# Summary of Financial Results for the Third Quarter of Fiscal Year Ending August 31, 2019

(All financial information has been prepared in accordance with the Generally Accepted Accounting Principles in Japan)

Company name: NPC Incorporated Listing: Mothers of TSE

Stock code: 6255 URL: https://www.npcgroup.net/eng/

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Filing date of securities report: July 12, 2019

Payment date of cash dividends:

Supplementary materials prepared for quarterly financial results: None Financial results meeting for institutional investors and None

securities analysts: (All amounts are rounded down to the nearest million yen)

# 1. Consolidated Financial Results for the Nine Months Ended May 31, 2019 (September 1, 2018 through May 31, 2019)

(1) Consolidated results of operations

(Percentages represent year-on-year changes)

|                             | Sales       |        | Operating income |        | Ordinary income |        | Net in attribut owners of | able to |
|-----------------------------|-------------|--------|------------------|--------|-----------------|--------|---------------------------|---------|
|                             | Million yen | %      | Million yen      | %      | Million yen     | %      | Million yen               | %       |
| 9 months ended May 31, 2019 | 3,334       | (28.4) | 296              | (32.8) | 272             | (32.0) | 268                       | (27.4)  |
| 9 months ended May 31, 2018 | 4,658       | 19.6   | 411              | (39.3) | 400             | (39.0) | 369                       | (17.1)  |

|                             | Earnings per share | Diluted earnings per share |
|-----------------------------|--------------------|----------------------------|
|                             | Yen                | Yen                        |
| 9 months ended May 31, 2019 | 12.19              | -                          |
| 9 months ended May 31, 2018 | 16.78              | -                          |

# (2) Consolidated financial position

|                       | Total assets | Net assets  | Equity ratio |
|-----------------------|--------------|-------------|--------------|
|                       | Million yen  | Million yen | %            |
| As of May 31, 2019    | 8,394        | 6,011       | 71.6         |
| As of August 31, 2018 | 8,059        | 5,785       | 71.8         |

[Reference] Shareholders' equity (million yen): May 31, 2019: 6,011 August 31, 2018: 5,785

#### 2. Dividends

|  |        | Dividend per share |        |          |        |  |  |
|--|--------|--------------------|--------|----------|--------|--|--|
|  | 1Q-end | 2Q-end             | 3Q-end | Year-end | Annual |  |  |
|  | Yen    | Yen                | Yen    | Yen      | Yen    |  |  |
| Year ended August 31, 2018             | -      | 0.00               | -      | 2.00     | 2.00   |  |  |
| Year ending August 31, 2019            | -      | 0.00               | -      |          |        |  |  |
| Year ending August 31, 2019 (forecast) |        |                    |        | 2.50     | 2.50   |  |  |

[Notes] Revision of dividend forecast for FY2019 from the latest disclosure: None

# 3. Consolidated Forecast for the Fiscal Year Ending August 31, 2019 (September 1, 2018 through August 31, 2019)

(Percentages represent year-on-year changes)

|                     | Sales       | S   | Operating income |      | Ordinary income |      | Net income attributable to owners of the parent |      | Earnings<br>per share |
|---------------------|-------------|-----|------------------|------|-----------------|------|---|------|-----------------------|
|                     | Million yen | %   | Million yen      | %    | Million yen     | %    | Million yen                                     | %    | Yen                   |
| Full year of FY2019 | 6,762       | 4.9 | 621              | 22.7 | 592             | 29.4 | 542   | 32.1 | 24.59                 |

[Note] Revision of consolidated forecast for FY2019 from the latest disclosure: None

#### 4. Others

(1) Changes in significant subsidiaries during the period:

None

- (2) Adoption of simplified accounting methods and special accounting methods: None
- (3) Changes in accounting principles, procedures and presentation methods

1) Changes in accounting policies arising from revision of accounting standards:

None

2) Other changes:

None

3) Changes in accounting estimates:

None

4) Restatement:

