Corporate Governance Report

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The corporate governance of Yamaha Motor Co., Ltd. is described below.

I. Basic Views on Corporate Governance, Capital Structure, Corporate Profile and Other Basic Information

1. Basic Views

The Company's Management Principles and Management Strategies

Yamaha Motor's corporate objective is to be a "*Kando** Creating Company." We aspire to offer new excitement and a more fulfilling life for people all over the world. To this end, we provide unique and high-quality products and services made available through our technology to interweave human logic with sensibility by continuously striving to achieve "the unique style of Yamaha Motor's engineering, manufacturing and marketing," aiming at creating "new, original and innovative ideas and messages," "technology that creates joy and trust among customers," "attractive designs to express Refined Dynamism," and "power to build up a lifetime relationship with customers."

We make ongoing efforts to gain recognition from our various stakeholders that "the unique style of Yamaha Motor" constitutes the "Yamaha" brand, and to make our products and services the lifelong preferred choice for stakeholders. We believe that these efforts will enable us to achieve sustainable growth and enhance our medium-to long-term corporate value.

We carry out measures to achieve sustainable growth and enhancement of corporate value under our Long-term Vision, with an eye on the 2030 and the Medium-Term Management Plan that runs for three years from 2019. Specifically, we carry out strategic investments for growth in such efforts as "Rethinking Solution" unique to Yamaha and "Transforming Mobility," as we implement "Advancing Robotics" as our core technologies. We also expand human possibilities and contribute to the realization of better society and more fulfilling life (through our concept of "ART for Human Possibilities").

Under the current Medium-Term Management Plan (2019 to 2021), we will once again take on the challenge of achieving net sales of \$2 trillion with operating income of \$180 billion based on continuing to grow our existing businesses and developing new ones. We will also aim to achieve an operating income ratio at the 9% level and ROE at around the 13% level, above capital costs, while maintaining a capital adequacy ratio of 40% or above. At the same time, we will enhance returns to our shareholders.

**Kando* is a Japanese word for the simultaneous feelings of deep satisfaction and intense excitement that we experience when we encounter something of exceptional value.

Basic Views on Corporate Governance

To ensure the implementation of the Company's growth strategies for the future, Yamaha Motor's Board of Directors establishes an environment that supports management's appropriate risk-taking and decisive decision-making activities, and multilaterally understands and appropriately oversees issues and risks associated with the implementation of the Company's management strategies from the viewpoint of fulfilling responsibilities to various stakeholders including shareholders and investors.

This structure is designed to implement speedy and decisive decision-making, and appropriate, transparent and fair supervision and monitoring as the Company's corporate governance. Accordingly, we formulate the following corporate governance guidelines and put them into practice in an appropriate manner.

<Corporate Governance Guidelines>

- Chapter 1 Ensuring shareholders' rights and equality, and basic views on dialogue with shareholders
- Chapter 2 Appropriate collaboration with various stakeholders
- Chapter 3 Appropriate information disclosure and ensuring transparency

Chapter 4 Responsibilities of the Board of Directors, etc.

Attachment 1 Standards for selecting independent outside officers

Attachment 2 Policies to promote constructive dialogue with shareholders

"Yamaha Motor's Corporate Governance Guidelines" For the full text, please visit our website https://global.yamaha-motor.com/ir/governance/pdf/corporate governance guidelines-e.pdf

[Reasons for Noncompliance with the Principles of the Corporate Governance Code]

Yamaha Motor complies with the principles of the Corporate Governance Code.

[Disclosure Based on the Principles of the Corporate Governance Code]

Principle 1-4

Cross-shareholdings

Basic policies on cross-shareholdings

Yamaha Motor's development, procurement, production, and sales have expanded globally. We believe that strengthening business relationships with business partners and maintaining stable relationships with financial institutions and other parties are necessary for achieving continuous growth. In considering our business strategies, business relationships with our business partners, and enhancement of our financial base, we intend to hold shares under cross-shareholdings when it is deemed necessary and appropriate in order to enhance corporate value from a medium- to long-term perspective.

The Board of Directors annually examines each cross-shareholding to determine whether the purpose of shareholdings is appropriate and if benefits and risks associated with the shareholdings are commensurate with capital costs, among others. The Board of Directors appropriately discloses a summary of the results. In addition, Yamaha Motor upholds a policy to reduce cross-shareholdings if, as an outcome of the examination, the shareholdings cannot be justified.

For the fiscal year under review, Yamaha Motor, based on this policy, examined the appropriateness of holding each issue by the Board of Directors and sold a portion of the shares held under cross-shareholdings.

• Shareholdings of Yamaha Corporation

Yamaha Motor was established by spinning off the motorcycle division from Nippon Gakki Co., Ltd. (current Yamaha Corporation). Today, the two companies' management is conducted separately, with both using the same "Yamaha" brand. We are undertaking various measures in collaboration with Yamaha Corporation through the "Joint Brand Committee" and under the "Yamaha Brand Charter" and "Joint Brand Regulations." Both companies appropriately monitor measures for mutual sustainable growth through shareholdings and dispatching Directors. We believe that maintaining and improving the shared value of the "Yamaha" brand by building a monitoring and collaborating relationship with Yamaha Corporation will contribute to the medium- to long-term enhancement of Yamaha Motor's corporate value.

• Basic policies on exercise of voting rights

Yamaha Motor does not take a uniform approach in determining whether to approve or disapprove when exercising voting rights associated with cross-shareholdings; instead, it thoroughly examines and discusses whether the decisions contribute to the medium- to long-term enhancement of corporate value of the issuing company, and comprehensively assesses potential damage to its own corporate value. We may request further explanations on agenda items when necessary and make decisions on approval or disapproval. We exercise particular caution in examining and discussing our decision to exercise voting rights in the following situations.

- Continued poor business performance;

- Concerns over governance are confirmed, such as scandals; and
- Other situations in which the corporate value of the issuer or Yamaha Motor may be damaged.

Principle 1.7

Related party transactions

When carrying out related party transactions, transactions with competitors, and transactions involving any conflict of interests, we set out appropriate procedures according to the degree of importance and the nature of those transactions as per the Board of Directors' Rules and the Decision-making Rules, etc. The Board of Directors deliberates upon and resolves these transactions to protect the interests of the Company and all of its shareholders. The status of transactions is reported to the Board of Directors, which is in charge of monitoring said transactions.

Principle 2.6

Roles of Corporate Pension Funds as Asset Owners

Yamaha Motor manages its pension assets through THE PENSION FUND OF YAMAHA MOTOR. In order to ensure the stable management of pension assets, the Fund has formulated a "Basic Policy on the Management of Pension Assets." In accordance with this policy, Yamaha Motor carries out initiatives based on the guidelines of the Ministry of Health, Labour and Welfare, including reporting to the Conference of Representatives on the selection of fund managers and the results of evaluations.

In managing the pension assets, the Fund, in an effort to maximize benefits of beneficiaries, consults with the Asset Management Committee comprising members selected from employers and representatives of the beneficiaries with appropriate qualifications for the management of pension assets, upon hiring asset management consultants and considering their recommendations.

Principle 3-1

Full disclosure

- The Company's objectives (business principles, etc.), business strategies and business plans. Please refer to "1-1 Basic Views," mentioned above in this Report. Please visit our website "Long-term Vision" and "Medium-term Management Plan."
 - https://global.yamaha-motor.com/ir/library/report/pdf/mmp/2019medium-plan-e.pdf
- (2) Basic views and guidelines on corporate governance "Yamaha Motor's Corporate Governance Guidelines" For the full text, please visit our website

https://global.yamaha-motor.com/ir/governance/pdf/corporate governance guidelines-e.pdf

(3) Board policies and procedures in determining the remuneration of senior management and directors 1) Policies on determining the amounts of remuneration for officers or the calculation method thereof With the overarching aim of further promotion of sharing value with all shareholders, the Company has introduced a new Executives' remuneration plan, based on the resolution of the 84th Ordinary General Meeting of Shareholders held on March 27, 2019, to further clarify the responsibility to deliver the newlyformulated long-term vision and Medium-Term Plan as well as to achieve short-term performance targets, in addition to providing incentives for sustainable growth in corporate value. The overview of the remuneration system is as follows.

(i) Basic Direction

• Aiming to be a "Kando Creating Company," the Company strives to encourage employees to perform their duties in accordance with the Company's Management Principles and Behavioral Guidelines.

• The Company has positioned achieving the corporate targets in the Medium-term Plan etc. as strong motivators in working toward realizing the Company's long-term vision.

• In order to function as sound incentives toward the Company's sustainable growth, the proportions of remuneration linked to short-term results and performance of duties etc. (compensation linked to performance) and remuneration linked to medium- to long-term results and corporate value (share remuneration) will be set appropriately.

• The remuneration is to be at a level which can attract and retain the highly-capable human resources appropriate to the roles and responsibilities to be carried out by Executives of the Company.

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(ii) Remuneration Structure

Remuneration for Directors of the Company is comprised of basic compensation (fixed remuneration), compensation linked to performance, and share remuneration. The proportions of basic compensation: compensation linked to performance: share remuneration for the President and Representative Director is set at roughly 50%: 30%: 20% of the reference amount. For other Executives, the amounts are determined bearing in mind their duties and remuneration level etc., with reference to the remuneration of the Representative Director.

For Outside Directors and Audit & Supervisory Board Members, only the fixed basic compensation is provided in light of their roles to supervise and advise the management from an objective and independent standpoint.

(iii) Individual Remuneration Items and Their Details

Basic compensation

An annual amount of basic compensation is determined for each position, and one-twelfth of said amount is provided in cash each month.

Compensation linked to performance

The compensation linked to performance is comprised of only "whole-company performance-based bonus" for the Representative Director, and a "whole-company performance-based bonus" and an "individual performance-based bonus" for other Directors.

The ratio of whole-company performance-based bonus: individual performance-based bonus is set at around 2:1 of the reference amount for Directors excluding the Representative Director (around 1:3 of the reference amount for Executive Officers who do not also work as Directors).

From the perspective of providing incentives for achieving short-term performance targets, the "wholecompany performance-based bonus" for Directors is drawn from a total amount obtained by multiplying a certain proportion of "net income attributable to owners of parents" by evaluation coefficients (times 0-2) based on the "consolidated total assets operating income ratio (ROA)," and distributed to each Executive based on coefficients etc. determined for each position.

The maximum amount of said total amount is 0.5% of net income attributable to owners of parents in the previous fiscal year. In addition, the abovementioned evaluation coefficients are adjusted after discussion by the Executive Personnel Committee based on the achievement of consolidated net sales and operating income targets, overall degree of progress regarding initiatives in the Medium-term Plan, etc. toward realizing the long-term vision, and occurrence of other matters affecting corporate value and brand value. The "individual performance-based bonus" is comprised of the "financial evaluation-based portion," with the ratio set at 1:1 of the reference amount.

The financial evaluation-based portion component is determined within the scope of 0-2 times the reference amount specified for each position, bearing in mind the extent of target achievement and results compared with the previous fiscal year etc. for financial evaluation indicators set in advance (net sales, operating income, consolidated total assets operating income ratio (ROA), etc. for the responsible division).

