April 10, 2019

## Summary of Financial Results for the Second Quarter of Fiscal Year Ending August 31, 2019

(All financial information has been prepared in accordance with the Generally Accepted Accounting Principles in Japan)

| NPC Incorporated                      |   | Listing: Mothers of TSE  |
|---------------------------------------|---|--|
| 6255 U                                | RL: https://www.npcgroup.net/eng/   |  |
| Masafumi Ito, President & CEO         |   |  |
| IR Group                              |   |  |
| Tel: +81-(0)3-6240-1206               |   |  |
| es report:                            | April 12, 2019  |  |
| dividends:                            | -   |  |
| ials prepared for quarterly financial | results: Yes  |  |
| ting for institutional investors and  | Yes (All amounts are rounded dou  | m to the nearest million year)   |
|                                       | 6255 U<br>Masafumi Ito, President & CEO<br>IR Group<br>Tel: +81-(0)3-6240-1206<br>es report:<br>dividends:<br>ials prepared for quarterly financial | 6255 URL: https://www.npcgroup.net/eng/<br>Masafumi Ito, President & CEO<br>IR Group<br>Tel: +81-(0)3-6240-1206<br>es report: April 12, 2019<br>dividends: -<br>ials prepared for quarterly financial results: Yes |

## 1. Consolidated Financial Results for the Six Months Ended February 28, 2019 (September 1, 2018 through February 28, 2019)

(1) Consolidated results of operations

| (1) Consolidated results of operations |             |                        |             |                 | (Percentage | es represent  | year-on-yea | r changes) |
|--|-------------|------------------------|-------------|-----------------|-------------|---|-------------|------------|
|  | Sal         | Sales Operating income |             | Ordinary income |             | Net income<br>attributable to<br>owners of the parent |             |            |
|  | Million yen | %                      | Million yen | %               | Million yen | %   | Million yen | %          |
| 6 months ended February 28, 2019       | 2,039       | (40.2)                 | 240         | (41.5)          | 240         | (36.7)  | 228         | (34.1)     |
| 6 months ended February 28, 2018       | 3,409       | 49.7                   | 411         | (1.9)           | 380         | 6.8   | 346         | 128.4      |

|                                  | Earnings per share | Diluted earnings per share |
|----------------------------------|--------------------|----------------------------|
|                                  | Yen                | Yen                        |
| 6 months ended February 28, 2019 | 10.37              | -                          |
| 6 months ended February 28, 2018 | 15.72              | -                          |

## (2) Consolidated financial position

|                         | Total assets | Net assets  | Equity ratio    |
|-------------------------|--------------|-------------|-----------------|
|                         | Million yen  | Million yen | %               |
| As of February 28, 2019 | 9,134        | 5,966       | 65.3            |
| As of August 31, 2018   | 8,059        | 5,785       | 71.8            |
| [D. C                   |              | 2010 5.055  | 4 21 2010 5 705 |

[Reference] Shareholders' equity (million yen): February 28, 2019: 5,966 August 31, 2018: 5,785

## 2. Dividends

|  | Dividend per share |        |        |          |        |
|--|--------------------|--------|--------|----------|--------|
|  | 1Q-end             | 2Q-end | 3Q-end | Year-end | Annual |
|  | Yen                | Yen    | Yen    | Yen      | Yen    |
| Year ended August 31, 2018             | -                  | 0.00   | -      | 2.00     | 2.00   |
| Year ending August 31, 2019            | -                  | 0.00   |        |          |        |
| Year ending August 31, 2019 (forecast) |                    |        | -      | 2.50     | 2.50   |

[Notes] Revision of dividend forecast for FY2019 from the latest disclosure: None

## 3. Consolidated Forecast for the Fiscal Year Ending August 31, 2019 (September 1, 2018 through August 31, 2019)

|                     | Sale        | 5   | Operating income Ordinary income attributable to owners<br>of the parent |      |             |      | ne<br>owners | Earnings<br>per share |       |
|---------------------|-------------|-----|--|------|-------------|------|--------------|-----------------------|-------|
|                     | Million yen | %   | Million yen  | %    | Million yen | %    | Million yen  | %                     | Yen   |
| Full year of FY2019 | 6,762       | 4.9 | 621  | 22.7 | 592         | 29.4 | 542          | 32.1                  | 24.59 |