None

- (4) Number of shares outstanding (common shares)
  - 1) Number of shares outstanding (including treasury stock) at the end of the period

May 31, 2019: 22,052,426 shares August 31, 2018: 22,052,426 shares

2) Number of treasury stock at the end of the period

May 31, 2019: 435 shares August 31, 2018: 435 shares

3) Average number of shares during the period

Nine months ended May 31, 2019: 22,051,991 shares Nine months ended May 31, 2018: 22,051,991 shares

Forward-looking statements in this report such as financial results forecasts are based on the information available to NPC Incorporated ("the Company") at the time when this report is prepared and the assumption that the forecasts are reasonable. The actual results may significantly differ from the forecast due to various factors. Please refer to the 1. (2) Qualitative information about consolidated earnings forecast on page 2 for conditions of assumptions for the forecast and notes concerning on appropriate use of the forecast.

<sup>\*</sup>This quarterly financial report is exempt from the quarterly review by certified public accountants or auditing firms.

<sup>\*</sup>Appropriate use of the forecast of financial results and other matters:

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# 1. Qualitative Information Concerning Financial Results for the Third Quarter Ended May 31, 2019

#### (1) Explanation of results of operations

During the nine months ended May 31, 2019, the Japanese economy continued to recover gradually due to the improvement in employment and income situations, although weakness was partly seen in exports and production. Global economy is expected to continue to recover gradually even if attention should be paid continuously to the trend and influence of the trade issues between the USA and China, the influence of fluctuations in financial capital markets, etc.

In the photovoltaic ("PV") industry, to which the NPC Group ("the Group") belongs, there was a concern about the slowdown in the Chinese market. However, supported by the various policies of setting the renewable energy shares centered in India and the USA, as well as RE100 movement for attracting ESG investment mainly in Europe and the USA, installation of PV systems in the world is expected to grow compared to the previous year. Currently, the major markets are still the USA, China, India, etc. however, development of mega solar projects is expected in the emerging markets such as South America, Middle East, and South East Asia. The USA market, where the Group focuses, is forecast to grow compared to the previous year, with the steady installation of PV systems supported by the effects of various policies and actions toward RE100. Although there has been discussion for reviewing the FIT scheme in Japan, constructions of approved mega solar power plants will continue as the approved projects are subject to the FIT price at the time of approval. Also, the number of discarded PV panels has increased more than the forecast due to the natural disasters last year. This increase has further raised awareness of establishing the appropriate recycling method and the processing structure.

Under such circumstances, the sales of the machinery business went as planned due to the steady sales of PV module manufacturing equipment and parts sales. In terms of production, the Company has put effort into major projects of PV module manufacturing equipment sales of which is to be booked in the last three months of this fiscal year. The sales of environmental business went as forecasted due to the sales of PV plant inspection services and PV panel disassembly line for recycling as well as the good sales of reuse panels. As a result, the consolidated net sales were 3,334 million yen, 1,323 million yen decrease year on year. Operating income was 296 million yen, 144 million yen decrease year on year, and ordinary income was 272 million yen, 128 million yen decrease year on year. Net income attributable to owners of the parent was 268 million yen, 101 million yen decrease year on year.

The financial results by business segment are as follows:

# 1) Machinery Business

The sales were 3,005 million yen, 1,413 million yen decrease year on year, due to the sales of PV module manufacturing equipment, parts, etc. and automated/labor-saving machines mainly for the automobile, the display, and the electronics industries. Operating income was 601 million yen, 173 million yen decrease year on year.

#### 2) Environmental Business

The sales were 329 million yen, 89 million yen increase year on year, due to the sales of a PV panel disassembly line for recycling, as well as the good sales of reuse panels. Operating income was 87 million yen, 50 million yen increase year on year.

# (2) Explanation of consolidated forecast and other forward-looking statements

The business forecasts for the full year are the same as the forecasts in the "Announcement on the Differences between Business Forecasts and Results for the First Half and Revision of Business Forecasts Both for FY2019" released on April 10, 2019.

