December 9, 2019

VÉRITÉ November 2019 Flash Report vs. LY

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https://www.verite.jp/aboutus/irinfo.html

Total		2019													2020					
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	98.8%	103.0%	91.0%	97.0%	99.9%	91.0%	123.1%	105.1%	101.4%	89.1%	91.0%		90.1%					90.1%	98.5%
	Footfall	94.4%	94.4%	92.7%	93.7%	103.5%	93.4%	125.8%	106.9%	100.3%	82.4%	93.8%		88.1%					88.1%	97.4%
	Ave. Customer Spend	104.7%	109.2%	98.3%	103.5%	96.5%	97.5%	97.9%	98.3%	101.1%	108.2%	97.0%		102.2%					102.2%	101.1%
Existing Store	Sales	98.8%	106.8%	107.7%	104.8%	103.7%	92.7%	122.0%	106.5%	105.8%	86.3%	89.0%		87.6%					87.6%	101.2%
	Footfall	100.3%	99.0%	107.9%	102.5%	108.2%	99.2%	124.8%	110.3%	106.5%	81.2%	94.3%		87.8%					87.8%	101.9%
	Ave. Customer Spend	98.6%	107.9%	99.9%	102.3%	95.9%	93.4%	97.7%	96.6%	99.4%	106.2%	94.4%		99.8%					99.8%	99.4%

（Unit : store） Upper part : # stores in 2018/19 Lower part : increase/decrease vs same month LY

The Number of Stores	2019 Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	2020 Jan.	Feb.	Mar.
Number of stores as of the end of month	**88**	**88**	**88**	**86**	**86**	**87**	**89**	**89**				
	-4	*-4*	*-3*	*-3*	*-2*	*0*	*0*	*-2*				
VÉRITÉ	**68**	**68**	**68**	**67**	**67**	**68**	**70**	**70**				
	-2	*-2*	*-2*	*-1*	*0*	*+1*	*1*	*-1*				
MAHARAJA DIAMOND	**4**	**4**	**4**	**3**	**3**	**3**	**3**	**3**				
	-1	*-1*	*-1*	*-2*	*-2*	*-1*	*-1*	*-1*				
MiMiKiZaRi	**1**	**1**	**1**	**1**	**1**	**1**	**1**	**1**				
	0	*0*	*0*	*0*	*0*	*0*	*0*	*0*				
Velicia	**15**	**15**	**15**	**15**	**15**	**15**	**15**	**15**				
	-1	*-1*	*0*	*0*	*0*	*0*	*0*	*0*				
Number of existing stores	**78**	**80**	**80**	**80**	**78**	**78**	**78**	**80**				

Store Summary

Monthly Summary