The non-financial evaluation-based portion component is determined within the scope of 0-2 times the reference amount specified for each position, bearing in mind the degree of progress, etc. for non-financial evaluation indicators set in advance (initiatives in the Medium-term Plan, etc., development of successor Executives and company management candidates, contribution to corporate value and brand value, etc.).

Share remuneration

Share remuneration is provided through issuing shares with restriction on transfer once each year based on the reference amount specified for each position, with the overarching aim of further promotion of sharing value between the Directors of the Company and all shareholders, as well as sustainable improvement of mid- and long-term corporate value of the Company. Transfer, establishment of security interests, or other disposal are not permitted for these shares issued until the resignation from the positions of Directors, etc. of the Company.

For Executive Officers who are non-residents, instead of issuing shares, cash to purchase ordinary shares in the Company equivalent to the reference amount determined for each position is provided through the Company's Director Shareholding Association.

(4) Board policies and procedures in the appointment /dismissal of senior management and the nomination of Director and Audit & Supervisory Board Member candidates

From the viewpoint of maintaining an overall balance in terms of knowledge, experience and ability, and in consideration of diversity and size, the composition of the Board of Directors and Audit & Supervisory Board are defined as follows:

- 1. The Articles of Incorporation stipulate the number of Directors to be up to fifteen (15), and the number of Audit & Supervisory Board Members to be up to five (5).
- 2. Regardless of gender, age, nationality or any attributes, executives must adequately understand the viewpoints and standpoints of various stakeholders including shareholders, and must have long-term visions, abundant experience, extensive insight, and a high degree of expertise in addition to appropriate human characteristic elements such as ethical views and fairness.
- 3. Directors of the Company shall be individuals who can deal with the diversity of customer' special characteristics, products, business operations, and functions, as well as global aspects of markets.
- 4. Outside Directors shall be individuals who have professional insight in management, and experience in global corporate management, or professional insight and knowledge of the industry that will complement the knowledge, experience and ability of the Board of Directors.
- 5. At least one-half (1/2) of Audit & Supervisory Board Members shall be made up of Outside Audit & Supervisory Board Members, including those who have sufficient insight in areas such as accounting, legal affairs and management administration.

Yamaha Motor has established an Executive Personnel Committee, which is involved in nominations and remuneration, as a voluntary advisory body of the Board of Directors, to improve transparency and validity in appointments and dismissals of executives and determining their remuneration, among other objectives. The meeting of the Executive Personnel Committee is held more than six times a year, in principle. Matters deliberated upon at the Executive Personnel Committee are reported to the Board of Directors.

In the role related to "nominations," the Executive Personnel Committee deliberates upon the appointments and dismissals of the Chief Executive Officer, Directors, Audit & Supervisory Board Members and Executive Officers, as well as the selection of candidates for such senior management positions and their development plans, while confirming future management strategies and personnel requirements for putting them into practice, among other things.

(5) Explanations with respect to individual appointments and nominations based on 4)

Hiroyuki Yanagi (Chairman and Representative Director,)

The Company nominated Hiroyuki Yanagi as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as President and Representative Director of Yamaha Motor Co., Ltd., he is highly capable in the corporate management that is required to deal with a variety of values and has expertise in technological and manufacturing fields. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Yoshihiro Hidaka (President and Representative Director, President and Chief Executive Officer) The Company nominated Yoshihiro Hidaka as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as Vice President of Yamaha Motor Corporation, U.S.A., Executive General Manager of MC Business Unit and Chief General Manager of Corporate Planning & Finance Center of the Company and others, he is highly capable in the corporate management that is required to deal with a variety of values and has expertise in the management control and business strategy fields. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Katsuaki Watanabe (Representative Director, Executive Vice President)

The Company nominated Katsuaki Watanabe as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as Director and President of Yamaha Motor Parts Manufacturing Vietnam Co., Ltd. and Chief General Manager of Manufacturing Center and Chief General Manager of MC Business Operations of the Company and others, he is highly capable and has expertise in the procurement and manufacturing fields. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Toshizumi Kato (Director, Managing Executive Officer)

The Company nominated Toshizumi Kato as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as President of IM Company of the Company, Director and President of Yamaha Motor Corporation, U.S.A. and others, he is highly capable and has expertise in the marketing field. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Katsuhito Yamaji (Director, Managing Executive Officer)

The Company nominated Katsuhito Yamaji as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as Director of Yamaha Motor da Amazonia Ltda. (Brazil), Chief General Manager of Manufacturing Center of the Company and others, he is highly capable and has expertise in the manufacturing field. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Makoto Shimamoto (Director, Senior Executive Officer)

The Company nominated Makoto Shimamoto as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as Director and President of Yamaha Motor Asian Center Co., Ltd. (Thailand), Chief General Manager of PF Model Development Unit of the Company and others, he is highly capable and has expertise in the technological field. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Tatsumi Okawa (Director, Senior Executive Officer)

The Company nominated Tatsumi Okawa as a Director for the following reasons: he has personality traits required of a Director such as high ethics and fairness. With his experience and business track records as Executive General Manager of ME Business Unit of the Company, Director and President of Yamaha Motor Corporation, U.S.A. and others, he is highly capable and has expertise in the business and management control fields. Accordingly, he is expected to contribute to increasing the corporate value of the Group and enhancing the management supervisory capabilities of the Board of Directors.

Takuya Nakata (Outside Director, Independent Outside Officer)

The Company nominated Takuya Nakata as an Outside Director in the belief that he will provide the Company's management with valuable advice and supervision based on his wide range of insights and

his ample experience of management in general gained from his position as the Director, President and Representative Executive Officer of Yamaha Corporation, by which the Company aims to increase the value of the Yamaha brand commonly used by both companies. He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.

Takehiro Kamigama (Outside Director, Independent Outside Officer)

The Company nominated Takehiro Kamigama as an Outside Director in the belief that he will provide valuable advice and supervision regarding the Company's management based on his wide range of insights and his ample experience of management and technology, through his experiences in various managerial positions, including the representative director of a global company. He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.

Yuko Tashiro (Outside Director, Independent Outside Officer)

The Company nominated Yuko Tashiro as an Outside Director in the belief that she will provide valuable advice and supervision regarding the Company's management based on her wide range of insights and her ample experience of management based on her experiences in various managerial positions, including financial managers and the representative directors of several companies. She meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of her designation as an Outside Officer.

Tetsuji Ohashi (Outside Director, Independent Outside Officer)

The Company nominated Tetsuji Ohashi as an Outside Director in the belief that he will provide valuable advice and supervision regarding the Company's management based on his wide range of insights and his ample experience of management and manufacturing, through his experiences in various managerial positions, including the representative director of a global company. He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.

Kenji Hironaga (Audit & Supervisory Board Member)

The Company nominated Kenji Hironaga as a Standing Audit & Supervisory Board Member in the belief that he has personality traits required of a Standing Audit & Supervisory Board Member such as high ethics and fairness and possesses extensive expertise in the labor and business management fields based on his experience and business track records as General Manager of Human Resources Development Division of the Company and others and that he will utilize his accumulated experience and insights for audits as he has been engaged in appropriate audits of the Company as a Standing Audit & Supervisory Board Member since taking office as a Standing Audit & Supervisory Board Member.

Junzo Saitoh (Audit & Supervisory Board Member)

The Company nominated Junzo Saito as a Standing Audit & Supervisory Board Member in the belief that he, who took office as Executive Officer of the Company in 2015, has personality traits required of a Standing Audit & Supervisory Board Member such as high ethics and fairness and the he will utilize his accumulated experience and insights for audits with extensive expertise in the legal, human resource and business management fields.

Masahiko Ikaga (Outside Audit & Supervisory Board Member, Independent Outside Officer) The Company nominated Masahiko Ikaga as an Outside Audit & Supervisory Board Member in the belief that he will utilize his significant expertise as a certified public accountant, as well as his ample knowledge and experience as a company executive and an outside officer for a corporation, in performing his duties as one of the Company's Audit & Supervisory Board Members (Outside). He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.

Masatake Yone (Outside Audit & Supervisory Board Member, Independent Outside Officer) The Company nominated Masatake Yone as an Audit & Supervisory Board Member (Outside) in the belief that he will utilize his extensive expertise as an attorney and his ample knowledge and experience as an outside officer at corporations in performing his duty as the Company's Audit & Supervisory Board Members (Outside). He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.

Supplementary Principle 4-1-1

Roles and responsibilities of the Board

In accordance with "Yamaha Motor's Corporate Governance Guidelines," matters to be judged and determined by the Board of Directors and matters to be delegated to Executive Officers are as follows:

- (1) Matters to be judged and determined by the Board of Directors
 - 1. Determining matters provided for in laws and regulations and the Articles of Incorporation
 - 2. Overseeing the execution of Directors' duties
 - 3. Determining strategies and policies
 - 4. Determining Corporate Philosophy, Code of Ethics, Basic Policies on Internal Control, Basic Policies on CSR, Governance Policies on the Yamaha brand, Long-term Management Visions, Medium-Term Management Plan, etc.
 - 5. Overseeing execution of business operations

Approval of annual management plans, approval of financial statements, oversight of the execution of duties, approval of internal auditing plans, oversight of the status of development of internal control systems and risk management systems in accordance with Basic Policies on Internal Control, etc.

(2) Matters to be delegated to Executive Officers

1. Matters related to the execution of business operations

Formulating the Medium-Term Management Plan, annual management plans and other plans and decision-making on the execution thereof, preparing the draft of financial results, formulating individual business strategies, decision-making on the execution of operations such as development, production and sales, developing risk management systems, and other related matters

 Other matters delegated by the Board of Directors, excluding matters to be judged and determined by the Board of Directors

Principle 4-9

Independence standards and qualification for Independent Directors

In addition to the required criteria for independence stipulated by Tokyo Stock Exchange, Inc., the Company has formulated its own "Standards for Selecting Independent Outside Officers" to evaluate the independence and objectivity of Outside Directors and Outside Audit & Supervisory Board Members.

Summary of "Standards for Selecting Independent Outside Officers"

- I. Independent Outside Officers may not be:
 - 1. Employees or former employees of the company
 - 2. Major shareholders
 - 3. Individuals in a "major customer" relationship with our corporate group
 - 4. Individuals from companies that have accepted a director from the Yamaha Motor Group
 - 5. Individuals with a vested interest in the Yamaha Motor Group
 - 6. Individuals who might have a conflict of interest with our general shareholders
 - 7. In office more than 8 years

Moreover, individuals who are second-degree relatives, or cohabiting relatives, of any of those mentioned above in 1 through 5 may not be officers.

II. Individuals, despite being applicable to any of the 2 to 5 above, may be elected as independent outside

officers of the company if they, in view of their personality and insight, are believed suitable as independent outside officers of the company on the condition that the individuals meet the requirements of an outside director as required under the Companies Act, and that a public disclosure is made to explain the reasons for electing them as independent outside officers of the company.