(Percentages represent year-on-year changes)

[Note] Revision of consolidated forecast for FY2019 from the latest disclosure: Yes

## 4. Others

| (1) Changes in significant subsidiaries during the period: | None |
|--|------|
|--|------|

(2) Adoption of simplified accounting methods and special accounting methods: None

(3) Changes in accounting principles, procedures and presentation methods

| 1) Changes in accounting policies arising from revision of accounting standards: | None |
|--|------|
| 2) Other changes:  | None |
| 3) Changes in accounting estimates:  | None |
| 4) Restatement:  | None |

#### (4) Number of shares outstanding (common shares)

1) Number of shares outstanding (including treasury stock) at the end of the period

- February 28, 2019: 22,052,426 shares
- August 31, 2018: 22,052,426 shares
- 2) Number of treasury stock at the end of the period
  - February 28, 2019: 435 shares
  - August 31, 2018: 435 shares
- 3) Average number of shares during the period
  Six months ended February 28, 2019: 22,051,991 shares
  Six months ended February 28, 2018: 22,051,991 shares

\*This quarterly financial report is exempt from the quarterly review by certified public accountants or auditing firms.

\*Appropriate use of the forecast of financial results and other matters:

Forward-looking statements in this report such as financial results forecasts are based on the information available to NPC Incorporated ("the Company") at the time when this report is prepared and the assumption that the forecasts are reasonable. The actual results may significantly differ from the forecast due to various factors. Please refer to the 1. (2) Qualitative information about consolidated earnings forecast on page 2 for conditions of assumptions for the forecast and notes concerning on appropriate use of the forecast.

# **Table of Contents of Attached Materials**

| 1. Qualitative Information Concerning Financial Results for the Second Quarter Ended February 28, 2019 | 2 |
|--|---|
| (1) Explanation of results of operations   | 2 |
| (2) Explanation of consolidated forecast and other forward-looking statements                          | 2 |
| 2. Consolidated Financial Statements for the Second Quarter Ended February 28, 2019                    | 3 |
| (1) Consolidated balance sheets  | 3 |
| (2) Consolidated statement of income   | 5 |
| (3) Consolidated statement of cash flows   | 6 |
| 3. Other Information   | 7 |
| (1) Production, Orders, and Sales  | 7 |
| 1) Production  | 7 |
| 2) Orders  |   |
| 3) Sales   | 7 |

# **1.** Qualitative Information Concerning Financial Results for the Second Quarter Ended February 28, 2019

#### (1) Explanation of results of operations

During the six months ended February 28, 2019, the Japanese economy continued to recover gradually due to the improvement in employment and income situations, although weakness was partly seen in exports and production. Global economy is expected to continue to recover gradually even if attention should be paid continuously to the trend and influence of the trade issues between the USA and China, the influence of fluctuations in financial capital markets, etc.

In the photovoltaic ("PV") industry, to which the NPC Group ("the Group") belongs, there was a concern about the slowdown in the Chinese market. However, supported by the various policies of setting the renewable energy shares centered in China and the USA, as well as RE100 movement for attracting ESG investment mainly in Europe and the USA, installation of PV systems in the world is expected to grow compared to the previous year. Currently, the major markets are still the USA, China, India, etc. however, development of mega solar projects is expected in the emerging markets such as South America, Middle East, and South East Asia. The USA market, where the Group focuses, is forecast to grow compared to the previous year, with the effects of various policies and actions toward RE100. The installation of PV systems in Japan has been decreasing, however, mega solar power plants have been continuously constructed. Also, the demand of PV for self-consumption has been on the increase among private companies. On the other hand, the number of discarded PV panels has increased from the forecast due to the natural disasters last year. This increase has further raised awareness of establishing the appropriate recycling method and the processing structure.

