The financial results have been translated from the Japanese Consolidated Financial Statements for reference purposes only. In the event of any discrepancy between the Japanese version and the English translation, the Japanese version will prevail.

# Consolidated Financial Results for the Third Quarter of Fiscal 2019 (April 1, 2019 - December 31, 2019) [under Japanese GAAP]

February 6, 2020

Company name: NS Solutions Corporation Stock exchange listing: Tokyo Stock Exchange

Code number: 2327

URL: https://www.nssol.nipponsteel.com

Representative: Hiroyuki Morita, Representative Director & President

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Scheduled date of filing quarterly securities report: February 14, 2020

Scheduled date of commencing dividend payments:

Availability of supplementary briefing material on quarterly financial results: Available

Schedule of quarterly financial results briefing session: Scheduled (for analysts)

(Amounts of less than one million yen are rounded down.)

# 1. Consolidated Financial Results for the Third Quarter of Fiscal 2019 (April 1, 2019 to December 31, 2019)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2019 3Q	198,419	12.1	19,928	16.5	20,158	14.9	13,039	16.5
FY2018 3Q	177,008	9.3	17,112	25.5	17,541	23.3	11,194	17.7

(Note) Comprehensive income: FY2019 3Q: 20,711 million yen [90.0%] FY2018 3Q: 10,899 million yen [(33.0) %]

	Net income per share	Diluted net income per share		
	Yen	Yen		
FY2019 3Q	142.50	-		
FY2018 3Q	118.86	-		

### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	
	Million yen	Million yen	%	
FY2019 3Q	241,083	160,889	64.4	
FY2018	232,779	145,901	60.3	

(Reference) Equity: FY2019 3Q: 155,196 million yen FY2018: 140,448 million yen

#### 2. Dividends

	Annual dividends							
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen			
FY2018	-	27.50	-	27.50	55.00			
FY2019	_	32.50	_					
FY2019(Forecast)				32.50	65.00			

(Notes) Revision to the forecast for dividends announced most recently: None

# 3. Consolidated Financial Results Forecast for Fiscal 2019 (April 1, 2019 to March 31, 2020)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	274,000	7.4	28,400	11.9	28,500	10.4	18,300	9.5	200.00

(Note) Revision to the financial results forecast announced most recently: Yes

#### \* Notes:

- (1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Total number of issued shares (common stock)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

FY2019 3Q: 94,704,740 shares FY2018: 94,704,740 shares

2) Total number of treasury shares at the end of the period:

FY2019 3Q: 3,204,309 shares FY2018: 3,204,145 shares

3) Average number of shares during the period:

FY2019 3Q: 91,500,527 shares FY2018 3Q: 94,178,784 shares

- \* This quarterly consolidated financial results report is exempt from the audit conducted by certified public accountants or an audit corporation.
- \* Explanation of the proper use of financial results forecast and other notes

The forecasts stated above are based on information available as of the date of publication of this document. Actual results may differ from these forecasts due to a wide range of factors hereafter.

## **Quarterly Consolidated Financial Statements**

## **Quarterly Consolidated Balance Sheets**

	March 21, 2010	(Milions of yen)
Assets	March 31, 2019	December 31, 2019
Current assets		
Cash and deposits	3,256	5,471
Deposits paid	45,384	45,669
Notes and accounts receivable - trade	57,181	53,625
Work in process	29,674	31,556
Raw materials and supplies	10	22
Short-term loans receivable from subsidiaries and associates	12,000	12,000
Other	1,993	3,146
Allowance for doubtful accounts	(23)	(22)
Total current assets	149,478	151,469
Non-current assets		131,109
Property, plant and equipment	18,921	18,685
Intangible assets	10,721	10,003
Goodwill	3,854	3,505
Other	2,478	2,322
Total intangible assets	6,333	5,828
Investments and other assets	0,555	3,020
Investment securities	45,554	55,071
Other	12,539	10,077
Allowance for doubtful accounts	(46)	(48)
Total investments and other assets	58,047	65,099
Total non-current assets	83,301	89,613
Total assets	232,779	241,083
Liabilities		241,003
Current liabilities		
Notes and accounts payable - trade	19,029	15,423
Income taxes payable	5,329	2,762
Advances received	20,597	21,420
Provision for bonuses	8,973	4,572
	1,655	
Other provisions Other		1,642
	13,043 68,629	15,465
Total current liabilities	08,029	61,286
Non-current liabilities	120	101
Provision for directors' retirement benefits	130	121
Retirement benefit liability	9,724	9,888
Other provisions	9.204	137
Other	8,394	8,759
Total non-current liabilities	18,249	18,907
Total liabilities	86,878	80,193
Net assets		
Shareholders' equity	12.052	12.052
Share capital	12,952	12,952
Capital surplus	9,950	9,950
Retained earnings	103,842	111,391
Treasury shares	(10,026)	(10,026)
Total shareholders' equity	116,719	124,267
Accumulated other comprehensive income	22.672	20.010
Valuation difference on available-for-sale securities	23,672	30,919
Foreign currency translation adjustment	22.728	20.000
Total accumulated other comprehensive income	23,728	30,928
Non-controlling interests	5,452	5,693
Total liebilities and not assets	145,901	160,889
Total liabilities and net assets	232,779	241,083

## **Quarterly Consolidated Statements of Income**

		(Milions of yen)
	2018Fy 3Q	2019Fy 3Q
Net sales	177,008	198,419
Cost of sales	139,855	157,480
Gross profit	37,153	40,938
Selling, general and administrative expenses	20,040	21,010
Operating profit	17,112	19,928
Non-operating income		
Interest income	120	137
Dividend income	409	398
Share of profit of entities accounted for using equity method	_	18
Other	37	84
Total non-operating income	567	639
Non-operating expenses		_
Interest expenses	7	6
Share of loss of entities accounted for using equity method	12	_
Loss on retirement of non-current assets	51	14
Foreign exchange losses	11	11
Provision for loss on business withdrawal	_	187
Special investigation expenses, etc.	_	108
Other	55	81
Total non-operating expenses	138	409
Ordinary profit	17,541	20,158
Extraordinary income		_
Gain on sales of investment securities	1,041	492
Total extraordinary income	1,041	492
Extraordinary losses		
Office transfer cost	957	176
Total extraordinary losses	957	176
Profit before income taxes	17,626	20,474
Income taxes	6,072	6,958
Profit	11,554	13,516
Profit attributable to non-controlling interests	359	477
Profit attributable to owners of parent	11,194	13,039

## **Quarterly Consolidated Statements of Comprehensive Income**

	(Milions of yen)
2018Fy 3Q	2019Fy 3Q
11,554	13,516
	_
(607)	7,246
(47)	(51)
(654)	7,195
10,899	20,711
10,544	20,238
355	473
	(607) (47) (654) 10,899

### (Note)

Transactions of which the Company is unable to verify the actual existence

During the tax examination process that was conducted on NS Solutions Corporation (the "Company") in mid-November of 2019, questions arose with respect to the actual existence of certain of the Company's recorded purchase and resale of goods transactions. Due to this situation, the Company established a Special Investigation Committee and investigated this matter. As a result, transactions of which the actual existence cannot be verified have been ascertained. Therefore, the Company has cancelled such transactions, and has recorded the deposits and withdrawals related thereto as temporary receipts of 46,404 million yen and temporary payments of 44,753 million yen, respectively, and has also recorded the net amount of 1,650 million yen as other non-current liabilities.

In addition to the above, there were matters in relation to which orders were received and/or issued but not yet processed. Such matters may affect the Company's financial condition and operating results depending on their future circumstances.