For the full text of Yamaha Motor's "Standards for Selecting Independent Outside Officers," please visit: https://global.yamaha-motor.com/ir/governance/pdf/independent_en.pdf

Supplementary Principle 4-11-1 A view of the overall balance in terms of knowledge, experience and ability, and of the diversity	and size of th
Board of Directors	
Please refer to "Principle 3-1 (4) Board policies and procedures in the appointment of senior and the nomination of Director and Audit & Supervisory Board Member candidates" of "Disc on the Principles of the Corporate Governance Code," mentioned above in this report.	
Supplementary Principle 4-11-2 Status of Outside Directors and Outside Audit & Supervisory Board Members who also serve as at other companies	s directors, etc
Takuya Nakata (Outside Director, Independent Outside Officer) Director, President and Representative Executive Officer of Yamaha Corporation President of Yamaha Music Foundation	
Takehiro Kamigama(Outside Director, Independent Outside Officer)Mission Executive of TDK CorporationOutside Director of OMRON CorporationExternal Director of SoftBank Corp.	
Yuko Tashiro (Outside Director, Independent Outside Officer) Representative Director, Chairman of the board and President, CEO of Accordia Golf co., Lto Auditor (External) of McDonald's Holdings Company (Japan), Ltd. Vice Chairman of NPO Mirai Kaihatsu Kenkyujo Director of The First Tee of Japan Representative Director, Chairman of the board, CEO of Nippon Golf Management KK	1.
Tetsuji Ohashi (Outside Director, Independent Outside Officer) Chairperson of the Board and Representative Director of Komatsu Ltd. Vice Chair of KEIDANREN	
Masahiko Ikaga (Outside Audit & Supervisory Board Member, Independent Outside Officer) Representative of Masahiko Ikaga Certified Public Accountant Office Representative Director of PrajnaLink Co., Ltd. External Audit & Supervisory Board Member of Morinaga Milk Industry Co., Ltd. Outside Director of RYOBI LIMITED	
Masatake Yone (Outside Audit & Supervisory Board Member, Independent Outside Officer) Partner Attorney of Mori Hamada & Matsumoto Outside Director of GCA Corporation Outside Corporate Auditor of BANDAI NAMCO Entertainment Inc. Outside Director of Skymark Airlines Inc.	
Supplementary Principle 4-11-3 Disclosure of summary of analysis, evaluation and results regarding effectiveness of the Board of	of Directors
Yamaha Motor analyzes and evaluates the effectiveness of the Board of Directors on a yearly ba "4-6. The Board Evaluation" of our "Corporate Governance Guidelines" and discloses a summa thereof. A summary of the evaluation process and evaluation results for the fiscal year under rev follows.	ry of the resu
 <evaluation process=""></evaluation> The effectiveness of the Board of Directors was evaluated for all members of the Board of Directors and Outside Audit & Supervisory Board Members using the followith the Corporate Planning Division acting as the secretariat. Self-evaluation survey by a questionnaire based on seven evaluation perspectives regarding the Board of Directors. 	owing process
 (Evaluation perspectives) 1) Roles and responsibilities of Directors and the Board of Directors 2) Relationships between the Board of Directors and senior management (Executive Office 3) Organizational design and composition of the Board of Directors, etc. 4) Qualifications held and knowledge of Directors and the Board of Directors 	cers)

- 5) Deliberation at the Board of Directors Meetings
- 6) Relationships and dialogue with shareholders
- 7) Dealing with stakeholders other than shareholders
- •Confirm the status of improvement, compared with the results of evaluation involving third-party

organizations conducted in fiscal 2018

•Share the results of the evaluation of effectiveness and deliberate on the issues to be addressed at the

Board of Directors Meetings based on the results of the analysis

<Evaluation results>

It was confirmed that the Board of Directors of the Company continued to proactively hold effective discussions and implement initiatives to realize the medium- to long-term enhancement of corporate value and sustainable growth, and its effectiveness had been sufficiently assured for realizing the long-term vision towards 2030 and the Medium-term Plan commencing from 2019.

As with the previous fiscal year, it was highly evaluated that the Board of Directors of the Company has duly respected opinions of Outside Directors and Audit & Supervisory Board Members (Outside) and an environment has been created in which constructive discussion and exchange of opinions are possible and that roles of Directors and the Board of Directors have been clarified and shared. It was also confirmed that key issues regarding the Company's management strategy have been appropriately discussed.

The Company will continue to push ahead with constant improvement measures to address the issues highlighted based on the evaluation, and make efforts for further enhancement of effectiveness, while having third parties involved in its evaluation process.

Supplementary Principle 4-14-2

Training for Directors and Audit & Supervisory Board Members

- (1) Directors and Standing Audit & Supervisory Board Members are required to attend a third-party-hosted training program upon their appointment, to deepen their understanding of their respective duties and responsibilities, and corporate governance. The cost of attending this training is borne by the Company.
- (2) Opportunities for briefings and question-and-answer sessions concerning the status of corporate governance, trends in management, management issues, progress of the Medium-Term Management Plan, and other topics, are provided to candidates for Outside Directors and Outside Audit & Supervisory Board Members before their appointment to help them gain an understanding of the present situation regarding management and an awareness of issues. Then, after they have been appointed, they are given tours of worksites, including overseas bases, in order to deepen their understanding of the current situation regarding the Company and the Company's customers.
- (3) All Directors and Audit & Supervisory Board Members attend the Management Discussion meeting held after meetings of the Board of Directors, and the Executive Discussion meeting held more than once a year. These committees provide opportunities to openly discuss and exchange opinions and information on Yamaha Motor's medium- to long-term management strategies and important management issues, through which they can mutually sharpen the management sense.

Principle 5-1

Policies to promote constructive dialogue with shareholders

(1) Systems for managing dialogue with shareholders

To enhance dialogue with shareholders and investors, a division in charge of IR and SR has been set up within the Corporate Planning & Finance Center. The President and Representative Director serves as the responsible person in charge of dialogue, and the Chief General Manager of Corporate Planning & Finance Center serves as the officer in charge.

This dedicated division works in cooperation with divisions in charge of each theme to establish a structure that can provide beneficial information to shareholders and investors.

When shareholders and investors have personal requests, the President and Representative Director, Directors, and Executive Officers interview them to the extent possible, taking into account factors including the purpose of the interview, the degree of importance and the party requesting the interview.

(2) Policies on collaboration with internal divisions, etc., assisting dialogue with shareholders To engage in rational and smooth dialogue with shareholders and investors, the division in charge of IR and SR takes the initiative in collaborating with related divisions, sharing information and knowledge, examining the direction of dialogue, and preparing disclosure materials.

(3) Measures to enhance methods of dialogue other than individual interviews Financial results briefing sessions are held on a quarterly basis for the press, analysts, and institutional investors. In addition, briefing sessions to explain Yamaha Motor's medium- to long-term management strategies, business operations and products, and other important topics, are held as necessary. We strive to carry out favorable communication with shareholders and investors overseas through various means including individual visits and briefing sessions for overseas investors.

We endeavor to carry out comprehensible communication with individual investors through measures including participation in events sponsored by newspaper publishers and securities companies, briefing sessions for individual investors, and dedicated website pages for individual investors.

(4) Sharing information including opinions from shareholders with management

Opinions, inquires, and other information obtained from shareholders and investors through dialogue is collected and sorted by the IR and SR Division, then shared with management and Directors (including Outside Directors). In addition, the officer in charge strives to share information with the Board of Directors, Executive Committee, and other individuals and committees as necessary.

(5) Insider information management

Yamaha Motor separately formulates disclosure policies on insider information management, based on which it fully enforces fair disclosure and takes appropriate actions. We refrain from having dialogue concerning financial results during the period between the day following of the end of each quarter and the date of the release of financial results ("silent period").

2. Capital Structure

Foreign Shareholding Ratio	More than 30%

[Status of Major Shareholders]

Name / Company Name	Number of Shares Owned	Percentage (%)
Yamaha Corporation	34,642,790	9.92
The Master Trust Bank of Japan, Ltd. (trust account)	33,541,600	9.60
Japan Trustee Services Bank, Ltd. (trust account)	21,538,800	6.16
SSBTC CLIENT OMNIBUS ACCOUNT	16,701,639	4.78
Toyota Motor Corporation	12,500,000	3.58
Mizuho Bank, Ltd.	8,277,247	2.37
SMBC Nikko Securities Inc.	7,411,100	2.12
Mitsui & Co., Ltd.	6,645,800	1.90
The Shizuoka Bank, Ltd.	5,649,508	1.62
Japan Trustee Services Bank, Ltd. (trust account 5)	5,287,400	1.51

Controlling Shareholder (except for Parent Company)	—
Parent Company	None

Supplementary Explanation

Notes:

- 1. BlackRock, Inc. and its six joint holders held 17,624,639 shares as of July 31, 2019, according to the Change Report Pertaining to the Report of Possession of Large Volume available for public inspection as of August 6, 2019. However, Yamaha Motor has not confirmed the actual number of shares held at the end of the fiscal year under review. Accordingly, they are not included in the above Status of Major Shareholders.
- 2. Nomura Securities Co., Ltd. and its joint holders, Nomura International plc and Nomura Asset Management Co., Ltd., held 25,753,509 shares as of October 15, 2019, according to the Change Report Pertaining to the Report of Possession of Large Volume (No. 12) available for public inspection as of October 23, 2019. However, Yamaha Motor has not confirmed the actual number of shares held at the end of the fiscal year under review. Accordingly, they are not included in the above Status of Major Shareholders.

3. Corporate Attributes

Listed Stock Market and Market Section	Tokyo Stock Exchange, First Section
Fiscal Year-End	December
Type of Business	Transportation Equipment
Number of Employees (consolidated) as of the End of the Previous Fiscal Year	More than 1000
Sales (consolidated) as of the End of the Previous Fiscal Year	More than ¥1 trillion

Number of Consolidated Subsidiaries as of the End of the Previous Fiscal Year

4. Policy on Measures to Protect Minority Shareholders in Conducting Transactions with Controlling Shareholder

5. Other Special Circumstances Which May Have Material Impact on Corporate Governance

YAMAHA MOTOR ROBOTICS HOLDINGS CO., LTD is a listed subsidiary of Yamaha Motor, and Yamaha Motor respects the independence of this subsidiary's business operations.