Under such circumstances, the sales of the machinery business surpassed the forecast due to the steady sales of PV module manufacturing equipment, etc. In the environmental business, although some of the planned inspection services were not performed due to the delay in plants construction, the increase in inspection services of small-size power plants and the satisfactory sales of reuse panels offset the gap. As a result, the consolidated net sales were 2,039 million yen (1,369 million yen decrease year on year), exceeding the forecast. With regards to profits, the Group forecasted profitability would not be achieved in the first half, however, profits turned out to be significantly higher than the forecasts due to the good sales of PV module manufacturing equipment, etc. and cost reduction. As a result, operating income was 240 million yen, 170 million yen decrease year on year, and ordinary income was 240 million yen, 139 million yen decrease year on year. Net income attributable to owners of the parent was 228 million yen, 118 million yen decrease year on year.

The financial results by business segment are as follows:

1) Machinery Business

The sales were 1,798 million yen, 1,431 million yen decrease year on year, due to the sales of PV module manufacturing equipment, etc. and automated/labor-saving machines mainly for the automobile and the display industries. Operating income was 417 million yen, 203 million yen decrease year on year.

2) Environmental Business

The sales were 241 million yen, 61 million yen increase year on year, due to the sales of a PV panel disassembly line for recycling, as well as steady sales of PV plant inspection services. Operating income was 69 million yen, 27 million yen increase year on year.

#### (2) Explanation of consolidated forecast and other forward-looking statements

The business forecasts for the full year are the same as the forecasts in the "Announcement on the Differences between Business Forecasts and Results for the First Half and Revision of Business Forecasts Both for FY2019" released on April 10, 2019.

# 2. Consolidated Financial Statements for the Second Quarter Ended February 28, 2019

# (September 1, 2018 through February 28, 2019)

(1) Consolidated balance sheets

|                                     | As of August 31, 2018 | As of February 28, 2019 |
|-------------------------------------|-----------------------|-------------------------|
| Assets                              | 0 ,                   | <b>,</b> ,              |
| Current assets                      |                       |                         |
| Cash and deposits                   | 900,042               | 610,072                 |
| Notes and accounts receivable-trade | 1,820,665             | 1,689,999               |
| Merchandise and finished goods      | 15,318                | 15,318                  |
| Work in progress                    | 791,856               | 2,276,268               |
| Raw materials and supplies          | 151,715               | 154,926                 |
| Other                               | 205,445               | 263,011                 |
| Allowance for doubtful accounts     | (33,292)              | (17,013)                |
| Total current assets                | 3,851,750             | 4,992,583               |
| Noncurrent assets                   |                       |                         |
| Property, plant and equipment       |                       |                         |
| Buildings and structures            | 3,821,771             | 3,826,631               |
| Accumulated depreciation            | (1,397,325)           | (1,477,940)             |
| Accumulated impairment loss         | (8,073)               | (8,073)                 |
| Building and structures, net        | 2,416,373             | 2,340,618               |
| Machinery and equipment             | 759,439               | 706,101                 |
| Accumulated depreciation            | (137,700)             | (139,915)               |
| Accumulated impairment loss         | (562,093)             | (498,708)               |
| Machinery and equipment, net        | 59,645                | 67,477                  |
| Land                                | 1,548,050             | 1,548,050               |
| Lease assets                        | 763,520               | 763,520                 |
| Accumulated depreciation            | (527,377)             | (527,377)               |
| Accumulated impairment loss         | (236,142)             | (236,142)               |
| Lease assets, net                   | -                     | -                       |
| Construction in progress            | -                     | 6,518                   |
| Other                               | 280,666               | 281,955                 |
| Accumulated depreciation            | (234,300)             | (243,283)               |
| Accumulated impairment loss         | (4,514)               | (4,514)                 |
| Other, net                          | 41,851                | 34,157                  |
| Total property, plant and equipment | 4,065,919             | 3,996,821               |
| Intangible assets                   |                       |                         |
| Other                               | 19,997                | 16,725                  |
| Total intangible assets             | 19,997                | 16,725                  |
| Investments and other assets        |                       |                         |
| Deferred tax assets                 | 73,182                | 69,947                  |
| Other                               | 48,222                | 57,923                  |
| Total investments and other assets  | 121,405               | 127,870                 |
| Total noncurrent assets             | 4,207,322             | 4,141,417               |
| Total assets                        | 8,059,073             | 9,134,000               |

[Note] The numbers parenthesized represent minus figures.

