

# Translation

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## Summary of Consolidated Financial Results for the Three Months Ended May 31, 2019 (Based on Japanese GAAP)

July 5, 2019

Company name: SAN-A CO., LTD.  
 Stock exchange listing: Tokyo  
 Stock code: 2659 URL <https://www.san-a.co.jp>  
 Representative: President Tessei Uechi  
 General Manager of Management Planning  
 Inquiries: Dept & Finance Dept Taku Toyoda TEL 098(898)2230  
 Scheduled date to file Quarterly Securities Report: July 12, 2019  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the three months ended May 31, 2019 (from March 1, 2019 to May 31, 2019)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended May 31, 2019	47,905	2.7	3,351	(9.0)	3,489	(8.3)	2,193	(10.2)
Three months ended May 31, 2018	46,667	2.6	3,683	(5.9)	3,807	(5.9)	2,441	(8.2)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended May 31, 2019	68.62	–
Three months ended May 31, 2018	76.39	–

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of May 31, 2019	154,266	120,976	76.5	3,694.05
As of February 28, 2019	148,590	120,700	79.1	3,678.23

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended February 28, 2019	–	0.00	–	52.00	52.00
Year ending February 29, 2020	–				
Year ending February 29, 2020 (Forecast)		0.00	–	52.00	52.00

### 3. Forecast of consolidated financial results for the year ending February 29, 2020 (from March 1, 2019 to February 29, 2020)

Percentages indicate year-on-year changes

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2019	100,324	4.4	5,545	(24.7)	5,739	(24.1)	3,428	(28.9)	107.27
Full year	202,133	6.5	11,248	(20.2)	11,613	(19.4)	7,304	(22.3)	228.52

#### 4. Notes

- (1) Changes in significant subsidiaries during the three months ended May 31, 2019  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of May 31, 2019	31,981,654 shares	As of February 28, 2019	31,981,654 shares
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Number of treasury shares at the end of the period

As of May 31, 2019	18,306 shares	As of February 28, 2019	18,257 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended May 31, 2019	31,963,385 shares	Three months ended May 31, 2018	31,963,397 shares
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## Quarterly consolidated financial statements

### Consolidated balance sheets

(Millions of yen)

	As of February 28, 2019	As of May 31, 2019
Assets		
Current assets		
Cash and deposits	26,682	18,879
Accounts receivable - trade	3,348	4,343
Merchandise and finished goods	12,032	13,316
Raw materials and supplies	308	318
Other	1,965	2,305
Total current assets	44,337	39,164
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	23,479	23,157
Land	34,922	34,962
Construction in progress	33,098	44,096
Other, net	2,478	2,408
Total property, plant and equipment	93,978	104,624
Intangible assets		
Goodwill	122	81
Other	731	743
Total intangible assets	854	825
Investments and other assets	9,420	9,651
Total non-current assets	104,252	115,102
Total assets	148,590	154,266
Liabilities		
Current liabilities		
Accounts payable - trade	8,657	10,622
Short-term loans payable	—	300
Income taxes payable	2,290	1,456
Provision for bonuses	1,188	2,191
allowance for loss on collecting gift tickets	70	73
Other	10,597	12,068
Total current liabilities	22,804	26,712
Non-current liabilities		
Net defined benefit liability	1,845	1,884
Asset retirement obligations	525	530
Other	2,714	4,163
Total non-current liabilities	5,085	6,577
Total liabilities	27,890	33,290

	(Millions of yen)	
	As of February 28, 2019	As of May 31, 2019
Net assets		
Shareholders' equity		
Capital stock	3,723	3,723
Capital surplus	3,686	3,686
Retained earnings	110,017	110,548
Treasury shares	(26)	(27)
Total shareholders' equity	117,400	117,931
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	196	166
Remeasurements of defined benefit plans	(28)	(23)
Total accumulated other comprehensive income	168	142
Non-controlling interests	3,131	2,901
Total net assets	120,700	120,976
Total liabilities and net assets	148,590	154,266

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Millions of yen)

	Three months ended May 31, 2018	Three months ended May 31, 2019
Net sales	43,750	44,884
Cost of sales	29,828	30,532
Gross profit	13,922	14,352
Operating revenue	2,917	3,020
Operating gross profit	16,839	17,372
Selling, general and administrative expenses	13,156	14,021
Operating profit	3,683	3,351
Non-operating income		
Interest income	12	5
Dividend income	14	24
Gain on adjustment of account payable	61	64
Other	49	68
Total non-operating income	138	162
Non-operating expenses		
Interest expenses	0	—
allowance for loss on collecting gift tickets putting in	11	13
Other	2	10
Total non-operating expenses	14	23
Ordinary profit	3,807	3,489
Extraordinary losses		
Loss on retirement of non-current assets	8	—
Total extraordinary losses	8	—
Profit before income taxes	3,798	3,489
Income taxes - current	1,458	1,427
Income taxes - deferred	(253)	(283)
Total income taxes	1,205	1,143
Profit	2,593	2,345
Profit attributable to non-controlling interests	151	152
Profit attributable to owners of parent	2,441	2,193

# Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Three months ended May 31, 2018	Three months ended May 31, 2019
Profit	2,593	2,345
Other comprehensive income		
Valuation difference on available-for-sale securities	8	(30)
Remeasurements of defined benefit plans, net of tax	22	4
Total other comprehensive income	30	(25)
Comprehensive income	2,624	2,320
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,472	2,167
Comprehensive income attributable to non-controlling interests	151	152