

# FOR IMMEDIATE RELEASE

# Nippon Prologis REIT Announces Issuance of New Investment Units and Secondary Offering of Investment Units

Nippon Prologis REIT, Inc. ("NPR") announced that its board of directors passed a resolution at a meeting held today regarding the issuance of new investment units as well as a secondary offering of units.

The details are described below.

1. Issuance of New Investment Units: Public Offering

(1) Number of

111,140 units

investment units to be

offered (2) Issue amount

To be determined

(amount to be paid)

The issue amount (amount to be paid) shall be determined at a board of directors meeting to be held on a date between Monday, January 27, 2020, and Wednesday, January 29, 2020 (the "Issue Price Determination Date"). The issue amount (amount to be paid) refers to the amount NPR shall receive from the Underwriters as described in (6) (ii) below as the payment proceeds per NPR

investment unit.

(3) Net proceeds

To be determined

(4) Issue price

To be determined

(offer price)

The issue price (offer price) shall be determined at the board of directors meeting held on the Issue Price Determination Date, taking into consideration the level of demand and other factors and using as a tentative price a figure obtained by multiplying a number from 0.90 to 1.00 by the closing price for ordinary trading of an investment unit of NPR on Tokyo Stock Exchange Inc. (the "Tokyo Stock Exchange") on the Issue Price Determination Date (in the event of no closing price on such date being available, the closing price on the preceding date). Any

fraction of one yen shall be rounded down to the nearest yen.

(5) Total amount issued (total offer value)

To be determined

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# (6) Offering method

All investment units shall be offered simultaneously in Japan and overseas (the domestic public offering, the international offering and the over-allotment secondary offering mentioned in "2. Secondary offering of investment units (secondary distribution via over-allotment)" shall be collectively referred to as the "Global Offerings").

- (i) Domestic Public Offering
  - Investment units shall be offered through a public offering in Japan (the "Domestic Public Offering") and all investment units for the Domestic Public Offering shall be underwritten and purchased by domestic underwriters (collectively referred to as the "Domestic Underwriters").
- (ii) International Offering
  - The offering overseas shall be an offering in international markets (the "International Offering", and together with the Domestic Public Offering, the "Offerings"), consisting mainly of the U.S., European and Asian markets (provided, however, that the offering in the U.S. market shall be restricted to qualified institutional buyers pursuant to Rule 144A under the U.S. Securities Act of 1933, as amended) in which all investment units subject to the International Offering shall be purchased and underwritten severally and not jointly in the total amount by international underwriters (collectively referred to as the "International Underwriters" and together with the Domestic Underwriters, collectively referred to as the "Underwriters").
- (iii) The total number of units to be issued in the Offerings concerned shall be 111,140 units, consisting of 64,460 units for the Domestic Public Offering and 46,680 units for the International Offering, but the final breakdown shall be determined on the Issue Price Determination Date, taking into consideration the level of demand and other factors.
- (7) Content of underwriting agreement

The Underwriters shall pay NPR the net proceeds for the Offerings on the payment date stated below under (10), and the difference with the gross proceeds shall be the proceeds of the Underwriters. NPR shall not pay an underwriting fee to the Underwriters.

(8) Unit of application

One unit or more in multiples of one unit

(9) Application period(Domestic Public Offering)

From the following business day of the Issue Price Determination Date to two business days following the Issue Price Determination Date

(10) Payment date

A business day during the period from Friday, January 31, 2020, to Tuesday, February 4, 2020, which shall be four business days after the Issue Price Determination Date

- (11) Delivery date The following business day of the Payment Date
- (12) The issue amount (amount to be paid), the issue price (offer price), the final breakdown of units to be offered through the Domestic Public Offering and through the International Offering and other items required for the issuance of the new NPR investment units shall be determined at a future board of directors meeting.
- (13) Matters related to the Domestic Public Offering, among the above-mentioned items, shall be subject to the condition that the registration under the Financial Instruments and Exchange Act takes effect.

