## **Operational Summary**

for the First Quarter of the Fiscal Year Ending March 31, 2020

July 30, 2019 Mitsubishi Chemical Holdings Corporation



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### **List of Abbreviations**

FY2019 April 1, 2019 – March 31, 2020

1st Quarter (1Q): April 1, 2019 – June 30, 2019

2nd Quarter (2Q): July 1, 2019 – September 30, 2019

3rd Quarter (3Q): October 1, 2019 – December 31, 2019

4th Quarter (4Q): January 1, 2020 – March 31, 2020

1st Half (1H): April 1, 2019 – September 30, 2019

2nd Half (2H): October 1, 2019 – March 31, 2020

FY2018 April 1, 2018 – March 31, 2019

1st Quarter (1Q): April 1, 2018 – June 30, 2018

2nd Quarter (2Q): July 1, 2018 – September 30, 2018

3rd Quarter (3Q): October 1, 2018 – December 31, 2018

4th Quarter (4Q): January 1, 2019 – March 31, 2019

1st Half (1H): April 1, 2018 – September 30, 2018

2nd Half (2H): October 1, 2018 – March 31, 2019

MCHC Mitsubishi Chemical Holdings Corporation

MCC Mitsubishi Chemical Corporation

MTPC Mitsubishi Tanabe Pharma Corporation

LSII Life Science Institute, Inc.

TNSC Taiyo Nippon Sanso Corporation

\*2 Discontinued operations are not included.

## **Consolidated Statements of Operations**

	Exchange Rate (¥/\$)	109.7	109.5	0.2	0%	110.0	
	Naphtha Price (¥/kl)	45,200	48,700	Δ 3,500	(7%)	48,000	
				(Billions of Yen)	ı	<reference></reference>	1
		FY2019 1Q	FY2018 1Q	Difference	%	FY2019 1H Forecast (Announced on May 14)	% to 1H Forecast
	Sales Revenue	916.4	921.8	(5.4)	(1%)	2,005.0	46%
Continuing	Core Operating Income *1	70.1	92.3	(22.2)	(24%)	146.0	48%
tin	Special Items	(0.2)	0.8	(1.0)		0.0	
gnir	Operating Income	69.9	93.1	(23.2)	(25%)	146.0	48%
Operations	Financial Income/Expenses (Dividend included above) (Foreign Exchange Gain/Loss included above)	(3.3) [2.9] [(0.3)]	0.9 [3.4] [0.8]	(4.2) [(0.5)] [(1.1)]		(9.0)	
ions	Income before Taxes	66.6	94.0	(27.4)		137.0	
* N	Income Taxes	(18.2)	(22.2)	4.0		(32.0)	
10	Net Income from Continuing Operations	48.4	71.8	(23.4)		-	
	Net Income from Discontinued Operations	0.5	0.4	0.1		-	
Ne	t Income	48.9	72.2	(23.3)		105.0	
	Net Income Attributable to Owners of the Parent	37.8	58.1	(20.3)	(35%)	80.0	47%
	Net Income Attributable to Non-Controlling Interests	11.1	14.1	(3.0)		25.0	
*1 Sł	are of profit of associates and joint ventures included.	5.0	8.6	(3.6)			

Core operating income is calculated as operating income (loss) excluding certain gains and expenses attributable to non-recurring factors (losses incurred by business withdrawal and contraction, etc.).

