## Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2018 (Based on Japanese GAAP)

February 6, 2019

Company name: PRESS KOGYO CO., LTD.

Stock exchange listing: Tokyo

Stock code: 7246 URL http://www.presskogyo.co.jp

Representative: President & CEO Tetsushi Mino

Inquiries: General Manager, General Affairs Dept. Hisako Konishi TEL 044-276-3901

Scheduled date to file Quarterly Securities Report: February 6, 2019

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

No
Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2018 (from April 1, 2018 to December 31, 2018)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |      | Operating pr    | ofit | Ordinary profit |      | Profit attributable to owners of parent |      |
|-------------------------------------|-----------------|------|-----------------|------|-----------------|------|---|------|
|                                     | Millions of yen | %    | Millions of yen | %    | Millions of yen | %    | Millions of yen                         | %    |
| Nine months ended December 31, 2018 | 167,540         | 6.4  | 10,604          | 21.0 | 10,597          | 19.3 | 5,952                                   | 13.4 |
| Nine months ended December 31, 2017 | 157,528         | 20.4 | 8,767           | 42.4 | 8,884           | 60.6 | 5,249                                   | 52.1 |

|                                     | Earnings per share | Diluted earnings per share |  |
|-------------------------------------|--------------------|----------------------------|--|
|                                     | Yen                | Yen                        |  |
| Nine months ended December 31, 2018 | 54.42              | -                          |  |
| Nine months ended December 31, 2017 | 48.33              | _                          |  |

### (2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------------|-----------------|-----------------|--------------|----------------------|
|                         | Millions of yen | Millions of yen | %            | Yen                  |
| As of December 31, 2018 | 158,946         | 92,240          | 54.0         | 781.07               |
| As of March 31, 2018    | 168,549         | 88,123          | 48.9         | 758.80               |

#### 2. Cash dividends

|                                       |                 | Annual dividends per share  |     |      |       |  |  |  |
|---------------------------------------|-----------------|---|-----|------|-------|--|--|--|
|                                       | 1st quarter-end | 1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end T |     |      |       |  |  |  |
|                                       | Yen             | Yen   | Yen | Yen  | Yen   |  |  |  |
| Year ended March 31, 2018             | -               | 6.00  | _   | 6.00 | 12.00 |  |  |  |
| Year ending March 31, 2019            | -               | 6.50  | _   |      |       |  |  |  |
| Year ending March 31, 2019 (Forecast) |                 |   |     | 6.50 | 13.00 |  |  |  |

3. Forecast of consolidated financial results for the year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

Percentages indicate year-on-year changes

|           | Net sales       |     | Operating pr    | ofit | it Ordinary profit |      | Ordinary profit |      | y profit Profit attributable to owners of parent |      | Earnings per s | hare |
|-----------|-----------------|-----|-----------------|------|--------------------|------|-----------------|------|--|------|----------------|------|
|           | Millions of yen | %   | Millions of yen | %    | Millions of yen    | %    | Millions of yen | %    |  | Yen  |                |      |
| Full year | 221,000         | 4.2 | 13,000          | 13.1 | 12,800             | 11.9 | 7,200           | 23.2 | 6  | 5.95 |                |      |

#### 4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2018 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

No

No

No

No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Changes in accounting policies due to other reasons: Changes in accounting estimates: Restatement of prior period financial statements:

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end of the period (including treasury shares)            |                                       |                                     |                    |  |  |  |  |  |
|---|---------------------------------------|-------------------------------------|--------------------|--|--|--|--|--|
| As of December 31, 2018   | 114,009,770 shares                    | 114,007,210 shares                  |                    |  |  |  |  |  |
| Number of treasury shares at the end of the period  |                                       |                                     |                    |  |  |  |  |  |
| As of December 31, 2018   | 4,107,689 shares As of March 31, 2018 |                                     | 5,384,192 shares   |  |  |  |  |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                                       |                                     |                    |  |  |  |  |  |
| Nine months ended December 31, 2018   | 109,390,624 shares                    | Nine months ended December 31, 2017 | 108,624,044 shares |  |  |  |  |  |