II. Business Management Organization and Other Corporate Governance Systems regarding Decision-making, Execution of Business, and Oversight in Management

Organizational Composition and Operation Organization Form Company with Audit & Supervisory Board

[Directors]

Maximum Number of Directors Stipulated in Articles of Incorporation	15
Term of Office Stipulated in Articles of Incorporation	One year
Chairperson of the Board	Chairman and Representative Director
Number of Directors	11
Appointment of Outside Directors	Appointed
Number of Outside Directors	4
Number of Independent Directors	4

Outside Directors' Relationship with the Company (1)

Name	Attribute			R	elatio	nship	with tl	he Cor	npany	*		
Iname	Aunoule	а	b	с	d	e	f	g	h	i	j	k
Takuya Nakata	From another company							\triangle	0	0		
Takehiro Kamigama	From another company								Δ			
Yuko Tashiro	From another company											
Tetsuji Ohashi									0			

- * Categories for "Relationship with the Company"
- "O" when the director presently falls or has recently fallen under the category;
- " Δ " when the director fell under the category in the past
- "●" when a close relative of the director presently falls or has recently fallen under the category;
- " \blacktriangle "when a close relative of the director fell under the category in the past
- a. Executive of the Company or its subsidiaries
- b. Non-executive director or executive of a parent company of the Company
- c. Executive of a fellow subsidiary company of the Company
- d. A party whose major client or supplier is the Company or an executive thereof
- e. Major client or supplier of the listed company or an executive thereof
- f. Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property from the Company besides compensation as a director/Audit & Supervisory Board Member
- g. Major shareholder of the Company (or an executive of the said major shareholder if the shareholder is a legal entity)
- h. Executive of a client or supplier company of the Company (which does not correspond to any of d, e, or f) (the director himself/herself only)
- i. Executive of a company, between which and the Company's outside directors/Audit & Supervisory Board Members are mutually appointed (the director himself/herself only)
- j. Executive of a company or organization that receives a donation from the Company (the director himself/herself only)
- k. Others

Outside Directors' Relationship with the Company (2)

Name	Designation as Independent Director	Supplementary Explanation of the Relationship	Reasons for Appointment
Takuya Nakata		Yamaha Corporation, whose Director, President and Representative Executive Officer is Takuya Nakata, had been a major shareholder of the Company until December 2017. However, this is no longer the case, owing to the sale of a portion of the Company's shares by Yamaha Corporation 2017. The Company also has real estate leasing transactions, etc., with Yamaha Corporation. The amount paid by the Company to the said company was less than 2% of the said company's net sales for the most recent fiscal year. As such, Mr. Nakata does not fall under "2. Major shareholders" or "3. Individuals in a 'major customer' relationship with our corporate group" in the Company's "Standards for Selecting Independent Outside Officers." The Company's President and Representative Director, Yoshihiro Hidaka, concurrently serves as an Outside Director of Yamaha Corporation and therefore falls under "4. Individuals from companies that have accepted a director from the Yamaha Motor Group." However, since both companies share the same Yamaha brand, both companies have an interactive relationship where increase in the brand value by the sustainable growth at either gives positive impact on the other, while conversely, impairment of the brand through violation of laws or lack of governance at either gives significant adverse impact on both companies, Mr. Nakata and has common interests with general shareholders regarding enhancement of the Company's brand value, it was concluded that there is no conflict of interest with our general shareholders. Takehiro Kamigama was	The Company nominated Takuya Nakata as an Outside Director in the belief that he will provide the Company's management with valuable advice and supervision based on his wide range of insights and his ample experience in management as Director, President and Representative Executive Officer of Yamaha Corporation, by which the Company aims to increase the value of the Yamaha brand commonly used by both companies. He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.
Takehiro Kamigama	0	Chairman & Representative	Kamigama as an Outside Director in the

		Director of TDK Corporation, from which the Company procures parts for its products until June 2018. From June 2018, he has been Mission Executive of TDK Corporation. The amount paid by the Company to the said company was less than 2% of the said company's net sales for the most recent fiscal year. As such, since Mr. Kamigama does not fall under "3. Individuals in a 'major customer' relationship with our corporate group" in the Company's "Standards for Selecting Independent Outside Officers," it was concluded that there is no conflict of interest with our general shareholders.	belief that he will provide the Company's management with valuable advice and supervision based on his wide range of insights and his ample experience in management and technology, through his experiences in various managerial positions, including as a representative director at a global company. He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.
Yuko Tashiro	0		The Company nominated Yuko Tashiro as an Outside Director in the belief that she will provide valuable advice and supervision regarding the Company's management based on her wide range of insights and her ample experience of management based on her experiences in various managerial positions, including financial managers and the representative directors of several companies. She meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of her designation as an Outside Officer.
Tetsuji Ohashi	0	The company has product transactions with Komatsu Ltd., whose Chairperson of the Board and Representative Director is Tetsuji Ohashi, but the amounts paid between the Company and said company each amount to less than 2% of the said company's consolidated sales in the most recent fiscal year. As such, since Mr. Ohashi does not fall under "3. Individuals in a 'major customer' relationship with our corporate group" in the Company's "Standards for Selecting Independent Outside Officers," it was concluded that there is no conflict of interest with our general shareholders.	The Company nominated Tetsuji Ohashi as an Outside Director in the belief that he will provide valuable advice and supervision regarding the Company's management based on his wide range of insights and his ample experience of management and manufacturing, through his experiences in various managerial positions, including the representative director of a global company. He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.

Voluntary Establishment of Committee(s)	
Corresponding to Nomination Committee or	Established
Remuneration Committee	

Committee's Name, Composition, and Attributes of Chairperson

	Committee Corresponding to Nomination Committee	Committee Corresponding to Remuneration Committee				
Committee's Name	Executive Personnel Committee	Executive Personnel Committee				
All Committee Members	7	7				
Full-time Members	0	0				
Inside Directors	3	3				
Outside Directors	4	4				
Outside Experts	0	0				
Other	0	0				
Chairperson	Inside Director	Inside Director				

Supplementary Explanation

Yamaha Motor has established an Executive Personnel Committee, which is involved in nominations and remuneration, as a voluntary advisory body of the Board of Directors, to improve transparency and validity in appointments and dismissals of executives and determining their remuneration, among other objectives. Matters deliberated upon at the Executive Personnel Committee are reported to the Board of Directors In the role related to "nominations," the Executive Personnel Committee deliberates upon the appointments and dismissals of the Chief Executive Officer, Directors, Audit & Supervisory Board Members and Executive Officers, as well as the selection of candidates for such senior management positions and their development plans, while confirming future management strategies and personnel requirements for putting them into practice, among other things.

In the role related to "remuneration," the Executive Personnel Committee deliberates upon and determine the evaluation standards and remuneration system for the Chief Executive Officer, Directors and Executive Officers. The Executive Personnel Committee also evaluates the performance of the Company and individuals based on contributions to medium- to long-term corporate growth and business performance for the said fiscal year, in order to deliberate upon the compensation linked to performance for such senior management within the limits of total remuneration resolved at the General Meeting of Shareholders.

To ensure the transparency and effectiveness of the deliberation process, which is the purpose for establishing the Executive Personnel Committee, as well as to ensure the validity of matters reported to the Board of Directors' meetings, the majority of the members of the Executive Personnel Committee consists of Outside Directors, and the meeting of the Executive Personnel Committee is held more than six times a year, in principle. The current members are as follows:

Chairman:	Chairman and Representative Director	Hiroyuki Yanagi
Committee member:	President and Representative Director	Yoshihiro Hidaka
Committee member:	Representative Director	Katsuaki Watanabe
Committee member:	Outside Director (Independent)	Takuya Nakata
Committee member:	Outside Director (Independent)	Takehiro Kamigama
Committee member:	Outside Director (Independent)	Yuko Tashiro
Committee member:	Outside Director (Independent)	Tetsuji Ohashi

[Audit & Supervisory Board Members]

Established
5
4
4

Cooperation among Audit & Supervisory Board Members, Accounting Auditors and Internal Audit Departments

With respect to the relationship with Accounting Auditors, the Audit & Supervisory Board Members (including Outside Audit & Supervisory Board Members) receive the accounting auditor's report and audit its appropriateness in compliance with laws and regulations, and also cooperate with Accounting Auditors by exchanging information and opinions when necessary, among other means. With respect to the relationship with

Internal Audit Departments, the Audit & Supervisory Board Members also receive reports concerning internal auditing plans and results. Through such cooperation, the Audit & Supervisory Board Members aim to achieve more effective and efficient audits.

Appointment of Outside Audit & Supervisory Board Members	Appointed
Number of Outside Audit & Supervisory Board Members	2
Number of Independent Audit & Supervisory Board Members	2

Outside Audit & Supervisory Board Members' Relationship with the Company (1)

Name	A ++++;1+-		Relationship with the Company*											
Name	Attribute	а	b	с	d	e	f	g	h	i	j	k	1	m
Masahiko Ikaga	Certified Public Accountant													
Masatake Yone	Lawyer										\bigcirc			

* Categories for "Relationship with the Company"

"O" when the director presently falls or has recently fallen under the category;

- " Δ " when the director fell under the category in the past
- "●" when a close relative of the director presently falls or has recently fallen under the category;
 - "▲"when a close relative of the director fell under the category in the past
- a. Executive of the Company or its subsidiary
- b. Non-executive director or accounting advisor of the Company or its subsidiaries
- c. Non-executive director or executive of a parent company of the Company
- d. Audit & Supervisory Board Member of a parent company of the Company
- e. Executive of a fellow subsidiary company of the Company
- f. A party whose major client or supplier is the Company or an executive thereof
- g. Major client or supplier of the Company or an executive thereof
- h. Consultant, accountant or legal professional who receives a large amount of monetary consideration or other property from the Company besides compensation as an Audit & Supervisory Board Member
- i. Major shareholder of the Company (or an executive of the said major shareholder if the shareholder is a legal entity)
- j. Executive of a client or supplier company of the Company (which does not correspond to any of f, g, or h) (the Audit & Supervisory Board Member himself/herself only)
- k. Executive of a company, between which and the Company's outside directors/Audit & Supervisory Board Members are mutually appointed (the Audit & Supervisory Board Member himself/herself only)
- 1. Executive of a company or organization that receives a donation from the Company (the Audit & Supervisory Board Member himself/herself only)

m. Others

Outside Audit & Supervisory Board Members' Relationship with the Company (2)

Name	Designation as Independent Audit & Supervisory Board Member	Supplementary Explanation of the Relationship	Reasons for Appointment
Masahiko Ikaga	0		The Company nominated Masahiko Ikaga as an Outside Audit & Supervisory Board Member in the belief that he will utilize his significant expertise as a certified public accountant, as well as his ample knowledge and experience as a company executive and an outside officer for a corporation, in performing his duties as one of the Company's Audit & Supervisory Board Members (Outside). He meets the requirements for independence stipulated by

with our general shareholders.	Masatake Yone	0	The Company has Transactions such as outsourcing contracts with Mori Hamada & Matsumoto Law Firm, where Mr. Yone is employed. The amount paid by the Company to the said company was less than 2% of the said company's net sales for the most recent fiscal year. As such, since Mr. Yone does not fall under "5. Individuals with a vested interest in the Yamaha Motor Group" in the Company's "Standards for Selecting Independent Outside Officers," it was concluded that there is no conflict of interest with our general	the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer. The Company nominated Masatake Yone as an Audit & Supervisory Board Member (Outside) in the belief that he will utilize his extensive expertise as an attorney and his ample knowledge and experience as an outside officer at corporations in performing his duty as the Company's Audit & Supervisory Board Members (Outside). He meets the requirements for independence stipulated by the Tokyo Stock Exchange and the "Standards for Selecting Independent Outside Officers," and the Tokyo Stock Exchange has been duly notified of his designation as an Outside Officer.
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[Independent Directors/Audit & Supervisory Board Members]

Number of Independent Directors/Audit & Supervisory Board Members6	

Matters relating to Independent Directors/Audit & Supervisory Board Members

To evaluate the independence and objectivity of Outside Directors and Outside Audit & Supervisory Board Members, the Company has formulated "Standards for Selecting Independent Outside Officers," based on the standards established by Tokyo Stock Exchange, Inc. for judging the independence of officers.

