

TDK Corporation April 26, 2019

Contact;

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Consolidated results (U.S. GAAP) for FY March 2019

Summary (April 1, 2018 - March 31, 2019)

Summary (April 1, 2018 -	- March 31, 2019)					_	
Term	FY2018		F	Change			
	(Apr. 1, 2017 - Mar. 31,	2018)	(April 1, 2018	- Marc	th 31, 2019)	Change	
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions) Change(%	
Net sales	1,271,747	100.0	1,381,806	100.0	12,448,703	110,059	8.7
Operating income	89,692	7.1	107,823	7.8	971,378	18,131	20.2
Income before income taxes	89,811	7.1	115,554	8.4	1,041,027	25,743	28.7
Net income attributable to TDK	63,463	5.0	82,205	5.9	740,586	18,742	29.5
Per common share : Net income attributable to TDK / Basic Net income attributable to TDK / Diluted	Yen 502.80 Yen 501.47		Yen 651.02 Yen 649.45		U.S.\$ 5.87 U.S.\$ 5.85		
Capital expenditures	178,612	-	173,592	-	1,563,892	(5,020)	-2.8
Depreciation and amortization	92,171	7.2	106,631	7.7	960,640	14,460	15.7
Research and development	102,641	8.1	115,155	8.3	1,037,432	12,514	12.2
Result of financial income (loss)	1,908	-	3,591	-	32,351	1,683	-
Ratio of overseas production	84.5%	-	85.4%	-	-		
Number of employees	102,883	-	104,781	-	-		

Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postrequirement Benefit Cost". As a result of this reclassification, operating income increased by ¥4,059 million and research and development decreased by ¥816 million. Please refer to page 21 and 22 for more detailed information.

[Contents]

1.	Business Results		
(1)	Summary Information Regarding Consolidated Business Results	• • • •	P.2
(2)	Summary Information Regarding Consolidated Financial Position	• • • •	P.9
(3)	Fundamental Policy for Distribution of Earnings, and Fiscal 2019 and	• • • •	P.12
	Fiscal 2020 Dividends		
2.	Management Policies		
(1)	Fundamental Management Policy	• • • •	P.13
(2)	Targeted Management Indicators	• • • •	P.13
(3)	Medium- and Long-Term Management Strategy	• • • •	P.13
(4)	Pressing Issues	••••	P.14
3.	Basic Rationale for Selection of Accounting Standards	••••	P.15
4.	Consolidated Financial Statements		
(1)	Balance Sheets	• • • •	P.16
(2)	Statements of Income and	• • • •	P.17
	Statements of Comprehensive Income		
(3)	Statements of Stockholders' Equity	• • • •	P.18
(4)	Statements of Cash Flows	• • • •	P.20
(5)	Note Relating to the Going Concern Assumption	• • • •	P.21
(6)	Summary of Significant Accounting Policies	• • • •	P.21
(7)	Segment Information	• • • •	P.23
(8)	Fair Value of Derivatives	• • • •	P.25
(9)	Net Income per Share	• • • •	P.26
(10)	Significant Subsequent Events	• • • •	P.26
(11)	Consolidated Supplementary Information	• • • •	P.27

[Summary Information and Financial Statements]

1. Business Results

(1) Summary Information Regarding Consolidated Business Results

Consolidated results for fiscal 2019, the year ended March 31, 2019, were as follows.

In fiscal 2019, the global economy was generally solid, supported by consumption, production, and exports through the first half of the fiscal year. However, a deceleration in the Chinese economy became stronger due to the intensification of trade friction between the U.S. and China in the second half. The economies of the U.S., Europe, and Japan have maintained a gradual pace of recovery, but these economies will be unable to avoid impacts due to aforementioned deceleration in China and political issues in Europe. Accordingly, the outlook has become increasingly uncertain. Looking at the electronics market, which has a large bearing on the consolidated performance of TDK, the automotive market saw a year-on-year decrease in automobile sales volume due to the impact of factors such as a pronounced downturn in sales in the Chinese market and the introduction of the Worldwide harmonized Light vehicle Test Procedure (WLTP). However, the number of components installed per vehicle has continued to increase in step with advances in the electrification of automobiles. In the Information and Communications Technology (ICT) market, production volume of smartphones slightly decreased compared to the previous fiscal year due to factors including lengthening the cycle of purchasing new smartphones. In addition, production of Hard Disk Drives (HDDs) for data center applications increased, while production of HDDs as a whole decreased year on year.

In this business environment, the TDK's consolidated operating results for fiscal 2019 were as follows.

Summary (April 1, 2018 - March 31, 2019)

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Term	FY2018		F	Change			
	(Apr. 1, 2017 - Mar. 31,	2018)	(April 1, 2018	8 - Marc	h 31, 2019)	Change	
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Net sales	1,271,747	100.0	1,381,806	100.0	12,448,703	110,059	8.7
Operating income	89,692	7.1	107,823	7.8	971,378	18,131	20.2
Income before income taxes	89,811	7.1	115,554	8.4	1,041,027	25,743	28.7
Net income attributable to TDK	63,463	5.0	82,205	5.9	740,586	18,742	29.5
Per common share :							
Net income							
attributable to TDK / Basic	Yen 502.80		Yen 651.02	2	U.S.\$ 5.87		
Net income							
attributable to TDK / Diluted	Yen 501.47		Yen 649.45		U.S.\$ 5.85		

Notes:

^{1.} U.S.\$1=Yen 111, for convenience only.

^{2.} The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postrequirement Benefit Cost". As a result of this reclassification, operating income increased by ¥4,059 million. Please refer to page 21 and 22 for more detailed information.

Average yen exchange rates for the U.S. dollar and the euro during fiscal 2019 were \(\frac{\pmathbf{1}}{10.94}\) and \(\frac{\pmathbf{1}}{128.48}\), respectively, as the yen maintained the same level against the U.S. dollar and appreciated 0.9% against the euro. This decreased net sales by approximately \(\frac{\pmathbf{5}}{5.0}\) billion and increased operating income by approximately \(\frac{\pmathbf{5}}{0.6}\) billion.