# Sales Revenue and Core Operating Income by Business Segment

				(Billions of Yen)	<reference></reference>
		FY2019 1Q	FY2018 1Q	Difference	FY2019 1H Forecast (Announced on May 14)
Total Consolidated	Sales Revenue	916.4	921.8	(5.4)	2,005.0
Total Consolidated	Core Operating Income	70.1	92.3	(22.2)	146.0
Functional Products	Sales Revenue	170.2	179.1	(8.9)	375.0
Functional Products	Core Operating Income	12.0	13.9	(1.9)	29.5
D (	Sales Revenue	102.4	107.0	(4.6)	231.0
Performance Chemicals	Core Operating Income	7.5	10.6	(3.1)	18.0
Daniel Barrier	Sales Revenue	272.6	286.1	(13.5)	606.0
Performance Products	Core Operating Income	19.5	24.5	(5.0)	47.5
	Sales Revenue	81.0	108.3	(27.3)	181.0
MMA	Core Operating Income	13.8	31.0	(17.2)	38.0
	Sales Revenue	134.7	134.3	0.4	309.0
Petrochemicals	Core Operating Income	0.8	(0.5)	1.3	2.0
	Sales Revenue	71.6	72.5	(0.9)	139.0
Carbon Products	Core Operating Income	6.0	5.7	0.3	14.0
	Sales Revenue	287.3	315.1	(27.8)	629.0
Chemicals	Core Operating Income	20.6	36.2	(15.6)	54.0
	Sales Revenue	208.6	156.8	51.8	431.0
Industrial Gases	Core Operating Income	21.1	13.3	7.8	45.0
11141. 0	Sales Revenue	107.9	115.4	(7.5)	247.0
Health Care	Core Operating Income	9.3	19.6	(10.3)	4.0
	Sales Revenue	40.0	48.4	(8.4)	92.0
Others	Core Operating Income	(0.4)	(1.3)	0.9	(4.5)
	[Inventory valuation gain/	/lossl			
	Performance Chemicals	(0.7)	0.5	(1.2)	
	Petrochemicals	0.9	2.9	(2.0)	
	Carbon Products	0.0	0.1 3.5	(0.1)	
	Total	0.2	3.5	(3.3)	

<sup>\*1</sup> All figures are approximation for reference purpose only.

<sup>\*2</sup> Discontinued operations in the Health Care segment are not included.

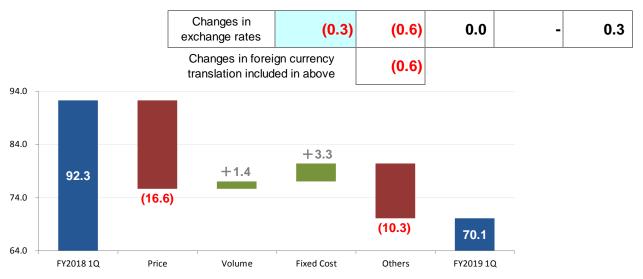
<sup>\*3</sup> Starting from fiscal 2019, the segmentation of certain businesses and consolidated subsidiaries in MCC has been reviewed and revised the method of allocating certain common expenses. The segment information for fiscal 2018 is accordingly restated.

## **Analysis of Core Operating Income**

						(Bi	llions of Yen)
	FY2019 1Q	FY2018 1Q	Difference	Price	Volume	Fixed Cost	Others *1
Total Consolidated	70.1	92.3	(22.2)	(16.6)	1.4	3.3	(10.3)
Performance Products	19.5	24.5	(5.0)	(2.0)	(8.0)	1.2	(3.4)
Chemicals	20.6	36.2	(15.6)	(14.0)	3.9	0.7	(6.2)
Industrial Gases	21.1	13.3	7.8	(0.7)	8.9	0.2	(0.6)
Health Care *2	9.3	19.6	(10.3)	0.1	(10.7)	1.2	(0.9)
Others	(0.4)	(1.3)	0.9	0.0	0.1	0.0	0.8

<sup>\*1</sup> Items included are impacts from inventory valuation gain/loss and Equity Income, etc.

<sup>\*2</sup> Discontinued operations are not included.