## **Quarterly consolidated financial statements** Consolidated balance sheets

|   |                                   | (Millions of yen)       |
|---|-----------------------------------|-------------------------|
|   | As of March 31, 2018              | As of December 31, 2018 |
| Assets  |                                   |                         |
| Current assets  |                                   |                         |
| Cash and deposits                                       | 24,626                            | 14,387                  |
| Notes and accounts receivable - trade                   | 38,263                            | 41,939                  |
| Merchandise and finished goods                          | 1,547                             | 1,424                   |
| Work in process   | 10,316                            | 10,333                  |
| Raw materials and supplies                              | 1,294                             | 1,286                   |
| Income taxes receivable                                 | 24                                | 25                      |
| Other   | 2,554                             | 2,587                   |
| Total current assets                                    | 78,627                            | 71,983                  |
| Non-current assets                                      |                                   |                         |
| Property, plant and equipment                           |                                   |                         |
| Buildings and structures, net                           | 12,574                            | 12,427                  |
| Machinery, equipment and vehicles, net                  | 23,718                            | 22,094                  |
| Land  | 31,957                            | 31,962                  |
| Other, net  | 8,540                             | 8,839                   |
| Total property, plant and equipment                     | 76,791                            | 75,323                  |
| Intangible assets                                       | 70,771                            | 75,525                  |
| Other   | 579                               | 486                     |
|   | 579                               | 486                     |
| Total intangible assets                                 |                                   | 480                     |
| Investments and other assets                            | 0.07                              | 600                     |
| Deferred tax assets                                     | 807                               | 600                     |
| Net defined benefit asset                               | 1,871                             | 2,139                   |
| Investments and other assets                            | 9,946                             | 8,486                   |
| Allowance for doubtful accounts                         | $\underline{\hspace{1.5cm}} (74)$ |                         |
| Total investments and other assets                      | 12,550                            | 11,152                  |
| Total non-current assets                                | 89,921                            | 86,962                  |
| Total assets  | 168,549                           | 158,946                 |
| Liabilities   |                                   |                         |
| Current liabilities                                     |                                   |                         |
| Notes and accounts payable - trade                      | 24,779                            | 25,545                  |
| Electronically recorded obligations - operating         | 5,928                             | 3,777                   |
| Short-term loans payable                                | 11,430                            | 9,435                   |
| Current portion of bonds with share acquisition         |                                   |                         |
| rights  | 10,000                            | _                       |
| Income taxes payable                                    | 1,248                             | 693                     |
| Provision for bonuses                                   | 3,359                             | 2,005                   |
| Provision   | 135                               | 94                      |
| Other   | 7,837                             | 9,739                   |
| Total current liabilities                               | 64,719                            | 51,292                  |
| Non-current liabilities                                 | 01,717                            | 31,272                  |
| Long-term loans payable                                 | 3,959                             | 3,551                   |
| Deferred tax liabilities                                |                                   |                         |
|   | 1,691                             | 1,786                   |
| Deferred tax liabilities for land revaluation Provision | 7,601<br>148                      | 7,601<br>141            |
|   |                                   |                         |
| Net defined benefit liability                           | 1,499                             | 1,592                   |
| Asset retirement obligations                            | 410                               | 411                     |
| Other   | 396                               | 328                     |
| Total non-current liabilities                           | 15,706                            | 15,413                  |
| Total liabilities                                       | 80,425                            | 66,706                  |

