

# **DIC** Corporation

**Consolidated Financial Results FY2019: Six Months Ended June 30** 

August 2019





#### FY2019 six months results

- Net sales slipped. Owing to the impact of slowing global economic growth, shipments sank in a wide range of businesses, centering on materials used in electrical and electronics equipment and in automobiles.
- Operating income declined sharply. In addition to falling shipments, particularly of high-value-added products, results were pushed down by flagging sales prices for some products and a decline in results overseas after translation, a consequence of yen appreciation.
- Although prices for certain raw materials remained high, the impact turned from negative in 1Q (January to March) to positive in 2Q (April to June), in line with initial expectations. Nonetheless, the positive impact did not reach the level anticipated as a result of the fall shipments.

#### Operating results forecasts

- In light of its performance in the first six months of fiscal year 2019, DIC has revised its full-year operating results forecasts down.
- Profitability is expected to recover, particularly for high-value-added products.

The fiscal year of all overseas and domestic companies in the DIC Group ends on December 31. This document presents consolidated results for the first six months of fiscal year 2019, ended June 30, 2019.



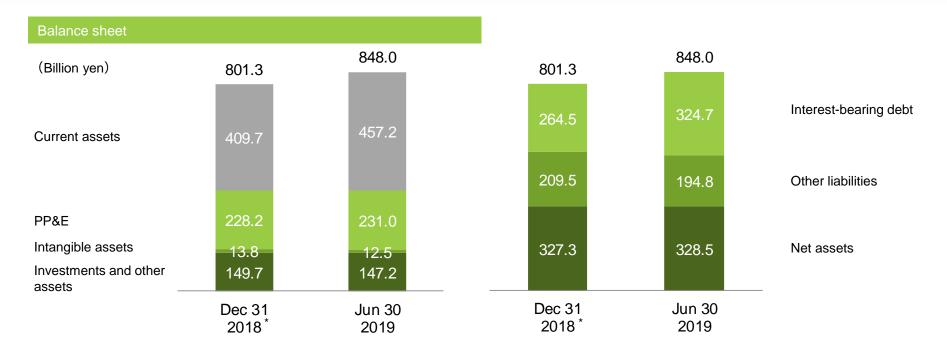


(Billion yen)		2018 6 Months	2019 6 Months	% Change	% Change on a local currency basis
Net sales		398.8	385.0	-3.5%	-0.2%
Operating inc	ome	24.3	18.4	-24.4%	-18.3%
Operating man	gin	6.1%	4.8%	_	_
Ordinary inco	ome	24.5	19.0	-22.4%	_
Net income*		14.9	13.1	-11.9%	_
EPS (Yen)		157.48	138.73	_	_
EBITDA**		38.7	33.7	-13.1%	_
Average rate	YEN/USD	109.04	109.83	+0.7%	
	YEN/EUR	131.98	124.05	-6.0%	

<sup>\*</sup> Net income attributable to owners of the parent
\*\* EBITDA: Net income attributable to owners of the parent + Total income taxes + (Interest expenses – Interest income) + Depreciation and amortization