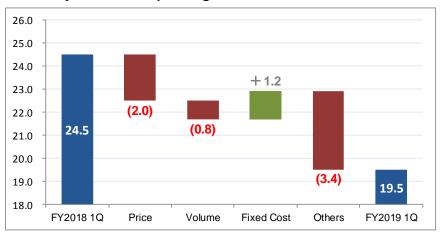


### **Performance Products Segment**

				(Billions of Yen)
		FY2019 1Q	FY2018 1Q	Difference
Functional	Sales Revenue	170.2	179.1	(8.9)
Products	Core Operating Income	12.0	13.9	(1.9)
Performance	Sales Revenue	102.4	107.0	(4.6)
Chemicals	Core Operating Income	7.5	10.6	(3.1)
Performance	Sales Revenue	272.6	286.1	(13.5)
Products	Core Operating Income	19.5	24.5	(5.0)

	Functional Products
Sales Revenue	Revenue decreased due to slowing demand in products mainly for semiconductors and automobiles, and lower sales volumes in advanced moldings and composites including high-performance engineering plastics, alumina fibers, and other products.
Core Operating income	Profit decreased mainly due to lower sales volumes in high-performance engineering plastics, alumina fibers, and other products.
	Performance Chemicals
Sales Revenue	Revenue decreased, reflecting a drop in market prices for phenol-polycarbonate chain materials, despite that the impact of the scheduled maintenance and repairs at the above-mentioned production facilities being resolved.
Core Operating income	Profit decreased mainly due to a drop in market prices for phenol-polycarbonate chain materials.

### <Analysis of Core Operating Income>



### <Major initiatives>

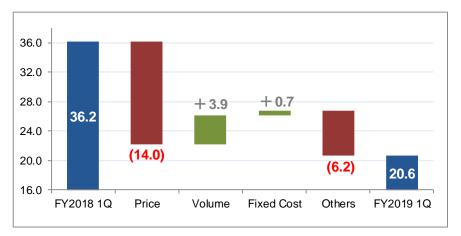
- MCC April 2019 decided to increase its consolidated subsidiary Noltex LLC's annual production capacity of Soarnol ethylene vinyl alcohol copolymer resin by 3,000 tons to 41,000 tons, in response to rising global demand for food packaging materials. The production increase is slated to take effect in mid-2020.
- MCC, a parent company of Mitsubishi Chemical Media Co., Ltd. (MCM), in June 2019 agreed to transfer its storage media business and other businesses globally operated by Verbatim Group companies affiliated with MCM, as well as MCM's related assets, to CMC Magnetics Corporation, as part of the business portfolio reform in the Mitsubishi Chemical Holdings Group's medium-term management plan.

## **Chemicals Segment**

				(Billions of Yen)
		FY2019 1Q	FY2018 1Q	Difference
MMA	Sales Revenue	81.0	108.3	(27.3)
IVIIVIA	Core Operating Income	13.8	31.0	(17.2)
Petrochemicals	Sales Revenue	134.7	134.3	0.4
Petrochemicals	Core Operating Income	0.8	(0.5)	1.3
Carbon Products	Sales Revenue	71.6	72.5	(0.9)
Carbon Floducts	Core Operating Income	6.0	5.7	0.3
Chemicals	Sales Revenue	287.3	315.1	(27.8)
Onemicals	Core Operating Income	20.6	36.2	(15.6)

	ММА
Sales Revenue	Revenue decreased due to continued deceleration of demand growth, especially in China, and lower market prices.
Core Operating income	Profit decreased mainly due to a decreased price variance between raw materials and products, along with lower market prices.
	Petrochemicals
Sales Revenue	Revenue remained unchanged due to the lower impact of the scheduled maintenance and repairs at the ethylene production facility, despite lower sales prices along with a drop in raw material costs and other factors.
Core Operating income	Profit increased mainly due to the lower impact of the scheduled maintenance and repairs.
	Carbon
Sales Revenue	Revenue remained unchanged due to the continued firm demand for coke and other products.
Core Operating income	Profit remained unchanged due to the continued firm demand for coke and other products.

### <Analysis of Core Operating Income>



## **Industrial Gases Segment**

		FY2019 1Q
Industrial Gases	Sales Revenue	208.6
muusman Gases	Core Operating Income	21.1

	(Billions of Yen)
FY2018 1Q	Difference
156.8	51.8
13.3	7.8

Industrial Gases					
Sales Revenue	Revenue increased mainly due to continued steady performance in overseas businesses, in addition to including the performance of the European and U.S. businesses acquired in the second half of the previous fiscal year.				
Core Operating income	Profit increased due to including the performance of the European and U.S. businesses acquired.				