|  |                       | (Thousand yen           |
|--|-----------------------|-------------------------|
|  | As of August 31, 2018 | As of February 28, 2019 |
| Liabilities                                  |                       |                         |
| Current liabilities                          |                       |                         |
| Notes and accounts payable-trade             | 874,748               | 1,977,758               |
| Lease obligation                             | 63,414                | 65,336                  |
| Income taxes payable                         | 111,004               | 28,205                  |
| Advances received                            | 921,447               | 836,895                 |
| Provision for bonuses                        | 49,258                | 23,948                  |
| Provision for loss on order received         | -                     | 9,925                   |
| Other  | 163,439               | 166,336                 |
| Total current liabilities                    | 2,183,313             | 3,108,406               |
| Noncurrent liabilities                       |                       |                         |
| Retirement benefit liability                 | 10,303                | 15,785                  |
| Lease obligation                             | 79,558                | 43,478                  |
| Total noncurrent liabilities                 | 89,862                | 59,263                  |
| Total liabilities                            | 2,273,175             | 3,167,670               |
| Net assets                                   |                       |                         |
| Shareholders' equity                         |                       |                         |
| Capital stock                                | 2,812,461             | 2,812,461               |
| Capital surplus                              | 2,734,875             | 2,734,875               |
| Retained earnings                            | 209,402               | 393,906                 |
| Treasury stock                               | (431)                 | (431)                   |
| Total shareholders' equity                   | 5,756,307             | 5,940,812               |
| Accumulated other comprehensive income       |                       |                         |
| Foreign currency translation adjustment      | 29,589                | 25,517                  |
| Total accumulated other comprehensive income | 29,589                | 25,517                  |
| Total net assets                             | 5,785,897             | 5,966,330               |
| Total liabilities and net assets             | 8,059,073             | 9,134,000               |

[Note] The numbers parenthesized represent minus figures.

# (2) Consolidated statement of income

|  | Six months ended  | Six months ended  |
|--|-------------------|-------------------|
|  | February 28, 2018 | February 28, 2019 |
| Net sales  | 3,409,393         | 2,039,405         |
| Cost of sales                                    | 2,475,867         | 1,329,030         |
| Gross profit                                     | 933,526           | 710,375           |
| Selling, general and administrative expenses     | 521,926           | 469,457           |
| Operating income                                 | 411,599           | 240,918           |
| Non-operating income                             |                   |                   |
| Interest income                                  | 12                | 15                |
| Foreign exchange gains                           | -                 | 3,476             |
| Fiduciary obligation fee                         | 780               | 780               |
| Penalty income                                   | 1,401             | -                 |
| Gain on bad debts recovered                      | 549               | -                 |
| Other  | 489               | 2,601             |
| Total non-operating income                       | 3,232             | 6,873             |
| Non-operating expenses                           |                   |                   |
| Interest expenses                                | 7,478             | 3,671             |
| Commission fee                                   | 25,361            | 3,397             |
| Foreign exchange loss                            | 1,152             |                   |
| Other  | 499               |                   |
| Total non-operating expenses                     | 34,491            | 7,068             |
| Ordinary income                                  | 380,341           | 240,723           |
| Extraordinary income                             |                   |                   |
| Compensation income                              | 28,420            |                   |
| Total extraordinary income                       | 28,420            |                   |
| ncome before income taxes and minority interests | 408,761           | 240,723           |
| ncome taxes-current                              | 62,052            | 8,911             |
| ncome taxes-deferred                             | 64                | 3,203             |
| Fotal income taxes                               | 62,117            | 12,115            |
| income before minority interests                 | 346,643           | 228,608           |
| Net income attributable to owners of the parent  | 346,643           | 228,608           |

[Note] The numbers parenthesized represent minus figures.

