



October 31, 2019

Company name: TATERU, Inc.
Representative: Daisaku Furuki, Representative Director/CEO
(Stock exchange code: 1435, TSE First Section)
Contact: Yusuke Takasugi,
Director, Executive Officer/CFO
(Phone: +81-3-6447-0651)

Notice Concerning Change in Consolidated Subsidiary (Share Transfer)

TATERU, Inc. (the “Company”) hereby announces that at the meeting of the Board of Directors held today, it has resolved to transfer all shares held by the Company (hereinafter, the “Transfer of Shares”) in the Company’s consolidated subsidiary Invest Online, Inc. (hereinafter, “Invest Online”) to Aeria Investment No. 2 KK (hereinafter, “Aeria Investment No. 2”), a consolidated subsidiary of Aeria Inc. (hereinafter, “Aeria”), and that today a share transfer agreement was concluded with Aeria Investment No. 2.

1. Purpose and reason for the Transfer of Shares

Based on the management philosophy “Internet × Real: accelerating new services,” the Company has achieved innovation through its IT capabilities, thereby expanding its scale of business and diversifying its income. Furthermore, the Company aims to be a leading company of the next generation in the business field of “real estate tech,” where technologies have been infused into the real estate industry.

Under these circumstances, in November 2017, the Company converted Invest Online, the operator of the real estate investment consulting and matching platforms “*Shinchiku hitomune toshiho* (Ways to Invest in a Newly Built Real Estate)” and “*Chintai-heiyo jyutaku no susume* (A Recommendation of Residential & Commercial Mixed-Use Property)” to its consolidated subsidiary.

However, changes in the stances of financial institutions regarding lending has led to tightening of lending standards for real estate investment, resulting in a drastic change in the business environment for the real estate industry. Amid this significant environmental change, from the perspective of selection and concentration of the Group’s businesses and as a result of considering Invest Online’s future development, the Company decided to transfer the shares it holds in Invest Online to the Aeria Group. The Company believes that Invest Online’s participation in the Aeria Group will create synergy effects, and therefore be also beneficial to the improvement of the corporate value of Invest Online.

2. Outline of Transfer of Shares

(1) Outline of changing subsidiary

(1)	Name	Invest Online, Inc.		
(2)	Head office	KDX Shinjuku Building 11F 3-2-7, Nishi-Shinjuku, Shinjuku-ku, Tokyo		
(3)	Representative	Dai Kisaku, Representative Director		
(4)	Business	Real estate investment consulting and matching		
(5)	Capital	227,000 thousand yen		
(6)	Established	June 2000		
(7)	Major shareholders and shareholding ratios	TATERU, Inc. (80.0%) Dai Kisaku (20.0%)		
(8)	Relationship between listed company and this company	Capital	Consolidated subsidiary of the Company	
		Personnel	None of particular note	
		Trade	None of particular note	
(9)	Operating results and financial position of this company for the past three years			
Fiscal period		Fiscal year ended March 31, 2017	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Net assets		456 million yen	738 million yen	705 million yen
Total assets		894 million yen	1,265 million yen	998 million yen
Net sales		1,337 million yen	1,768 million yen	1,230 million yen
Operating income		201 million yen	406 million yen	(21) million yen
Ordinary income		204 million yen	409 million yen	67 million yen
Net income		128 million yen	281 million yen	(33) million yen

(2) Outline of company receiving share transfer

(1) Name	Aeria Investment No. 2 KK	
(2) Head office	3-7-13, Akasaka, Minato-ku, Tokyo	
(3) Representative	Yusuke Kobayashi, Representative Director	
(4) Business	Ownership, selling and purchasing, renting and leasing, operation, intermediation and management of real estate	
(5) Capital	995 million yen	
(6) Established	September 5, 2017	
(7) Net assets	2,163 million yen	
(8) Total assets	2,172 million yen	
(9) Major shareholders and shareholding ratios	Aeria Inc. (100%)	
(10) Relationship between listed company and this company	Capital	Not applicable
	Personnel	Not applicable
	Trade	Not applicable
	Applicability as related party	Not applicable

(3) Number of shares transferred, transfer value, and number of shares owned before and after transfer

(1) Number of shares owned before change	1,346,040 shares (80.0%)
(2) Number of shares transferred	1,346,040 shares (80.0%)
(3) Transfer value	600 million yen
(4) Number of shares owned after change	0 shares (- %)

(4) Schedule

Conclusion date of share transfer agreement	October 31, 2019
Share transfer execution date	November 1, 2019 (Scheduled)

3. Future outlook

Due to the Transfer of Shares, Invest Online will be excluded from the scope of consolidation from the fourth quarter of the fiscal year ending December 31, 2019. In addition, due to the Transfer of Shares, approximately 1.5 billion yen is scheduled to be recorded as provision for loss on transfer of shares of subsidiaries and associates under extraordinary loss in the third quarter of the fiscal year ending December 31, 2019, but the exact amount to be recorded on the consolidated financial statement is currently under examination, and an announcement will be made once the Company has determined its impact on the consolidated financial results for the fiscal year ending December 31, 2019.