

February 7, 2020

Treasure Factory Announces Monthly Sales Summary (January 2020) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)
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			Net Sales (%)		No. of Stores		
			All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2019	Mar. 2019	108.3	105.1	2	0	124 (4)
		Apr. 2019	105.4	101.5	1	0	125 (4)
		May 2019	108.7	104.6	0	0	125 (4)
		Jun. 2019	107.8	104.7	0	0	125 (4)
		Jul. 2019	101.8	99.1	1	0	126 (4)
		Aug. 2019	110.5	105.6	1	0	127 (4)
	First Half Total		107.0	103.4	5	0	127 (4)
	Sep. 2019	Sep. 2019	109.6	105.0	0	0	127 (4)
		Oct. 2019	97.5	92.8	1	0	128 (4)
		Nov. 2019	102.5	97.8	0	0	128 (4)
		Dec. 2019	100.9	96.2	2	0	130 (4)
		Jan. 2020	105.7	99.2	1	0	131 (4)
		Feb. 2020					
	Second Half Total						
	Fiscal Year Total						

*Figures for net sales indicate the year-on-year comparison.

*Figures in parenthesis indicate the number of franchise stores.

[Monthly comment]

In January, net sales totaled 99.2% for existing stores compared with the previous year and 105.7% for all stores. The factors behind this are sales of seasonal appliances and apparel falling below the level of the previous year due to warmer temperatures.

[Information on opening and closing stores]

Treasure Factory Style (fashion): One store opened in Mejiro on January 11

Treasure Factory (general): One store in Narashino was closed on January 31. It will relocate and reopen on February 28 after undergoing renovation.

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