



# **Treasure Factory Issues Financial Results for Fiscal 2019**

[Japanese GAAP] [Consolidated]

| Name                | Treasure Factory Co., Ltd. (Securities Code: 3093) |
|---------------------|--|
| Fiscal year         | March 1 to February 28 (February 29 in leap year)  |
| Current fiscal year | Fiscal 2020 (March 1, 2019 to February 29, 2020)   |

## 1. Results for Fiscal 2019

## (1) Business Results

|             | Net Sales<br>[mn yen] | Operating Income<br>[mn yen] | Ordinary Income<br>[mn yen] | Net Income<br>[mn yen] |  |
|-------------|-----------------------|------------------------------|-----------------------------|------------------------|--|
| Fiscal 2019 | 17,737 (+7.9%)        | 905 (+45.6%)                 | 949 (+42.0%)                | 564 (+63.3%)           |  |
| Fiscal 2018 | 16,431 (+23.3%)       | 621 (-15.4%)                 | 668 (-11.8%)                | 345 (-28.7%)           |  |

|             | Net Income<br>per Share [yen] | Diluted Net<br>Income per Share<br>[yen] | Return on<br>Shareholders'<br>Equity [%] | Ordinary Income<br>to Total Assets<br>[%] | Operating Income<br>to<br>Net Sales [%] |
|-------------|-------------------------------|--|--|---|---|
| Fiscal 2019 | 49.79                         | _  | 13.8                                     | 11.4                                      | 5.1                                     |
| Fiscal 2018 | 31.11                         | 30.56                                    | 9.1                                      | 8.7                                       | 3.8                                     |

## (2) Financial Position

|             | Total Assets<br>[mn yen] | Net Assets<br>[mn yen] | Net Assets to<br>Total Assets [%] | Net Assets per Share<br>[yen] |  |
|-------------|--------------------------|------------------------|-----------------------------------|-------------------------------|--|
| Fiscal 2019 | 8,856                    | 4,298                  | 48.4                              | 378.68                        |  |
| Fiscal 2018 | 7,865                    | 3,945                  | 49.9                              | 348.09                        |  |

## 2. Dividends

|                        |    | Annua | l Dividends |      | Total<br>Dividends | Payout   | Dividends<br>to Net |            |
|------------------------|----|-------|-------------|------|--------------------|----------|---------------------|------------|
|                        | 1Q | 2Q    | 3Q          | 4Q   | Total              | [mn yen] | Ratio [%]           | Assets [%] |
| Fiscal 2018            | 1  | 8.00  | _           | 8.00 | 16.00              | 179      | 51.4                | 4.6        |
| Fiscal 2019            | I  | 8.00  | 1           | 8.00 | 16.00              | 181      | 32.1                | 4.4        |
| Fiscal 2020 [forecast] | 1  | 8.00  | 1           | 8.00 | 16.00              |          | 28.9                |            |

## 3. Forecast of Results for Fiscal 2020

|                               | l -    | Sales<br>n yen] | Operating Income [mn yen] |          | Ordinary Income<br>[mn yen] |          | г   | Income<br>n yen] | Net Income per<br>Share [yen] |
|-------------------------------|--------|-----------------|---------------------------|----------|-----------------------------|----------|-----|------------------|-------------------------------|
| First 2 quarters [cumulative] | 9,122  | (+9.8%)         | 197                       | (-19.2%) | 216                         | (-17.2%) | 138 | (-16.0%)         | 12.20                         |
| Full year                     | 19,741 | (+11.3%)        | 909                       | (+0.4%)  | 948                         | (-0.2%)  | 626 | (+10.8%)         | 55.32                         |

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