

# Consolidated Financial Results for the Third Quarter ended June 30, 2019 (Japanese GAAP) (Summary)

July 31, 2019

Listed Company Name: **Financial Products Group Co.,Ltd.** URL <https://www.fpg.jp/en/>  
 Listed Stock Exchange: Tokyo Stock Exchange 1st Section Code Number: 7148  
 Representative: Hisanaga Tanimura, CEO and Founder  
 Contact: Kenji Kubode, Managing Executive Officer Phone: +81-3- 5288-5691  
 Expected date of quarterly report submission: August 9, 2019  
 Expected date of dividend payment: —  
 Supporting material for quarterly results: Yes  
 The briefing session of quarterly results: No

(Figures less than one million yen are rounded down.)

## 1. Consolidated financial results for the the Third quarter ended June 30, 2019 (October 1, 2018 — June 30, 2019)

### (1) Consolidated operating results (cumulative)

(% figures show year-on-year change.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended								
June 30, 2019	20,049	21.8	10,418	7.4	9,843	4.4	6,845	4.1
June 30, 2018	16,464	(4.0)	9,700	(14.4)	9,426	(19.3)	6,578	(18.5)

(Note) Comprehensive income: Nine months ended June 30, 2019: 6,639 million yen: [(0.3%)]  
 Nine months ended June 30, 2018: 6,656 million yen: [(19.6%)]

	Net income per share	Diluted net income per share
Nine months ended	Yen	Yen
June 30, 2019	77.04	—
June 30, 2018	72.97	72.81

(Note) Diluted net income per share for the third quarter of the year ending September 2019 is not stated because there are no potential shares.

### (2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2019	140,992	29,853	21.0
As of September 30, 2018	85,141	29,747	34.5

(Reference) Shareholders' equity: As of June 30, 2019: 29,608 million yen  
 As of September 30, 2018: 29,403 million yen

## 2. Dividends

	Dividend per share				
	End of 1st Quarter	End of 2nd Quarter	End of 3rd Quarter	End of fiscal year	Total
Fiscal year ended	Yen	Yen	Yen	Yen	Yen
September 30, 2018	—	0.00	—	49.25	49.25
September 30, 2019	—	0.00	—		
Fiscal year ending September 30, 2019 (Forecast)				53.00	53.00

(Note) Revision to the latest dividend forecast: No

## 3. Forecast of consolidated financial results for the year ending September 30, 2019 (October 1, 2018 — September 30, 2019)

(% figures show year-on-year change.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	25,035	13.6	14,524	11.2	14,453	14.5	10,030	11.6	112.96

(Note) Revision to the latest consolidated financial results forecast: No

\* Notes

- (1) Material changes in subsidiaries during this period  
 (Changes in scope of consolidations resulting from change in subsidiaries) : No
- (2) Applying of specific accounting of the consolidated quarterly financial statements : No
- (3) Changes in accounting policies, accounting estimates and retrospective restatement
- a) Changes in accounting policies based on revisions of accounting standard : No
  - b) Changes in accounting policies other than ones based on revisions of accounting standard : No
  - c) Changes in accounting estimates : No
  - d) Retrospective restatement : No

(4) Number of issued and outstanding shares (ordinary shares)

a)	Number of issued and outstanding shares at the end of the period (including treasury shares)	As of June 30, 2019	90,673,600	As of September 30, 2018	92,373,600
b)	Number of treasury shares at the end of the period	As of June 30, 2019	2,058,204	As of September 30, 2018	2,185,782
c)	Average number of shares during the period	Nine months ended June 30, 2019	88,859,539	Nine months ended June 30, 2018	90,143,891

(Thousands of yen)