Sales by Product

Term	FY20)18		FY2019				
	(April 1,			(April 1, 201	8 -	Change		
	March 31	, 2018)		March 31, 20	19)			
Product	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)	
Capacitors	156,990	12.3	173,331	12.6	1,561,541	16,341	10.4	
Inductive Devices	157,529	12.4	158,639	11.5	1,429,180	1,110	0.7	
Other Passive Components	103,238	8.2	101,436	7.3	913,838	(1,802)	-1.7	
Passive Components	417,757	32.9	433,406	31.4	3,904,559	15,649	3.7	
Sensor Application Products	77,355	6.1	76,467	5.5	688,892	(888)	-1.1	
Magnetic Application Products	277,548	21.8	272,807	19.7	2,457,721	(4,741)	-1.7	
Energy Application Products	442,822	34.8	537,502	38.9	4,842,360	94,680	21.4	
Other	56,265	4.4	61,624	4.5	555,171	5,359	9.5	
Total	1,271,747	100.0	1,381,806	100.0	12,448,703	110,059	8.7	
Overseas sales	1,158,004	91.1	1,268,437	91.8	11,427,361	110,433	9.5	

Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. In accordance with the reorganization in 1Q of FY2019, Energy Application Products was newly established. Certain products of Other Passive Components in Passive Components were reclassified into Other, and certain products of Other were reclassified into Other Passive Components in Passive Components, and certain portion of Sensor Application Products were reclassified into Other. The prior year's sales are also reclassified to conform to the new segmentation.

1) Passive Components Segment

This segment is made up of (1) Capacitors, (2) Inductive Devices, and (3) Other Passive Components. Sales in the Passive Components segment were \(\frac{4}{4}33,406\) million (U.S.\\$ 3,904,559 thousand), up 3.7\% year on year from \(\frac{4}{4}17,757\) million.

Capacitors is made up of Ceramic Capacitors, Aluminum Electrolytic Capacitors, and Film Capacitors. Sales in the Capacitors were ¥173,331 million (U.S.\$ 1,561,541 thousand), up 10.4% year on year from ¥156,990 million. Sales of Ceramic Capacitors increased mainly to the automotive market. Sales of Aluminum Electrolytic Capacitors and Film Capacitors increased to the automotive and the industrial equipment markets.

Sales of Inductive Devices increased by 0.7% year on year from ¥157,529 million to ¥158,639 million (U.S.\$ 1,429,180 thousand). Sales increased to the automotive and the ICT markets, while decreased to the industrial equipment market.

Other Passive Components include High-Frequency Devices, Piezoelectric Material Products and Circuit Protection Components. Sales of Other Passive Components decreased by 1.7% year on year from \(\frac{1}{4}\)103,238 million to \(\frac{1}{4}\)101,436 million (U.S.\(\frac{5}{4}\)913,838 thousand). Sales decreased mainly to the ICT market.

2) Sensor Application Products Segment

This segment is made up of Temperature and Pressure Sensors, Magnetic Sensors and MEMS Sensors. Segment sales decreased by 1.1% year on year from ¥77,355 million to ¥76,467 million (U.S.\$ 688,892 thousand). Sales increased to the automotive market, while decreased to the ICT and the industrial equipment markets.

3) Magnetic Application Products Segment

This segment is made up of HDD Heads, HDD Suspension Assemblies, and Magnets. Segment sales decreased by 1.7% year on year, from \(\frac{4}{277}\),548 million to \(\frac{4}{272}\),807 million (U.S.\(\frac{5}{2}\),457,721 thousand). Sales of HDD Heads and HDD Suspension Assemblies decreased to the ICT market. Sales of Magnets decreased to the industrial equipment market.

4) Energy Application Products Segment

This segment is made up of Energy Devices (Rechargeable Batteries) and Power Supplies. Segment sales increased by 21.4% from \(\frac{4}{42}\),822 million to \(\frac{4}{537}\),502 million (U.S.\(\frac{4}{842}\),360 thousand). Sales of Energy Devices increased significantly to the ICT market.

5) Other

Other includes Mechatronics (Production Equipment) and Others. Segment sales increased by 9.5% from \(\frac{4}{5}6,265\) million to \(\frac{4}{6}1,624\) million (U.S.\(\frac{5}{5}55,171\) thousand).

The main businesses making up the four reporting segments and Other, which includes products not included in these reporting segments, are as follows:

Classification	Constituent Main Business
Passive Components	Ceramic Capacitors, Aluminum Electrolytic Capacitors, Film Capacitors,
	Inductive Devices (Coils/Ferrite Cores/Transformers),
	High-Frequency Devices, Piezoelectric Material Products,
	Circuit Protection Components
Sensor Application Products	Temperature and Pressure Sensors, Magnetic Sensors, MEMS Sensors
Magnetic Application Products	HDD Heads, HDD Suspension Assemblies, Magnets
Energy Application Products	Energy Devices (Rechargeable Batteries), Power Supplies
Other	Mechatronics (Production Equipment), Others

[Sales by Region]

Overseas sales increased by 9.5% year on year from \(\pm\)1,158,004 million to \(\pm\)1,268,437 million (U.S.\(\pm\) 11,427,361 thousand). Overseas sales accounted for 91.8% of consolidated net sales, a 0.7 percentage point increase from 91.1% one year earlier. Detailed information on sales by region can be found in the consolidated supplementary information on page 27.

[Fiscal 2020 Consolidated Projections]

TDK's projections for consolidated operating results, capital expenditures, depreciation and amortization, and research and development expenses for fiscal 2020, the year ending March 31, 2020, are as follows.

Term	FY2020 (April 1, 2019 - March 31, 2020)	FY2019 (April 1, 2018 - March 31, 2019)	vs FY20	19	
	Projection in April '19	Actual	Change		
Item	(Yen millions)	(Yen millions)	(Yen millions)	%	
Net sales	1,420,000	1,381,806	38,194	2.8	
Operating income	120,000	107,823	12,177	11.3	
Income before income taxes	118,000	115,554	2,446	2.1	
Net income attributable to TDK	84,000	82,205	1,795	2.2	
Capital expenditures	200,000	173,592	26,408	15.2	
Depreciation and amortization	130,000	106,631	23,369	21.9	
Research and development	120,000	115,155	4,845	4.2	

(Exchange Rate Forecast)

Average yen exchange rates against the U.S. dollar and the euro of ¥108 and ¥122 respectively will be assumed for fiscal 2020.

Cautionary Statements with Respect to Forward-Looking Statements

This material contains forward-looking statements, including projections, plans, policies, management strategies, targets, schedules, understandings, and evaluations about TDK Corporation and/or its group companies ("TDK"). These forward-looking statements are based on the current forecasts, estimates, assumptions, plans, beliefs, and evaluations of TDK in light of information currently available to it, and contain known and unknown risks, uncertainties and other factors.

TDK therefore wishes to caution readers that, being subject to risks, uncertainties and other factors, TDK's actual results, performance, achievements or financial positions could be materially different from any future results, performance, achievements or financial positions expressed or implied by these forward-looking statements, and TDK undertakes no obligation to publicly update or revise any forward-looking statements after the issue of this material except as provided for in applicable laws and ordinances.

