Albert
Analytical technology

August 27, 2019

ALBERT Inc. (Stock Code: 3906)
2-21-1, Kita-Shinjuku, Shinjuku-ku, Tokyo
Takeshi Matsumoto, President, CEO

Notice Concerning Business Alliance between ALBERT Inc. and ABEJA, Inc. and Installing AI-Image Recognition Service to "ABEJA Platform"

ALBERT Inc. (hereafter ALBERT) announces that the following resolution concerning business alliance was passed at a board meeting held today.

1. *Purpose and Background of the Alliance*

ALBERT's philosophy is "Help clients' decision-making and solve problems by our core analytics capabilities.". We contribute to industry development as an artificial intelligence (AI) development partner with a view toward AI implementation providing "Big data analysis", "AI algorithm development", "AI implementation" and versatile AI products. We also offer the data scientist training support because of the shortage in data scientists in each industry.

We changed our core strategies that is composed of "Restructuring", "Ensuring capabilities" and "Focusing industries" in January 2018, and based on the success of this strategies, we rolled out this scheme as "CATALYST strategy" since July 2018. Working across variety of industries, we aim to serve as a catalyst through AI algorithm development and data analysis in our core industries such as automotive, manufacturing, communications & logistics and finance. By promoting AI utilization and data sharing between industries, we are working toward for early realization of an AI-oriented and networked society.

ABEJA Inc. (hereafter ABEJA), whose philosophy is "Implement a Fruitful World", pursues innovative changes in industrial structure using latest technology including AI. Since ABEJA was established in 2012, they have been deploying AI implementation into the society utilizing their original deep learning technology as the core. ABEJA supports installing and leveraging AI through every industry such as retail distribution, manufacturing, logistics and infrastructure etc.. Also, they are expanding their business around the world mainly at ASEAN through establishing Singapore-based affiliate in March 2017.

ALBERT and ABEJA agreed business alliance as detailed below.

1. ALBERT provides optimized algorithm construction and tuning support on AI and analytics projects to the part of ABEJA's clients on "ABEJA Platform".
2. Co-developing for enlargement and strengthened function of the "MLaaS" (Machine Learning as a Service) that gives a machine learning tool as a part of cloud computing services.

Furthermore, as the first co-development case, our image recognition service "Takuminome" (means master's eye) is implemented on "ABEJA Platform Accelerator (α ver.)" which can verify hypothesis in the early phase of AI development. Providing this product to the AI business developers, which is expected increasing opportunity to increase profits, and which broadens the provision range of AI models.

ALBERT has rich knowledge in various big data analytics and development in AI algorithm in every industry and business. On the other hand, ABEJA has the cloud service, named "ABEJA Platform" that has many installation results. The collaboration of those two companies make it possible to accelerate the speed of AI system implementation into our society.

However, nothing in this alliance shall limit or affect any of partnerships concluded between each company and their partners.

2. *Details of the Business Alliance*

(a) ALBERT draws up policies, operates sales activities, selects technology and offering technology support in AI and analytics project on "ABEJA Platform" produced by ABEJA.
(b) Co-development of products and of services regarding "MLaaS (Machine Learning as a Service) ".
(c) Promoting "ABEJA Platform" to ALBERT's clients.
(d) Installing ALBERT's services such as "Takuminome" onto "ABEJA Platform" (MLaaS).
(e) Any businesses on AI agreed between two companies.

3. *Company Profile*

(1)	Company Name	ABEJA, Inc.		
(2)	Head Office	1-17-3, Shirokane, Minato-ku, Tokyo, Japan		
(3)	Representative	President & Representative Director, Chief Executive Officer, Yosuke Okada		
(4)	Description of Business	Business for implementation AI with deep learning technology		
(5)	Capital	4.7 billion yen (as of July 31, 2019)		
(6)	Establishment	September 10, 2012		
(7)	Major Shareholders and Shareholding Ratio	Not disclosed as ABEJA has not agreed to do so.		
(8)	Relationship with ABEJA	Capital relation ship	None	
		Personal relationship	None	
		Trade relationship	None	
		Related party status	None	
(9)	Consolidated Financial position and Performance in the past 3 years (in million yen)			
	Fiscal year ended	August 31, 2017	August 31, 2018	August 31, 2019
	Consolidated net assets	Not disclosed as ABEJA has not agreed to do so.		
	Consolidated total assets			
	Consolidated net assets per share (yen)			
	Consolidated sales			
	Consolidated operating income			
	Consolidated recurring profit			
	Profit attributable to owners of parent			
	Consolidated earnings per share (yen)			
	Dividend per share (yen)			

4. *Schedule*

August 27, 2019 (Today) Conclusion of this alliance.

5. *Outlook*

We will promptly announce any matters about this alliance that requires disclosure in the future. This alliance with ABEJA spurs improvement of ALBERT's mid-long term performance.

6. *Reference*

Sales estimate in the present term (released on Feb 15, 2019) and the result in previous term

(Unit: in million)

	Net sales	Operating profit	Ordinary profit	Current net profit
Sales estimate in the present term (FY12/19)	2,400	360	360	310
The result in previous term (FY12/18)	1,630	201	199	248