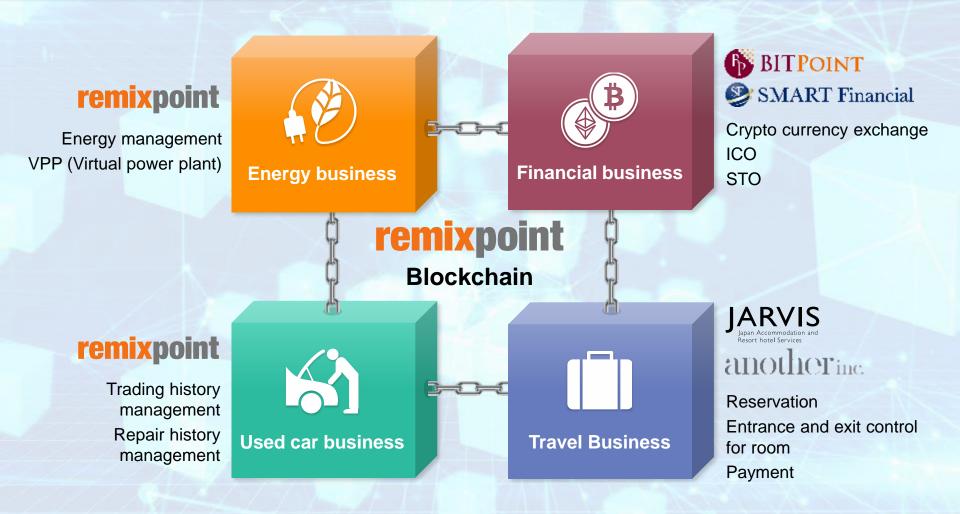
Financial Results Briefing Session

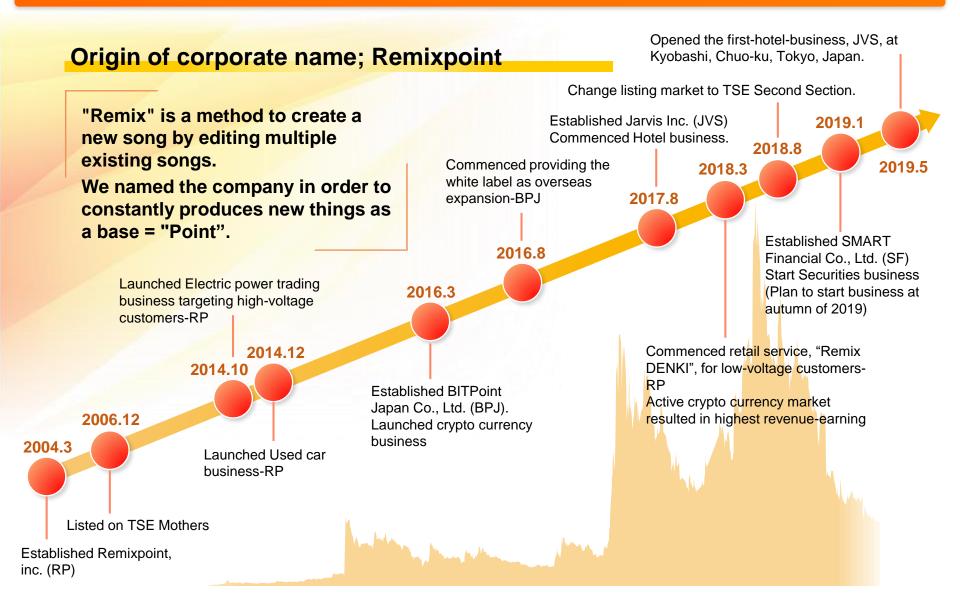
Full Year Business Results of the Fiscal Year Ending March 31, 2019

May 15, 2019

Lead the world conveniently with blockchain technology.