The result of operation for the nine months ended May 31, 2019 ended almost as planned. There in no change in business forecast for the full year due to expected sales booking for major projects of PV module manufacturing equipment sales of which is to be booked in the last three months of this fiscal year.

# 2. Consolidated Financial Statements for the Third Quarter Ended May 31, 2019

# (September 1, 2018 through May 31, 2019)

(1) Consolidated balance sheets

|                                     | As of August 31, 2018 | As of May 31, 2019 |
|-------------------------------------|-----------------------|--------------------|
| Assets                              | ·                     | <u> </u>           |
| Current assets                      |                       |                    |
| Cash and deposits                   | 900,042               | 508,672            |
| Notes and accounts receivable-trade | 1,820,665             | 1,296,682          |
| Merchandise and finished goods      | 15,318                | 15,318             |
| Work in progress                    | 791,856               | 2,198,744          |
| Raw materials and supplies          | 151,715               | 140,143            |
| Other                               | 205,445               | 159,503            |
| Allowance for doubtful accounts     | (33,292)              | (18,363)           |
| Total current assets                | 3,851,750             | 4,300,702          |
| Noncurrent assets                   |                       |                    |
| Property, plant and equipment       |                       |                    |
| Buildings and structures            | 3,821,771             | 3,827,031          |
| Accumulated depreciation            | (1,397,325)           | (1,518,302)        |
| Accumulated impairment loss         | (8,073)               | (8,073)            |
| Building and structures, net        | 2,416,373             | 2,300,656          |
| Machinery and equipment             | 759,439               | 689,459            |
| Accumulated depreciation            | (137,700)             | (137,623)          |
| Accumulated impairment loss         | (562,093)             | (487,160)          |
| Machinery and equipment, net        | 59,645                | 64,674             |
| Land                                | 1,548,050             | 1,548,050          |
| Lease assets                        | 763,520               | 763,520            |
| Accumulated depreciation            | (527,377)             | (527,377)          |
| Accumulated impairment loss         | (236,142)             | (236,142)          |
| Lease assets, net                   | -                     | -                  |
| Other                               | 280,666               | 281,984            |
| Accumulated depreciation            | (234,300)             | (247,891)          |
| Accumulated impairment loss         | (4,514)               | (4,514)            |
| Other, net                          | 41,851                | 29,579             |
| Construction in progress            | <u> </u>              | 6,518              |
| Total property, plant and equipment | 4,065,919             | 3,949,478          |
| Intangible assets                   |                       |                    |
| Other                               | 19,997                | 15,616             |
| Total intangible assets             | 19,997                | 15,616             |
| Investments and other assets        |                       |                    |
| Deferred tax assets                 | 73,182                | 70,588             |
| Other                               | 48,222                | 57,892             |
| Total investments and other assets  | 121,405               | 128,481            |
| Total noncurrent assets             | 4,207,322             | 4,093,575          |
| Total assets                        | 8,059,073             | 8,394,277          |

(Thousand yen)

|   |                       | (Thousand yen      |
|---|-----------------------|--------------------|
|   | As of August 31, 2018 | As of May 31, 2019 |
| Liabilities   |                       |                    |
| Current liabilities                                       |                       |                    |
| Notes and accounts payable-trade                          | 874,748               | 1,099,850          |
| Electronically recorded obligations                       | -                     | 192,892            |
| Lease obligation  | 63,414                | 66,318             |
| Income taxes payable                                      | 111,004               | -                  |
| Advances received   | 921,447               | 747,143            |
| Provision for bonuses                                     | 49,258                | 12,473             |
| Provision for loss on order received                      | -                     | 24,924             |
| Other   | 163,439               | 195,882            |
| Total current liabilities                                 | 2,183,313             | 2,339,485          |
| Noncurrent liabilities                                    |                       |                    |
| Retirement benefit liability                              | 10,303                | 18,126             |
| Lease obligation  | 79,558                | 25,029             |
| Total noncurrent liabilities                              | 89,862                | 43,155             |
| Total liabilities   | 2,273,175             | 2,382,641          |
| Net assets  |                       |                    |
| Shareholders' equity                                      |                       |                    |
| Capital stock   | 2,812,461             | 2,812,461          |
| Capital surplus   | 2,734,875             | 2,734,875          |
| Retained earnings   | 209,402               | 434,079            |
| Treasury stock  | (431)                 | (431)              |
| Total shareholders' equity                                | 5,756,307             | 5,980,985          |
| Accumulated other comprehensive income                    |                       |                    |
| Foreign currency translation adjustment                   | 29,589                | 30,651             |
| Total accumulated other comprehensive income              | 29,589                | 30,651             |
| Total net assets  | 5,785,897             | 6,011,636          |
| Total liabilities and net assets                          | 8,059,073             | 8,394,277          |
| [Note] The numbers parenthesized represent minus figures. |                       |                    |
|   |                       |                    |