The electronics markets in which TDK operates are highly susceptible to rapid changes. Risks, uncertainties and other factors that can have significant effects on TDK include, but are not limited to, shifts in technology, fluctuations in demand, prices, interest and foreign exchange rates, and changes in economic environments, conditions of competition, laws, and regulations.

(2) Summary Information Regarding Consolidated Financial Position

1) The following table summarizes TDK's consolidated balance sheet as of March 31, 2019.

As of March 31, 2019 total assets increased by \(\frac{\pman}{87,271}\) million compared with March 31, 2018. Net liquidity (cash and cash equivalent, short-term investments, marketable securities) increased by \(\frac{\pman}{46,446}\) million. In addition, net property, plant and equipment and inventories increased by \(\frac{\pman}{457,469}\) million and \(\frac{\pman}{419,360}\) million, respectively.

Total liabilities increased by \(\frac{\pmathbf{4}}{34,747}\) million from March 31, 2018. While Long-term debt, excluding current installments and trade payables decreased by \(\frac{\pmathbf{4}}{86,198}\) million and \(\frac{\pmathbf{4}}{36,899}\), short-term debt, accrued expenses and current installments of long-term debt increased by \(\frac{\pmathbf{4}}{96,737}\) million, \(\frac{\pmathbf{4}}{33,182}\) million and \(\frac{\pmathbf{2}}{26,710}\) million, respectively.

Total TDK stockholders' equity, which is included in total equity, increased by ¥52,656 million from March 31, 2018. Retained earnings increased by ¥61,086 million.

2) Cash Flows

(Yen millions)

	FY 2018	FY 2019	Change
Net cash provided by operating activities	91,310	140,274	48,964
Net cash used in investing activities	(246,099)	(140,179)	105,920
Net cash provided by financing activities	110,088	9,435	(100,653)
Effect of exchange rate changes on cash and cash equivalents	(6,063)	21	6,084
Net increase(decrease) in cash and cash equivalents	(50,764)	9,551	60,315
Cash and cash equivalents at beginning of period	330,388	279,624	(50,764)
Cash and cash equivalents at end of period	279,624	289,175	9,551

Operating activities provided net cash of ¥140,274 million (U.S.\$1,263,730 thousand), an increase of ¥48,964 million year on year. There was an increase in net income.

Investing activities used net cash of \$140,179 million (U.S.\$1,262,874 thousand), a decrease of \$105,920 million year on year. It mainly came from a decrease in acquisition of subsidiaries.

Financing activities provided net cash of \(\xi\)9,435 million (U.S.\(\xi\)85,000 thousand), a decrease of \(\xi\)100,653 million year on year. It mainly came from a decrease in proceeds from debt.

3) Trends in Cash Flow Indicators

	FY2016	FY2017	FY2018	FY2019
1) Stockholders' equity ratio (%)	46.6	47.7	43.3	44.0
2) Stockholders' equity ratio on a market value basis (%)	54.3	53.5	63.5	55.0
3) No. of years to redeem debt	2.22	2.09	5.29	3.71
4) Interest coverage ratio (times)	48.6	46.7	20.5	33.8

[Notes]

- 1) Stockholders' equity ratio = Total stockholders' equity/Total assets
- 2) Stockholders' equity ratio on a market value basis = Market capitalization (*1)/Total assets
- (*1) Market capitalization = Closing price of TDK's common shares on the Tokyo Stock Exchange at fiscal year-end x Shares issued and outstanding at fiscal year-end after deducting treasury shares
- 3) No. of years to redeem debt = Interest-bearing liabilities (*2)/Cash flows from operating activities (*3)
- (*2) Interest-bearing liabilities: "Short-term debt," "current installments of long-term debt," and "long-term debt, excluding current installments" on the consolidated balance sheets.
- (*3) Cash flows from operating activities: "Net cash provided by operating activities" on the consolidated statements of cash flows.
- 4) Interest coverage ratio = Cash flows from operating activities/Interest payments (*4)
- (*4) Interest payments: "Interest expense" on the consolidated statements of income

(3) Fundamental Policy for Distribution of Earnings, and Fiscal 2019 and Fiscal 2020 Dividends

TDK recognizes that achieving increase in corporate value over the medium- and long-term ultimately translates into higher shareholder value. In line with this understanding, TDK's fundamental policy is to work to consistently increase dividends through growth in earnings per share. By actively investing for growth, mainly in the development of new products and technologies in key fields so as to respond precisely to rapid technological innovation in the electronics industry, TDK is aiming to increase a medium- and long-term corporate value. Accordingly, TDK actively reinvests its earning in business activities and determines its dividends taking into consideration comprehensive factors, including return on equity (ROE) and dividends on equity (DOE) on a consolidated basis, as well as changes in the business environment, among other factors.

TDK plans to pay a year-end dividend of ¥80 per common share, subject to approval at the ordinary general meeting of shareholders scheduled for June 27, 2019. Combined with the interim dividend of ¥80 per common share paid in December 2018, the planned dividend per common share applicable to the year will be ¥160.

TDK plans to pay an interim dividend of ¥90 per common share and a year-end dividend of ¥90 per common share respectively in Fiscal 2020.

	FY 2020	FY 2019
(Yen)	Forecast	
Interim dividend	90.00	(Actual) 80.00
Year-end dividend	90.00	(Forecast) 80.00
Annual dividend	180.00	(Forecast) 160.00

2. Management Policies

(1) Fundamental Management Policy

TDK was established in 1935 as the world's first company to industrialize a magnetic material called ferrite. In the ensuing years, TDK has developed and commercialized passive components, sensor application products, magnetic application products and energy application products, among other products. This drive has been based on the company's founding spirit: "Contribute to culture and industry through creativity."

To preserve its identity as a dynamic company, TDK believes that it must remain an organization that constantly provides even higher corporate value to all stakeholders, including shareholders, customers, suppliers, employees and society, by drawing on innovative thinking and a willingness to tackle new challenges.

(2) Targeted Management Indicators

To realize this fundamental management policy, TDK conducts its business activities with reference to the following indicators.

(Important Fundamental Management Indicator)

* TVA (TDK Value Added)

TVA measures the added value newly created by the company's business activities and is an important decision-making tool for management.

TVA is a TDK proprietary value-added yardstick that measures the extent of earnings commensurate with invested capital. This indicator compares earnings after taxes but without deducting interest expenses with the cost of capital (stockholders' equity + interest-bearing liabilities).