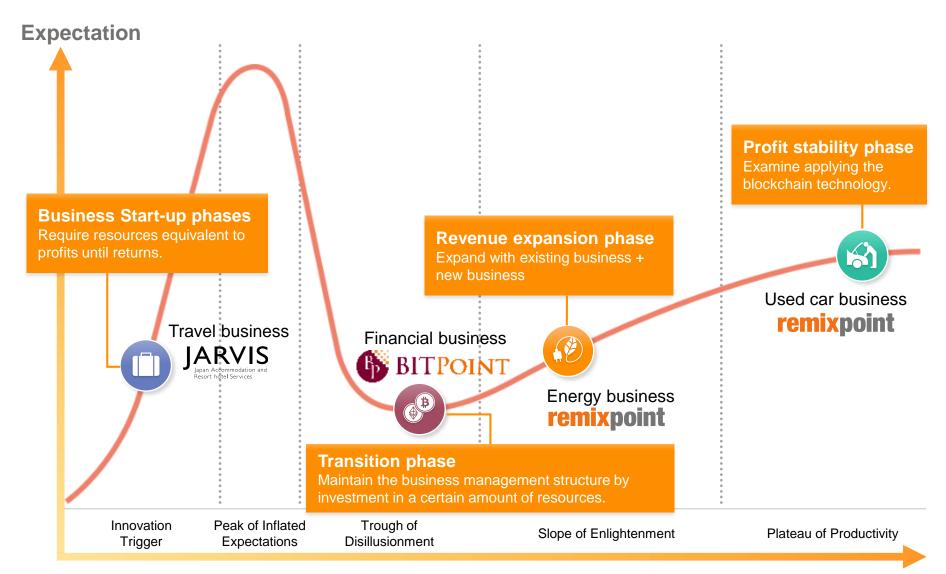
Group growth path



Business Phase and Management

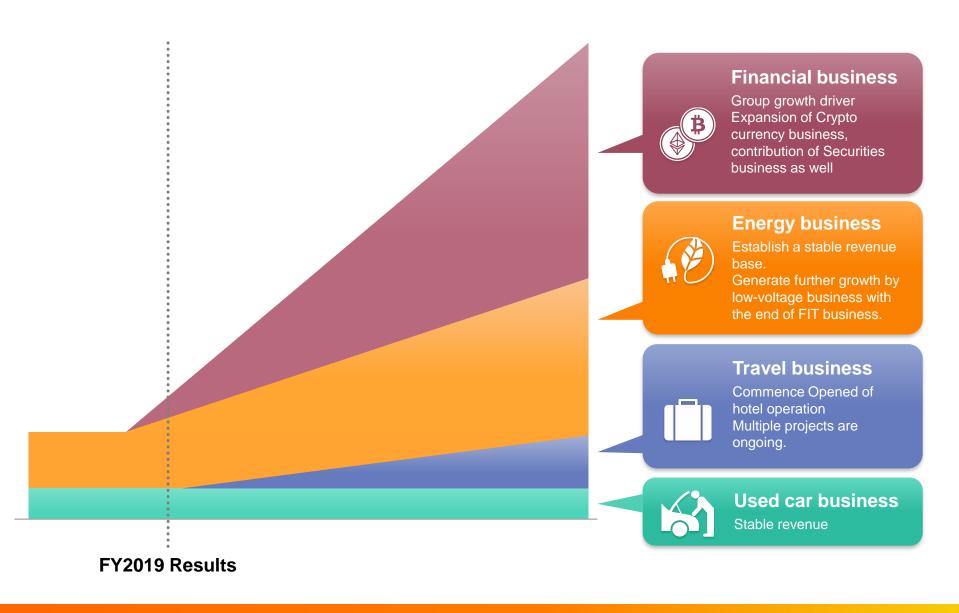






Time

Group growth scenario



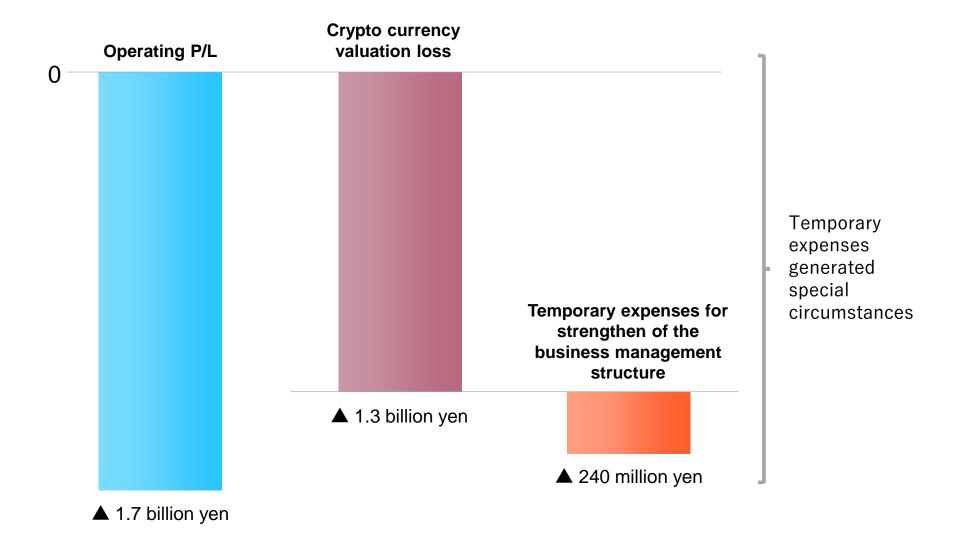
Overview of FY2019 Results

FY2019 Results

(Million yen)

		FY2018 Result	FY2019 Result	
Net sales	Total	14,367	11,780	More than 50% of sales are stable energy businesses
	Energy business	6,055	6,715	10% growth from the previous
	Used car business	3,423	3,640	term
	Financial business	4,752	1,353	
	Travel business	79	56	
	Others	58	79	
	Total	3,616	▲1,710	
	Energy business	70	266	Forcusing on profitability
	Used car business	33	12	Weakness of the crypto
Operating profit	Financial business	3,936	▲1,237	currency market Expense for strengthening
	Travel business	▲18	▲73	the business management structure
	Others	58	24	
	Segment adjustment	▲462	▲703	 Increase in corporate
Ordinary Profit		3,358	▲1,712	management cost
Profit attributable to owners of parent		2,293	▲1,812	

Breakdown of Operating P/L



Overview of FY2019



The energy business became roughly the same amount of revenue as planned, comparing to previous year. Increasing in the procurement price of electric power, we sought stable revenue for the future by revising unique fuel adjustment cost system.

In addition, we entered full-scale entry into the low- voltage business which was able to establish a system foundation for business expansion.



The used car business, which is a B2B model where used cars are bought from used car buying dealers and sold to used car selling dealers. We were able to secure the same sales volume as in the previous year.



Due to a cooling down of the crypto currency market, temporarily decrease in transaction volume in Japan has resulted in revenue decline.

Besides, the decline in crypto currency price temporarily caused a valuation loss on the owned crypto currencies (to prevent further loss, the loss has been fixed as a realized loss).

Also, as the temporary expense for strengthening the business management structure was increased, the operating profit was also deficit.



The travel business opened the first hotel of in-house development and operation in May2019 in Kyobashi. Preparations were developed as planned for the opening of the business.

We have been offered requests for design and development from multiple accommodation facilities.





We, BITPoint Japan, radically strengthen Business Management Structure for "safe and secure crypto currency trading."

Active recruitment is ended for now, and we focus on existing employees to enhance products and customer service.

As of March 31, 2018

As of March 31, 2019

Number of employees

*Includes board members, employees, contract employees *Includes concurrently hold a position of Remixpoint, inc. 18

112

Nature of organization

The management base is immature because of the founding period.

The business
Management Structure
at financial institution
level





Executing the indicated items of the business improvement order

The items of business improvement order (as of Jun 22, 2018) Construction of;

- 1. Business Management Structure
- 2. Risk management structure to Money laundering and terrorism financing
- 3. Separate management structure of user assets
- 4. Management structure related to user protection measures
- 5. System risk management structure
- 6. Risk management structure related to listing new crypto currencies

Balance Sheets for FY2019

(百万円)

		2018年3月期	2019年3月期	増減	
	現金及び預金	6,988	6,457	▲ 531	
	預け金	-	1,370	1,370	
	仮想通貨	4,647	10,327	5,680	
資産の部	売掛金	988	745	▲ 243	
貝座の叩	その他	687	1,245	832	
	流動資産計	13,310	20,144	6,833	
	固定資産計	5,264	1,652	▲3,612	
	資産合計	18,575	21,797	3,221	
	借入金	160	50	▲ 110	
	預り金	1,933	2,303	▲531 1,370 5,680	
負債の部	仮想通貨預り金	13,310 20,144 5,264 1,652 ▲ 18,575 21,797 160 50 1,933 2,303 4,303 8,186 - 2,006 2,095 1,031 ▲	3,883		
只良の叩	仮想通貨借入金	-	2,006	2,006	
	その他	2,095	1,031	▲1,064	
	負債合計	8,491	13,576	5,084	
純資産の部		10,083	8,221	8,221 ▲ 1,862	
負債純資産台	計	18,575	21,797	3,221	

Increase in deposits received for virtual currency and deposits received from customers

For comparison, balance sheet items as of Second Quarter of the FY Ending March 31 have been reclassified.

Postpone shift to Holding Company Structure

We manage improvement of performance as the top-priority issue.

- February 14, 2014, We announced commencement of consideration for shifting to holding company structure.
- However, we take very seriously our FY2019 full year financial results, and clarified the top-priority issue which should be addressed.
 Deal with improvement of performance as the top-priority issue.
- Conducting group management along with maintaining current structure, and continue considering about the most suitable organization control.