(Millions of yen)

|   | As of March 31, 2018 | As of December 31, 2018 |
|---|----------------------|-------------------------|
| Net assets  |                      |                         |
| Shareholders' equity                                  |                      |                         |
| Capital stock   | 8,070                | 8,070                   |
| Capital surplus                                       | 2,075                | 2,074                   |
| Retained earnings                                     | 51,040               | 55,342                  |
| Treasury shares                                       | (1,199)              | (915)                   |
| Total shareholders' equity                            | 59,986               | 64,571                  |
| Accumulated other comprehensive income                |                      |                         |
| Valuation difference on available-for-sale securities | 3,304                | 2,405                   |
| Revaluation reserve for land                          | 17,255               | 17,255                  |
| Foreign currency translation adjustment               | 1,920                | 1,605                   |
| Remeasurements of defined benefit plans               | (44)                 | 2                       |
| Total accumulated other comprehensive income          | 22,436               | 21,269                  |
| Non-controlling interests                             | 5,700                | 6,399                   |
| Total net assets                                      | 88,123               | 92,240                  |
| Total liabilities and net assets                      | 168,549              | 158,946                 |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

**Consolidated statements of income (cumulative)** 

|  |                   | (Millions of yen) |
|--|-------------------|-------------------|
|  | Nine months ended | Nine months ended |
|  | December 31, 2017 | December 31, 2018 |
| Net sales  | 157,528           | 167,540           |
| Cost of sales                                    | 138,201           | 145,680           |
| Gross profit                                     | 19,327            | 21,860            |
| Selling, general and administrative expenses     | 10,560            | 11,255            |
| Operating profit                                 | 8,767             | 10,604            |
| Non-operating income                             |                   |                   |
| Interest income                                  | 23                | 22                |
| Dividend income                                  | 151               | 165               |
| Rent income on non-current assets                | 50                | 48                |
| Foreign exchange gains                           | 165               | 42                |
| Other  | 42                | 41                |
| Total non-operating income                       | 434               | 321               |
| Non-operating expenses                           |                   |                   |
| Interest expenses                                | 280               | 262               |
| Other  | 37                | 66                |
| Total non-operating expenses                     | 317               | 328               |
| Ordinary profit                                  | 8,884             | 10,597            |
| Extraordinary income                             |                   |                   |
| Gain on sales of non-current assets              | 1                 | 12                |
| Gain on insurance adjustment                     | 0                 | 0                 |
| Total extraordinary income                       | 1                 | 13                |
| Extraordinary losses                             |                   |                   |
| Loss on retirement of non-current assets         | 93                | 53                |
| Loss on sales of non-current assets              | 14                | 0                 |
| Loss on disaster                                 | _                 | 207               |
| Total extraordinary losses                       | 107               | 260               |
| Profit before income taxes                       | 8,778             | 10,350            |
| Income taxes - current                           | 1,783             | 2,120             |
| Income taxes - deferred                          | 529               | 656               |
| Total income taxes                               | 2,313             | 2,777             |
| Profit   | 6,465             | 7,573             |
| Profit attributable to non-controlling interests | 1,215             | 1,621             |
| Profit attributable to owners of parent          | 5,249             | 5,952             |

# Consolidated statements of comprehensive income (cumulative)

|   | ,                 | (Millions of yen) |
|---|-------------------|-------------------|
|   | Nine months ended | Nine months ended |
|   | December 31, 2017 | December 31, 2018 |
| Profit  | 6,465             | 7,573             |
| Other comprehensive income                            |                   |                   |
| Valuation difference on available-for-sale securities | 1,440             | (898)             |
| Foreign currency translation adjustment               | 138               | (299)             |
| Remeasurements of defined benefit plans, net of tax   | 188               | 46                |
| Total other comprehensive income                      | 1,766             | (1,151)           |
| Comprehensive income                                  | 8,231             | 6,422             |
| Comprehensive income attributable to                  |                   |                   |
| Comprehensive income attributable to owners of parent | 6,916             | 4,785             |
| Comprehensive income attributable to non-controlling  | 1 214             | 1 626             |
| interests   | 1,314             | 1,636             |