(Indicator for Managing Environmental Performance)

* CO2 Emissions Reductions

As part of its environmental action plan to promote business activities in harmony with the natural environment, TDK has set a target for CO2 emissions reductions.

(3) Medium- and Long-Term Management Strategy

TDK formulated and is implementing the three-year medium-term plan that began in fiscal 2019. Under the plan, TDK aims to achieve sustainable growth and increase corporate value by refining the materials and process technologies it has cultivated and strengthening provision of solutions that respond to market needs. TDK will pursue a zero-defect quality strategy based on advanced technological capabilities, along with working to truly globalize its operations by speed-focused management.

The business environment revolving around electronics is moving toward a period of substantial

change. Reformation is taking place, with an energy transformation with the shift from fossil fuels to renewable energy and a digital transformation with the permeation of digital technologies such as IoT and AI in society. With these significant trends, the demand for electronic components will rapidly increase, and TDK will strive to increase sales by providing sought-after solutions in the market through its four main businesses: Passive Components, Sensor Application Products, Magnetic Application Products, and Energy Application Products. In addition to investing in the main businesses, TDK aims to enhance the Group's overall profitability and capital efficiency, while effectively investing in new product development and new businesses.

Furthermore, TDK's medium-term plan positions the improvement of the Group's social value as one of its high-priority issues, in addition to targets to expand sales and profit. Through sustainable corporate activities, TDK seeks to realize growth and improve its social value by contributing to the resolution of various social issues on a global scale.

(4) Pressing Issues

TDK anticipates an increase in demand for electrical components in the electronics market for the medium to long term. However, the market cannot avoid the short-term impacts on macroeconomics caused by U.S.-China trade friction, the slowdown of China's economy, and political risks in Europe such as Brexit that are intensifying a downward trend. In this business environment, TDK will strengthen the nature of its overall profitability by implementing measures to improve earnings that will not fluctuate with economic conditions, while planning for stable growth in core businesses through expansion of its customer and applications bases. TDK will also constantly conduct capital investment, striving to strengthen the competitiveness of its core businesses with a focus on medium- to long-term growth.

As the medium-term plan positions improving the Group's social value as one of its high-priority issues, TDK has newly established the Sustainability Promotion HQ to bolster initiatives toward this goal. TDK aims to be a company that realizes further growth by bolstering its business initiatives using the SDGs—the 17 targets for sustainable development adopted at 2015 UN summit—as a framework, and contributes to society through sustainable business activities.

In its compliance structure, TDK appointed a Chief Compliance Officer to oversee the entire Group and has worked to develop a structure with the aim of further reinforcing compliance with laws and regulations in line with the Group's globalization. TDK is also working on strengthening its governance structure with the establishment of a Corporate Governance Committee as an advisory body to the Board of Directors.

3. Basic Rationale for Selection of Accounting Standards

TDK started to prepare its consolidated financial statements using U.S. GAAP when it issued an American Depositary Receipt ("ADR") in July 1974. In April 2009, TDK delisted its shares on the New York Stock Exchange but maintained its ADR program in the U.S., and continues to use U.S. GAAP when it prepares consolidated financial statements. This was done from the viewpoint of protecting shareholders or investors and enabling them to make comparisons with past disclosures of information.

As for the application of International Financial Reporting Standards ("IFRS"), TDK's policy is to respond appropriately after taking into consideration the circumstances unfolding both in Japan and overseas.

4. Consolidated Financial Statements

(1) Balance Sheets

ASSETS									
Term	As of March	31, 2018	As c	Change					
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)			
Current assets	899,936	47.2	922,485	46.3	8,310,676	22,549			
Cash and cash equivalents	279,624		289,175		2,605,180	9,551			
Short-term investments	43,613		40,505		364,910	(3,108)			
Marketable securities	54		57		514	3			
Net trade receivables	304,016		308,154		2,776,162	4,138			
Inventories	207,532		226,892		2,044,072	19,360			
Other current assets	65,097		57,702		519,838	(7,395)			
Noncurrent assets	1,005,273	52.8	1,069,995	53.7	9,639,594	64,722			
Investments in securities	155,240		155,306		1,399,153	66			
Net property, plant and equipment	545,641		603,110		5,433,423	57,469			
Goodwill	157,858		164,794		1,484,631	6,936			
Other assets	146,534		146,785		1,322,387	251			
TOTAL	1,905,209	100.0	1,992,480	100.0	17,950,270	87,271			

LIABILITIES AND EQUITY									
Term	As of March	31, 2018	As o	of March 31	, 2019	Change from March 31, 2018			
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)			
Current liabilities	603,037	31.7	714,320	35.8	6,435,315	111,283			
Short-term debt	124,573		221,310		1,993,784	96,737			
Current installments of long-term debt	64,566		91,276		822,305	26,710			
Trade payables	226,791		189,892		1,710,739	(36,899)			
Accrued expenses	159,618		192,800		1,736,937	33,182			
Other current liabilities	27,489		19,042		171,550	(8,447)			
Noncurrent liabilities Long-term debt,	470,940	24.7	394,404	19.8	3,553,189	(76,536)			
excluding current installments	293,880		207,682		1,871,009	(86,198)			
Retirement and severance benefits	125,137		129,050		1,162,613	3,913			
Other noncurrent liabilities	51,923		57,672		519,567	5,749			
Total liabilities	1,073,977	56.4	1,108,724	55.6	9,988,504	34,747			
Common stock	32,641		32,641		294,063	-			
Additional paid-in capital	8,738		5,958		53,676	(2,780)			
Legal reserve	45,366		44,436		400,325	(930)			
Retained earnings	874,563		935,649		8,429,270	61,086			
Accumulated									
other comprehensive income (loss)	` ′		(124,435)		(1,121,036)				
Treasury stock	(17,182)		(16,959)		(152,784)				
Total TDK stockholders' equity	824,634	43.3	877,290	44.0	7,903,514	52,656			
Noncontrolling interests	6,598	0.3	6,466	0.4	58,252	(132)			
Total equity	831,232	43.6	883,756	44.4	7,961,766	52,524			
TOTAL	1,905,209	100.0	1,992,480	100.0	17,950,270	87,271			

Note:

U.S.\$1=Yen 111, for convenience only.

