The financial results have been translated from the Japanese Consolidated Financial Statements for reference purposes only. In the event of any discrepancy between the Japanese version and the English translation, the Japanese version will prevail.

## [Updated]Consolidated Financial Results for the Third Quarter of Fiscal 2018 (April 1, 2018 - December 31, 2018) [under Japanese GAAP]

February 1, 2019

Company name: NS Solutions Corporation Stock exchange listing: Tokyo Stock Exchange

Code number: 2327

URL: https://www.nssol.nssmc.com

Representative: Munetaka Shashiki, Representative Director & President Contact: Hideki Komatsu, Director, Accounting & Finance Department

Phone: +81-3-5117-4111

Scheduled date of filing quarterly securities report: February 8, 2019

Scheduled date of commencing dividend payments:

Availability of supplementary briefing material on quarterly financial results: Available

Schedule of quarterly financial results briefing session: Scheduled (for analysts)

(Amounts of less than one million yen are rounded down.)

# 1. Consolidated Financial Results for the Third Quarter of Fiscal 2018 (April 1, 2018 to December 31, 2018)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2018 3Q	177,008	9.3	17,112	25.5	17,541	23.3	11,194	17.7
FY2017 3Q	161,885	3.8	13,640	(8.5)	14,221	(7.4)	9,510	(4.2)

(Note) Comprehensive income: FY2018 3Q: 10,899 million yen [(33.0)%] FY2017 3Q: 16,261 million yen [16.1%]

	Net income per share	Diluted net income per share		
	Yen	Yen		
FY2018 3Q	118.86	<b>-</b>		
FY2017 3Q	100.43	-		

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	
	Million yen	Million yen	%	
FY2018 3Q	215,085	139,594	62.5	
FY2017	219,077	140,366	61.8	

(Reference) Equity: FY2018 3Q: 134,407 million yen FY2017: 135,311 million yen

#### 2. Dividends

	Annual dividends						
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
FY2017	-	25.00	-	25.00	50.00		
FY2018	_	27.50	_				
FY2018(Forecast)				27.50	55.00		

(Notes) Revision to the forecast for dividends announced most recently: None

# 3. Consolidated Financial Results Forecast for Fiscal 2018 (April 1, 2018 to March 31, 2019)

(% indicates changes from the previous corresponding period.)

		Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
		Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
L	Full year	258,000	11.8	24,000	9.9	24,500	10.0	16,000	13.4	170.54

(Note) Revision to the financial results forecast announced most recently: None

#### \* Notes:

- (1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
- (4) Total number of issued shares (common stock)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

FY2018 3Q: 94,704,740 shares FY2017: 94,704,740 shares

2) Total number of treasury shares at the end of the period:

FY2018 3Q: 1,983,463 shares FY2017: 16,138 shares

3) Average number of shares during the period:

FY2018 3Q: 94,178,784 shares FY2017 3Q: 94,689,229 shares

- \* This quarterly consolidated financial results report is exempt from the audit conducted by certified public accountants or an audit corporation.
- \* Explanation of the proper use of financial results forecast and other notes

The forecasts stated above are based on information available as of the date of publication of this document. Actual results may differ from these forecasts due to a wide range of factors hereafter.

### **Quarterly Consolidated Financial Statements**

### **Quarterly Consolidated Balace Sheets**

		(Milions of yen)
	March 31, 2018	December 31, 2018
Assets		
Current assets		
Cash and deposits	3,198	3,191
Deposits paid	43,691	46,367
Notes and accounts receivable - trade	49,530	41,576
Securities	2,000	_
Work in process	24,253	33,403
Raw materials and supplies	32	36
Short-term loans receivable from subsidiaries and associates	12,000	12,000
Other	1,829	2,160
Allowance for doubtful accounts	(23)	(19)
Total current assets	136,512	138,715
Non-current assets		
Property, plant and equipment	20,368	19,360
Intangible assets		
Goodwill	4,320	3,971
Other	3,392	2,775
Total intangible assets	7,712	6,746
Investments and other assets		
Investment securities	38,693	39,707
Other	15,835	10,601
Allowance for doubtful accounts	(45)	(47)
Total investments and other assets	54,483	50,261
Total non-current assets	82,565	76,369
Total assets	219,077	215,085
Liabilities		213,003
Current liabilities		
Notes and accounts payable - trade	17,467	14,452
Income taxes payable	3,593	2,570
Advances received	16,612	21,996
Provision for bonuses	8,484	4,309
Other provision	455	731
Other		
Total current liabilities	12,298	13,241
	58,912	57,303
Non-current liabilities	1.4.1	107
Provision for directors' retirement benefits	141	127
Net defined benefit liability	8,541	9,303
Other	11,114	8,755
Total non-current liabilities	19,798	18,186
Total liabilities	78,710	75,490
Net assets		
Shareholders' equity		
Capital stock	12,952	12,952
Capital surplus	9,950	9,950
Retained earnings	92,082	98,323
Treasury shares	(25)	(6,520)
Total shareholders' equity	114,960	114,706
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	20,203	19,596
Foreign currency translation adjustment	147	104
Total accumulated other comprehensive income	20,351	19,701
Non-controlling interests	5,055	5,187
Total net assets	140,366	139,594
Total liabilities and net assets	219,077	215,085

## **Quarterly Consolidated Statements of Income**

		(Milions of yen)
	2017Fy 3Q	2018Fy 3Q
Net sales	161,885	177,008
Cost of sales	128,252	139,855
Gross profit	33,633	37,153
Selling, general and administrative expenses	19,993	20,040
Operating profit	13,640	17,112
Non-operating income		
Interest income	108	120
Dividend income	483	409
Share of profit of entities accounted for using equity method	13	_
Other	122	37
Total non-operating income	727	567
Non-operating expenses		_
Interest expenses	9	7
Share of loss of entities accounted for using equity method	_	12
Loss on retirement of non-current assets	18	51
Foreign exchange losses	22	11
Cancellation penalty	15	28
Other	80	26
Total non-operating expenses	145	138
Ordinary profit	14,221	17,541
Extraordinary income		
Gain on sales of investment securities	3,254	1,041
Total extraordinary income	3,254	1,041
Extraordinary losses		_
Impairment loss	2,381	_
Office transfer cost		957
Total extraordinary losses	2,381	957
Profit before income taxes	15,095	17,626
Income taxes	5,209	6,072
Profit	9,885	11,554
Profit attributable to non-controlling interests	375	359
Profit attributable to owners of parent	9,510	11,194

## **Quarterly Consolidated Statements of Comprehensive Income**

		(Milions of yen)
	2017Fy 3Q	2018Fy 3Q
Profit	9,885	11,554
Other comprehensive income		
Valuation difference on available-for-sale securities	6,348	(607)
Foreign currency translation adjustment	26	(47)
Total other comprehensive income	6,375	(654)
Comprehensive income	16,261	10,899
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	15,885	10,544
Comprehensive income attributable to non-controlling interests	375	355