Summary of "Standards for Selecting Independent Outside Officers"

- I. Independent Outside Officers may not be:
 - 1. Employees or former employees of the company
 - 2. Major shareholders
 - 3. Individuals in a "major customer" relationship with our corporate group
 - 4. Individuals from companies that have accepted a director from Yamaha Motor Group
 - 5. Individuals with some other type of vested interest in the Group
 - 6. Individuals who might have a conflict of interest with our general shareholders
 - 7. In office more than 8 years

Moreover, individuals who are second-degree relatives, or cohabiting relatives, of any of those mentioned above in 1 through 5 may not be officers.

II. Individuals, despite being applicable to any of the 2 to 5 above, may be elected as independent

outside officers of the company if they, in view of their personality and insight, are believed suitable as independent outside officers of the company on the condition that the individuals meet the requirements of an outside director as required under the Companies Act, and that a public disclosure is made to explain the reasons for electing them as independent outside officers of the company.

As mentioned, the above is a summary of the "Standards for Selecting Independent Outside Officers." For the full text, please visit our website,

https://global.yamaha-motor.com/ir/governance/pdf/independent en.pdf

[Incentives]

Incentive Policies for Directors

Performance-linked Remuneration / Other

Supplementary Explanation

With regard to the remuneration amounts for Directors of the Company, at the 84th Ordinary General Meeting of Shareholders held on March 27, 2019, an annual amount of basic compensation (fixed remuneration) up to ± 0.5 billion (of which, the portion for Outside Directors is an annual amount of up to ± 0.1 billion), an annual amount of individual performance-based bonuses up to ± 0.1 billion, the whole-company performance-based bonuses payable up to 0.5% of the net income attributable to owners of parent of the previous consolidated fiscal year, remuneration of shares with restriction on transfer worth up to an annual amount of ± 0.2 billion, and total number of shares to be granted at up to 200,000 shares per year have been determined as total remuneration amounts (the remuneration amounts for Directors do not include the employee salaries for Directors.). At the time of the abovementioned resolution, the number of Directors subject to the resolution was 11 (of which four are Outside Directors).

With regard to the total remuneration amounts for Audit & Supervisory Board Members of the Company, at the 84th Ordinary General Meeting of Shareholders held on March 27, 2019, an annual amount up to ¥120 million has been determined as total remuneration amount. At the time of the abovementioned resolution, the number of Audit & Supervisory Board Members subject to the resolution was four (of which two are Audit & Supervisory Board Members (Outside)).

Recipients of Stock Options

Supplementary Explanation

[Director Remuneration]

Disclosure of Individual Directors' Remuneration	Selected Directors
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Supplementary Explanation

Remuneration and other compensation for the Company's Directors and Audit & Supervisory Board Members in fiscal 2019 are as follows.

						Millions of yen
			tion linked to rmance	Stock cor		
Officer classification	Basic compensation	Directors' bonuses	Individual performance- linked	Stock compensation plan	Remuner- ation of shares with restriction on transfer	Total
Directors (12)	341	215	20	12	101	691
Of which, Outside Directors (5)	(52)	_	_	_	_	(52)
Audit & Supervisory Board Members (6)	95	-	_	_	_	95
Of which, Outside Audit & Supervisory Board Members (3)	(26)	_	_	_	_	(26)
Total	436	215	20	12	101	786

Notes:

1. The Company introduced a remuneration system for Executives based on based on a resolution of the 84th Ordinary General Meeting of Shareholders held on March 27, 2019. In light of this, in the consolidated fiscal year under review, basic remuneration was paid based on the previous system in January to March 2019 and based on the new system in April to December 2019. Next, in regard to performance-linked remuneration, there are plans to pay a "whole-company performance-linked bonus" based on the new system as remuneration linked to the performance of the entire company regarding the consolidated fiscal year under review, and "individual performance-linked remuneration," which is based on the previous system, has been paid in the consolidated fiscal year under review as remuneration linked to the performance of individuals. Furthermore, in regard to share remuneration, "share acquisition-type remuneration" based on the previous system was paid regarding January to March 2019, and "remuneration by shares with restriction on transfer" based on the new system was paid regarding April to December 2019.

- 2. The above includes one Director and two Audit & Supervisory Board Members who retired at the end of the 84th Ordinary General Meeting of Shareholders held on March 27, 2019.
- 3. In addition to the remuneration listed above, ¥52 million was paid to Directors and concurrent employees, as the equivalent of salary to employees.

Director or Audit & Supervisory Board Member received more than ¥100 million in aggregate remuneration and other compensation

						Mil	lions of yen
			1	ion linked to mance	Stock cor	npensation	
Name	Officer classification	Basic compensation	Directors' bonuses	Individual performance- linked	Stock compensation plan	Remuner- ation of shares with restriction on transfer	Total
Hiroyuki Yanagi	Director	69	49		2	20	141
Yoshihiro Hidaka	Director	81	68	_	2	31	183
Katsuaki Watanabe	Director	58	38		2	15	114

The above information is disclosed in securities reports and business reports, and these reports are posted on the Company's website.

Policy on Determining Remuneration Amounts and Calculation Methods

Established

Disclosure of Policy on Determining Remuneration Amounts and Calculation Methods

In order to ensure the appropriateness as well as the transparency and feasibility of the discussion process regarding determination policies for Directors' remuneration, determination will be made by the Board of Directors after discussion and reporting by the Executive Personnel Committee, an advisory body regarding nomination and remuneration which the Company has established voluntarily and which is composed of a majority of outside directors. Determination of individual remuneration amounts for each Director based on said policies is made at the Board of Directors in principle after the discussion and reporting by the Executive Personnel Committee, but the allocation of the whole-company performance-based bonus is determined by the Representative Director based on coefficients set for each position, as delegated by the Board of Directors. In addition, the specific amounts of basic compensation for Audit & Supervisory Board Members are determined by discussion of Audit & Supervisory Board Members.

[Supporting System for Outside Directors and/or Audit & Supervisory Board Members]

When meetings of the Board of Directors are to be held, Executive Officers in charge or the secretariat explains the details of agenda items in advance to Outside Directors as necessary, while Standing Audit & Supervisory Board Members do so for Outside Audit & Supervisory Board Members. In addition, the Management Discussion meeting is established to provide opportunities for Outside Directors and Outside Audit & Supervisory Board Members to have discussions on a regular basis with Executive Officers in charge of the execution of business operations, and its meetings are held after meetings of the Board of Directors.

In order for Outside Directors and Audit & Supervisory Board Members to contribute actively to discussions of the Board of Directors, meetings are held on a regular basis so that Outside Directors can collect sufficient information without affecting their independence, and meetings consisting only of Independent Outside Officers are held so that information can be exchanged and understanding can be shared in a mutual manner based on independent and objective perspectives. Furthermore, to enable Outside Directors and Audit & Supervisory Board Members to obtain necessary information and adequately communicate, coordinate, and mutually collaborate with management, the Audit & Supervisory Board Members' Office, which assists with the duties of the Company's Corporate Planning Division and Audit & Supervisory Board Members, takes action based on cooperation.

2. Matters on Functions of Business Execution, Auditing, Oversight, Nomination and Remuneration Decisions (Overview of Current Corporate Governance System)

1. Composition of the Board of Directors and Audit & Supervisory Board

The Board of Directors and the Audit & Supervisory Board, which implement corporate governance, consist of seven (7) Directors, four (4) Independent Outside Directors (one [1] of whom is female), two (2) Standing Audit & Supervisory Board Members, and two (2) Independent Outside Audit & Supervisory Board Members. Of the fifteen (15) Directors and Audit & Supervisory Board Members in total, six (6) are Independent Outside Officers. From the viewpoint of maintaining an overall balance in terms of knowledge, experience and ability, and in consideration of diversity and size, the composition of the Board of Directors and Audit & Supervisory Board are defined as follows:

- 1. The Articles of Incorporation stipulate the number of Directors to be up to fifteen (15), and the number of Audit & Supervisory Board Members to be up to five (5).
- 2. Regardless of gender, age, nationality or any attributes, executives must adequately understand the viewpoints and standpoints of various stakeholders including shareholders, and must have long-term visions, abundant experience, extensive insight, and a high degree of expertise in addition to appropriate human characteristic elements such as ethical views and fairness.
- 3. Directors of the Company shall be four (4) individuals specializing in manufacturing, technology, and research and development, one (1) individual specializing in sales and marketing, one (1) individual specializing in finance, and one (1) individual specializing in IT and Digital, for a total of seven (7) individuals. All of them shall be individuals with global experience who can deal with the diversity of customers' special characteristics, products, business operations and functions, as well as global aspects of markets.
- 4. Outside Directors shall be two (2) individual specializing in manufacturing, technology, and research and development, one(1) individuals specializing in sales and marketing, and one (1) individual specializing in finance, for a total of four (4) individuals. All of them shall be individuals with global experience who have wide range of insights and professional insight in corporate management and provide the Company's management with valuable advice and supervision from their independent and objective perspectives.
- 5. Standing Audit & Supervisory Board Members shall be two (2) individuals who have abundant experience and insight in fields such as labor or legal and management control, and shall handle different management control fields. Outside Audit & Supervisory Board Members shall be two (2) individuals with global experience who have significant expertise as an attorney or a certified public accountant as well as abundant experience and insight as a company executive or an outside officer for a corporation, and shall audit the legality and appropriateness of the Company's management from their independent and objective perspectives.

2. Roles of the Board of Directors

To ensure the implementation of the Company's growth strategies for the future, the Board of Directors establishes an environment that supports management's appropriate risk-taking and decisive decision making activities. In addition, the Board of Directors multilaterally understands and appropriately oversees issues and risks associated with the execution of management strategies from the viewpoint of fulfilling its responsibilities to various stakeholders including shareholders and investors. We acknowledge that these tasks are their roles in supporting the Company's sustainable growth and enhancement of its corporate and brand value. To ensure prompt execution of business operations, the Board of Directors appoints Executive Officers and delegates matters related to execution of business operations to them. In accordance with the policies outlined above, matters to be judged and determined by the Board of Directors and matters to be delegated to Executive Officers are as follows:

- 1. Matters to be judged and determined by the Board of Directors
 - Determining matters provided for in laws and regulations and the Articles of Incorporation
 - Overseeing the execution of Directors' duties
 - Determining strategies and policies
 - Determining Corporate Philosophy, Code of Ethics, Basic Policies on Internal Control, Basic Policies on CSR, Governance Policies on the Yamaha brand, Long-term Management Visions, Medium-Term Management Plan, etc.
 - Overseeing execution of business operations

Approval of annual management plans, approval of financial statements, oversight of the status of the execution of duties, approval of internal auditing plans, oversight of the status of the development of systems based on Basic Policies on Internal Control, the status of the addressing of issues related to sustainability, and the status of the development of risk management systems, etc.