(2) Statements of Income and Statements of Comprehensive Income Statements of Income

Term	FY2018			FY20				
	(April 1, 2	(.	April 1, 2	Chai	nge			
	March 31,	2018)	N	Iarch 31,	2019)			
Item	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)	
Net sales	1,271,747	100.0	1,381,806	100.0	12,448,703	110,059	8.7	
Cost of sales	928,525	73.0	985,321	71.3	8,876,766	56,796	6.1	
Gross profit	343,222	27.0	396,485	28.7	3,571,937	53,263	15.5	
Selling, general and administrative expenses	257,630	20.2	287,561	20.8	2,590,640	29,931	11.6	
Other operating expense (income)	(4,100)	-0.3	1,101	0.1	9,919	5,201	-	
Operating income	89,692	7.1	107,823	7.8	971,378	18,131	20.2	
Other income (deductions):								
Interest and dividend income	6,369		7,746		69,784	1,377		
Interest expense	(4,461)		(4,155)		(37,432)	306		
Foreign exchange gain (loss)	(786)		(4,412)		(39,748)	(3,626)		
Other-net	(1,003)		8,552		77,045	9,555		
Total other income (deductions)	119	0.0	7,731	0.6	69,649	7,612	-	
Income before income taxes	89,811	7.1	115,554	8.4	1,041,027	25,743	28.7	
Income taxes	25,834	2.1	33,004	2.5	297,333	7,170	27.8	
Net income	63,977	5.0	82,550	5.9	743,694	18,573	29.0	
Less: Net income attributable to noncontrolling interests	514	0.0	345	0.0	3,108	(169)	-32.9	
Net income attributable to TDK	63,463	5.0	82,205	5.9	740,586	18,742	29.5	

Notes:

Statements of Comprehensive Income

Term	FY2018 (April 1, 2017 - March 31, 2018)	FY2 (April 1 March 3	Change	
Item	(Yen millions)	(Yen millions) (U.S.\$ thousands)		(Yen millions)
Net income Other comprehensive income (loss),	63,977	82,550	743,694	18,573
net of taxes: Foreign currencies translation adjustments Pension liability adjustments Net unrealized gains (losses) on securities	(12,682)	4,457	40,153	17,139
	2,134	(6,357)	(57,270)	(8,491)
	(387)	(55)	(496)	332
Total other comprehensive income (loss) Comprehensive income Comprehensive income attributable	(10,935)	(1,955)	(17,613)	8,980
	53,042	80,595	726,081	27,553
to noncontrolling interests Comprehensive income attributable to TDK	569	260	2,342	(309)
	52,473	80,335	723,739	27,862

Note:

U.S.\$1=Yen 111, for convenience only.

^{1.} U.S.\$1=Yen 111, for convenience only.

^{2.} The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postrequirement Benefit Cost". As a result, cost of sales, selling, general and administrative expenses were reclassified to other income. The reclassified amount were \(\frac{\pmathbf{1}}{1}\),991 million, \(\frac{\pmathbf{2}}{2}\),068 million, respectively. Please refer to page 21 and 22 for more detailed information.

(3) Statements of Stockholders' Equity

(Yen millions)

							(Tell lillions)
FY2018 (April 1, 2017 - March 31, 2018)	Common stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total TDK stockholders' equity
Balance as of March 31, 2017	32,641	15,349	37,727	833,884	(108,575)	(17,412)	793,614
Equity transaction of consolidated subsidiaries and other		(6,611)			73	236	(6,302)
Cash dividends				(15,145)			(15,145)
Transferred to legal reserve			8,735	(8,735)			-
Transferred to retained earnings			(1,096)	1,096			-
Comprehensive income							
Net income				63,463			63,463
Other comprehensive income (loss)					(10,990)		(10,990)
Total comprehensive income (loss)							52,473
Acquisition of treasury stock						(7)	(7)
Sale of treasury stock						1	1
Balance as of March 31, 2018	32,641	8,738	45,366	874,563	(119,492)	(17,182)	824,634

FY2018 (April 1, 2017 - March 31, 2018)	Noncontrolling interests	Total equity
Balance as of March 31, 2017	8,504	802,118
Equity transaction of consolidated subsidiaries and other	(1,977)	(8,279)
Cash dividends	(498)	(15,643)
Transferred to legal reserve		-
Transferred to retained earnings		-
Comprehensive income		
Net income	514	63,977
Other comprehensive income (loss)	55	(10,935)
Total comprehensive income (loss)	569	53,042
Acquisition of treasury stock		(7)
Sale of treasury stock		1
Balance as of March 31, 2018	6,598	831,232

(Yen millions)

FY2019 (April 1, 2018 - March 31, 2019)	Common stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total TDK stockholders' equity
Balance as of March 31, 2018	32,641	8,738	45,366	874,563	(119,492)	(17,182)	824,634
Cumulative effect of adoption of ASU2014-09				181			181
Cumulative effect of adoption of ASU2016-01				3,083	(3,083)		-
Cumulative effect of adoption of ASU2016-16				(6,374)			(6,374)
Equity transaction of consolidated subsidiaries and other		(2,780)			10	225	(2,545)
Cash dividends				(18,939)			(18,939)
Transferred to legal reserve			1,367	(1,367)			-
Transferred to retained earnings			(2,297)	2,297			-
Comprehensive income							
Net income				82,205			82,205
Other comprehensive income (loss)					(1,870)		(1,870)
Total comprehensive income (loss)							80,335
Acquisition of treasury stock						(2)	(2)
Sale of treasury stock						0	0
Balance as of March 31, 2019	32,641	5,958	44,436	935,649	(124,435)	(16,959)	877,290

FY2019 (April 1, 2018 - March 31, 2019)	Noncontrolling interests	Total equity
Balance as of March 31, 2018	6,598	831,232
Cumulative effect of adoption of ASU2014-09		181
Cumulative effect of adoption of ASU2016-01		-
Cumulative effect of adoption of ASU2016-16		(6,374)
Equity transaction of consolidated subsidiaries and other	(371)	(2,916)
Cash dividends	(21)	(18,960)
Transferred to legal reserve		-
Transferred to retained earnings		-
Comprehensive income		
Net income	345	82,550
Other comprehensive income (loss)	(85)	(1,955)
Total comprehensive income (loss)	260	80,595
Acquisition of treasury stock		(2)
Sale of treasury stock		0
Balance as of March 31, 2019	6,466	883,756

(U.S.\$ thousands)

