Name of Listed Company: KOMORI CORPORATION

Representative: Mr. Satoshi Mochida

Representative Director, President and COO

Securities Code: 6349 (First Section, Tokyo Stock Exchange)

Contact: Mr. Koichi Matsuno

Director, Operating Officer Phone: (81)-3-5608-7826

## **Komori Corporation Announces Revised Operating Results Forecasts**

In light of recent trends in its operating results, Komori Corporation ("Komori" or "the Company") today announced revisions to the performance forecasts it disclosed on October 26, 2018. Details are as follows.

### 1. Revised Forecasts

# Revised Forecasts of Consolidated Business Results for the Fiscal Year Ended March 31, 2019 (April 1, 2018 to March 31, 2019)

(Millions of yen)

|  | Net Sales | Operating<br>Income | Ordinary<br>Income | Profit Attributable<br>to Owners of<br>Parent | Basic Earnings per Share (Yen) |
|--|-----------|---------------------|--------------------|---|--------------------------------|
| Previous Forecasts (A)   | 93,000    | 1,500               | 1,800              | 1,100   | 18.89                          |
| Revised Forecasts (B)  | 90,200    | 2,700               | 2,500              | 1,400   | 24.04                          |
| Difference (B – A)   | (2,800)   | 1,200               | 700                | 300   |                                |
| Difference (%)   | (3.0)     | 80.0                | 38.9               | 27.3  |                                |
| (Reference) Results for<br>the Fiscal Year Ended<br>March 31, 2018 | 94,168    | 3,732               | 4,420              | 3,074   | 52.81                          |

## 2. Reasons for Revising Forecasts

In the domestic market, demand for facility upgrades was firm among medium-sized printing companies, while major printing firms maintained a cautious stance toward capital expenditure. In the United States, a growing number of printing companies prioritized investment in digital printing systems and thus continued to put off capital

expenditure for offset printing presses. On the other hand, the Chinese market was buoyed by robust domestic demand, despite trade tensions. This included demand for facility upgrades aimed at installing automated printing systems designed for high-value-added printing services. Nevertheless, this demand was exceeded by a falloff in Komori's performance in other markets. Taking these circumstances into account, the Company expects consolidated net sales to fall short of its previous forecasts. On the earnings front, profit indicators are likely to surpass the previous forecasts. This is thanks to the depreciation of the yen, which exceeded the Company's initial estimates, and a decrease in expenses due to lower net sales as well as the improved cost of sales ratio, reflecting changes in sales by product category.

#### 3. Dividend Forecasts

Dividend forecasts remain unchanged.

Disclaimer: The aforementioned forecasts are based on management's assumptions and beliefs held in light of information currently available to it as of the date of this document's announcement and, accordingly, involve risks and uncertainties that may cause actual results to differ materially from forecasts.