#### Financial health





Change

60.2 19.7

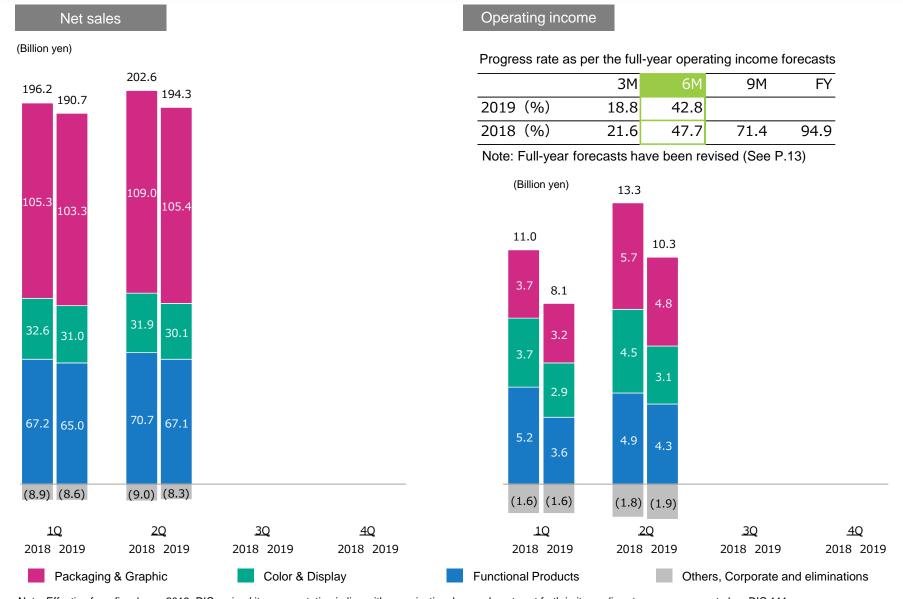
Financial health		
(Billion yen)	Dec 31	Jun 30
	2018	2019
Interest-bearing debt	264.5	324.7
Net interest-bearing debt	244.7	264.4
D/C ratio **	44.7%	49.7%
Equity ratio *	37.3%	35.2%
BPS (Yen)	3,158.05	3,155.23
Closing rate (YEN/USD)	110.39	107.71

<sup>\*</sup> Owing to a partial revision of the accounting standard for tax effect accounting effective from fiscal year 2019, year-end figures for fiscal year 2018 have been restated.

<sup>\*\*</sup> D/C ratio: Interest-bearing debt / (Interest-bearing debt + Net assets)



## **Quarterly trends in segment results (Reference)**



Note: Effective from fiscal year 2019, DIC revised its segmentation in line with organizational amendments set forth in its medium-term management plan, DIC 111.





(Billion yen)		Ne	t sales				Operat	ing incom	е		Operating	g margin
	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months
Packaging & Graphic	214.3	208.7	-5.6	-2.6%	+ 2.2%	9.4	8.0	-1.4	-14.8%	-1.0%	4.4%	3.8%
Japan	59.1	57.2	-1.9	-3.2%	-3.2%	3.1	3.0	-0.1	-4.9%	-4.9%	5.3%	5.2%
The Americas and Europe	127.0	123.5	-3.5	-2.7%	+ 4.5%	4.9	3.3	-1.6	-33.1%	-8.7%	3.9%	2.7%
Asia and Oceania	34.4	33.6	-0.8	-2.3%	+ 2.0%	1.3	1.7	0.4	+ 30.7%	+ 35.0%	3.7%	5.0%
Eliminations	(6.2)	(5.7)	0.5	-	-	0.0	0.0	-0.0	-	-	-	-
Color & Display	64.5	61.1	-3.4	-5.2%	-3.5%	8.2	6.0	-2.2	-26.9%	-24.4%	12.8%	9.8%
Japan	17.7	15.6	-2.1	-12.2%	-12.2%	3.6	2.6	-1.0	-26.2%	-26.2%	20.1%	16.9%
Overseas	53.3	51.0	-2.3	-4.3%	-1.9%	4.7	3.4	-1.3	-27.4%	-22.9%	8.7%	6.6%
Eliminations	(6.5)	(5.5)	1.0	-	-	0.0	0.0	-0.0	-	-	-	-
Functional Products	137.9	132.1	-5.8	-4.2%	-3.1%	10.1	7.9	-2.2	-21.7%	-20.8%	7.3%	6.0%
Japan	101.0	98.1	-2.9	-2.9%	-2.9%	6.7	4.7	-2.0	-30.4%	-30.4%	6.6%	4.7%
Overseas	50.0	45.4	-4.6	-9.1%	-6.1%	3.4	3.2	-0.2	-6.4%	-3.2%	6.8%	7.0%
Eliminations	(13.2)	(11.5)	1.7	-	-	0.0	0.1	0.1	-	-	-	-
Others, Corporate and eliminations	(17.9)	(16.9)	1.0	-	-	(3.4)	(3.5)	-0.1	-	-	-	-
Total	398.8	385.0	-13.8	-3.5%	-0.2%	24.3	18.4	-5.9	-24.4%	-18.3%	6.1%	4.8%
YEWUSD	109.04	109.83		+ 0.7%		109.04	109.83		+ 0.7%			
YEWEUR	131.98	124.05		-6.0%		131.98	124.05		-6.0%			

