

TRANSLATION - FOR REFERENCE ONLY



Outline of Financial Results for the Fiscal Year Ended March 2020



April 27, 2020
METAWATER Co., Ltd.

Segment Information

☐ Plant Engineering Business(PE business) :Domestic EPC business / Overseas business

The main work in this segment is different types of engineering that focus on the design and construction of machinery facilities used in the purification processes in purification plans, sewage processes in sewage plants, sludge treatment processes, and processes for creating fuel in Japan and overseas as well as the design and construction of electrical facilities for the operation, monitoring, and control of these.

☐ Service Solution Business(SS business) :Domestic O&M business / Domestic PPP business

The main work in this segment includes a range of services such as repair work, operation, and management (maintenance/inspection) of mechanical and electrical facilities for purification plans, sewage plants, refuse processing facilities, and recycling facilities in Japan and overseas.

Acronyms

EPC	Engineering, Procurement and Construction
O&M	Operation and Maintenance
PPP	Public-Private Partnership (Method through which the private sector participates in the provision of public services)
PFI	Private Finance Initiative (Method of public works which utilizes the private sector for the design and construction, operation and maintenance management, and capital procurement of public facilities)
DBO	Design, Build and Operate (Method of public works which utilizes the private sector for the design and construction, and operation and maintenance management of public facilities)
Concession	An approach of granting business operation rights to private companies for a long term while leaving the authority of public facilities and authorization of business management to the public.

COVID-19 infection has spread all over the world and has a great impact on our lives. We hope that it will end as soon as possible.

While working on preventing the spread of infection, we will continue to contribute to the sustainability of water and environmental infrastructure, which is indispensable for people's lives.

■ Impact on business results for the fiscal year ended March 31, 2020

It had almost no effect on our business performance.

■ Impact on business results (forecast) for the fiscal year ending March 31, 2021

At this point, the impact of the spread of the new coronavirus infection on our business results is not taken into consideration.

In line with the responses by the national and local governments to the infection situation of the new coronavirus, we will disclose the information in a timely manner, when impacts on our business become evident.

- I Outline of Financial Results for the Fiscal Year Ended March 2020／Full-Year Forecast of Financial Results and Dividend for Fiscal Year Ending March 2021
- II Progress of Medium-Term Business Plan 2020 (FY2019-2021) and future policy

- I Outline of Financial Results for the Fiscal Year Ended March 2020／Full-Year Forecast of Financial Results and Dividend for Fiscal Year Ending March 2021
- II Progress of Medium-Term Business Plan 2020 (FY2019-2021) and future policy

Financial Highlights of FYE March 2020 (Consolidated)

* Orders Received

Sales to waste recycling facilities etc. were favorable, exceeding the previous year's results and the previous forecast, and the order backlog **remained at a high level**.

[Reference] Order backlog: 142.4 billion yen at FYE3/'19 → 138.6 billion yen at FYE3/'20

* Net Sales & Profit

Net Sales **increased** due to favorable performance in both the PE business (domestic EPC, overseas) and SS business (O&M, PPP). Regarding profits, we made strategic development investments as planned, and all of operating income, ordinary income, and net income **increased**. **Net sales and profits are almost as forecasted**.

* Dividends

Increased annual dividends to 71 yen (31 yen at the end of 2Q, 40 yen at FYE*¹) based on the stable dividend policy.

(Billion yen)						
	Orders Received	Net Sales	Operating Profit	Ordinary Income	Net Income* ²	Dividend (yen)
FYE 3/'20 Results	125.0 Change: + 5.0 YoY: + 1.2	128.7 Change: +3.7 YoY: +11.4	8.2 Change: +0.0 YoY: +0.6	8.1 Change: -0.1 YoY: +0.5	5.7 Change: +0.1 YoY: +0.5	71*
	—	—	Margin: 6.4%	Margin: 6.3%	Margin: 4.4%	—
FYE 3/'20 forecast (On 29th Jan.)	120.0	125.0	8.2	8.2	5.6	71
FYE 3/'19 Results	123.8	117.3	7.6	7.6	5.2	62
	—	—	Margin: 6.5%	Margin: 6.5%	Margin: 4.4%	—