28,420

28,420

429,348

62,757

(3,402)

59,355

369,992

369,992

272,806

1,417

2,607

4,025

268,781

268,781

# (2) Consolidated statement of income

| Nine months ended |  |
|-------------------|--|
| Mov. 21, 2019     | Nine months ended  |
| May 31, 2018      | May 31, 2019   |
|                   | 3,334,509  |
|                   | 2,326,812  |
| 1,214,054         | 1,007,697  |
| 772,874           | 711,371  |
| 441,179           | 296,325  |
|                   |  |
| 16                | 21   |
| 1,170             | 1,170  |
| 1,401             | -  |
| 170               | 357  |
| 702               | 971  |
| 1,345             | 885  |
| 4,806             | 3,407  |
|                   |  |
| 11,308            | 5,441  |
| 29,206            | 18,608   |
| 3,343             | 2,876  |
| 1,199             | -  |
| 45,057            | 26,926   |
| 400,928           | 272,806  |
|                   | 16 1,170 1,401 170 702 1,345 4,806  11,308 29,206 3,343 1,199 45,057 |

Net income attributable to owners of the parent [Note] The numbers parenthesized represent minus figures.

Income before income taxes and minority interests

Compensation income

Income taxes-current

Income taxes-deferred

Total income taxes

Total extraordinary income

Income before minority interests

# 3. Other Information

# (1) Production, Orders, and Sales

# 1) Production

Production amounts by business segment in the period are as follows:

(Thousand yen)

| Segment                | Nine Months Ended May 31, 2019 | Year-on-year change (%) |
|------------------------|--------------------------------|-------------------------|
| Machinery business     | 4,990,447                      | 101.3                   |
| Environmental business | 322,024                        | 134.9                   |
| Total                  | 5,312,471                      | 102.8                   |

<sup>[</sup>Notes] 1. The above amounts are calculated based on selling prices.

# 2) Orders

Orders received by business segment in the period are as follows:

(Thousand yen)

| Segment                | Orders received | Year-on-year<br>change<br>(%) | Order backlog | Year-on-year<br>change<br>(%) |
|------------------------|-----------------|-------------------------------|---------------|-------------------------------|
| Machinery business     | 3,129,629       | 97.6                          | 5,118,034     | 155.8                         |
| Environmental business | 309,692         | 213.5                         | 364,525       | 828.1                         |
| Total                  | 3,439,322       | 102.6                         | 5,482,560     | 164.7                         |

[Note] The above amounts are exclusive of consumption taxes.

# 3) Sales

Sales by business segment in the period are as follows:

(Thousand yen)

| Segment                | Nine Months Ended May 31, 2019 | Year-on-year change<br>(%) |
|------------------------|--------------------------------|----------------------------|
| Machinery business     | 3,005,487                      | 68.0                       |
| Environmental business | 329,022                        | 137.4                      |
| Total                  | 3,334,509                      | 71.6                       |

[Note] The above amounts are exclusive of consumption taxes.

<sup>2.</sup> The above amounts are exclusive of consumption taxes.