Note: Effective from fiscal year 2019, DIC revised its segmentation in line with organizational amendments set forth in its medium-term management plan, DIC 111. Results for fiscal year 2018 have been restated to reflect these revisions. For more information, please see page 18.

Medium-term management plan, DIC111 http://www.dic-global.com/en/ir/plan.html





## Packaging & Graphic



- Although segment sales were up 2.2% on a local currency basis, the depreciation of the euro and emerging economy currencies led to a decrease after translation into yen.
- Sales of packaging inks were firm, despite slowing economic growth.

Operating income

- Notwithstanding the revision of sales prices, the negative impact of rising raw materials prices persisted, particularly on publication inks.
- The weakness of the euro and emerging economy currencies also had a significant negative influence after translation into yen.

(Billion yen)		Net sales					Operating income					Operating margin	
	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months	
Packaging & Graphic	214.3	208.7	-5.6	-2.6%	+ 2.2%	9.4	8.0	-1.4	-14.8%	-1.0%	4.4%	3.8%	
Japan	59.1	57.2	-1.9	-3.2%	-3.2%	3.1	3.0	-0.1	-4.9%	-4.9%	5.3%	5.2%	
The Americas and Europe	127.0	123.5	-3.5	-2.7%	+ 4.5%	4.9	3.3	-1.6	-33.1%	-8.7%	3.9%	2.7%	
Asia and Oceania	34.4	33.6	-0.8	-2.3%	+ 2.0%	1.3	1.7	0.4	+ 30.7%	+ 35.0%	3.7%	5.0%	
Eliminations	(6.2)	(5.7)	0.5	-	-	0.0	0.0	-0.0	-	-	-	-	

#### Sales of principal products

(Billion yen)	% Change	
Packaging inks*	+ 2%	Sales increased, particularly in emerging economies in Asia and South America.
Publication inks*	-5%	Sales were down in all regions.
Jet inks	+ 18%	
Polystyrene	-9%	Sales languished, despite an increase in shipments, as declining raw materials prices prompted the reduction of sales prices.
Multilayer films	+ 1%	

<sup>\*</sup>Change on a local currency basis



## **Color & Display**



- Shipments of functional pigments were firm, but shipments of general-purpose pigments flagged.
  Sales prices for thin-film transistor liquid crystals (TFT LCs) declined, reflecting increasingly intense competition.

#### Operating income

- Segment operating income declined. Contributing factors included sales price reductions for TFT LCs and waning shipments of general-purpose pigments.
- · Operating income was also constrained by the tightening of environmental regulations in China and by raw materials price increases resulting from trade friction.

(Billion yen)	Net sales					Operating income					Operating margin	
	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months
Color & Display	64.5	61.1	-3.4	-5.2%	-3.5%	8.2	6.0	-2.2	-26.9%	-24.4%	12.8%	9.8%
Japan	17.7	15.6	-2.1	-12.2%	-12.2%	3.6	2.6	-1.0	-26.2%	-26.2%	20.1%	16.9%
Overseas	53.3	51.0	-2.3	-4.3%	-1.9%	4.7	3.4	-1.3	-27.4%	-22.9%	8.7%	6.6%
Eliminations	(6.5)	(5.5)	1.0	-	-	0.0	0.0	-0.0	-	-	-	-

#### Sales of principal products

(Billion yen)	% Change	
General-purpose pigments	-8%	Sales declined, owing to flagging demand for use in inks.
Functional pigments	+ 8%	Sales of pigments for color filters and cosmetics were up.
Liquid crystal (LC) materials	-21%	Despite steady shipments, sales declined, hindered by sagging sales prices.
Health foods	+ 1%	

### **Functional Products**



Net sales

• Flagging economic conditions pushed down sales across multiple product categories.

