. $2 \%$ | (1.0) \% | +2. 8\% | +1.5\% | +3.0\% | +0.9\% | +2. 4\% | +2. 0\% | +1.8\% |
| Karaoke | +3.4\% | (3.8) \% | +2.5\% | +0.5\% | (1.8) \% | +0.3\% | +0.5\% | (0.3) \% | +0.1\% |
| Spo-cha | +8. $2 \%$ | (1.6) \% | +1.7\% | +2.7\% | +0.6\% | (0.1) \% | +10.2\% | +2.9\% | +2. 8\% |
| Others | (2. 0) \% | (1.1) \% | +0.6\% | (0.9) \% | (3.0) \% | +1.4\% | (0.3) \% | (0.5) \% | (0.7) \% |
| Total sales | +3.6\% | (2.0) \% | +1.0\% | +0.8\% | +0. $2 \%$ | +0.1\% | +3.1\% | +1.0\% | +0.9\% |
| Existing shops | 106 | 104 | 104 | $※$ | 104 | 104 | 104 | ※ | ※ |
| VS Pre Year (Sat/Sun/Hol) | $\pm 0$ | (1) | +1 | $\pm 0$ | (1) | (1) | +2 | $\pm 0$ | $\pm 0$ |


|  | Oct | Nov | Dec | 3Q | Jan | Feb | Mar | $4 Q$ | $3 Q-4 Q$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bowling | $(9.0) \%$ |  |  |  |  |  |  |  |  |
| Amusement | $(4.7) \%$ |  |  |  |  |  |  |  |  |
| Karaoke | $(10.9) \%$ |  |  |  |  |  |  |  |  |
| Spo-cha | $(18.9) \%$ |  |  |  |  |  |  |  |  |
| Others | $(2.5) \%$ |  |  |  |  |  |  |  |  |
| Total sales | $(8.4) \%$ |  |  |  |  |  |  |  |  |
| Existing <br> shops | 105 | 105 | 105 | $※$ | 105 | 105 | 105 | $※$ | $※$ |
| VS Pre Year <br> (Sat/Sun/Hol) | $(1)$ | $(1)$ | +1 | $(1)$ | $\pm 0$ | $\pm 0$ | +1 | +1 | $\pm 0$ |

\# The number of total 106 shops in October 2018. (Excluding 25 shops in USA) Above sales data before audit by CPA.