- 2. Matters to be delegated to Executive Officers
 - Matters related to the execution of business operations

Formulating the Medium-Term Management Plan, annual management plans and other plans and decision-making on the execution thereof, preparing the draft of financial results, formulating individual business strategies, decision-making on the execution of operations such as development, production and sales, addressing of issues related to sustainability, developing risk management systems, and other related matters

- Other matters delegated by the Board of Directors, excluding matters to be judged and determined by the Board of Directors
- 3. Executive Personnel Committee

Yamaha Motor has established an Executive Personnel Committee, which is involved in nominations and remuneration, as a voluntary advisory body of the Board of Directors, to improve transparency and validity in appointments and dismissals of executives and determining their remuneration, among other objectives. Matters deliberated upon at the Executive Personnel Committee are reported to the Board of Directors. In the role related to "nominations," the Executive Personnel Committee deliberates upon the appointments and dismissals of the Chief Executive Officer, Directors, Audit & Supervisory Board Members and Executive Officers, as well as the selection of candidates for such senior management positions and their development plans, while confirming future management strategies and personnel requirements for putting them into practice, among other things.

In the role related to "remuneration," the Executive Personnel Committee deliberates upon and determine the evaluation standards and remuneration system for the Chief Executive Officer, Directors and Executive Officers. The Executive Personnel Committee also evaluates the performance of the Company and individuals based on contributions to medium- to long-term corporate growth and business performance for the said fiscal year, in order to deliberate upon the compensation linked to performance for such senior management within the limits of total remuneration resolved at the General Meeting of Shareholders. To ensure the transparency and effectiveness of the deliberation process, which is the purpose for establishing the Executive Personnel Committee, as well as to ensure the validity of matters reported to the Board of Directors' meetings, the majority of the members of the Executive Personnel Committee consists of Outside Directors, and the meeting of the Executive Personnel Committee is held more than six times a year, in principle. The current members are as follows:

Chairman:	Chairman and Representative Director	Hiroyuki Yanagi
Committee member:	President and Representative Director	Yoshihiro Hidaka
Committee member:	Representative Director	Katsuaki Watanabe
Committee member:	Outside Director (Independent)	Takuya Nakata
Committee member:	Outside Director (Independent)	Takehiro Kamigama
Committee member:	Outside Director (Independent)	Yuko Tashiro
Committee member:	Outside Director (Independent)	Tetsuji Ohashi

4. Audit & Supervisory Board Members and the Audit & Supervisory Board

The Audit & Supervisory Board Members are made up of two (2) Standing Audit & Supervisory Board Members and two (2) Independent Outside Audit & Supervisory Board Members. On the basis of fiduciary responsibilities to shareholders, Audit & Supervisory Board Members and the Audit & Supervisory Board, as a body independent from the Board of Directors, request the Company and its subsidiaries to submit reports on their business activities in accordance with laws and regulations, survey the status of business operations and property, exercise rights in respect of appointing or dismissing an External Accounting Audit or and audit compensation, attend meetings of the Board of Directors and other important meetings, and provide opinions as needed. Through these tasks, Audit & Supervisory Board Members and the Audit & Supervisory Board audit the legality and appropriateness of Directors' execution of duties, internal control systems, and the performance and financial position of the Company and its subsidiaries. An Audit & Supervisory Board Members' Office, with a dedicated staff of two (2) persons, has been established to assist the Audit & Supervisory Board Members with their audit and supervisory operations. In principle, the Audit & Supervisory Board meets monthly, and additionally from time to time as necessary.

5. Executive Officers and Management Committee, etc.

The Company has twenty-nine (29) Executive Officers, of whom six (6) serve concurrently as Directors. A Management Committee, comprising nine(9) Executive Officers with specific posts, has been established to deliberate on matters of business execution, speeding up the Company's decision-making process. In principle, the Management Committee meets at least monthly, and additionally from time to time as necessary.

In addition, a Global Executive Committee has been established to deliberate on important management policies and issues related to the Group's management. The Global Executive Committee includes the Representative Directors, all Executive Officers with specific posts, Audit & Supervisory Board Member,

and senior local managers of major Group companies, and has forty-eight (48) members, of whom thirtyone(31) are Japanese and seventeen(17) are non-Japanese. In principle, the Global Executive Committee meets at least once annually, and additionally from time to time as necessary.

6. Sustainability Committee

Sustainability Committee, comprising nine(9) Executive Officers with specific posts, has been established to address issues related to sustainability and deliberate measures related to risk management and compliance. In principle, the Sustainability Committee meets at least twice annually, and additionally from time to time as necessary.

7. Internal Auditing

The Integrated Auditing Division, with twenty-five (25) members and reporting directly to the President and Chief Executive Officer, has been established as an internal auditing sector to audit the appropriateness of operational activities at the Company and its subsidiaries. In addition, internal audit functions have been installed at major subsidiaries, working together with the Company's internal auditing sector to audit divisions and subsidiaries.

8. State of Audit

The Company has designated Ernst & Young ShinNhon LLC as the independent auditing company with review responsibilities for Company audits. Certified Public Accountants who engaged in the certification of audit are as follows:

Noritada Aizawa	Designated Limited Liability and Engagement Partner
Daisuke Sumita	Designated Limited Liability and Engagement Partner
Katsuya Tanaka	Designated Limited Liability and Engagement Partner

The number of continuous years the Certified Public Accountants have served the Company is omitted because it is under seven (7) years for all of them.

Ernst & Young ShinNhon LLC has introduced a voluntary system for rotating engagement partners in its employ so that none exceeds a certain number of years in continuous service. Support staff for the audit includes twelve (12) Certified Public Accountants and thrity-two (32) other assistants.

9. Overview of Agreements That Limit Liabilities for Damages

The Company has entered into agreements with Outside Directors and Audit & Supervisory Board Members, in accordance with the provisions of Paragraph 1 of Article 427 of the Companies Act, which limit these executives' liabilities (as specified in Paragraph 1 of Article 423 of the Companies Act) for damages. The upper limit of liability for damages in the agreements is the amount as specified by laws and regulations. The Company limits liabilities for damages charged to Outside Directors and the Audit & Supervisory Board Members only when they acted with goodwill and the liability did not arise because they committed serious negligence in executing their duties.

3. Reasons for Adoption of Current Corporate Governance System

Yamaha Motor supplies various kinds of products and services to markets around the world, including sensibilityfocused personal mobility for individual customers' recreational purposes, user friendly and practicality-focused personal mobility for travelling and transportation purposes, marine products to be used for a wide range of applications from recreational to business purposes, industrial robots, vehicle engines, and unmanned helicopters for corporate customers business use.

Overseas sales account for approximately 90% of the Company's consolidated net sales. With the principal concept of developing and producing locally where the products are consumed, our development, procurement, production and sales and other activities have expanded worldwide.

To sustainably develop operational activities that are capable of flexibly responding to customer diversity, product diversity and the globally expanding market, we acknowledge that adequate risk-taking and decisive decision-making are necessary. We also place importance on multilaterally understanding and appropriately overseeing issues and risks associated with the implementation of management strategies.

We believe it is effective to structure a corporate governance system consisting of the Board of Directors, made up of Directors of the Company who are familiar with the Company's customer characteristics, products, business operations and functions and Outside Directors who have a wealth of knowledge in global corporate management, and the Audit & Supervisory Board whose members include Outside Audit & Supervisory Board Members with professional knowledge in areas including accounting, legal affairs, and management administration. Under this corporate governance system, Executive Officers are appointed to execute operational duties in a timely manner, and the Board of Directors delegates matters related to the execution of business operations to the Executive Officers.

III. Implementation of Measures for Shareholders and Other Stakeholders

1. Measures to Vitalize the General Shareholder Meetings and Smooth Exercise of Voting Rights

	Supplementary Explanations
Early Notification of General	Yamaha Motor dispatches the notice of convocation three weeks prior to the date
Shareholder Meeting	of the meeting.
Scheduling AGMs Avoiding	Yamaha Motor works to avoid the Peak Day.
the Peak Day	
Allowing Electronic Exercise	Yamaha Motor enables shareholders to exercise voting rights through the
of Voting Rights	Internet website
Participation in Electronic	Yamaha Motor participates in the electronic voting platform operated by ICJ, Inc.
Voting Platform	
Providing Convocation Notice	Yamaha Motor provides a summary of the notice of convocation in English on
in English	the Company's website.
Other	The notice of convocation (including reference documents) and attached
	documents are posted on Yamaha Motor's website.

2. IR Activities

	Supplementary Explanations	Explanation by Representative
Preparation and Publication of	The disclosure policy is disclosed on Yamaha Motor's	
Disclosure Policy	website.	
Regular Investor Briefings for	Yamaha Motor endeavors to carry out comprehensible	No
Individual Investors	communication with individual investors through measures	
	including holding briefing sessions for individual investors	
	(including online company briefing sessions) and setting up	
	dedicated website pages for individual investors on the	
	Yamaha Motor website.	V
Regular Investor Briefings for Analysts and Institutional	Financial results briefing sessions are held when financial results are released. The Representative Director and	Yes
Investors	President explains the second quarter and year-end financial	
Investors	results, while other Directors explain the first quarter and	
	third quarter financial results.	
Regular Investor Briefings for	In principle, the "IR road show" for overseas investors is	Yes
Overseas Investors	held twice a year, and the Representative Director and	105
	President, or the Director in charge, explains the results to	
	overseas investors. Furthermore, English-language briefing	
	documents and English-language briefing videos regarding	
	financial statements are posted on the Yamaha Motor	
	website.	
Posting of IR Materials on	Videos and presentation materials of financial results	
Website	briefing sessions; securities reports, business results,	
	integrated report and other materials for investors; the notice	
	of convocation of the General Meetings of Shareholders and	
	other materials for shareholders; as well as legal public	
	notices and other notices are posted on Yamaha Motor's website for the convenience of shareholders and investors.	
Establishment of Department	A dedicated department has been established in the	
and/or Manager in Charge of	Corporate Communication Division to engage in the	
IR	planning and promotion of IR activities.	
Other	In addition to the above, individual interviews are given to	
	analysts and institutional investors (at the corporate	
	headquarters and in Tokyo, etc.).	

3. Measures to Ensure Due Respect for Stakeholders

	Supplementary Explanations	
Stipulation of Internal Rules	While promoting the management principles "creating value that surpasses	
for Respecting the Position of	customer expectations," "establishing a corporate environment that fosters self-	
Stakeholders	esteem," and "fulfilling social responsibilities globally," Yamaha Motor	
	formulates policies on social responsibilities for each stakeholder, namely,	
	customers, shareholders and investors, employees, business partners, the	
	community, and the environment in the Basic Policies on CSR.	

	The Computer Covernance Cividalines established in December 2015		
	The Corporate Governance Guidelines established in December 2015 present the		
	view that we need to be well aware that our sustainable growth and medium- to		
	long-term enhancement of corporate value are greatly supported by the resources		
	and efforts provided by all stakeholders, namely, customers, employees, business		
	partners, communities, the greater society, and the global environment that		
	interact with Yamaha Motor worldwide.		
Implementation of	Yamaha Motor Group has signed the United Nations Global Compact as an		
Environmental Activities, CSR	expression of participation in the creating of global frameworks for the		
Activities, etc.	realization of sustainable growth, and has been working on issues such as		
	"environment and resources," "transportation, education, and industry,"		
	"innovation," and "ways of working" in order to contribute to the achievement of		
	Sustainable Development Goals (SDGs).		
	Going forward, we will introduce these measures, report on their progress, and so		
	on for stakeholders. Specific content in this regard will be disclosed on the		
	Yamaha Motor website.		
Development of Policies on	Yamaha Motor formulates basic policies on information disclosure in the		
Information Provision to	Information Disclosure Regulations as follows for the purpose of fulfilling its		
Stakeholders	duty of accountability so that stakeholders can appropriately understand and		
	evaluate the Company and stakeholders can make decisions appropriately. (1) We		
	strive to promptly disclose information concerning matters related to the lives		
	and safety of customers and matters affecting local communities. (2) We disclose		
	information required to be disclosed by laws and regulations and rules of Tokyo		
	Stock Exchange, Inc. in an accurate, fair, timely and appropriate manner. (3)		
	With respect to information not specified in laws and regulations and rules of		
	Tokyo Stock Exchange, Inc., we strive to voluntarily disclose information		
	deemed necessary from the standpoint of social responsibility.		