FY2020 Management Policy









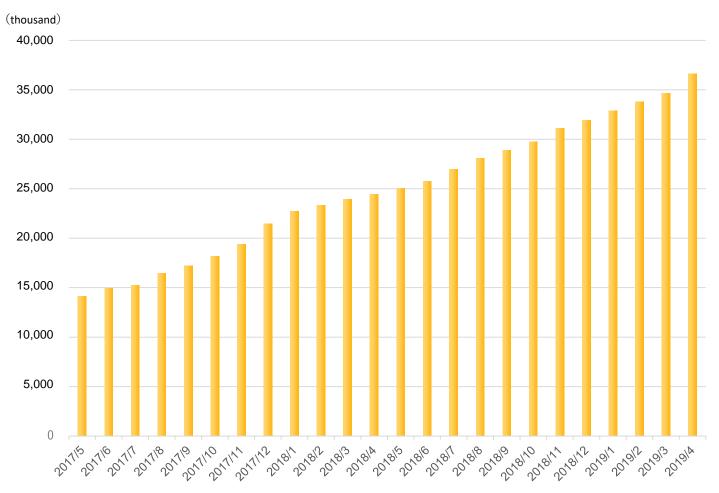


Building the business management structure at financial institution level, we aim to generate profitability.





Users of Blockchain wallet, the world's leading wallet, are on the rise



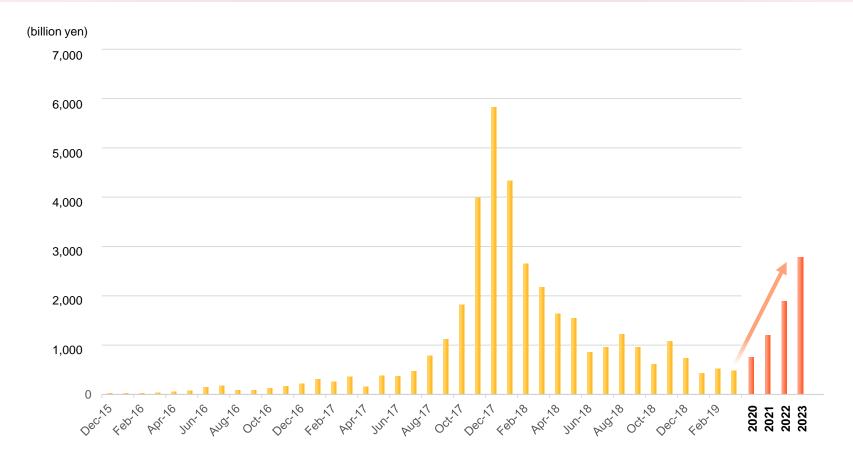
(Source of results data: change in address number of wallets from blockchain.com)







Daily spot trading volume of Bitcoin decreased to 20.0 billion yen from 200.0 billion yen in Japan. However, there are some positive factors for the market through 2019.

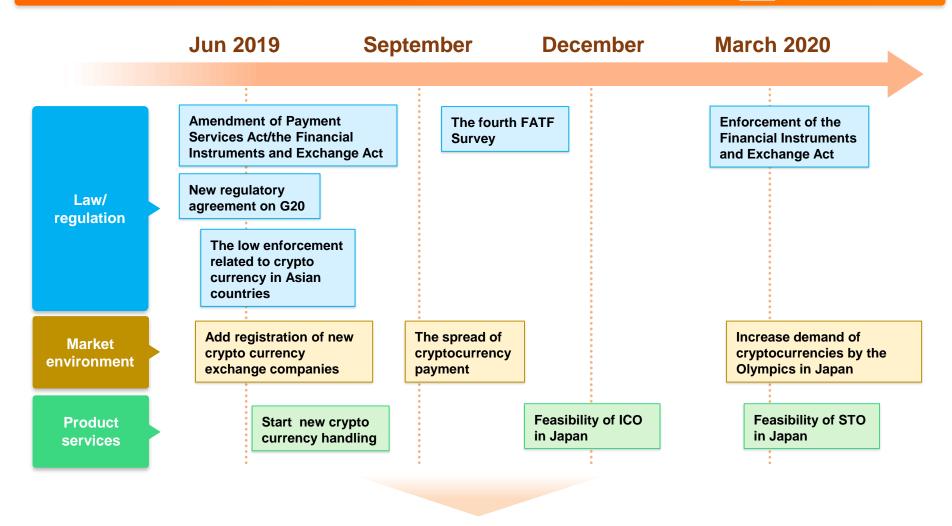


(Source: JPBITCOIN. COM)

Future Crypto currency market trends to be expected







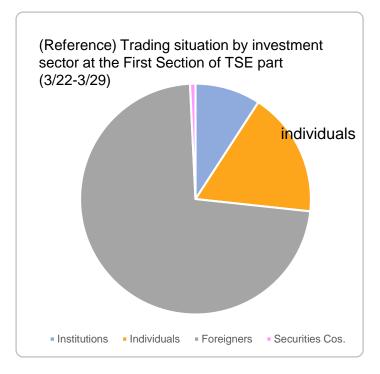
New service expansions based on rules by regulation Expectations of entry into the markets by institutional investors, etc.





Participants in stock market are also mainly institutional investors. (individual investors are only 17%.) Crypto currency market can be shift from individual investors to institutional investors as well.

- Maintain global legal regulations
- Safe keeping of assets by custody
- Diversity of hedging techniques/derivatives



(Source of results data: Tokyo Stock Exchange for Trading Value of TSE 1st Section Stocks by Investor Type)





Consider addition of crypro currencies to be handeled



*We do not guarantee the listing of the crypto currencies written in this report.





Renewal of customer- first UI/UX





"Image is for illustrative purposes only."

- Renew the system for development, and strengthen in-house development.
- Modify making simpler and easier design for beginners.





Development of domestic ICO business



- Domestic ICO of utility tokens.
- Establish a new fundraising method.





Development of STO business utilizing Overseas offices



- Securitize such as real estate in domestic and overseas.
- Develop STO business utilizing our overseas offices.
- Design/develop STO platforms.





Investment/Project support for Crypto related services





Cryptos



- Conduct investment/business development to Crypto related services (Dapps games, Wallet services, etc.)
- Establish revenue base without dependence on revenue from the exchange.





Realize the world's largest-scale crypto currency exchange network.

Launched exchange service in Panama, and obtained a license of crypto currency as the first foreign-funded company in Thailand.



- Development scheme
- Establish JVs with local partners
- Provide white labels to JVs
- JVs operate crypto currency exchanges as members of the BITPoint Group
- Advantageous dealing with the local BITPoint Group working as a counterparty

- ■Regions currently under operation → Japan, Hong Kong, South Korea, Taiwan, Malaysia, Panama
- ■Regions where expansion is under preparation → Singapore, Philippines, Panama, USA, UK, Thailand
- ■Regions where expansion is under consideration → Switzerland, Dubai, Malta, Estonia, South Africa, France, Germany, India





To aim to obtain license of Type I /Type II Financial Instruments Business.