	As of September 30, 2018	As of June 30, 2019
<b>Assets</b>		
Current assets		
Cash and deposits	13,338,190	17,421,402
Accounts receivable - trade	631,594	307,212
Supplies	8,686	7,874
Equity underwritten	40,508,516	86,502,569
Money held in trust (Aircraft for arrangement)	13,879,470	23,666,796
Real estate for arrangement	7,222,721	2,616,579
Guarantee deposits	1,809,503	340,700
Other	3,245,224	4,757,855
<b>Total current assets</b>	<b>80,643,907</b>	<b>135,620,989</b>
Non-current assets		
Property, plant and equipment	366,031	334,538
Intangible assets		
Goodwill	1,054,553	939,190
Other	63,122	47,551
<b>Total intangible assets</b>	<b>1,117,676</b>	<b>986,742</b>
Investments and other assets		
Deferred tax assets	1,092,438	2,292,272
Other	1,921,428	1,758,109
<b>Total investments and other assets</b>	<b>3,013,866</b>	<b>4,050,381</b>
<b>Total non-current assets</b>	<b>4,497,574</b>	<b>5,371,662</b>
<b>Total assets</b>	<b>85,141,481</b>	<b>140,992,652</b>
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	601,874	615,721
Short-term loans payable	27,765,147	67,396,722
Commercial papers	—	10,000,000
Current portion of long-term loans payable	4,763,312	5,572,882
Current portion of bonds	200,000	100,000
Income taxes payable	2,939,194	2,055,533
Advances received	6,233,986	12,076,679
Provision for bonuses	350,252	308,742
Guarantee deposits received	2,024,459	1,342,832
Other	2,517,845	2,074,305
<b>Total current liabilities</b>	<b>47,396,073</b>	<b>101,543,418</b>
Non-current liabilities		
Bonds payable	350,000	300,000
Long-term loans payable	7,410,052	9,052,168
Asset retirement obligations	104,410	104,816
Other	133,650	138,764
<b>Total non-current liabilities</b>	<b>7,998,113</b>	<b>9,595,748</b>
<b>Total liabilities</b>	<b>55,394,186</b>	<b>111,139,167</b>

(Thousands of yen)

	As of September 30, 2018	As of June 30, 2019
Net assets		
Shareholders' equity		
Capital stock	3,095,874	3,095,874
Capital surplus	3,095,543	3,045,874
Retained earnings	24,830,157	25,788,739
Treasury shares	△1,708,570	△2,231,117
Total shareholders' equity	29,313,004	29,699,370
Accumulated other comprehensive income		
Foreign currency translation adjustment	9,358	△106,175
Valuation difference on available-for-sale securities	81,466	15,543
Total accumulated other comprehensive income	90,825	△90,632
Non-controlling interests	343,465	244,746
Total net assets	29,747,295	29,853,484
Total liabilities and net assets	85,141,481	140,992,652

(Thousands of yen)

	Nine months ended June 30, 2018	Nine months ended June 30, 2019
Net sales	16,464,961	20,049,861
Cost of sales	2,494,234	5,112,223
Gross profit	13,970,727	14,937,638
Selling, general and administrative expenses	4,269,948	4,519,186
Operating profit	9,700,778	10,418,451
Non-operating income		
Interest income	210,933	472,042
Real estate rent	234,862	205,074
Share of profit of entities accounted for using equity method	246,178	286,921
Other	204,923	101,279
Total non-operating income	896,898	1,065,318
Non-operating expenses		
Interest expenses	484,624	827,506
Foreign exchange losses	194,449	153,044
Commission fee	410,946	577,955
Rent expenses on real estates	33,966	53,551
Other	47,511	28,672
Total non-operating expenses	1,171,497	1,640,730
Ordinary profit	9,426,179	9,843,039
Extraordinary losses		
Impairment loss	—	32,646
Loss on retirement of non-current assets	180	995
Loss on valuation of shares of subsidiaries and associates	14,545	11,177
Total extraordinary losses	14,726	44,819
Profit before income taxes	9,411,453	9,798,220
Income taxes - current	2,933,029	4,127,882
Income taxes - deferred	△188,320	△1,172,707
Total income taxes	2,744,708	2,955,175
Profit	6,666,744	6,843,044
Profit (loss) attributable to non-controlling interests	88,567	△2,758
Profit attributable to owners of parent	6,578,177	6,845,803

(Thousands of yen)

	Nine months ended June 30, 2018	Nine months ended June 30, 2019
Profit	6,666,744	6,843,044
Other comprehensive income		
Valuation difference on available-for-sale securities	93,073	△65,923
Share of other comprehensive income of entities accounted for using equity method	△4,339	△21,862
Foreign currency translation adjustment	△98,884	△115,637
Total other comprehensive income	△10,149	△203,424
Comprehensive income	6,656,594	6,639,620
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,594,363	6,664,344
Comprehensive income attributable to non-controlling interests	62,231	△24,724