### <Analysis of Core Operating Income>



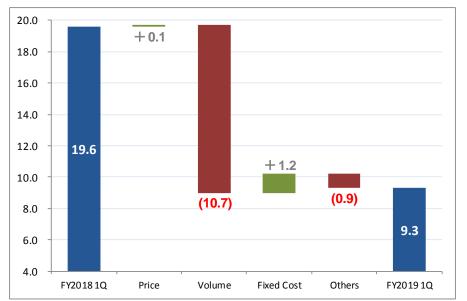
### **Health Care Segment**



Discontinued operations are not included.

# Health Care Revenue decreased mainly due to lower royalty revenues, reflecting that a part of the revenue has not been recognized as sales revenue in accordance with ongoing arbitration proceedings of *Gilenya*, despite higher sales volumes in mainly priority products in domestic ethical pharmaceuticals. Core Operating income Profit decreased mainly due to that the royalty revenue of *Gilenya* has not been recognized as sales revenue.

### <Analysis of Core Operating Income>



### Note:

Royalty revenue from Novartis Pharma AG for *Gilenya*, a treatment agent for multiple sclerosis, was reduced, because a part of the royalty revenue has not been recognized as sales revenue in accordance with IFRS 15 due to the start of arbitration proceedings.

### <Major initiatives>

 LSII in May 2019 agreed on a strategic capital partnership with PHC Holdings Corporation (PHCHD), which engages in the healthcare business in Japan and overseas, to further develop the group's life science-related businesses. After competition law-related regulatory approval, LSII will exchange all of its shares in LSI Medience Corporation for a part of PHCHD's shares, resulting in capital participation of 13.7% in PHCHD.

## **Consolidated Special Items**

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	FY2019 1Q	FY2018 1Q	Difference
Total Special Items	(0.2)	0.8	(1.0)
Impairment loss	(0.7)	(8.0)	0.1
Loss on sale and disposal of fixed assets	(0.6)	(0.8)	0.2
Gain on sale of property, plant and equipment	0.9	2.2	(1.3)
Others	0.2	0.2	0.0

[Special Items by Business Segment]

[epoolar Rome by Edomoco Cogmons]			
Performance Products	0.2	(0.7)	0.9
Chemicals	0.0	(0.1)	0.1
Industrial Gases	(0.6)	0.3	(0.9)
Health Care	(0.0)	-	(0.0)
Others	0.2	1.3	(1.1)

### **Consolidated Cash Flows**

	Based on statements of cash flows		
	FY2019 1Q	FY2018 1Q	
Net cash provided by (used in) operating activities	103.7	89.6	
Income before taxes	67.3	94.5	
Depreciation and amortization	59.6	45.8	
Change in operating receivables/payables	22.2	(6.8)	
Change in Inventories	(5.2)	5.2	
Others	(40.2)	(49.1)	
Net cash provided by (used in) investment activities	(47.3)	(59.0)	
Capital expenditure	(56.0)	(55.5)	
Sale of assets	2.8	9.5	
Investment and loans receivable, etc.	5.9	(13.0)	
Free cash flow	56.4	30.6	
Net cash provided by (used in) financing activities	(109.1)	(54.8)	
Interest bearing debts	(64.4)	5.4	
Dividends, etc.	(44.7)	(60.2)	
let increase (decrease) in cash and cash equivalents	(52.7)	(24.2)	
Effect of exchange rate changes and changes in scope of consolidation	(9.3)	0.3	
Cash and cash equivalents at the beginning of the period	321.5	277.6	
Cash and cash equivalents at the end of the period	259.5	253.7	

#### Adjusted cash flows \*1 (Billions of Yen) <reference> Target for FY2019 FY2019 1Q FY2018 1Q Forecast (announced on May.14) 103.7 89.6 464.0 94.5 278.0 67.3 59.6 239.0 45.8 22.2 (6.8)5.0 (5.2) 5.2 (40.2)(49.1)(58.0)(57.4) (53.1)(274.0)(56.0) (55.5)(298.0)2.8 9.5 24.0

(7.1)

36.5

(4.2)

46.3

190.0

<sup>\*1</sup> Adjusted cash flows based on actual results are calculated by excluding cash flows from investment of surplus funds for explanatory purposes.

