

May 8, 2020

## Treasure Factory Announces Monthly Sales Summary (April 2020) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)	
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		Net Sales (%)		No. of Stores		
		All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2020	94.4	90.4	0	0	131 (4)
	Apr. 2020	66.7	64.6	0	0	131 (4)
	May 2020					
	Jun. 2020					
	Jul. 2020					
	Aug. 2020					
	First Half Total					
	Sep. 2020					
	Oct. 2020					
	Nov. 2020					
	Dec. 2020					
	Jan. 2021					
	Feb. 2021					
_ L	Second Half Total					
Fiscal Year Total						

<sup>\*</sup>Figures for net sales indicate the year-on-year comparison.

## [Monthly comment]

In April, net sales totaled 64.6% for existing stores compared with the previous year and 66.7% for all stores.

To prevent spread of the novel coronavirus infection, business hours at all stores were shortened by 3 hours in principle from April 8, and stores in Tokyo and Kanagawa prefectures were closed on a Saturday and Sunday in the beginning of April. In addition, all Brand Collect and UseLet stores as well as some of the stores in retail facilities are temporarily closed from the beginning of April. As a result of such measures and conducting operations while securing the safety of customers and employees, sales decreased for both existing stores and all stores.

By category, sales of home appliances were close to the level of the previous year, but sales of apparel and brand items largely decreased due to the impact of consumers refraining from going out. On the other hand, sales of digital home appliances performed favorably with the nesting demands.

## [Information on opening and closing stores]

Not applicable

Inquiries	Mr. Eiji Kobayashi
	Phone: +81-3-3880-8822 URL: www.treasurefactory.co.jp/en/

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<sup>\*</sup>Figures in parenthesis indicate the number of franchise stores.