(0.5.3 ti							
FY2019 (April 1, 2018 - March 31, 2019)	Common stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock	Total TDK stockholders' equity
Balance as of March 31, 2018	294,063	78,721	408,703	7,878,946	(1,076,505)	(154,793)	7,429,135
Cumulative effect of adoption of ASU2014-09				1,631			1,631
Cumulative effect of adoption of ASU2016-01				27,774	(27,774)		-
Cumulative effect of adoption of ASU2016-16				(57,423)			(57,423)
Equity transaction of consolidated subsidiaries and other		(25,045)		-	90	2,027	(22,928)
Cash dividends				(170,622)			(170,622)
Transferred to legal reserve			12,316	(12,316)			-
Transferred to retained earnings			(20,694)	20,694			-
Comprehensive income							
Net income				740,586			740,586
Other comprehensive income (loss)					(16,847)		(16,847)
Total comprehensive income (loss)							723,739
Acquisition of treasury stock						(18)	(18)
Sale of treasury stock						0	0
Balance as of March 31, 2019	294,063	53,676	400,325	8,429,270	(1,121,036)	(152,784)	7,903,514

FY2019 (April 1, 2018 - March 31, 2019)	Noncontrolling interests	Total equity
Balance as of March 31, 2018	59,442	7,488,577
Cumulative effect of adoption of ASU2014-09		1,631
Cumulative effect of adoption of ASU2016-01		-
Cumulative effect of adoption of ASU2016-16		(57,423)
Equity transaction of consolidated subsidiaries and other	(3,342)	(26,270)
Cash dividends	(190)	(170,812)
Transferred to legal reserve		-
Transferred to retained earnings		-
Comprehensive income		
Net income	3,108	743,694
Other comprehensive income (loss)	(766)	(17,613)
Total comprehensive income (loss)	2,342	726,081
Acquisition of treasury stock		(18)
Sale of treasury stock		0
Balance as of March 31, 2019	58,252	7,961,766

Note:
U.S.\$1=Yen 111, for convenience only.

(4) Statements of Cash Flows

Term	FY2018	FY2019			
	(April 1, 2017 - March 31, 2018)	(April 1, 2018 - N	March 31, 2019)		
Item	(Yen millions)	(Yen millions)	(U.S.\$ thousands)		
Cash flows from operating activities:					
Net income	63,977	82,550	743,694		
Adjustments to reconcile net income to					
net cash provided by operating activities:					
Depreciation and amortization	92,171	106,631	960,640		
Deferred income taxes	(1,354)	5,458	49,171		
Impairment of long-lived assets	1,282	5,112	46,054		
Gain on sale of business	(5,427)	(4,011)	(36,135)		
Equity in earnings of affiliates, net of dividends received Changes in assets and liabilities:	(2,924)	(11,147)	(100,423)		
Decrease (increase) in trade receivables	(51,961)	(3,388)	(30,523)		
Decrease (increase) in inventories	(49,731)	(22,952)	(206,775)		
Increase (decrease) in trade payables	53,761	(12,241)	(110,279)		
Increase (decrease) in accrued expenses	8,410	8,541	76,946		
Decrease (increase) in other assets and liabilities, net	(18,277)	(15,404)	(138,775)		
Other-net	1,383	1,125	10,135		
Net cash provided by operating activities	91,310	140,274	1,263,730		
Cash flows from investing activities:	(170 (10)	(172.502)	(1.5(2.002)		
Capital expenditures	(178,612)	(173,592)	(1,563,892)		
Proceeds from sales of tangible and intangible assets	9,083	3,921	35,324		
Proceeds from sale and maturity of short-term investments	168,256	92,197	830,604		
Payment for purchase of short-term investments	(156,621)	(87,581)	(789,018)		
Proceeds from sale and maturity of securities	24,933	435	3,919		
Payment for purchase of securities	(1,208)	(803)	(7,234)		
Proceeds from sale of business, net of cash transferred	30,365	11,462	103,261		
Acquisition of subsidiaries, net of cash acquired	(141,499)	(2,548)	(22,955)		
Proceeds from sale of investments in affiliates	(120)	22,064	198,775		
Acquisition of investments in affiliates	(128)	(4,890)	(44,054)		
Other-net	(668)	(844)	(7,604)		
Net cash used in investing activities	(246,099)	(140,179)	(1,262,874)		
Cash flows from financing activities:					
Proceeds from debt with maturities longer than three months	151,096	5,166	46,541		
Repayment of debt with maturities longer than three months	(64,863)	(68,930)	(620,991)		
Net increase (decrease) in debt with maturities of three months	48,067	95,824	863,279		
Dividends paid	(15,138)	(18,948)	(170,703)		
Acquisition of noncontrolling interests	(8,796)	(3,590)	(32,342)		
Other-net	(278)	(87)	(784)		
Net cash provided by financing activities	110,088	9,435	85,000		
Effect of exchange rate changes on cash and cash equivalents	(6,063)	21	189		
Net increase (decrease) in cash and cash equivalents	(50,764)	9,551	86,045		
Cash and cash equivalents at beginning of period	330,388	279,624	2,519,135		
Cash and cash equivalents at end of period	279,624	289,175	2,605,180		

Note:

U.S.\$1=Yen 111, for convenience only.

(5) Note Relating to the Going Concern Assumption

Nothing to report.

(6) Summary of Significant Accounting Policies

- The consolidated financial statements are prepared in conformity with the U.S. GAAP.
 Inventories are valued at the lower of cost or market as in the past, with cost mainly determined by the periodic average method.
- 2) As of March 31, 2019, TDK Corporation had 139 subsidiaries (13 in Japan and 126 overseas). TDK Corporation also had 7 affiliates (3 in Japan and 4 overseas) whose financial statements are accounted for by the equity method.
- 3) In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09 "Revenue from Contracts with Customers" as amended.

 This ASU requires an entity to recognize revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. TDK adopted this ASU from April 1, 2018 by the modified retrospective method to all contracts to recognize cumulative-effect adjustments to retained earnings.

 The adoption of this ASU did not have a material impact on the cumulative-effects to retained earnings as of April 1, 2018 and TDK's results of operations and financial position.
- 4) In January 2016, FASB issued ASU 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities". This ASU requires that equity investments that do not result in consolidation and are not accounted for under the equity method be measured at fair value with changes in fair value recognized in net income. TDK adopted this ASU from April 1, 2018 by the modified retrospective method to recognize a cumulative-effect adjustment to retained earnings.
 According to the adoption of this ASU, TDK recognized a cumulative-effect adjustment to retained earnings of ¥3,083 million as of April 1, 2018 for the after-tax unrealized gains of equity investments classified as available-for-sale securities previously recognized in accumulated other comprehensive income.
- 5) In October 2016, FASB issued ASU 2016-16 "Intra-Entity Transfers of Assets Other than Inventory". This ASU eliminates the exception to defer the income tax consequence of intra-entity transfers of assets other than inventory until the assets are ultimately sold to an outside party and requires the recognition of tax consequence when those transfers occur. TDK adopted this ASU from April 1, 2018 by the modified retrospective method to recognize a cumulative-effect adjustment to retained earnings.