(at present) SMART Financial Co., Ltd.



(after license acquisition) SMART Financial Securities Co., Ltd.

Established	January 30, 2019
Capital	50million yen
License acquisition plan	Type I /Type II Financial Instruments Business December 2019 Fund transfer specialist / August 2019 Bank Agent / August 2019





The following keywords will be important in the future cryptocurrency market.

Law revision

2 FATF

3 ICO

4 STO





Law revision

New Reguration

- The law revision of Payment Services Act and the Financial Instruments and Exchange Act Law will be passed the Diet of this year.
 The name of "Virtual currency" will be changed to "Crypto Assets".
- Separated management of customer assets with 100% Cold Wallet (or equivalent amount assets should be in Hot Wallet), necessity of a legal currency to cash in trust
- Require register of Type I Financial Instruments Business, when trading derivatives due to the revision of Financial Instruments and Exchange Act.
- The act of acquisition and use of Crypto assets will be added to definition of Financial products sales by enforcement of the Financial Products Sales Act.





FATF

Financial Action Task Force

- "Financial Action Task Force on Money Laundering" is efforts that each major country mutually audits the status of AML / CFT activities of financial institutions in each country.
- The assessment result of Japan was evaluated severely. It was, "Needs Improvement", 25 out of 49 items on the third series of FATF ten years ago. Next survey will be implemented to financial institutions including cryptocurrency exchanges in the fourth series of FATF around October, 2019. Unless we receive certain assessment results in the survey, evaluation value to financial administration of Japan will fall and then credibility will be at risk.
- Particularly at the crypto currency exchanges, as the amount of outflow once was large, and moreover, the management system was vulnerable in terms of AML / CFT, it is necessary to construct a management system that can meet the FATF standard.





ICO

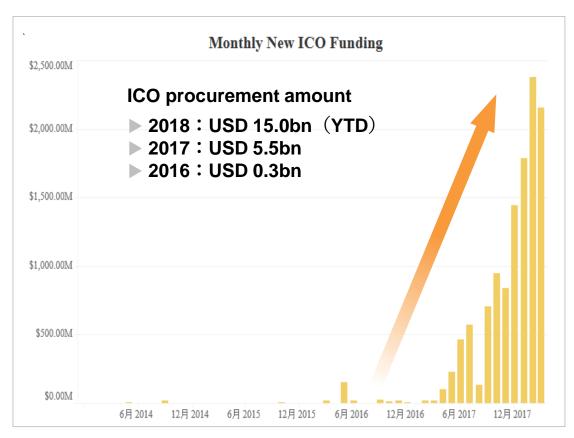
Initial Coin Offering

- The meaning of an ICO is Initial token offering. Issuers collect legal currency or cryptocurrencies to issue of tokens and appropriate for the project's operation. Investors will be earned profit by rising in tokens' value, success of the projects of issuers or
 - Investors will be earned profit by rising in tokens' value, success of the projects of issuers or increasing popularity of the tokens.
- In the future, security tokens with nature of securities will most likely be regulated by the Financial Instruments and Exchange Act as well as STO. Utility tokens are being prepared to be able to handle in Japan.





Cryptocurrency market was over 600 billion yen in the whole world in 2017. The total of two trillion yen was fundraised to 2018 by ICO.



出典: https://www.coindesk.com/ico-tracker/

- By area, the United States occupies about half, followed by Europe and Asia (2017)
- Some assets value has risen several times higher than acquisition price due to increase in value of BTC/ETH/XRP.
- The large -scale ICOs have been occurring since 2018, the market has been growing continuously.
- In the future, there is a possibility that ICO will be conducted under the Financial Instruments and Exchange Act regulation as STO (Security Token Offering).







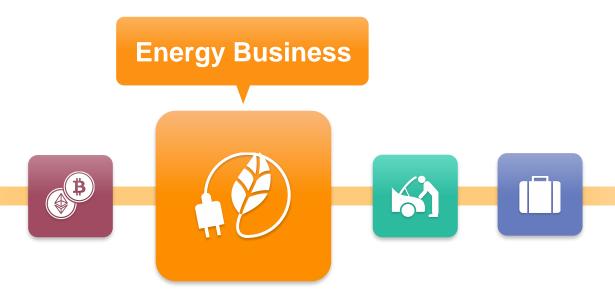
STO

Security Token Offering

- Security tokens are treated as tokens that are valuable as securities, such as underlying assets or dividend or profitability, and controlled issue of them in the same regulatory environment as securities.
- In the case of ICO, token trading has been carried out substantially lawlessly, however, in the case of STO, such as the Securities and Exchanges Surveillance Commission of each country or the Financial Services Agency will be the competent authority to monitor, therefore, both issuers and investors will also be more difficult to issue or manage tokens.
- Although the easiness and simplicity of the existing ICO will be eliminated, the finance is realized by the small-lot or automated scheme. Therefore, it is expected that it will lead to financial revitalization by applying financial products for existing institutional investors and low liquidity investment products.

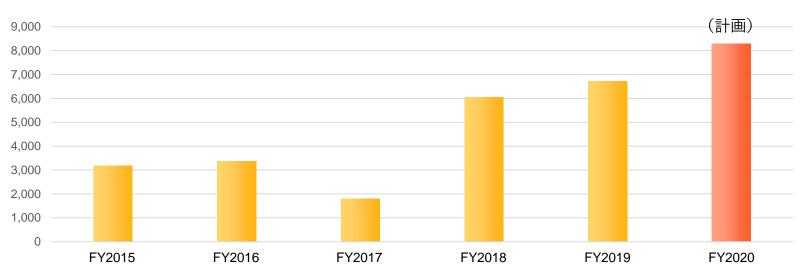
Energy Business







Net sales are favorable growth and we propel measures for profit stabilization.



* In the fiscal year ending March 31, 2017, sales decreased due to the termination of partnerships with specific business partners.

- Leveling further fluctuation risk by revision of calculation method of original fuel adjustment cost Contract to revise sequentially from February 2019
 - ► The full contribution to the fiscal year ending March 2020
 - Annual profit rate is same level.
- Energy saving consulting also keeps a certain adoption rate by case study
- Active recruitment of human resources for business expansion (the energy saving consulting business, low-voltage business)

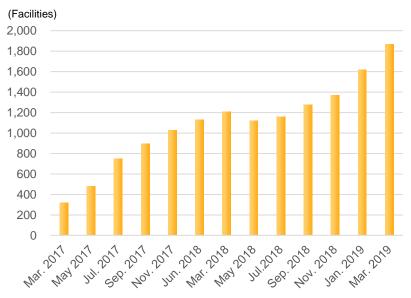
Number of Supplied Facilities and Contracted Electric Power Volumes



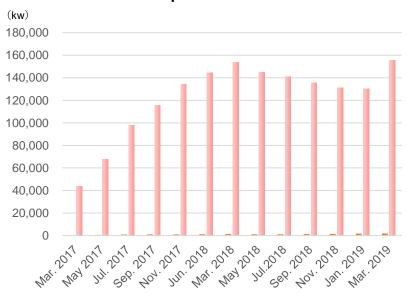
Develop business focusing on profitable customers to establish a stable revenue base.