※ Rounded to the nearest 10 million yen

*¹ The year-end dividend of 40 yen will be resolved in May

*² Net Income attributable to parent company shareholders

Achievements in FYE 3/'20 (4Q)

Business activities

- * Promotion of corporate venture capital

Acquired shares by third-party allocation of shares of Plant form Inc.* and Ashita-Team Co., Ltd.*(March)
[*Refer to p.33 for an overview of both companies]

- * Acquired all shares of Wigen Companies, Inc. of US (April 2020)

CSR/environmental conservation, communication activities

- * Signed a water source reforestation and conservation agreement with Sendai City (January)
- * Signed naming rights contract for Nagoya City Sewerage Science Museum (January)
- * Exhibited at TBS Radio "RADIO EXPO - TBS Radio Expo 2020 -" (Yokohama) (February)
- * Our company president Yasushi Nakamura's book "WOODAP – Prescription for the future of water and sewerage" was released (March)

* Please see our website (News of 2019) for the achievements for FYE 3/'20 (annual).
<https://www.metawater.co.jp/eng/news/>

Consolidated statement of income (YoY change)

(Billion yen)

	FYE 3/'19	FYE 3/'20	change
Net Sales	117.3	128.7	+11.4
Operating Profit	7.6	8.2	+0.6
Operating Profit Margin	6.5%	6.4%	-0.1%
Ordinary Income	7.6	8.1	+0.5
Net Income attributable to parent company shareholders	5.2	5.7	+0.5

Change in net sales

Domestic EPC, Overseas, O&M, and PPP perform favorably

PE: +6.8

SS: +4.5

Change in operating profit

From sales increase: +2.3

From low gross profit projects: -0.8

From M&A costs etc.: -0.6

From strategic development investments etc.: -0.3

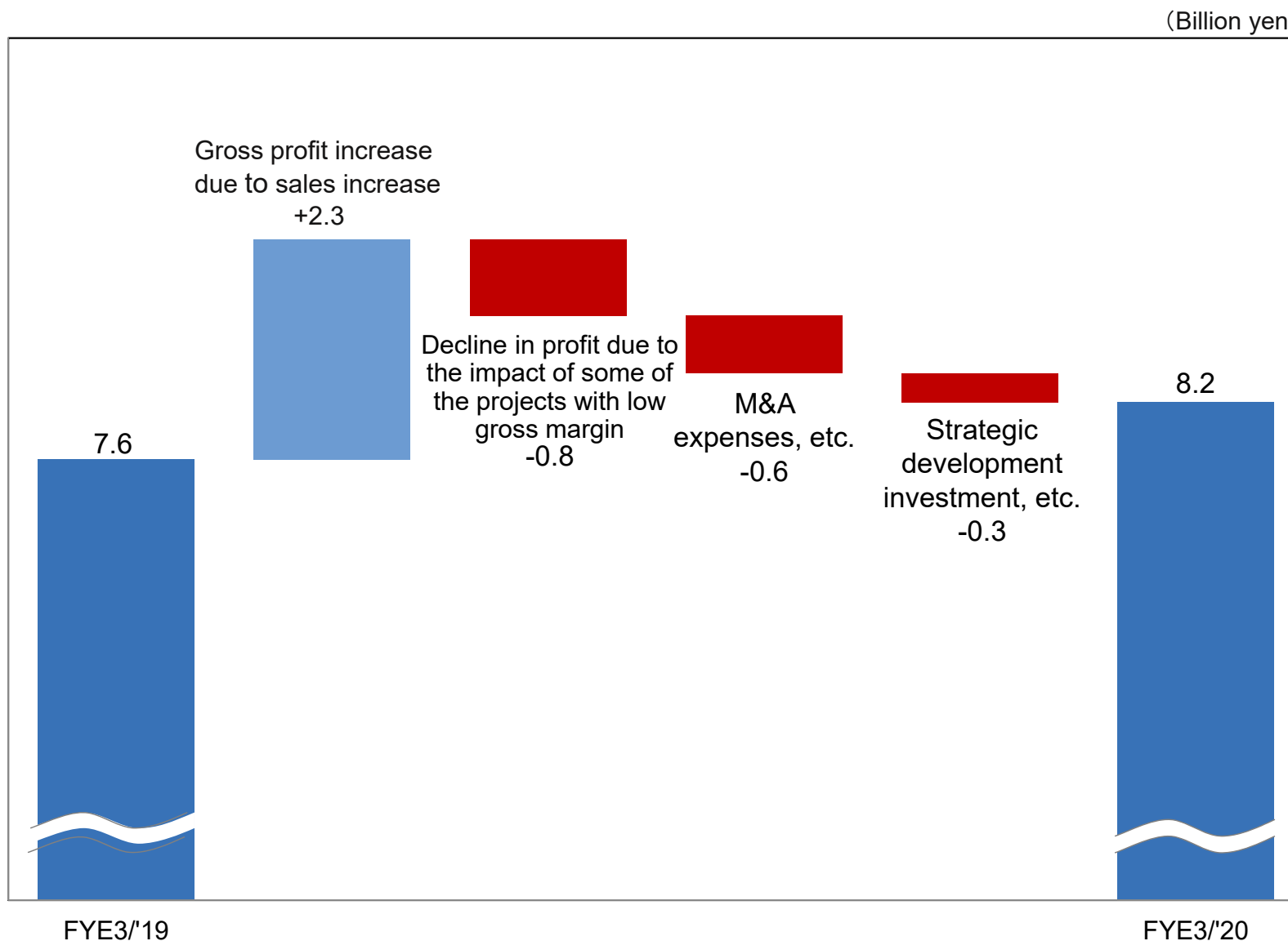
Change in profit/loss in non-operating profit