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- 2. Secondary offering of investment units (secondary distribution via over-allotment)
  - (1) Distributor A Domestic Underwriter
  - (2) Number of 5.560 units

investment units to be distributed

The number of investment units to be offered is the maximum number of investment units to be distributed in the secondary distribution via over-allotment by the bookrunner of the Domestic Public Offering, taking into consideration the status of demand and other factors of the Domestic Public Offering. There are cases where the number may decrease or the secondary distribution via over-allotment itself may not take place at all depending on the status of demand and other factors relating to the Domestic Public Offering. The number of investment units to be distributed shall be determined at a board of directors meeting to be held on the Issue Price Determination Date, taking into consideration the status of demand and other factors of the Domestic Public

Offering.

(3) Distribution price

To be determined

The distribution price shall be determined at a board of directors meeting, to be held on the Issue Price Determination Date. Furthermore, the distribution price shall be the same price as the issue price (offer price) for the Domestic Public

Offering.

(4) Total amount of distribution To be determined

price (5) Distribution method

The bookrunner of the Domestic Public Offering shall conduct a domestic secondary distribution in Japan of NPR investment units, which it shall borrow from Prologis Property Japan Special Purpose Company ("Prologis Property Japan SPC") in a number not to exceed 5,560 units, taking into consideration the status

of demand and other factors relating to the Domestic Public Offering.

(6) Unit of

One unit or more in multiples of one unit

application

The same as the Domestic Public Offering

(7) Application period

(8) Delivery date The same as the Domestic Public Offering

- (9) This secondary distribution via over-allotment shall be cancelled upon the cancellation of the Domestic Public Offering.
- (10) The distribution price and other matters necessary for the secondary distribution via over-allotment shall be determined at a future board of directors meeting.
- (11) The items above shall be subject to the condition that the registration under the Financial Instruments and Exchange Act takes effect.
- 3. Issuance of New Investment Units through third-party allotment
  - (1) Number of 5,560 units

investment

units to be

offered

paid)

(2) Issue amount To be determined

(amount to be To be determined at a board of directors meeting to be held on the Issue Price Determination Date. The issue amount (amount to be paid) shall be identical to

the issue amount (amount to be paid) for the Domestic Public Offering.

(3) Net proceeds To be determined

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(4) Allottee and A Domestic Underwriter: 5,560 units

number of investment units to be allotted

(5) Unit of

One unit or more in multiples of one unit

application

Tuesday, February 25, 2020

(6) Application period(Application date)

(7) Payment date Wednesday, February 26, 2020

- (8) Investment units for which no application for subscription has been made during the application period (application date), mentioned in (6) shown above, shall not be issued.
- (9) The issue amount (amount to be paid) and other matters necessary for the third-party allotment (the "Third-party Allotment") shall be determined at a future board of directors meeting.
- (10) The Third-party Allotment shall be canceled upon the cancellation of the Domestic Public Offering.
- (11) The items above shall be subject to the condition that the registration under the Financial Instruments and Exchange Act takes effect.

# <Reference>

- 1. Secondary distribution via over-allotment and related matters
  - (1) The secondary distribution via over-allotment shall be a domestic secondary distribution of NPR investment units in Japan by a Domestic Underwriter, the bookrunner of the Domestic Public Offering, which shall borrow from Prologis Property Japan SPC in a number not to exceed 5,560 units upon the Domestic Public Offering, taking into consideration the status of demand and other factors relating to the Domestic Public Offering. The number of investment units to be distributed in the secondary distribution via over-allotment is scheduled to be 5,560 units. The number of investment units above is the maximum number of investment units to be distributed; there may be instances in which the number may decrease or distribution via over-allotment itself may not take place at all, depending on the status of demand and other factors relating to the Domestic Public Offering. Furthermore, in connection with the secondary distribution via over-allotment, for the purpose of allowing the Domestic Underwriter to acquire the NPR investment units required for returning the NPR investment units borrowed from Prologis Property Japan SPC, NPR resolved, by its board of directors meeting held today, to issue 5,560 new investment units by way of Third-party Allotment to the Domestic Underwriter with the payment date on Wednesday, February 26, 2020.