Changes in acquisition of new customers

Number of supplied facilities



Contracted electric power



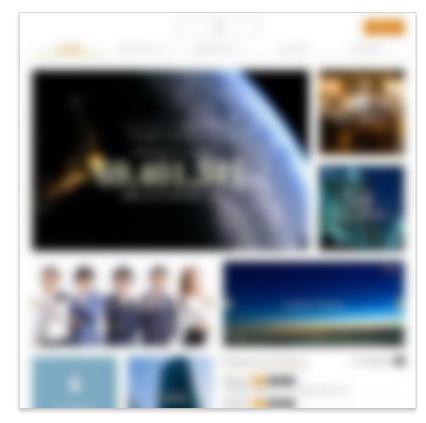
	Mar.2017	May.2017	Jul.2017	Sep.2017	Nov.2017	Jan.2018	May.2018	May.2018	Jul.2018	Sep.2018	Nov.2018	Jan.2019	Mar.2019
Number of agents	156	185	223	296	322	342	374	453	501	621	641	675	694
Number of supplied facilities	319	480	751	894	1,029	1,128	1,208	1,120	1,158	1,278	1,372	1,621	1,869
Contracted electric power (kw)	43,858	67,880	97,917	115,906	134,312	144,562	153,711	145,092	140,831	135,533	131,347	130,226	155,711
Consumed electric power (kw/h)	10,693,163	14,439,708	25,351,886	29,820,863	29,959,640	37,330,887	35,546,724	29,155,474	37,636,963	28,135,399	25,245,036	37,586,378	35,206,758



Development of the high-voltage market is complete. Full-scale entry into the low-voltage market to stabilize electricity sales

- Enhance the visibility of the low-voltage market brand, "Remix Denki", B to C marketing
 - Exhibit at the Rental Housing Fair
 - Website renewal (plan)
- Significantly hired sales/management personnel
- Tie-up campaign with Credit Saison





Website to be renewed on July 2019
Provide service contents and cost benefits more easy way to understand.

Develop new business area- the end of FIT

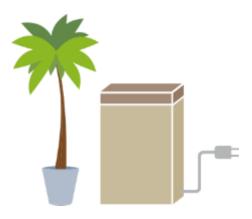


Taking advantage of the end of FIT, we commenced handling storage system.

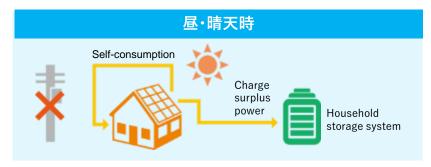
The realization of efficient use of electricity and securing of electricity during disasters.

Taking advantage of the end of FIT, we commenced handling storage system.

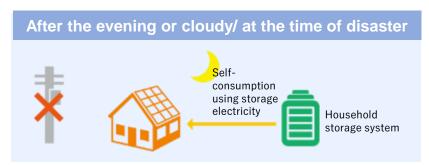
- Storage batteries for dwelling unit
 For dwelling units installed solar power panels
- Storage batteries for apartment houses
 Store electricity from electric outlets
 Able to install even without solar panels
 Compact and space-saving specification



Storage system image



In the daytime or in fine weather, the home consumption is made using solar power, and surplus power charges household storage system



When after the evening or in cloudy weather, it is consumed using charged electricity in household storage system.





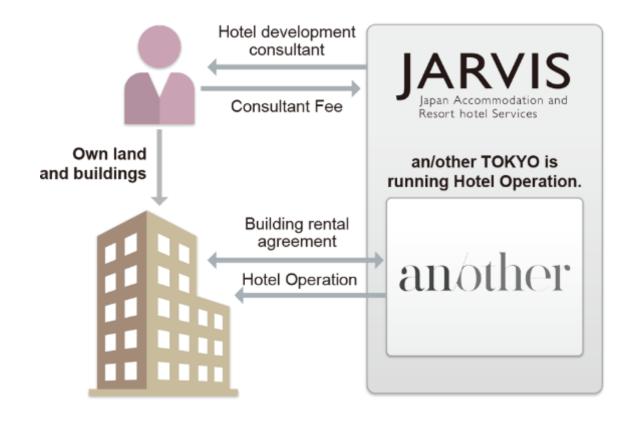








Fee business with no in-house assets The fist hotel business in Kyobashi, which is inclusive of managing, deepens the knowledge of the hotel business and utilizes it for consulting.



Financial Results Forecast for the FY2020

Financial Results Forecast for the FY2020 will not be disclosed.

- Proportion of financial business in revenue of our group is high, and we also forecast that cryptocurrency market will greatly be affected, including whether positive or negative side, by market fluctuation factors.
- The cases that many financial companies such as securities companies and banks do not disclose their business forecast for the same reason, and we, a financial group, also deem that inappropriate for the company to disclose business forecasts in a market environment with a certain level of uncertainty.
- We have a policy to disclose the Financial Results Forecast in the future; When proportion of financial business in our revenue becomes low, or when we judge that fluctuation factors in financial business mainly for cryptocurrencies becomes smaller.
- Also, instead of conducting non-disclosing forecasts, we will proactively conduct disclosure of IR activities.

Notes

- ① Forecast figures and forward-looking descriptions and statements in this document and briefing session are based on judgments, evaluations, and assumptions in light of information currently available to the Group. Actual results could differ substantially from forecasts due to unreliability and uncertainty inherent in the judgment, evaluation, and assumptions, future business operations and changes in internal/external conditions. The Group does not guarantee the certainty of forecasts.
- ② The purpose of this document is to provide information and not to solicit any actions by the Group.
- ③ Regardless of purpose, quotation or reproduction of this document without permission is prohibited.



Supplementary Materials/Business Overview, etc.

We are the ChangeMaker

Economy and business opportunities change with the times. We will create revenue opportunities in response to these changes.

Company profile

Company name Remixpoint, inc.