Impact of exchange rate -0.1

※ Rounded to the nearest 10 million yen

Operating profit growth factors and contraction factors (YoY)

In FYE 3/'20, we achieved the previous forecast by covering the effects of some low gross profit projects, M&A expenses, strategic development investment, etc. with increased sales.

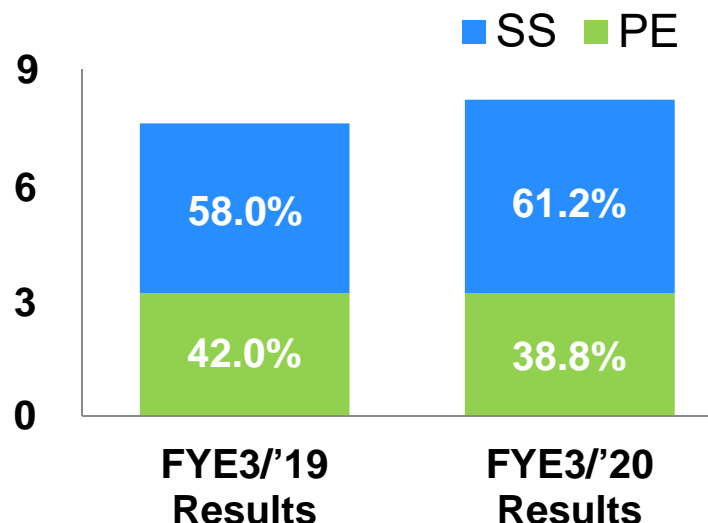
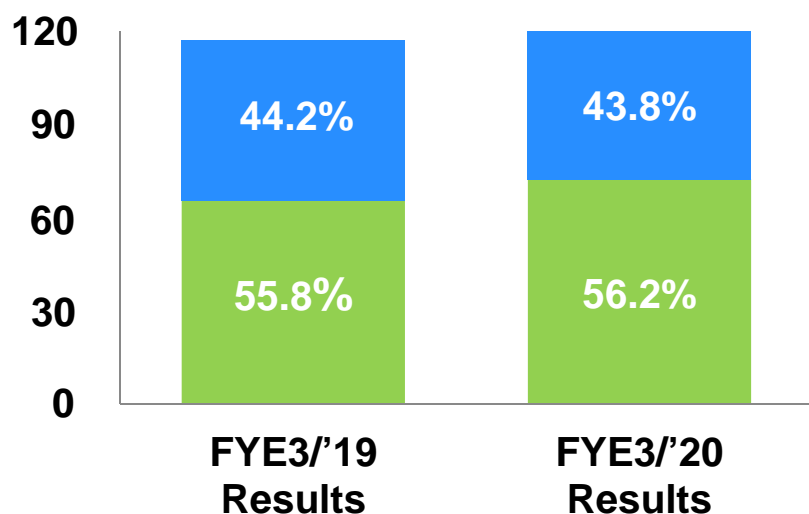