Operating income

 Operating income fell. Efforts to revise sales prices that began in fiscal year 2018 yielded results, but were insufficient to offset dwindling shipments of epoxy resins and other high-value-added products and rising distribution and utilities costs, resulting in a substantial decline.

(Billion yen)	Net sales					Operating income				Operating margin		
	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months	Change	% Change	% Change on a local currency basis	2018 6 Months	2019 6 Months
Functional Products	137.9	132.1	-5.8	-4.2%	-3.1%	10.1	7.9	-2.2	-21.7%	-20.8%	7.3%	6.0%
Japan	101.0	98.1	-2.9	-2.9%	-2.9%	6.7	4.7	-2.0	-30.4%	-30.4%	6.6%	4.7%
Overseas	50.0	45.4	-4.6	-9.1%	-6.1%	3.4	3.2	-0.2	-6.4%	-3.2%	6.8%	7.0%
Eliminations	(13.2)	(11.5)	1.7	-	-	0.0	0.1	0.1	-	-	-	-

#### Sales of principal products

(Billion yen)	% Change	
Environment-friendly resins*	-4%	Sales were down, owing to sluggish shipments, particularly in China.
Epoxy resins	-10%	Sales declined, reflecting dwindling shipments for electrical and electronics equipment.
Polyphenylene sulfide (PPS) compounds	-2%	Shipments remained low, reflecting a downtrend in automobile production worldwide.
Industrial tapes	-13%	Sales for mobile communications devices were pushed down by flagging economic conditions.
Hollow-fiber membrane modules	-16%	Shipments for use in semiconductors were down.

<sup>\*</sup> Waterborne, UV-curable resins, polyester resins, acrylic resins, urethane resins





(Billion yen)	Dec 31 2018 <sup>*</sup>	Jun 30 2019	Change
Current assets	409.7	457.2	47.6
Property, plant and equipment	228.2	231.0	2.9
Intangible assets	13.8	12.5	-1.3
Investments and other assets	149.7	147.2	-2.5
Total assets	801.3	848.0	46.7
Current liabilities	255.6	272.7	17.1
Non-current liabilities	218.4	246.8	28.4
Total liabilities	474.0	519.5	45.5
Shareholders' equity	396.6	402.7	6.1
Accumulated other comprehensive income	(97.7)	(104.1)	-6.4
[Foreign currency translation adjustment]	[(67.6)]	[(75.3)]	[-7.7]
Non-controlling interests	28.4	29.9	1.5
Total net assets	327.3	328.5	1.2
Total liabilities and net assets	801.3	848.0	46.7
Closing rate (YEN/USD)	110.39	107.71	
Shareholders' equity to total assets	37.3%	35.2%	
Interest-bearing debt	264.5	324.7	60.2
Cash and deposits	19.8	60.3	40.5

<sup>\*</sup> Owing to a partial revision of the accounting standard for tax effect accounting effective from fiscal year 2019, year-end figures for fiscal year 2018 have been restated.



## **Consolidated statement of income**

(Billion yen)	2018 6 Months	2019 6 Months	Change
Net sales	398.8	385.0	-13.8
Cost of sales	(309.9)	(303.2)	6.7
Selling, general and administrative expenses	(64.6)	(63.4)	1.1
Operating income	24.3	18.4	-5.9
Interest expenses	(0.6)	(0.6)	-0.0
Equity in earnings of affiliates	1.9	1.1	-0.8
Foreign exchange gains (losses)	(0.3)	(0.4)	-0.0
Other, net	(8.0)	0.5	1.3
Ordinary income	24.5	19.0	-5.5
Extraordinary income	0.8	1.6	0.8
Extraordinary loss	(2.7)	(2.4)	0.3
Income before income taxes	22.6	18.2	-4.4
Income taxes	(6.8)	(4.0)	2.8
Net income	15.8	14.2	-1.6
Net income attributable to non-controlling interests	(0.9)	(1.1)	-0.2
Net income attributable to owners of the parent	14.9	13.1	-1.8
Average rate YEN/USD	109.04	109.83	
YEN/EUR	131.98	124.05	