### **Consolidated Statements of Financial Positions**

			(Billions of Yen)
	Jun. 30, 2019	Mar. 31, 2019	Difference
Cash and cash equivalents	259.5	321.5	(62.0)
Trade receivables	784.2	855.1	(70.9)
Inventories	618.7	623.0	(4.3)
Other current assets	416.4	342.2	74.2
Total current assets	2,078.8	2,141.8	(63.0)
Tangible and Intangible fixed assets	2,283.5	2,252.1	31.4
Goodwill	643.6	648.8	(5.2)
Investment and other non-current assets	504.0	529.8	(25.8)
Total non-current assets	3,431.1	3,430.7	0.4
Total assets	5,509.9	5,572.5	(62.6)

			(Billions of Yen)
	Jun. 30, 2019	Mar. 31, 2019	Difference
Interest-bearing debts	2,280.9	2,246.8	34.1
Trade payables	459.6	492.4	(32.8)
Other liabilities	781.4	807.4	(26.0)
Total liabilities	3,521.9	3,546.6	(24.7)
Shareholders' equity	1,392.2	1,381.8	10.4
Other components of equity	(38.8)	(3.8)	(35.0)
Total equity attributable to owners of the parent	1,353.4	1,378.0	(24.6)
Non-controlling interests	634.6	647.9	(13.3)
Total equity	1,988.0	2,025.9	(37.9)
Total liabilities and equity	5,509.9	5,572.5	(62.6)
Net interest-bearing debts *1	1,843.3	1,736.2	107.1
Net D/E ratio	1.36	1.26	0.10
Ratio of equity attributable to owners of the parent	24.6%	24.7%	(0.1%)
ROE *2	-	12.7%	-

<sup>\*1</sup> Net interest-bearing debts

<sup>=</sup> interest-bearing debts (2,280.9 billion yen)

<sup>- {</sup>cash and cash equivalents (259.5 billion yen) + investments of surplus funds (178.1 billion yen)} Note: Interest-bearing debts include lease obligations.

<sup>\*2</sup> Ratio of net income attributable to owners of the parent.

### References

## **Statement of Operations [Quarterly Data]**

	Exchange Rate (¥/\$)	109.5	111.9	112.6	110.3	109.7
	Naphtha Price (¥/kl)		53,500	54,200	41,200	45,200
			=>/00			(Billions of Yen)
			FY20	118		FY2019
		1Q	2Q	3Q	4Q	1Q
	Sales Revenue	921.8	960.1	988.5	969.9	916.4
Cont	Core Operating Income *1	92.3	94.9	77.6	49.3	70.1
inu	Special Items	0.8	(2.4)	4.9	(22.6)	(0.2)
ontinuing	Operating Income	93.1	92.5	82.5	26.7	69.9
0	Financial Income/Expenses	0.9	(3.5)	(2.3)	(5.1)	(3.3)
er	(Dividend included above)	[3.4]	[0.3]	[1.3]	[0.2]	[2.9]
ati	(Foreign Exchange Gain/Loss included above)	[8.0]	[0.0]	[0.1]	[(0.5)]	[(0.3)]
Operations	O Income before Taxes		89.0	80.2	21.6	66.6
*	Income Taxes	(22.2)	(14.7)	(21.6)	(12.0)	(18.2)
	Net Income from Continuing Operations	71.8	74.3	58.6	9.6	48.4
	Net Income from Discontinued Operations	0.4	0.4	0.9	0.7	0.5
Ne	Net Income		74.7	59.5	10.3	48.9
	Net Income Attributable to Owners of the Parent	58.1	62.1	45.8	3.5	37.8
	Net Income Attributable to Non-Controlling Interests	14.1	12.6	13.7	6.8	11.1

8.6

7.6

5.4

5.2

5.0

\*1 Share of profit of associates and joint ventures included.