 According to the adoption of this ASU, TDK recognized a cumulative-effect adjustment to retained earnings of ¥6,374 million as a reduction as of April 1, 2018.
- 6) In March 2017, FASB issued ASU 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postrequirement Benefit Cost". This ASU requires an entity to disaggregate the service cost component from the other components of net benefit cost and report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component, such as in other income (deductions). The amendments also allow only the service cost component to be eligible for capitalization (for example, as

TDK Corporation (6762) Consolidated FY March 2019 (U.S. GAAP)

a cost of internally manufactured inventory). The amendments in this guidance should be applied retrospectively for the presentation of the service cost component and the other components of net benefit cost, and prospectively for the capitalization of the service cost component of net benefit cost. TDK adopted this ASU from April 1, 2018.

According to the adoption of this ASU which requires to disaggregate the service cost component from the other components of net benefit cost, ¥1,991 million from cost of sales, ¥2,068 million from selling, general and administrative expenses and ¥816 million from research and development expenses included in selling, general and administrative expenses were reclassified to other income (deductions) for FY2018. The adoption of this ASU which allows only the service cost component to be eligible for capitalization did not have a material impact on TDK's results of operations and financial position.

7) The following items have been omitted from this earnings release because they are not deemed to be that necessary for disclosure.

Notes Concerning Consolidated Financial Statements

- Lease transactions
- Related-party transactions
- · Tax-effect accounting
- Financial instruments
- · Retirement benefits
- · Stock options, etc.
- Business combinations, etc.
- · Real estate for leasing
- Asset retirement obligations
- Hedge accounting
- Fair value of securities

(7) Segment Information

TDK has four reporting segments: Passive Components, Sensor Application Products, Magnetic Application Products and Energy Application Products, as well as Other, which includes products not included in these four reporting segments.

In addition, TDK newly established Energy Solutions Business Company on April 1, 2018, and established Energy Application Products segment from the quarter ended June 30, 2018 in accordance with the change of control segment of certain businesses. Energy Devices (Rechargeable Batteries) of Film Application Products, Power Supplies of Magnetic Application Products and certain products of Other were reclassified into newly established reporting segment of Energy Application Products from the quarter ended June 30, 2018.

Furthermore, in accordance with the reorganization in 1Q of FY2018, certain products of Passive Components were reclassified into Other, certain products of Other were reclassified into Passive Components and certain products of Sensor Application Products were reclassified into Other.

In accordance with the above, the prior year's figures are also reclassified to conform to the new segmentation.

New Classification	Constituent Main Business
Passive Components	Ceramic Capacitors, Aluminum Electrolytic Capacitors, Film Capacitors,
	Inductive Devices (Coils/Ferrite Cores/Transformers),
	High-Frequency Devices, Piezoelectric Material Products,
	Circuit Protection Components
Sensor Application Products	Temperature and Pressure Sensors, Magnetic Sensors, MEMS Sensors
Magnetic Application Products	HDD Heads, HDD Suspension Assemblies, Magnets
Energy Application Products	Energy Devices (Rechargeable Batteries), Power Supplies
Other	Mechatronics (Production Equipment), Others

Previous Classification	Constituent Main Business
Passive Components	Ceramic Capacitors, Aluminum Electrolytic Capacitors, Film Capacitors,
	Inductive Devices (Coils/Ferrite Cores/Transformers),
	High-Frequency Devices, Piezoelectric Material Products,
	Circuit Protection Components
Sensor Application Products	Temperature and Pressure Sensors, Magnetic Sensors, MEMS Sensors
Magnetic Application Products	HDD Heads, HDD Suspension Assemblies, Power Supplies, Magnets
Film Application Products	Energy Devices (Rechargeable Batteries)
Other	Mechatronics (Production Equipment), Others

Sales by industry segment

		FY201	8		9			
		(April 1, 20	(April 1, 2017 -		(April 1, 2018 -			ige
		March 31, 2018)		Ma	rch 31, 2	2019)		
		(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
	External customers	417,757	32.9	433,406	31.4	3,904,559	15,649	3.7
Passive Components	Intersegment	4,017		3,617		32,585	(400)	-10.0
	Total	421,774		437,023		3,937,144	15,249	3.6
	External customers	77,355	6.1	76,467	5.5	688,892	(888)	-1.1
Sensor Application Products	Intersegment	158		126		1,135	(32)	-20.3
	Total	77,513		76,593		690,027	(920)	-1.2
	External customers	277,548	21.8	272,807	19.7	2,457,721	(4,741)	-1.7
Magnetic Application Products	Intersegment	168		1,838		16,558	1,670	994.0
	Total	277,716		274,645		2,474,279	(3,071)	-1.1
	External customers	442,822	34.8	537,502	38.9	4,842,360	94,680	21.4
Energy Application Products	Intersegment	2		10		91	8	400.0
	Total	442,824		537,512		4,842,451	94,688	21.4
	External customers	56,265	4.4	61,624	4.5	555,171	5,359	9.5
Other	Intersegment	32,395		28,435		256,172	(3,960)	-12.2
	Total	88,660		90,059		811,343	1,399	1.6
Intersegment elimi	nations	(36,740)		(34,026)		(306,541)	2,714	
Total		1,271,747	100.0	1,381,806	100.0	12,448,703	110,059	8.7

Note:

U.S.\$1=Yen 111, for convenience only.

Segment profit (loss) by industry segment

	FY2018 (April 1, 2017 -			FY201			
			(A	pril 1, 2	Change		
	March 31,	2018)	March 31, 2019)				
	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Passive Components	50,246	12.0	58,438	13.5	526,469	8,192	16.3
Sensor Application Products	(18,595)	-24.0	(22,125)	-28.9	(199,324)	(3,530)	-
Magnetic Application Products	16,128	5.8	17,022	6.2	153,351	894	5.5
Energy Application Products	72,351	16.3	91,036	16.9	820,144	18,685	25.8
Other	(701)	-1.2	(6,727)	-10.9	(60,604)	(6,026)	-
Sub total	119,429	9.4	137,644	10.0	1,240,036	18,215	15.3
Corporate and Eliminations	(29,737)		(29,821)		(268,658)	(84)	
Operating income	89,692	7.1	107,823	7.8	971,378	18,131	20.2

Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. The prior year's results are reclassified due to adaption of Accounting Standards Update("ASU") 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost". As a result of this reclassification, operating income increased by ¥4,059 million. Please refer to page 21 and page 22 for more detailed information.