Extraordinary income and loss	2018 6 Months	2019 6 Months
Extraordinary income		
Gain on sales of subsidiaries and affiliates securities	-	1.6
Gain on sales of non-current assets	0.4	-
Gain on sales of investment securities	0.4	-
Extraordinary loss		
Loss on disposal of non-current assets	(1.1)	(0.9
Provision of allowance for doubtful accounts	-	(0.6
Severance costs	(1.2)	(0.5
Amortization of prior service costs	-	(0.4
Loss on disaster	(0.4)	-



## **Consolidated statement of cash flows**

(Billion yen)	2018 6 Months	2019 6 Months	Change
Cash flows from operating activities	9.0	3.2	-5.8
[Excluding the impact of restraint of A/R securitization]	[9.0]	[16.3]	[7.3]
Cash flows from investing activities	(17.4)	(15.7)	1.7
Cash flows from financing activities	74.4	52.8	-21.7
[Excluding the impact of restraint of A/R securitization]	[74.4]	[39.7]	[-34.7]
Cash and cash equivalents at end of the period	84.2	57.9	-26.4
Free cash flow	(8.4)	(12.4)	-4.0
[Excluding the impact of restraint of A/R securitization]	[(8.4)]	[0.6]	[9.0]
Increase (decrease) in working capital	(13.7)	(20.4)	-6.8
[Excluding the impact of restraint of A/R securitization]	[(13.7)]	[(7.4)]	[6.3]
Capital expenditure and investment	19.8	18.4	-1.4
Depreciation and amortization	16.4	15.9	-0.5





DIC has revised its full-year operating results forecasts down.

(Billion yen)		2018	2019 Forecast	% Change	% Change on a local currency basis	2019 Old forecast	% Change from old forecast
Net sales		805.5	790.0	-1.9%	+0.9%	850.0	-7.1%
Operating inc	come	48.4	43.0	-11.1%	-7.1%	52.0	-17.3%
Operating mar	rgin	6.0%	5.4%	_	_	6.1%	_
Ordinary incor	ne	48.7	41.0	-15.8%	_	52.0	-21.2%
Net income*		32.0	30.0	-6.3%	_	35.0	-14.3%
EPS (Yen)		338.40	316.97	_	_	369.80	_
EBITDA		81.4	74.0	-9.1%	_	87.0	-14.9%
Capital expend	diture and investment	45.1	37.5	-16.8%		42.5	-11.8%
Depreciation a	and amortization	32.8	32.0	-2.5%		35.0	-8.6%
Average rate	YEN/USD	110.46	108.85	-1.5%		110.00	-1.0%
	YEN/EUR	130.46	121.75	-6.7%		123.20	-1.2%
ROE		10.4%	9.9%			11.3%	
D/C ratio **		44.7%	43.9%			42.7%	
Annual dividends per share (Yen)		125.0	125.0			125.0	
Payout ratio		36.9%	39.4%			33.8%	

The above forecasts do not take into account the impact of a fire at DIC's Saitama Plant on August 3, 2019.

Net income attributable to owners of the parent
 D/C ratio: Interest-bearing debt / (Interest-bearing debt + Net assets)