IV. Matters Related to the Internal Control System

1. Basic Views on Internal Control System and the Progress of System Development

- 1. Systems to ensure the Directors compliance with acts, regulations and the Company's Articles of Incorporation
 - The Board of Directors shall supervise Directors in the implementation of their responsibilities, to ensure that they exercise the duty of care and duty of loyalty to the standard of good administrators. The Board is also charged with ensuring that all Directors' activities are lawful.
 - Audit & Supervisory Board Members, in accordance with the criteria and methodology established by the Audit & Supervisory Board, shall audit the business conduct of the Directors.
 - The Company shall maintain a robust posture against antisocial forces that threaten the order and safety of civil society. The Company shall reinforce this commitment in its Code of Ethics.
 - The Company shall form such organizations and develop such rules as necessary to ensure the maintenance of appropriate financial information, and prepare and release reliable financial statements.
 - 2. Maintenance and administration of information concerning the business conduct of Directors
 - Documents and other forms of information on the business conduct of Directors shall be prepared, maintained and administered appropriately by establishing and operating necessary arrangement involving internal regulations.
 - Confidential information including documents and other forms of information on the business conduct of Directors shall be handled appropriately by establishing and operating necessary arrangement involving internal regulations.
 - The Company shall form such organizations and develop such rules as necessary to ensure timely and appropriate disclosure of significant company information.

3. Rules relating to risk control against loss

- The Company shall establish a Sustainability Committee as an organization carrying out deliberation on its risk management measures, and shall establish a risk management supervising section for developing regulations concerning risk management of the Company and its subsidiaries, conducting risk assessment and structuring system for monitoring the risk management.
- Control of each serious risk factor shall be assigned to a specific section, which shall work to mitigate the risk factor for which it is responsible.
- The Company shall develop and operate internal regulations, etc. as necessary to ensure integrated control of individual departmental risk management activities.
- If a serious crisis arises, an Emergency Countermeasures Headquarters shall be established as provided in the internal regulations, etc. with the President and Chief Executive Officer as its head, in order to minimize damage and negative impact from the event.

4. Systems to ensure efficient execution of Directors' duties

- The authority and responsibilities of the Board of Directors, President and Chief Executive Officer and sector heads, and the system for transferring authority between them, shall be better defined by strengthening Board of Directors Rules, Decision-making Rules and other important rules.
- Resolutions to be proposed at the Board of Directors' meetings shall first be subject to deliberation by the Management Committee and other committees to ensure they are appropriate and meet procedural criteria for subsequent deliberation by the Board of Directors.
- After the Medium-term Management Plan and the budget for the fiscal year are formulated, management control systems such as a "management by objectives system" shall be established to achieve the plan's goals and targets.

5. Systems to ensure employee compliance with acts, regulations and the Company's Articles of Incorporation

- The Company shall establish the Sustainability Committee as an organization carrying out deliberation on its compliance measures, and shall establish a compliance supervising section for enhancing and educating its Code of Ethics to the Company and its subsidiaries.
- The Company shall establish an internal reporting hotline in a third-party organization outside of the Company which enables one to directly report on any unlawful act, or the possibility of illegal or improper activity that could damage trust and confidence in the Company, which directly informs Audit & Supervisory Board Members and the President and Chief Executive Officer concerning such report.
- The Company shall maintain a robust posture against antisocial forces that threaten the order and safety of civil society. The Company shall reinforce this commitment in its Code of Ethics.
- The Company shall form organizations and develop rules necessary to ensure the maintenance of appropriate financial information, and prepare and release reliable financial statements.
- 6. Systems to ensure that the Yamaha Motor Group (composed of the Company and its subsidiaries) conducts business appropriately
 - The Company's Group Companies Management Rules and Decision making Rules shall be established that define the controlling sectors in charge of supervising each subsidiary, and the authority, responsibilities and management methods of subsidiaries.
 - In order to audit the appropriateness of operations of the Company and its subsidiaries, an internal auditing sector shall be established in the Company under the direct control of the President and Chief Executive Officer. An internal auditing function shall be established in major subsidiaries as well, and shall conduct audits of sections and subsidiaries collaborating with the internal auditing sector of the Company.
 - Each domestic subsidiary, in principle, shall have a Board of Directors and an Audit & Supervisory Board Member; overseas subsidiaries shall design the governing body in accordance with local laws.
 - At least one Director of each subsidiary, in principle, shall concurrently serve as a Director, Executive Officer, or employee of another company in the Group.
 - The section supervising financial reporting of the Company shall provide subsidiaries with guidance and education to ensure appropriateness of financial information.
- 7. Systems to report to the Company on matters concerning the execution of duties at the Company's subsidiaries by Directors, employees who execute business, and any person in an equivalent position (Directors, etc.)
 - The Group Companies Management Rules of the Company stipulates that Directors, etc. of its subsidiaries must report to the Company on their financial status and other important information.
 - The Company shall request Directors, etc. of its significant subsidiaries to make a report on their business execution at the Management Committee meetings, etc. of the Company on a regular basis.
- 8. Rules relating to risk management against loss by the Company's subsidiaries and other systems
 - The Company's risk management supervising section shall set out rules on managing risks of the Company and its subsidiaries, and establish a system to monitor the risk assessment and its implementation plans and results.
 - The Company's risk management supervising section shall provide subsidiaries with guidance and education with respect to risk management initiatives carried out by each subsidiary.
 - Standards of conduct shall be set out in the internal rules, etc. to allow the Company to promptly and adequately deal with significant issues about the Company and its subsidiaries when they arise and to minimize the damage from such issues.
- 9. Systems to ensure efficient execution of duties by Directors, etc. of the Company's subsidiaries
 - Decision-making processes, responsibilities and authority shall be clarified by strengthening the Board of Directors Rules, Decision Making Rules and other important rules.
 - The Group Medium-term Management Plan and the budget for the fiscal year shall be set out.
 - A common management control system shall be adopted by the Company and its subsidiaries.

- Global Executive Committee meetings, comprising Executive Officers of the Company and its major subsidiaries, shall be held regularly to share information on the group management policy and deliberate on the policy to deal with important issues.
- 10. Systems to ensure that the execution of duties by Directors, etc. and employees of the Company's subsidiaries complies with acts, regulations and the Company's Articles of Incorporation
 - The compliance supervising section of the Company shall enhance the Code of Ethics to be complied with by the Company and its subsidiaries, and shall provide subsidiaries with education on compliance.
 - The compliance supervising section of the Company shall provide subsidiaries with guidance and education in respect of compliance initiatives taken by each subsidiary.
 - The Company and its subsidiaries shall maintain a robust posture against antisocial forces that threaten the order and safety of civil society. The Company and its subsidiaries shall reinforce this commitment in their Code of Ethics.
 - The Company and its subsidiaries shall form organizations and develop such rules as necessary to ensure the maintenance of appropriate financial information, and prepare and release reliable financial statements.
 - The internal auditing sector of the Company shall work in collaboration with the internal auditing functions of its subsidiaries and perform audits on the system for compliance with acts and regulations of the subsidiaries.
 - Audit & Supervisory Board Members of the Company shall perform audits on the status of Directors' execution of duties, internal control, risk management, measures to deal with compliance, and asset management status, etc. of its subsidiaries in accordance with the criteria and methodology established by the Audit & Supervisory Board.

11. Employee to assist Audit & Supervisory Board Members

- An Audit & Supervisory Board Members' Office shall be established with a full-time employee dedicated to assisting the Audit & Supervisory Board Members in the execution of their duties.
- 12. Employee assisting Audit & Supervisory Board Members independence from Directors
 - The internal rules provides that the authority to give instructions and orders to the employees assisting Audit & Supervisory Board Members shall be delegated to each Audit & Supervisory Board Member.
 - Any dismissal or personnel changes concerning the employee assisting Audit & Supervisory Board Members in the execution of their duties shall be approved by the Audit & Supervisory Board in advance.
- 13. Matters in respect of ensuring the effectiveness of instructions given by Audit & Supervisory Board Members to the employees assisting Audit & Supervisory Board Members
 - No employee assisting Audit & Supervisory Board Members in the execution of their duties shall concurrently hold a post involving other business operations. The employee shall perform his or her duties under the direction of the Audit & Supervisory Board Members, whose opinions shall be taken into consideration in evaluating the employee.

14. Rules concerning Directors and employees reporting to the Audit & Supervisory Board Members

- Directors and employees shall report to Audit & Supervisory Board Members on malpractice and/or acts concerning the execution of duties by Directors or employees, fact which violates the law and the Company's Articles of Incorporation, and incidents that could cause the Company considerable damage, depending on the importance and urgency thereof.
- Directors and employees shall report the following matters to the Audit & Supervisory Board Members periodically, or when necessary, at their request:
- Establishment and operation of internal control systems, and related subjects
- Results of internal audits conducted by the internal audit section
- Operation of the internal reporting system, and receipt of reports
- 15. Rules to submit a report to Audit & Supervisory Board Members by the subsidiaries' Directors, Audit & Supervisory Board Members, employees who execute business, any other person in an equivalent position and employees or any person who received reports from aforementioned persons
 - The subsidiaries' Directors, Audit & Supervisory Board Members, Executive Officers, employees, and any person who received reports from these persons shall report to the Company's Audit & Supervisory Board Members on malpractice and/or acts concerning the execution of duties by Directors and employees of the Company and its subsidiaries, fact which violates the law and the Company's Articles of Incorporation, and incidents that could cause the Company considerable damage, when they recognize that such facts are present, depending on the importance and urgency thereof.
 - The subsidiaries' Directors, Audit & Supervisory Board Members, Executive Officers and employees and any person who received reports from these persons shall report to Audit & Supervisory Board Members of the Company, at their request, on the following matters on a regular basis or when needed.

- Matters in respect of the business execution
- Result of audits performed by Audit & Supervisory Board Members of the domestic subsidiaries
- Result of internal audits performed by the Company's internal auditing sector
- Status of compliance and risk management, etc.
- 16. Systems to ensure that any person who reports as described in the preceding paragraph will not receive any disadvantageous treatment due to such reporting
 - The Company shall stipulate in its internal rules that any person who reports as described in the preceding paragraph will not receive any disadvantageous treatment due to such reporting.
- 17. Matters regarding the policy for handling expenses or liabilities incurred in relation to the procedures for the advance payment or reimbursement of expenses incurred during the execution of duties by Audit & Supervisory Board Members, and other expenses or liabilities incurred during execution of the said duties
 - In order to pay expenses, etc. incurred in the course of the Audit & Supervisory Board Members' execution of duties, a certain amount of budget shall be allocated annually.
 - When requests such as payment of expenses in advance are made by Audit & Supervisory Board Members in accordance with Article 388 of the Corporation Act of Japan, payment of such expenses or liabilities shall be made or discharged in a prompt manner.

