

## **Brief Summary of Kessan Tanshin (Financial Report)**

ALBERT Inc. (Security Code: 3906)

Fiscal Period Ended Dec. 2019 2nd quarter (January 1, 2019 - June 30, 2019)

## 1. Summary of Key Financial Data

			(in million yen)
	FP Ended June 30 (2Q cum.)		
	2018	2019	YoY
Sales	615	1,110	80.4%
Operating Profit	26	77	193.1%
Ordinary Profit	25	79	209.0%
Net Income	23	77	238.1%
			(in yen)
	FP F1	nded June 30, 2019 (20)	

	FP Ended June 30, 2019 (2Q)		
	by Existing Unit	by Fully Diluted Unit	
Earning per Unit (EPU)	24.03	17.56	

- 2. Highlight of Fiscal Period Ended Dec. 2019 2nd quarter
  - ✓ ALBERT's philosophy is "Help clients' decision-making and solve problems by our core analytics capabilities.". We contribute to industry development as an artificial intelligence (AI) development partner with a view toward AI implementation providing "Big data analysis", "AI algorithm development", "AI implementation" and versatile AI products. We also offer the data scientist training support because of the shortage in data scientists in each industry.
  - ✓ Sales have been expanding stably through increasing and upsizing analytical projects. But our head quarter relocated to larger office and we hired data scientists, sales, administration staff for long-term growth, which affected increasing SGA.
  - ✓ ALBERT agreed business alliance with Sumitomo Mitsui Financial group Inc. based on our growth strategy (CATALYST strategy) to offer analytical services in financial industry.

## 3. Forecasts of Fiscal Period Ended Dec. 2019

Forecast disclosed on February 15, 2019 is unchanged.

		(in million yen)
	Fully year	YoY
Sales	2,400	47.2%
Operating Profit	360	79.0%
Ordinary Profit	360	80.7%
Net Income	310	24.9%
Earning per Unit (EPU)	95.14 yen	-

This document is an English-language of the Japanese financial report "Kessan Tanshin" disclosed in Japanese on July 31,2019.