In addition, during the period from the date following the last application period date for the Domestic Public Offering and the secondary distribution via over-allotment to Friday, February 21, 2020 (the "Syndicate Covering Transaction Period"), there may be cases where the Domestic Underwriter purchases NPR investment units on the Tokyo Stock Exchange, which shall be in a number not to exceed the number of investment units pertaining to the secondary distribution via over-allotment, for the purpose of returning the borrowed investment units (the "Syndicate Covering Transaction"). All of the NPR investment units acquired in the Syndicate Covering Transaction by the Domestic Underwriter shall be returned. During the Syndicate Covering Transaction Period, there may be instances in which the Domestic Underwriter decides not to engage in the Syndicate Covering Transaction at all or decides to end the Syndicate Covering Transaction without purchasing investment units in a number equal to the number of investment units pertaining to the secondary distribution via over-allotment.

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Furthermore, the Domestic Underwriter may engage in stabilizing transactions related to the Domestic Public Offering and the secondary distribution via over-allotment, and the NPR investment units purchased through such stabilizing transactions may possibly be used, in whole or in part, to return the borrowed NPR investment units.

As for the remaining number of investment units after reducing the number of NPR investment units purchased through the stabilizing transaction and the Syndicated Covering Transaction used to return the borrowed NPR investment units from the number of NPR investment units for the secondary distribution via over-allotment, the Domestic Underwriter intends to acquire the number of NPR investment units through the Third-party Allotment. For this reason, it is possible that applications may not be filed for the number of investment units issued through the Third-party Allotment, in whole or in part, and as a result, the final number of investment units issued in the Third-party Allotment may decrease or the issuance itself may not take place due to forfeiture.

Whether the secondary offering via over-allotment is exercised and the number of units to be subscribed when the secondary offering via over-allotment is exercised will be determined on the Issue Price Determination Date. If the secondary offering via over-allotment is not exercised, the Domestic Underwriter will not borrow the NPR investment units from Prologis Property Japan SPC. Therefore, the Domestic Underwriter will not acquire such number of NPR investment units by refusing the Third-party Allotment. In this event, the issuance of new investment units through the Third-party Allotment will not take place due to forfeiture. Similarly, the Syndicate Cover Transaction on the Tokyo Stock Exchange will not be exercised.

- (2) The Domestic Underwriter will conduct the transactions described above upon consultation with the other Domestic Underwriters.

(Note) Represents the case where the Domestic Underwriter has required all the investment units to be issued through the Third-party Allotment, resulting in the issuance of such investment units. It is possible that applications may not be filed for the number of investment units issued through the Third-party Allotment, in whole or in part, and as a result, the final number of investment units issued in the Third-party Allotment may decrease or the issuance itself may not take place at all due to forfeiture. For details, please refer to "1. Secondary distribution via over-allotment and related matters (1)" above.

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# 3. Objective and rationale for the issuance

The issuance of the new investment units was decided for the purpose of improving total unit holders' value taking into consideration the economic value of NPR investment units shown in market trends, appraisal NAV per unit (Note 2), distributions per unit and investment unit liquidity. NPR will acquire new specified assets (as defined in Article 2, Paragraph 1 of the Act on Investment Trusts and Investment Corporations of Japan (as amended); the same applies hereinafter) comprised of three Class-A logistics facilities (the "New Properties") using proceeds from the Offerings and by entering into borrowings (the "Borrowings") that will be made on the acquisition date of the New Properties, and using cash on hand. NPR's asset size will expand and the quality of its portfolio will improve through the acquisition of the New Properties.

#### (Note 1):

NPR was incorporated on Nov. 7, 2012, listed its investment units on Feb. 14, 2013, and acquired 12 properties with an aggregate acquisition price of 173,020 million yen, at the time of its initial public offering on Feb. 15, 2013, which was a global offering including a Japanese offering and an international offering. NPR acquired 48 properties in total, with an aggregate acquisition price of 658,210 million yen, along with the initial public offering and the following eight public offerings, and two properties were disposed of (the total of acquisition prices: 16,870 million yen), as part of a strategic disposition of assets for the purpose of increasing the value of the portfolio. As a result of these offerings, acquisitions and dispositions, NPR now owns 46 properties (the "Current Properties") and has expanded the size of its portfolio to 641,340 million yen (as represented by the total of acquisition prices), as of today.