<sup>\*2</sup> Discontinued operations are not included.

(Billions of Yen)

# Sales Revenue and Core Operating Income by Business Segment [Quarterly Data]

		FY2018				(	FY2019
		1Q	2Q	3Q	4Q		1Q
Total Consolidated	Sales Revenue	921.8	960.1	988.5	969.9		916.4
i otai Consolidated	Core Operating Income	92.3	94.9	77.6	49.3		70.1
Functional Products	Sales Revenue	179.1	180.5	184.5	182.0		170.2
Functional Products	Core Operating Income	13.9	9.8	11.6	2.9		12.0
Performance Chemicals	Sales Revenue	107.0	109.0	109.7	103.7		102.4
Performance Chemicals	Core Operating Income	10.6	11.4	6.0	5.1	-	7.5
Performance Products	Sales Revenue	286.1	289.5	294.2	285.7		272.6
Performance Products	Core Operating Income	24.5	21.2	17.6	8.0		19.5
MMA	Sales Revenue	108.3	110.6	88.9	81.0		81.0
IVIIVIA	Core Operating Income	31.0	32.5	16.3	14.6	0000	13.8
Petrochemicals	Sales Revenue	134.3	158.5	167.0	147.0		134.7
Petrochemicais	Core Operating Income	(0.5)	7.7	2.9	(1.4)		0.8
Carb an Draduata	Sales Revenue	72.5	64.7	70.6	72.5		71.6
Carbon Products	Core Operating Income	5.7	5.6	6.6	7.0		6.0
Chemicala	Sales Revenue	315.1	333.8	326.5	300.5		287.3
Chemicals	Core Operating Income	36.2	45.8	25.8	20.2		20.6
Industrial Cases	Sales Revenue	156.8	168.9	186.7	220.4		208.6
Industrial Gases	Core Operating Income	13.3	13.6	15.2	21.2		21.1
Health Care	Sales Revenue	115.4	113.9	131.1	102.2		107.9
nealth Care	Core Operating Income	19.6	14.7	20.1	(0.6)		9.3
Others	Sales Revenue	48.4	54.0	50.0	61.1		40.0
Others	Core Operating Income	(1.3)	(0.4)	(1.1)	0.5		(0.4)

<sup>\*1</sup> All figures are approximation for reference purpose only.

<sup>\*2</sup> Discontinued operations in the Health Care segment are not included.

<sup>\*3</sup> Starting from fiscal 2019, the segmentation of certain businesses and consolidated subsidiaries in MCC has been reviewed and revised the method of allocating certain common expenses. The segment information for fiscal 2018 is accordingly restated.

## **Business Segment Information**

Business	Business	Business Sub-Seg	gment				
Domain	Segment		Businesses				
Performance Products		Functional Products	Electronics and Displays	Optical films, Electronics and displays, Acetyl			
	Performance Products		High Performance Films	Packaging films, Industrial films			
			Environment and Living Solutions	Aqua and separator solutions, Infrastructure solutions and agricultural materials			
			Advanced Moldings and Composites	High performance engineering plastics, Fibers and textile, Carbon fiber a composite materials, Functional moldings and composites, Almina fiber light metal products			
		Performance Chemicals	Advanced Polymers	Performance polymers, Engineering polymers, Sustainable resources			
			High Performance Chemicals	Performance chemicals, Performance materials, Food ingredients			
			New Energy	Lithium ion battery materials, Energy transduction materials			
		MMA	MMA	MMA			
Industrial	Chemicals	Petrochemicals	Petrochemicals	Basic petrochemicals, Polyolefins, Basic chemical derivatives			
Materials		Carbon Products	Carbon	Carbon Products			
	Industrial Gases			Industrial gases			
Health Care	Health Care			Pharmaceuticals			
nealth Care	neallneale			Life science			

The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.