# (3) Consolidated statement of cash flows

|   |                   | (Thousand yen)    |
|---|-------------------|-------------------|
|   | Six months ended  | Six months ended  |
|   | February 28, 2018 | February 28, 2019 |
| Net cash provided by (used in) operating activities         |                   |                   |
| Income (loss) before income taxes and minority interests    | 408,761           | 240,723           |
| Depreciation and amortization                               | 98,708            | 97,391            |
| Increase (decrease) in allowance for doubtful accounts      | 12,107            | (16,216)          |
| Increase (decrease) in provision for bonuses                | 24,953            | (25,310)          |
| Increase (decrease) in provision for loss on order received | 21,632            | 9,925             |
| Increase (decrease) in net defined benefit liability        | 5,327             | 5,482             |
| Interest and dividends income                               | (12)              | (15)              |
| Interest expenses   | 7,478             | 3,671             |
| Compensation income   | (28,420)          |                   |
| Decrease (increase) in notes and accounts receivable-trade  | (1,200,755)       | 129,605           |
| Decrease (increase) in inventories                          | (25,390)          | (1,488,142)       |
| Increase (decrease) in notes and accounts payable-trade     | 146,957           | 1,103,057         |
| Increase (decrease) in advances received                    | (22,141)          | (84,138)          |
| Other, net  | (158,809)         | (55,115)          |
| Subtotal  | (709,603)         | (79,082)          |
| Interest and dividends income received                      | 12                | 15                |
| Interest expenses paid                                      | (7,478)           | (3,671)           |
| Proceeds from compensation                                  | 28,420            |                   |
| Income taxes gain (paid)                                    | (944)             | (81,057)          |
| Net cash provided by (used in) operating activities         | (689,593)         | (163,795)         |
| Net cash provided by (used in) investing activities         |                   |                   |
| Purchase of property, plant and equipment                   | (14,636)          | (36,034)          |
| Purchase of intangible assets                               | (3,616)           | (1,192)           |
| Other, net  | (136)             | (9,751)           |
| Net cash provided by (used in) investing activities         | (18,390)          | (46,978)          |
| Net cash provided by (used in) financing activities         |                   |                   |
| Increase (decrease) in short-term loans payable             | 500,000           |                   |
| Repayments of finance lease obligations                     | (32,179)          | (34,159)          |
| Dividends paid  | -                 | (43,688)          |
| Net cash provided by (used in) financing activities         | 467,820           | (77,847)          |
| Effect of exchange rate change on cash and cash equivalents | (1,264)           | (1,348)           |
| Net increase (decrease) in cash and cash equivalents        | (241,427)         | (289,969)         |
| Cash and cash equivalents at beginning of period            | 1,031,333         | 900,042           |
| Cash and cash equivalents at end of period                  | 789,906           | 610,072           |

## **3. Other Information**

#### (1) Production, Orders, and Sales

## 1) Production

Production amounts by business segment in the period are as follows:

|                        |                                    | (Thousand yen)             |
|------------------------|------------------------------------|----------------------------|
| Segment                | Six Months Ended February 28, 2019 | Year-on-year change<br>(%) |
| Machinery business     | 4,036,654                          | 122.8                      |
| Environmental business | 224,395                            | 126.8                      |
| Total                  | 4,261,049                          | 123.0                      |

[Notes] 1. The above amounts are calculated based on selling prices.

2. The above amounts are exclusive of consumption taxes.

#### 2) Orders

Orders received by business segment in the period are as follows:

|                        |                 |                               |               | (Thousand yen)                |
|------------------------|-----------------|-------------------------------|---------------|-------------------------------|
| Segment                | Orders received | Year-on-year<br>change<br>(%) | Order backlog | Year-on-year<br>change<br>(%) |
| Machinery business     | 1,326,800       | 50.1                          | 4,522,624     | 115.4                         |
| Environmental business | 245,133         | 269.4                         | 387,651       | 786.9                         |
| Total                  | 1,571,934       | 57.3                          | 4,910,276     | 123.8                         |

[Note] The above amounts are exclusive of consumption taxes.

#### 3) Sales

Sales by business segment in the period are as follows:

|                        |                                    | (Thousand yen)             |
|------------------------|------------------------------------|----------------------------|
| Segment                | Six Months Ended February 28, 2018 | Year-on-year change<br>(%) |
| Machinery business     | 1,798,067                          | 55.7                       |
| Environmental business | 241,338                            | 133.9                      |
| Total                  | 2,039,405                          | 59.8                       |

[Note] The above amounts are exclusive of consumption taxes.