## Full-year segment results forecasts

(Billion yen)	Net sales			Operat	Operating income				Operating margin			
	2018	2019 Forecast	Change	% Change	% Change on a local currency basis	2018	2019 Forecast	Change	% Change	% Change on a local currency basis	2018	2019 Forecast
Packaging & Graphic	434.7	425.9	-8.8	-2.0%	+ 2.3%	19.9	18.5	-1.4	-7.2%	+ 0.2%	4.6%	4.3%
Japan	120.3	116.6	-3.7	-3.1%	-3.1%	6.8	6.4	-0.4	-5.2%	-5.2%	5.6%	5.5%
The Americas and Europe	255.3	248.6	-6.7	-2.6%	+ 4.0%	10.0	7.9	-2.1	-20.8%	-7.1%	3.9%	3.2%
Asia and Oceania	71.1	72.0	0.9	+ 1.2%	+ 4.7%	3.2	4.2	1.0	+ 29.3%	+ 32.7%	4.5%	5.8%
Eliminations	(12.0)	(11.3)	0.7	-	-	(0.1)	(0.0)	0.1	-	-	-	-
Color & Display	124.1	120.4	-3.7	-3.0%	-1.5%	15.0	13.4	-1.6	-10.8%	-8.8%	12.1%	11.1%
Japan	34.5	31.8	-2.7	-7.8%	-7.8%	7.0	6.1	-0.9	-12.7%	-12.7%	20.3%	19.2%
Overseas	101.4	99.7	-1.7	-1.7%	+ 0.4%	7.9	7.3	-0.6	-8.3%	-4.3%	7.8%	7.3%
Eliminations	(11.7)	(11.1)	0.6	-	-	0.1	0.0	-0.1	-	-	-	-
Functional Products	282.1	278.5	-3.6	-1.3%	-0.5%	20.8	19.0	-1.8	-8.6%	-7.8%	7.4%	6.8%
Japan	208.3	205.0	-3.3	-1.6%	-1.6%	14.0	11.4	-2.6	-19.0%	-19.0%	6.7%	5.5%
Overseas	100.4	97.9	-2.5	-2.5%	-0.1%	6.7	7.6	0.9	+ 12.8%	+ 16.2%	6.7%	7.7%
Eliminations	(26.6)	(24.4)	2.2	-	-	0.1	0.1	0.0	-	-	-	-
Others, Corporate and eliminations	(35.4)	(34.8)	0.6	-	-	(7.3)	(7.9)	-0.6	-		-	-
Total	805.5	790.0	-15.5	-1.9%	+ 0.9%	48.4	43.0	-5.4	-11.1%	-7.1%	6.0%	5.4%
YEN/USD	110.46	108.85		-1.5%		110.46	108.85		-1.5%			
YEN/EUR	130.46	121.75		-6.7%		130.46	121.75		-6.7%			

Note: Effective from fiscal year 2019, DIC revised its segmentation in line with organizational amendments set forth in its medium-term management plan, DIC 111. Results for fiscal year 2018 have been restated to reflect these revisions. For more information, please see page 18.

Medium-term management plan, DIC111 http://www.dic-global.com/en/ir/plan.html





## Second half segment results forecasts (Reference)

(Billion yen)		2018			2019		% Change		
	1H	2H	Full-year	1H	2H Forecast	Full-year Forecast	1H	2H	Full-year
Net sales	398.8	406.7	805.5	385.0	405.0	790.0	-3.5%	-0.4%	-1.9%
Packaging & Graphic	214.3	220.4	434.7	208.7	217.2	425.9	-2.6%	-1.5%	-2.0%
Color & Display	64.5	59.6	124.1	61.1	59.2	120.4	-5.2%	-0.6%	-3.0%
Functional Products	137.9	144.3	282.1	132.1	146.4	278.5	-4.2%	1.5%	-1.3%
Others, Corporate and eliminations	(17.9)	(17.6)	(35.4)	(16.9)	(17.8)	(34.8)	-	-	-
Operating income	24.3	24.1	48.4	18.4	24.6	43.0	-24.4%	2.2%	-11.1%
Packaging & Graphic	9.4	10.5	19.9	8.0	10.5	18.5	-14.8%	-0.3%	-7.2%
Color & Display	8.2	6.7	15.0	6.0	7.3	13.4	-26.9%	8.8%	-10.8%
Functional Products	10.1	10.7	20.8	7.9	11.1	19.0	-21.7%	3.7%	-8.6%
Others, Corporate and eliminations	(3.4)	(3.9)	(7.3)	(3.5)	(4.3)	(7.9)	-	-	-
Operating margin	6.1%	5.9%	6.0%	4.8%	6.1%	5.4%	-	-	-
Packaging & Graphic	4.4%	4.8%	4.6%	3.8%	4.8%	4.3%	-	-	-
Color & Display	12.8%	11.3%	12.1%	9.8%	12.4%	11.1%	-	-	-
Functional Products	7.3%	7.4%	7.4%	6.0%	7.6%	6.8%	-	-	-
Others, Corporate and eliminations					-				