# (Note 2):

"Appraisal NAV per unit" reflects the appraisal values as of Nov. 30, 2019, and after the acquisition of the New Properties, which may differ materially from the acquisition prices of such properties. Investors should thus assume that appraisal NAV per unit does not accurately reflect the fair value of the New Properties. In addition, appraisal NAV per unit on a pro forma basis as adjusted to give effect to the anticipated acquisition does not reflect NPR's forecasts of appraisal NAV per unit in future periods. Rather, such pro forma information is based on the most recently available appraisal reports, and there is no assurance that future appraisals obtained for the same properties will provide the same or similar appraisal values. "Pro forma appraisal NAV per unit" represents appraisal NAV per unit upon completion of the Offerings, the Third-party Allotment, the Borrowings, and the acquisition of the New Properties. The same shall apply hereinafter.

"Appraisal NAV per unit" and "pro forma appraisal NAV per unit" were calculated as follows and are based on the appraisal values of properties, which may differ materially from the acquisition prices of such properties. Investors should thus assume that appraisal NAV per unit does not accurately reflect the fair value of the Current Properties or the New Properties. Rather, such pro forma information is based on the most recently available appraisal reports, and there is no assurance that future appraisals obtained for the same properties will provide the same or similar appraisal values. Also, "Pro forma appraisal NAV per unit" represents appraisal NAV per unit upon completion of the Offerings, the Third-party Allotment, the Borrowings and the acquisition of the New Properties.

Appraisal NAV per unit as of Nov. 30, 2019, which was 222,223 yen, is calculated as the sum of (a) the difference between total net assets (equal to 373,539 million yen) and surplus (equal to 9,325 million yen) as of Nov. 30, 2019 and (b) the difference between the aggregate appraisal value as of Nov. 30, 2019, for the assets held as of Nov. 30, 2019 (equal to 766,040 million yen) and the aggregate book value for such properties (equal to 608,216 million yen) as of Nov. 30, 2019, divided by 2,349,150 units (the total number of outstanding units as of Nov. 30,

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2019).

Pro forma appraisal NAV per unit, which is 224,153 yen, is calculated as the sum of (a) the difference between total net assets (equal to 373,539 million yen) and surplus (equal to 9,325 million yen) as of Nov. 30, 2019, (b) the difference between the aggregate appraisal value as of Nov. 30, 2019, for our 49 current properties (equal to 766,040 million yen) and the aggregate book value for such properties as of Nov. 30, 2019, (equal to 608,216 million yen), (c) the total expected net proceeds of the Offerings of 29,230 million yen\* and the Third-party Allotment of 1,462 million yen\* and (d) the difference between the aggregate appraisal value for the New Properties (equal to 59,300 million yen) and the aggregate anticipated acquisition price of such properties (equal to 59,300 million yen), divided by 2,465,850 units (the total number of outstanding units as adjusted to give effect to the Offerings and the acquisition of the New Properties).

#### Note:

\* The expected net proceeds from the Offerings and the Third-party Allotment are calculated on a pro forma basis given the issue amount per unit of 263,002 yen, which is based on the closing price for ordinary trading of an investment unit of NPR on the Tokyo Stock Exchange as of Friday, December 20, 2019. Also, it is assumed that the Domestic Underwriter will pay the total issue amount for the Third-party Allotment. The net proceeds from the Offerings and the Third-party Allotment, along with the actual appraisal NAV per unit after acquisition of the New Properties, may be lower than the aforementioned, in the event that the actual issue amount per investment unit through the Offerings and the Third-party Allotment is lower than the aforementioned. However, the net proceeds from the Offerings and the Third-party Allotment may be larger if the actual issue amount per unit through the Offerings and the Third-party Allotment is higher than the aforementioned, ultimately leading to a higher appraisal NAV per unit after the acquisition of the New Properties. In the event that the Third-party Allotment has not taken place in whole or in part, the net proceeds from the Third-party Allotment may be lower than the aforementioned and the total number of outstanding units as adjusted to give effect to the Offerings and the acquisition of the New Properties may be smaller than the aforementioned, which would result in the actual appraisal NAV per unit after acquisition of the New Properties that is different from the aforementioned.