18. Other systems to ensure effective auditing by Audit & Supervisory Board Members

- The Representative Directors shall meet with the Audit & Supervisory Board Members periodically to exchange opinions.
- Audit & Supervisory Board Members shall attend important meetings of bodies including the Management Committee, Sustainability Committee, and Executive Committee.
- The internal audit section shall explain its internal audit plan to Audit & Supervisory Board Members in advance.
- The minutes of the Management Committee meeting and any other meetings as the Audit & Supervisory Board Members may specify shall be made available for their perusal. The Audit & Supervisory Board Members shall be granted similar access to any approved proposal memorandums they may specify.
- Auditing assistance from outside experts shall be secured when deemed necessary by the Audit & Supervisory Board.

2. Basic Views on Eliminating Anti-Social Forces

•The Company maintains a robust posture against antisocial forces that threaten the order and safety of civil

society and specifies the division responsible for reinforcing this commitment in its Code of Ethics while also collecting necessary information.

- The Company does not have any relations with criminal organizations or other antisocial forces and does not make payments to members of criminal organizations. This policy is disseminated to all officers and employees through internal notifications and in-house training.
- The Company is pushing ahead with measures such as verifying the attributes of the other party involved in the transaction when the transaction is suspected to support the activities of criminal organizations, and taking steps to ensure contracts can be immediately terminated in cases when the other party involved in the transaction is found to be an antisocial force.
- The Company cooperates with the Public Interest Incorporated Foundation established for the purpose of eliminating criminal organizations from society and its subordinate organization, the Antiviolence Promotion Council, and other specialized agencies and uses the latest information on antisocial forces provided by such organizations to raise the awareness of employees as required.

V. Other

1. Adoption of Anti-Takeover Measures

Adoption of Anti-Takeover Measure	es
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Not Adopted

Supplementary Explanations

Basic Policy on Control of the Company

(1) Outline of the Basic Policy

The Company has been producing many market-leading products on a global scale in its business domains including land mobility, marine products and solution products.

Although it takes continuous investment of resources from a long-term perspective to develop proprietary technologies, the highly unique technologies and know-how accumulated in the process, knowledge and information of specific market sectors gained through development effort, and deep relationship of trust with trading partners cultivated over many years through the regular problem-solving efforts as well as high quality human resources in specialist fields are all enhancing the Company's competitive advantages to an even higher level, which are believed to provide significant management resources promoting its corporate value into the future. The Company's field of activities extends beyond its business operations to activities such as philanthropy and environmental preservation. The Company fully recognizes that a wide variety of business operations coupled with such activities can produce a synergy that builds Yamaha Motor's brand and corporate value. To further enhance such brand value and corporate value, the Company must aggressively introduce new models and develop new value-added products incorporating new technologies. As a prerequisite for creating breakthrough technologies, the Company must strengthen its research and development (R&D) activities. Furthermore, high profitability and growth are projected in the next-generation environmental technologies, such as the development of environment-conscious low-fuel-consumption engines and electric-powered motorcycles. In order to earn profit in these fields of activities, it is crucial to aggressively promote a R&D basis for the foundation of these activities. The Company believes that an acquisition of the Company by parties who poorly understand the elements that comprise the brand and corporate value of the Group (described above) would damage the corporate value and hinder the common interests of the shareholders. Once in control of financial and business decisions, such parties could act only from short-term profit motives and dismantle management policies that have been planned and developed over time from a medium-and longterm perspective. Such actions might include excessive reductions in manufacturing costs, R&D expenses, and other expenditures — all decisions which would damage the Group's competitiveness. Not only the abovementioned case but also certain acquisition schemes would negatively impact corporate value and work against the common interests of the Company's shareholders.

In order to protect and enhance the Company's corporate value and the common interests of the Company's shareholders, the Company deems it necessary that a would-be acquirer adequately discloses the following information prior to any takeover attempt: the proposed management policy and business plan intended by the would-be acquirer; the impact the takeover proposal would have on the Company's shareholders, the management, and the many stakeholders surrounding the Company; and the acquirer's attitudes toward social responsibilities, including the safety of the products. Furthermore, the Company deems it necessary that reasonable time to examine a takeover proposal, and reasonable negotiation power against the would-be acquirer are secured.

(2) Outline of Special Efforts towards Realizing the Effective Use of the Company's Assets, the Establishment of an Appropriate Corporate Group, and Other Basic Policy

For the achievement of our corporate mission, "*Kando* Creating Company"—to offer new excitement and a more fulfilling life for people all over the world, the Company is working to secure and enhance the corporate value and the common interests of the Company's shareholders by implementing various measures mentioned hereunder, in a planned and consistent way from a medium to long-term perspective.

1. Efforts to enhance corporate value with the Medium-term Plan

The targets under the Medium-Term Management Plan from 2016 for net sales and operating income were not achieved. However, the Company was able to build a stable financial base by improving profitability. Furthermore, in December 2018, the Company formulated a new Medium-Term Management Plan from 2019. Under the plan, the Company will continue to grow its existing businesses and develop new ones. At the same time, the Company will take on the renewed challenge of achieving net sales of \$2 trillion, targeting an operating income ratio at the 9% level. The Company will also actively engage in strategic investments for growth to enhance returns to its shareholders.

2. Efforts to increase corporate value by strengthening corporate governance

To ensure the implementation of the Company's growth strategies for the future, Yamaha Motor's Board of Directors establishes an environment that supports management's appropriate risk-taking and decisive decision-making activities, and multilaterally understands and appropriately oversees issues and risks associated with the implementation of the Company's management strategies from the viewpoint of fulfilling responsibilities to various stakeholders including shareholders and investors.

<Corporate Governance Guidelines>

Chapter 1 Ensuring shareholders' rights and equality, and basic views on dialogue with shareholders

- Chapter 2 Appropriate collaboration with various stakeholders
- Chapter 3 Appropriate information disclosure and ensuring transparency

Chapter 4 Responsibilities of the Board of Directors, etc.

Attachment 1 Standards for selecting independent outside officers

Attachment 2 Policies to promote constructive dialogue with shareholders

"Yamaha Motor's Corporate Governance Guidelines" For the full text, please visit our website <u>https://global.yamaha-motor.com/ir/governance/pdf/corporate_governance_guidelines-e.pdf</u>

(3) Efforts to prevent the decisions on financial and business policies of the Company to be controlled by parties inappropriate in the light of the Company's basic policy

In order to protect and increase the corporate value and the common interests of the shareholders, the Company implemented the takeover defense measures against attempts of mass acquisition of the Company's shares at the 72nd Ordinary General Meeting of Shareholders held on March 27, 2007. Subsequently, at the 75th Ordinary General Meeting of Shareholders held on March 25, 2010 and the 78th Ordinary General Meeting of Shareholders held on March 25, 2010 and the 78th Ordinary General Meeting of Shareholders held on March 26, 2013, the measures were partially revised and continued upon approval of the shareholders. (the measures revised in March 2013 will hereinafter be referred to as the "Plan"). However, at the Board of Directors' meeting held on December 23, 2015, it has resolved to discontinue the Plan after the conclusion of its effective term.

Nevertheless, in the event that any party makes attempts of mass acquisition of the Company's shares after the conclusion of the Plan's effective term, the Company will take appropriate measures in accordance with relevant laws and regulations from the perspective of protecting and enhancing corporate value and the shareholders' common interests such as requesting necessary and sufficient information for shareholders to appropriately judge whether such mass acquisition is justified, disclosing the opinions of the Company's Board of Directors, and securing a sufficient amount of time for shareholders' consideration therewith.

(4) The decision of the Board of Directors and the grounds for such decision The Company believes that the efforts stated in (2) and (3) above conform with the basic policy stated in (1) above and are not for the purpose of maintaining the status of the Company's officers.

2. Other Matters Concerning to Corporate Governance System

Overview of the Framework for Timely Disclosure

1. The Company's basic views on disclosure

The Company discloses information in compliance with its disclosure policy, as outlined below (presented in abstract form; the full text is available on the Company's website), and in accordance with the Timely Disclosure Regulations enacted by Tokyo Stock Exchange, Inc. The Company will also disclose information that does not fall under the Timely Disclosure Regulations immediately if the Company judges that such information is relevant to its investors and other stakeholders.

<<Disclosure Policy>>

(1) Disclosure Standards

Our disclosure is made in accordance with the Timely Disclosure Regulations (the "Regulations") enacted by Tokyo Stock Exchange, Inc. ("TSE").

The Regulations require timely disclosure when a decision, event or information regarding accounts settlement that affects investment judgments occurs, or when an inquiry is made by the TSE, or when a material change, suspension or discontinuation occurs on the contents of material corporate information which has already been disclosed.

It is also our policy to disclose, as much positively and fairly as possible, information that does not fall under the Regulations, such as the contents of announcements made at a meeting with institutional investors, in order to better meet investors' needs.

(2) Information Disclosure Method

Disclosure of information falling under the Regulations is publicized through the Timely Information Disclosure System (TDnet) offered by the TSE after prior explanation to the TSE in accordance with the Regulations. We post each piece of information publicized on TDnet on our Websites promptly. A substantial delay in such posting on our Websites may occur due to the particular circumstances of preparation of PDF files and other tools. In disclosing information beyond that required to be released under the Regulations, we are endeavoring to ensure that such information is provided as much precisely and fairly as possible to general investors.

- 2. Our internal system for timely disclosure
- <<Internal Regulations>>

We have established the "Information Disclosure Regulations" with a view to fulfilling our duty of accountability by disclosing accurate company information to all stakeholders, and to ensuring the timely and appropriate information disclosure to promote understanding and facilitate proper evaluation of the Company. Based on the "Information Disclosure Regulations," all disclosed information is categorized by degree of importance in terms of its impact on corporate management and contents and disclosed through approval and

disclosure procedures established according to the degree of importance. In addition, with regard to insider information, in order to prevent insider trading, we have established the "Code of Ethics" and "Regulations for Prevention of Insider Trading" and specified information management and disclosure procedures.

<<Timely Disclosure System>>

(1) Collecting of information

The divisions and the subsidiaries report the information that they have and disclose in a timely manner-to the divisions in charge of timely disclosure (Corporate Planning Division, Finance & Accounting Division and Corporate Communication Division).

(2) Decisions on approval of disclosure and disclosure procedures

With respect to the information collected, the decision on timely disclosure and the method of disclosure are considered in accordance with rules of Tokyo Stock Exchange, Inc. and other relevant laws and regulations. Regarding information falling under timely disclosure items, the divisions in charge of timely disclosure (Corporate Planning Division, Finance & Accounting Division and Corporate Communication Division) promptly follows the disclosure procedure after reporting to Representative Directors and obtaining approval from the decision-making body.

(3) Internal control of information disclosure

As the information management supervising division, the General Affairs Division develops internal regulations for information disclosure control, monitors the status of implementation, and provides guidance as required based on the results thereof.