## **Major topics**



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Feb	DIC is Selected for the First Time for Inclusion in the FTSE4Good Index and the FTSE Blossom Japan Index, Two Leading ESG Investment Indices	7
Feb	DIC is Included in The Sustainability Yearbook 2019, Published by Swiss International Investment Company RobecoSAM	7
Mar	DIC Decides to Create Supply Framework for PPS Compounds in North America	7
Apr	DIC Completes Installation of Solar Power Generating Systems at Five Sites in Japan to Produce 1.5 MW of Power Annually for On-Site Use	7
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May	DIC Declares Its Support for the Recommendations of the TCFD and Joins to the TCFD Consortium	7



News Releases http://www.dic-global.com/en/release/

## **Business segments and principal products**





### Packaging & Graphic



#### Color & Display



#### **Functional Products**





Net sales

¥434.7 bn



4.6%



¥124.1 bn

Operating income /Margin

¥15.0 bn 12.1%

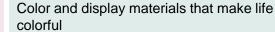




Operating income /Margin

¥20.8 bn 7.4%

Packaging materials that bring safety and peace of mind



Functional products that add comfort



Packaging inks Packaging adhesives Packaging materials

Polystyrene Multilayer films





**Functional pigments** 

**Pigments** for color filters



Liquid crystal materials



Environment-friendly products\*



Security inks



Jet inks

**Publication inks** 



**Pigments** 

Effect pigments



**Natural** colorants



**Epoxy resins** 



Hollow-fiber membrane modules



Printing inks



Organic pigments **Spirulina** 

No.3 TFT LCs



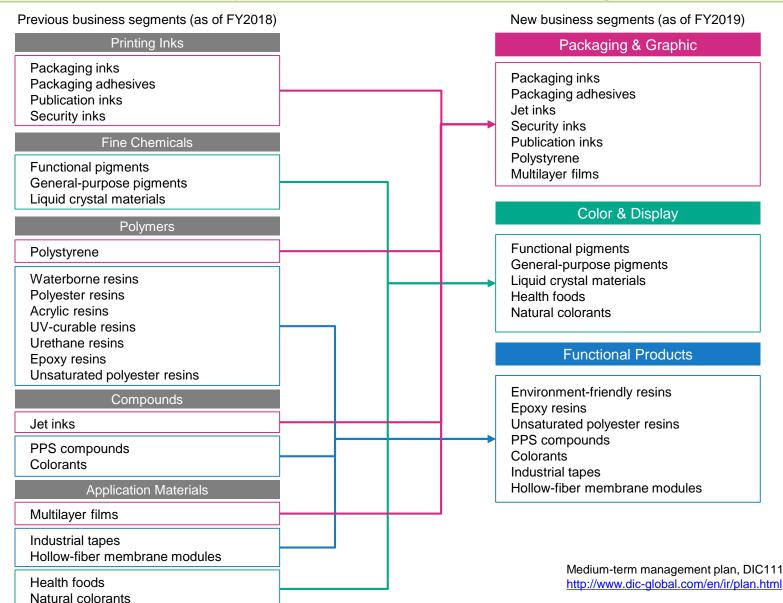
PPS compounds

Many resin products in Japan

Note: Figures for fiscal year 2018 have been restated to reflect revisions to segmentation.