(8) Fair Value of Derivatives

(Yen millions)

	Contract	Carrying	Estimated
	Amount	Amount	Fair Value
As of March 31, 2018			
Forward foreign exchange contracts	218,426	(985)	(985)
Currency swap contracts	20,866	574	574
Interest rate swap contracts	31,872	293	293
Commodity forward contracts	157	(3)	(3)
As of March 31, 2019			
Forward foreign exchange contracts	192,902	(18)	(18)
Currency swap contracts	19,701	1,323	1,323
Interest rate swap contracts	33,297	124	124
Commodity forward contracts	252	150	150

(U.S.\$ thousands)

	Contract	Carrying	Estimated
(U.S.\$ thousands)	Amount	Amount	Fair Value
As of March 31, 2019			
Forward foreign exchange contracts	1,737,856	(162)	(162)
Currency swap contracts	177,486	11,919	11,919
Interest rate swap contracts	299,973	1,117	1,117
Commodity forward contracts	2,270	1,351	1,351

Note:

U.S.\$1=Yen 111, for convenience only.

(9) Net Income per Share

Term	FY2	018	FY2	019	
	(April 1, 2017 -	March 31, 2018)	(April 1, 2018 - March 31, 2019)		
Item	Basic	Diluted	Basic	Diluted	
Net income attributable to TDK	(Yen millions) 63,463	63,463	(Yen millions) 82,205	82,205	
Weighted average common shares outstanding Incremental shares arising from the exercise of stock options Weighted average common shares outstanding - Total	Number of shares (Thousands) 126,220 - 126,220	126,220 334 126,554	Number of shares (Thousands) 126,271 - 126,271	126,271 305 126,576	
Per common share : Net income attributable to TDK	(Yen) 502.80	501.47	(Yen) 651.02	649.45	

	Term	FY2019			
		(April 1, 2018 - 1	March 31, 2019)		
Item		Basic	Diluted		
Net income attributable to TDK		(U.S.\$ thousands) 740,586	740,586		
Weighted average common shares outstanding Incremental shares arising from the exercise of stock options Weighted average common shares outstanding - Total		Number of shares (Thousands) 126,271 - 126,271	126,271 305 126,576		
Per common share : Net income attributable to TDK		(U.S.\$) 5.87	5.85		

Notes:

- U.S.\$1=Yen 111, for convenience only.
 The dilution of net income attributable to TDK was caused by presuming the exercise of stock options issued by a subsidiary of TDK Corporation.

(10) Significant Subsequent Events

Nothing to report.

(11) Consolidated Supplementary Information

1) Exchange rates used for conversion

Term	As of Marc	h 31, 2018	As of March 31, 2019		
Item	US\$=Yen	Euro=Yen	US\$=Yen	Euro=Yen	
The end of the period	106.24	130.52	110.99	124.56	

2) Sales by region

Term	FY2018	3		FY201			
	(April 1, 20)17 -	(4	April 1, 2	Change		
	March 31, 2	2018)	M	arch 31,			
Region	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)	(Yen millions)	Change(%)
Americas	112,929	8.9	110,169	8.0	992,514	(2,760)	-2.4
Europe	166,192	13.1	167,285	12.1	1,507,072	1,093	0.7
Asia and others	878,883	69.1	990,983	71.7	8,927,775	112,100	12.8
Overseas sales total	1,158,004	91.1	1,268,437	91.8	11,427,361	110,433	9.5
Japan	113,743	8.9	113,369	8.2	1,021,342	(374)	-0.3
Net sales	1,271,747	100.0	1,381,806	100.0	12,448,703	110,059	8.7

Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. Overseas sales are based on the location of the customers.

3) Overview of sales by product

Term	1Q of FY	2018	2018 2Q of FY2018		3Q of FY2018		4Q of FY2018	
	(April 1, 2	2017 -	(July 1, 2017 -		(October 1, 2017 -		(January 1, 2018 -	
	June 30, 2	2017)	September 3	0, 2017)	December 31, 2017)		March 31, 2018)	
Product	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%
Capacitors	36,280	12.5	39,178	11.8	40,089	11.8	41,443	13.5
Inductive Devices	37,603	13.0	40,484	12.1	40,284	11.8	39,158	12.7
Other	22,837	7.9	26,160	7.8	28,894	8.4	25,347	8.3
Passive Components	96,720	33.4	105,822	31.7	109,267	32.0	105,948	34.5
Sensor Application Products	16,317	5.7	20,162	6.0	21,591	6.3	19,285	6.3
Magnetic Application	66,381	22.9	71,773	21.5	72,531	21.3	66,863	21.8
Energy Application Products	95,316	32.9	122,168	36.6	124,966	36.6	100,372	32.7
Other	14,792	5.1	14,120	4.2	12,771	3.8	14,582	4.7
Total	289,526	100.0	334,045	100.0	341,126	100.0	307,050	100.0

Term	1Q of FY	2019	2Q of FY2019		3Q of FY2019		4Q of FY2019		
	(April 1, 2	2018 -	(July 1, 2018 -		(October 1, 2018 -		(January 1, 2019 -		-
	June 30, 2	2018)	September 3	0, 2018)	December 31, 2018)		March 31, 2019))
Product	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(Yen millions)	%	(U.S.\$ thousands)
Capacitors	44,461	13.0	43,883	11.6	42,721	12.2	42,266	13.7	380,775
Inductive Devices	41,312	12.0	41,626	11.0	39,484	11.2	36,217	11.7	326,279
Other	26,949	7.9	26,591	7.0	24,497	7.0	23,399	7.5	210,802
Passive Components	112,722	32.9	112,100	29.6	106,702	30.4	101,882	32.9	917,856
Sensor Application Products	18,869	5.5	20,608	5.4	19,701	5.6	17,289	5.6	155,757
Magnetic Application Products	70,476	20.5	75,390	19.9	66,410	18.9	60,531	19.6	545,324
Energy Application Products	125,587	36.6	154,761	40.9	145,372	41.5	111,782	36.2	1,007,045
Other	15,414	4.5	16,013	4.2	12,618	3.6	17,579	5.7	158,369
Total	343,068	100.0	378,872	100.0	350,803	100.0	309,063	100.0	2,784,351

Notes:

- 1. U.S.\$1=Yen 111, for convenience only.
- 2. In accordance with the reorganization in 1Q of FY2019, Energy Application Products was newly established. Certain products of Other Passive Components in Passive Components were reclassified into Other, and certain products of Other were reclassified into Other Passive Components in Passive Components, and certain portion of Sensor Application Products were reclassified into Other. The prior year's sales are also reclassified to conform to the new segmentation.