Headquarters 36F, Sumitomo Fudosan Roppongi Grand Tower

3-2-1, Roppongi, Minato-ku, Tokyo

Listed market Tokyo Stock Exchange Second Section

(Code: 3825)

Established March 2004

Capital stock, 7,415 million yen etc. (as of March 31, 2019,

including legal capital surplus)

Fiscal term March 31

Number of 192

employees (as of March 31, 2019)

Officers Genki Oda, Chairman,

CEO and Representative Director

Tsutomu Harada, Director

Tamiji Takano, Director

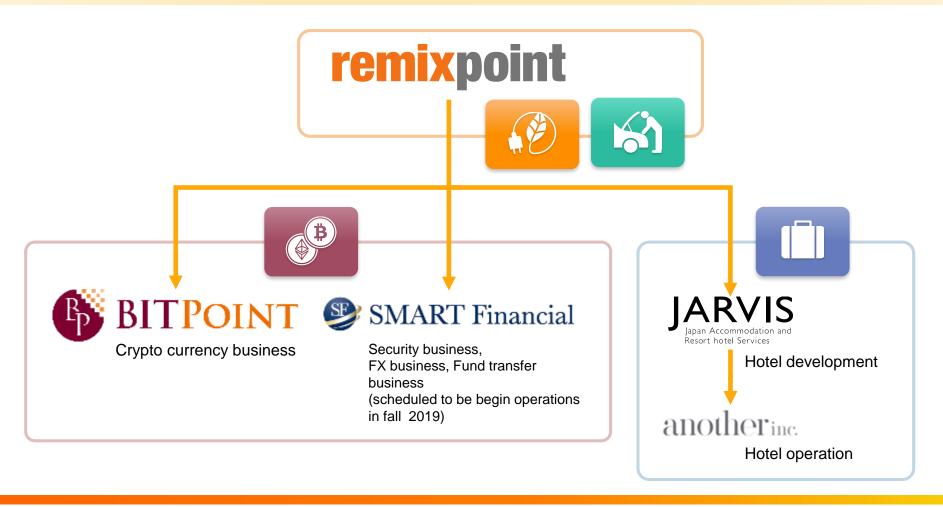
Business description

- Electric power retail business, energy saving subsidy consulting business, support for introducing energy saving products
- ② Used car trading business, development and operation of used car assessment system
- Operation of a crypto currency exchange, crypto currency remittance and receipt service, etc. (BITPoint Japan Co., Ltd.)
- 4 Planning, development, design and operation of accommodation facilities including hotels and support thereof, etc. (JARVIS Inc. / another Inc.)
- Security business (scheduled to be begin operations in fall 2019)(Smart Financial Co., Ltd.)

We will develop and actively invest in business domains subject to deregulation or changes in laws.



Remixpoint Inc. operates Energy business and Used car business, Subsidiaries operate Financial business and Travel business.









Financial Business – Company Profile of BITPoint Japan Co., Ltd.







BITPoint is a crypto currency exchange operated by a subsidiary of a listed company. With a motto of "safe and secure crypto currency trading," it is operated under the management structure with the same level as that for financial instruments business operators.

Company profile

Company name BITPoint Japan Co., Ltd.

Headquarters 36F, Sumitomo Fudosan Roppongi Grand Tower

3-2-1, Roppongi, Minato-ku, Tokyo

Established March 3, 2016

Capital 4,430 million yen

(including legal capital surplus)

Crypto currency
exchanger registration
number

The Director of the Kanto Local Finance Bureau

Associate company No. 00009 (registered on September 29, 2017)

Fiscal term Remixpoint, inc. (parent company)

Special advisor March 31

Officers Masaharu Hino

(former Commissioner of Financial Services Agency) Genki Oda, President and Representative Director

Tsutomu Harada, COO,

CTO and Representative Director

Business description

- Operation of a crypto currency exchange
- Crypto currency exchange service (spot trading)
- Crypto currency leveraged trading and FX trading (margin trading)
- Crypto currency remittance and receipt services
- Shop payment service with crypto currencies
- Support for introduction of a crypto currency trading system with white labels
- Other crypto currency-related services

Crypto currency exchanger (registration number: Director, Kanto Local Finance Bureau No. 00009)

Money lender (registration number: Governor of Tokyo (1) No. 31660)

Associations: Japan Virtual Currency Exchange Association (established on April 23, 2018)

Japan Financial Services Association



Strengthening of Business Management Structure





Establish a business management structure to withstand the fourth FATF, in addition to a response to the business improvement plan.



First defensive line (business section)

- Review of the selection criteria of crypto currencies handled
- Thorough periodic reporting on maintenance of the selection criteria of crypto currencies handled
- Strengthening of internal advertisement inspection system
- · Thorough risk disclosure in advertisements
- · Thorough information disclosure on the web, etc.



Second defensive line (management section)

- Increase of personnel for the Compliance section
- Thorough examination of suspicious transactions
- Thorough separate management of crypto and legal currencies through establishment of the Treasury Management Division
- Employment of a Chief Information Security Officer (CISO) and thorough identification of security risks
- Establishment of a structure where complaints are appropriately elevated to management through expansion of the call center
- Redefinition of the BPO plan and establishment of multi-layered solutions in case of occurrence of problems



Third defensive line (internal audit section)

- Improvement of the internal audit section including employment of a person with abundant experience in financial audits as head of the internal audit office
- Establishment of internal audit plans based on risk evaluation
- Implementation of system and operations audits by a large consulting firm from a third-party perspective
- Implementation of penetration tests and system audits by white hackers

Management structure and business management structure

- Drastic strengthening of the business management structure through establishment of the Board of Corporate Auditors including appointment of an Outside Corporate
 Auditor with experience in audits of financial institutions
- Creation of opportunities where responsible persons for each division share and discuss issues and risks by holding weekly management meetings as well as the Board of Directors' meeting
- Establishment of a business structure ahead of business expansion by setting up the Company's call center with a top priority placed on protection of users
- Establishment of an organizational structure by which Directors as overall managers, not as agents, are contained by introducing the executive officer system
- · Securing revenue to be expected as a subsidiary of a listed company