- 4. Amount, use and schedule of expenditure of net proceeds from the Offerings
  - (1) Amount of funds to be procured (estimated net proceeds) 30,692 million yen (maximum) (Note) The above amount represents the total sum of 16,953 million yen in net proceeds from the Domestic Public Offering, 12,276 million yen in net proceeds from the International Offering and 1,462 million yen in maximum net proceeds from the Third-party Allotment. The above figures represent estimated amounts calculated based on the closing price for ordinary trading on the Tokyo Stock Exchange as of Friday, December 20, 2019.
  - (2) Specific use of net proceeds and timing of expenditure

    A portion of the net proceeds from the Domestic Public Offering (16,953 million yen) and from the International Offering (12,276 million yen) are scheduled to be used to fund the acquisition of the New Properties. The remainder of the net proceeds, as well as the maximum proceeds from the issuance of new investment units through the Third-party Allotment (1,462 million yen), will be kept as cash on hand and be deposited with financial institutions until the time of expenditure. Such cash on hand will be used to fund future acquisitions of specified assets or repay borrowings.

    (Note) The above net proceeds represent estimated amounts calculated based on the closing price for ordinary trading on the Tokyo Stock Exchange as of Friday, December 20, 2019.

# 5. Designation of allottee

The Domestic Underwriters plan to allocate 17,505 units out of the investment units to be issued in the Domestic Public Offering to Prologis Property Japan SPC, which plans to purchase 17,505 units in the Domestic Public Offering as designated purchaser.

# 6. Restrictions on Sales and Additional Issuances

- (1) In connection with the Global Offerings, NPR will ask Prologis Property Japan SPC to agree with the joint global coordinators and the Japanese joint lead managers, beginning on the Issue Price Determination Date and lasting for a period of 180 calendar days after the delivery date for the units sold in the Global Offerings, not to sell, pledge or issue any securities that represent the right to receive investment units or otherwise dispose of (whether by actual disposition, effective economic disposition or otherwise) the investment units it owns (352,070 units) and will purchase in the Domestic Public Offering (17,505 units) without the prior written consent of the joint global coordinators and the Japanese joint lead managers, except for, among others, (i) the borrowing of investment units by the Domestic Underwriter from Prologis Property Japan SPC, (ii) in connection with any over-allotments in a public offering of NPR's investment units (other than the Domestic Public Offering), the lending of any investment units by Prologis Property Japan SPC to the Domestic Underwriter, the grant of an option to purchase investment units from Prologis Property Japan SPC and the sale of any investment units by Prologis Property Japan SPC upon the exercise of such option or (iii) the lending of any of NPR's units by Prologis Property Japan SPC to the Japan Securities Finance Co., Ltd. for the purpose of loan transactions.
- (2) In connection with the Global Offerings, ProLogis K.K. ("Prologis Japan") has agreed with the joint global coordinators, beginning on the Issue Price Determination Date and lasting for a period of 180 calendar days from the delivery date for the investment units sold in the Global Offerings, not to sell, pledge or issue any securities that represent the rights to receive investment units or otherwise dispose (whether by actual disposition, effective economic disposition or otherwise) of NPR's investment units held by Prologis Japan (2,000 investment units) prior to the Global Offerings without the prior written consent of the joint global coordinators.
- (3) In connection with the Global Offerings, NPR has agreed with the joint global coordinators, beginning on the Issue Price Determination Date and lasting for a period of 90 calendar days after the delivery date for the units sold in the Global Offerings, not to (i) issue, offer, pledge, lend, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase or otherwise transfer or dispose of or permit any entities over which we exercise management control or any person acting at our direction, to issue, offer, pledge, lend, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase or otherwise transfer or dispose of any investment units or any of our other capital stock, or any securities convertible into, or exercisable or exchangeable for, or that represent the right to receive, units or any of our other capital stock, or (ii) enter into any over-the-counter derivative transaction or any other transaction that transfers, in whole or in part, directly or indirectly, ownership (or any economic consequences thereof) of units or any of NPR's other capital stock, in each event, without the prior written consent of the joint global coordinators. Notwithstanding the foregoing, the restrictions described above will not apply to: (a) the issuance and sale of NPR's units in the Offerings; (b) the issuance and sale of NPR's units upon exercise of the option granted to the bookrunner of the

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Domestic Public Offering; (c) the issuance of NPR's units by way of a unit split; or (d) the sale of NPR's units in accordance with any requirements under any applicable law.

#### Note:

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