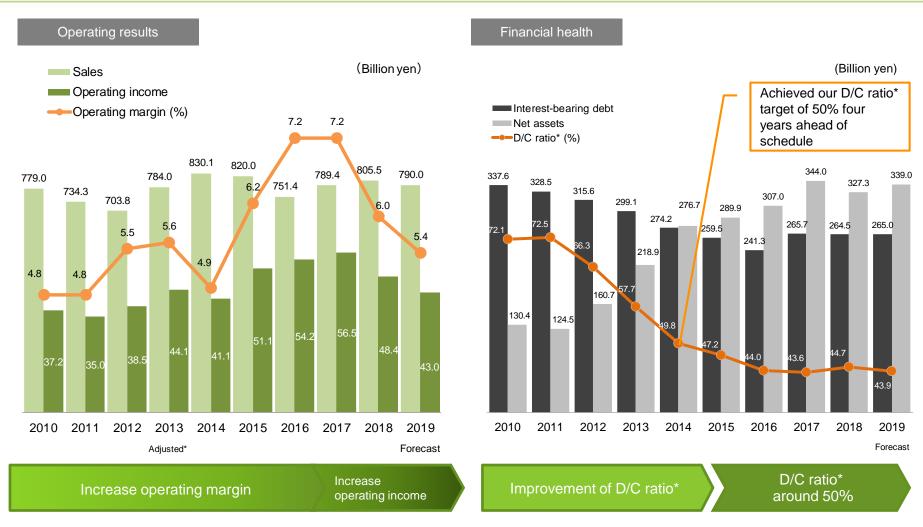
## Principal products by previous and new business segments







## **Historical performance data (Reference)**

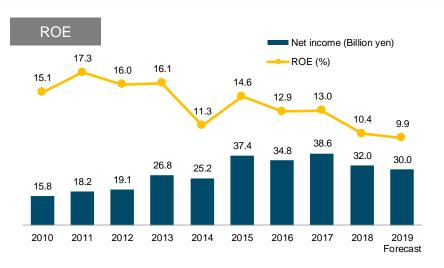


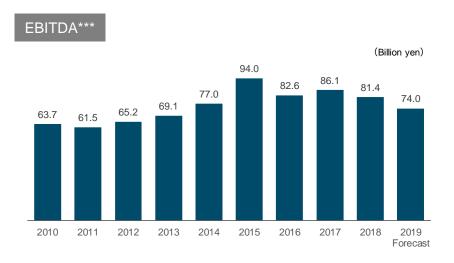
<sup>\*</sup> Adjusted to reflect the impact of the changes in the fiscal year-end

<sup>\*</sup> D/C ratio: Interest-bearing debt / (Interest-bearing debt + Net assets)

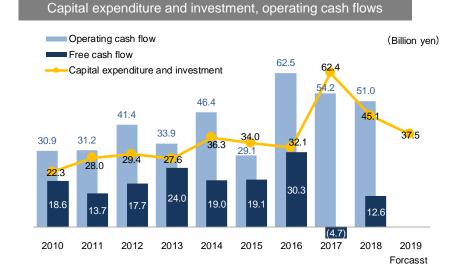








#### Interim (Yen) 39.4 Year-end (Yen) 36.9 ---Payout ratio (%) 29.4 28.8 27.3 22.7 22.4 20.5 20.5 20.2 125 125 120 100 60 65 60 60 60 60 40 40 40 30 30 30 20 20 60 60 40 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 Forecast 2.4 2.8 2.8 3.7 2.0 2.1 3.6 1.9 2.1



- Adjusted to reflect the impact of the consolidation of shares of common stock
- Dividend yield: Annual dividends / Closing price per share at fiscal year-end
- \*\*\* EBITDA: Net income attributable to owners of the parent + Total income taxes + (Interest expenses Interest income) + Depreciation and amortization

Shareholder returns\*

Yield

(%)\*\*





# Color & Comfort



#### **Disclaimer Regarding Forward-Looking Statements**

Statements herein, other than those of historical fact, are forward-looking statements that reflect management's projections based on information available as of the publication date. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from such statements. These risks and uncertainties include, but are not limited to, economic conditions in Japan and overseas, market trends, raw materials prices, interest rate trends, currency exchange rates, conflicts, litigations, disasters and accidents, as well as the possibility the Company will incur special losses related to the restructuring of its operations.