Environment Surrounding Crypto Currencies





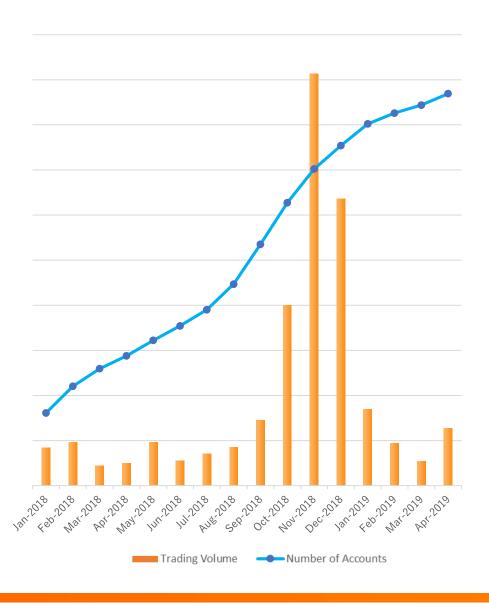
April 1, 2017	Revised Payment Services Act enforced. The license system for crypto currency exchange businesses introduced.			
September 29	BITPoint registered as a licensed exchanger (crypto currency exchanger registration number: 00009)			
December	Crypto currency transactions grew and reached a peak.			
January 26, 2018	NEMs (roughly 58.0 billion yen) were illicitly transferred from Coincheck, Inc., a business deemed to be operating a crypto currency exchange. Acceptance of account opening applications was suspended.			
	Crypto currency market stabilized.			
April 16	Monex Group, Inc. made Coincheck, Inc. a subsidiary.			
June 22	The Kanto Local Finance Bureau / Kinki Local Finance Bureau issued a business improvement order to six major licensed crypto currency exchangers. bitFlyer, Inc. suspended acceptance of account opening applications.			
July 23	A crypto currency exchanger which received a business improvement order in June submitted a business improvement plan to the Kanto Local Finance Bureau / Kinki Local Finance Bureau			
September 12	Huobi Japan Holding Limited, owned by Huobi, a major crypto currency exchange in China, gained management rights of BitTrade Co., Ltd., a licensed crypto currency exchanger			
September 20	Seven billion yen worth of Bitcoin and other cryptos illicitly transferred from Zaif, a licensed crypto currency exchange operated by Tech Bureau, Corp. Acceptance of account opening applications was suspended. FISCO Digital Asset Group announced support.			
October 1	Rakuten Card Co., Ltd. acquired everybody's bitcoin Inc., a business deemed to be operating a crypto currency exchange			
October 10	Tech Bureau, Corp. concluded a contract with Fisco Cryptocurrency Exchange Inc. to transfer the Zaif business (effective on November 22).			
October 24	The Financial Services Agency certified the Japan Virtual Currency Exchange Association as a Certified Association for Payment Service Providers.			
October 24	The Financial Services Agency clarified the licensing process, etc., for crypto currency exchangers.			
Januaru 11, 2019	Coincheck Inc. registered as a licensed exchanger.			
February 8	Kanto Local Finance Bureau withdrawed a business improvement order of GMO Coin Inc.			
March 25	Rakuten Wallet, Inc.(former everybody's bitcoin Inc.) and DeCurret Inc. registered as a licensed exchanger.			



Changes in Bitcoin Trading Volume and Number of Accounts







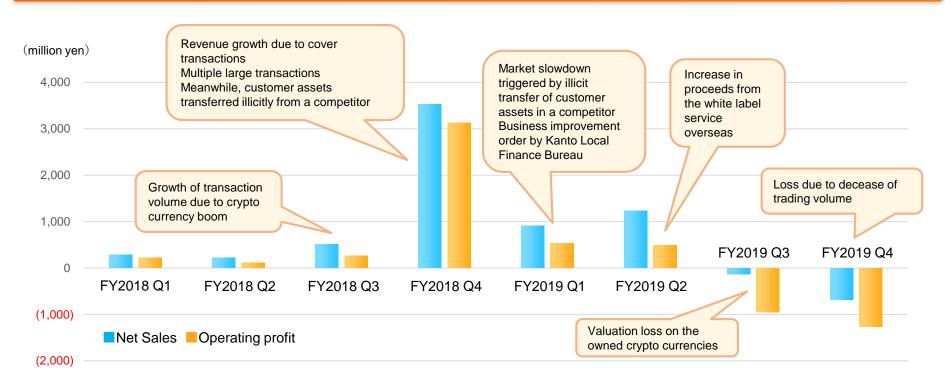
○ Bitcoin trading volume (Spot, leverage and MT4)

Trading volume increased due to introduction of API trading system fall 2018.

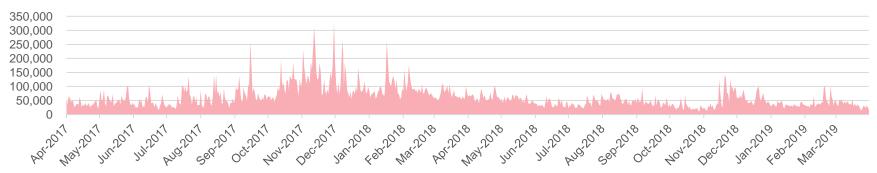
Changes in Quarterly Results







Bitcoin spot trading volume in Japan



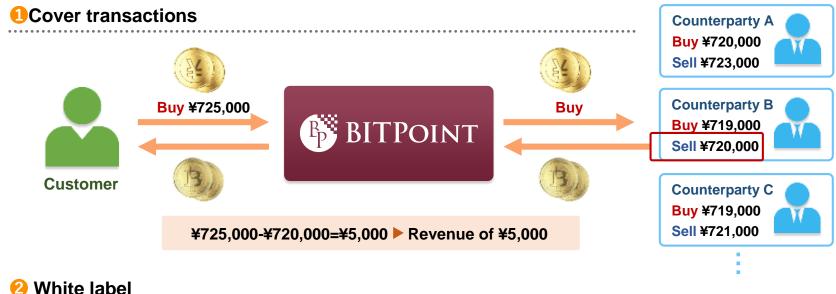
(Source: JPBITCOIN. COM)







Transaction liquidity is a strong point in addition to cover transaction revenue according to trading volume and white label service.



y wille labei

The crypto currency exchange system is offered for corporations (including overseas offices).

- Introduction fees
- · Usage fees

6 Integrated liquidity from overseas offices

Liquidity of crypto currency transactions is integrated from the overseas BITPoint Group. Revenue by cover transactions is effectively achieved.

Financial Business – Business Domain of BITPoint





Besides providing investment platforms, we will also support the payment and remittance by crypto.

Remittance

Use crypto currencies for remittance.

Overseas remittance and donation to NPOs can be increased by minimizing remittance costs.



Payment

Use crypto currencies for payment.

Shop profit increases by reducing payment fees.

Inbound tourists are assumed to use Bitcoin and Ethereum for payment, so a response to inbound demand is possible.



Investment

Provide platform for crypto currency investment.

Provide spot trading, leveraged trading, and margin trading on MT4.

Place security walls with the same level as that of financial instruments business operators under a motto of "safe and secure crypto currency trading."



Financial Business – Trading Tools Provided by BITPoint





Simple, easy-to-use functions for beginners (WEB, LITE) Trading tools for heavy users are also provided. (MetaTrader4, Advance)

WEB取引ツール

[Website]

MetaTrader 4

[Windows application]

BITPoint Lite

[iOS/Android application]

BITPoint Advance

[Website]







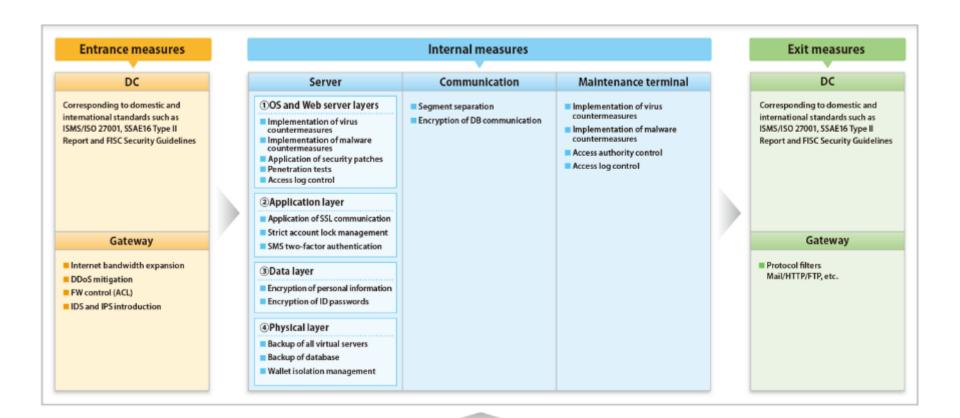




Financial Business – Server System of BITPoint







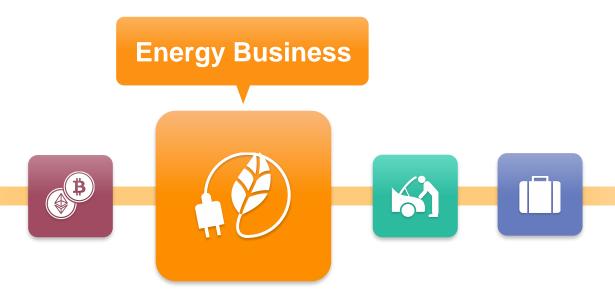
Monitoring on a 24/365 basis (log analysis and communication monitoring)

DC	Gateway	Server	Communication	Maintenance terminal
■ DC monitoring	■ Collection of application and communication logs ■ Log analysis ■ Fraud warming			



Energy Business





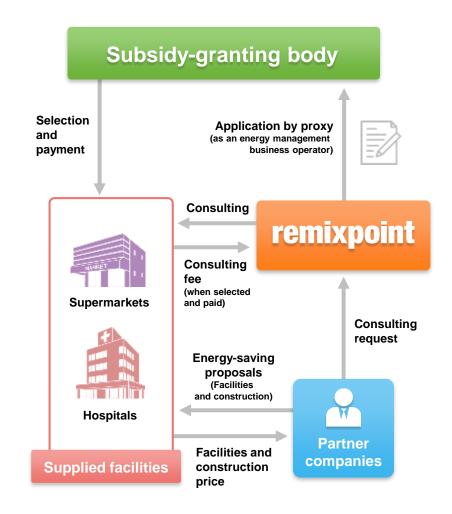
Revenue Model



Electric power trading business

Sales and proposal **Agent** Introduction **Proposal Procurement** remixpoint **JEPX** (Japan Electric Power Exchange) **Payment** Billing Supply **Supermarkets Hospitals Supplied facilities**

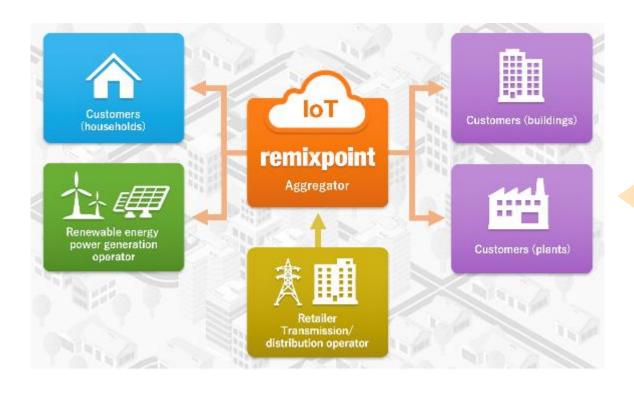
Energy saving consulting business



New Measures in the Electric Power Business



Integrate excess electricity due to the end of FIT to establish a new business model. Enter into the aggregator business in fall 2019 – support from IBM Japan –



Business opportunity

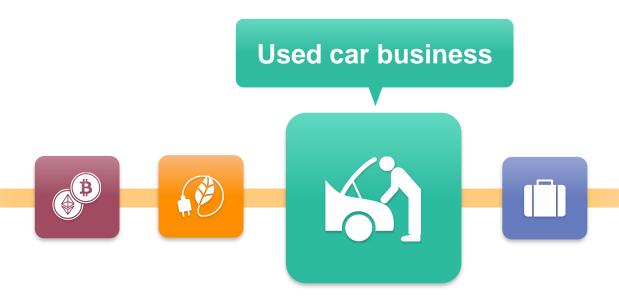
Feed-in tariff (FIT) scheme for residential solar power to end successively from 2019.

- Establish a virtual power plant (VPP) using IoT as an aggregator.
- Aim to create an energy consortium.

Assumed consortium participants (general households, electricity consumers, aggregators, solar power generation system manufacturers, and storage battery manufacturers)

Used car business



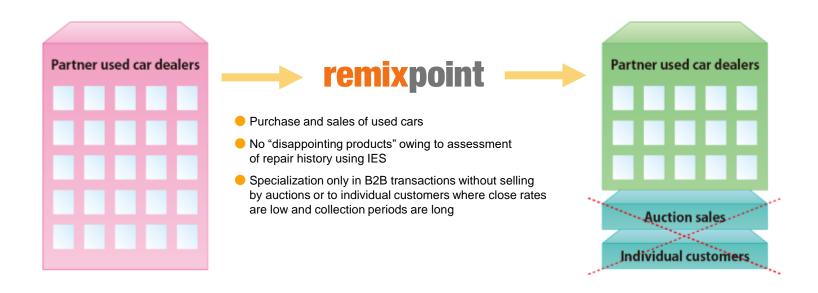




Used Car Business – Used Car Trading Business



Results are on track as the Company launched the used car trading business in addition to provision of IES, the used car assessment system.



- O Points of the used car business
- Suppliers and buyers are restricted to companies, which reduces advertisement expenses and collection risk.
- Cars to be handled are mainly luxury cars and imported cars. We are achieving high close rates by limiting the number of partner companies.
- The capital turnover ratio is high owing to short payment collection periods from procurement to sale, despite low gross margin ratios on average.







Travel Business – Company Profile of JARVIS Inc.







Company profile

Company name

Roppongi office

Omotesando office

Established

Capital

Fiscal term

Officer

JARVIS Inc.

36F, Sumitomo Fudosan Roppongi Grand Tower 3-2-1, Roppongi, Minato-ku, Tokyo

101, CAMELLIA COURT

4-11-14, Jingumae, Shibuya-ku, Tokyo

August 10, 2016

50 million yen

March 31

Takeshi Ando, Representative Director

Business description

- Real estate consultant business for accommodations such as hotels (planning, development, intermediation, etc.)
- Hotel operation business
- Real estate management business (asset management and property management business)
- Real estate investment development business, construction, interior design, brand design, etc.