Overview by segment (YoY change)

(Billion yen)

	Net Sales		
	FYE 3/'19	FYE 3/'20	change
PE	65.5	72.4	+6.8
SS	51.8	56.4	+4.5
合計	117.3	128.7	+11.4

	Operating Profit (Operating Profit Margin)		
	FYE 3/'19	FYE 3/'20	change
PE	3.2 ^(4.9%)	3.2 ^(4.4%)	-0.0
SS	4.4 ^(8.5%)	5.0 ^(8.9%)	+0.6
合計	7.6 ^(6.5%)	8.2 ^(6.4%)	+0.6



	Overview
PE	<p>Domestic EPC business: Net sales performed well, but operating profit remained at the same level as the previous fiscal year due to the difference in the project structure.</p> <p>Overseas business: Both net sales and operating profit performed at the same level as the previous fiscal year.</p>
SS	<p>PPP business: Both net sales and operating profit performed well.</p> <p>O&M business: Both net sales and operating profit performed well.</p>

Consolidated Balance Sheets

(Billion yen)

	End of FYE 3/'19	End of FYE 3/'20	change
Cash and deposits	28.6	13.6	-14.9
Notes and accounts receivable-trade	76.3	78.1	+1.8
Inventories	8.6	8.1	-0.5
Others	2.1	2.1	+0.1
Total current assets	115.5	101.9	-13.6
Tangible fixed assets	3.2	3.2	-0.0
Intangible fixed assets	6.1	6.0	-0.1
Deferred Tax assets	3.3	2.8	-0.5
Others	4.6	5.5	+1.0
Total fixed assets	17.1	17.5	+0.4
Total assets	132.6	119.5	-13.2

	End of FYE 3/'19	End of FYE 3/'20	Change
Accounts payable-trade	30.3	35.5	+5.2
Short-term loans payable	^{*1} (0.8) 1.2	(0.9) 1.1	-0.1
Advance received	16.1	9.0	-7.1
Others	8.7	8.7	-0.1
Total current liabilities	56.3	54.3	-2.0
Long-term loans payable	^{*2} (10.7) 12.6	(9.8) 11.4	-1.2
Others	4.7	4.2	-0.6
Total fixed liabilities	17.3	15.5	-1.7
Total liabilities	73.6	69.9	-3.7
Total net assets	59.0	^{*3} 49.6	-9.4
Total liabilities/ net assets	132.6	119.5	-13.2

*1 *2 : The figures in parentheses are the amounts of project finance loan for PFI, etc.

*3 : Include Acquisition of Treasury Stock -14.3billion yen

Consolidated Cash Flows

(Billion yen)

	FYE 3/'19	FYE 3/'20	change
Cash and Cash equivalents at the end of previous FY	25.0	27.8	+2.8
Operating cash flow	6.2	3.5	-2.7
Investing cash flow	(0.8)	(1.4)	-0.6
Free cash flow	5.4	2.1	-3.3
Financing cash flow	(2.6)	(17.0)	-14.4
Effect of exchange rate changes on cash and cash equivalents	0.0	0.0	0.0
Cash and Cash equivalents at the end of current FY	27.8	12.9	-14.9

Forecast of FYE 3/'21 (Consolidated)

* Orders received / Net sales / Profit

Toward realizing our long-term vision in the fiscal year ending March 2021, the final year of the Midterm Business Plan 2020, we aim to achieve the initial plan for orders received, net sales, and profits.

* Dividend

Annual dividend planned to be increased to 80 yen (40 yen at the end of 2Q + 40 yen at FYE).

* At this point, the impact of the spread of the new coronavirus infection on our business results is not taken into consideration. We will disclose the information in a timely manner, when impacts on our business become evident.

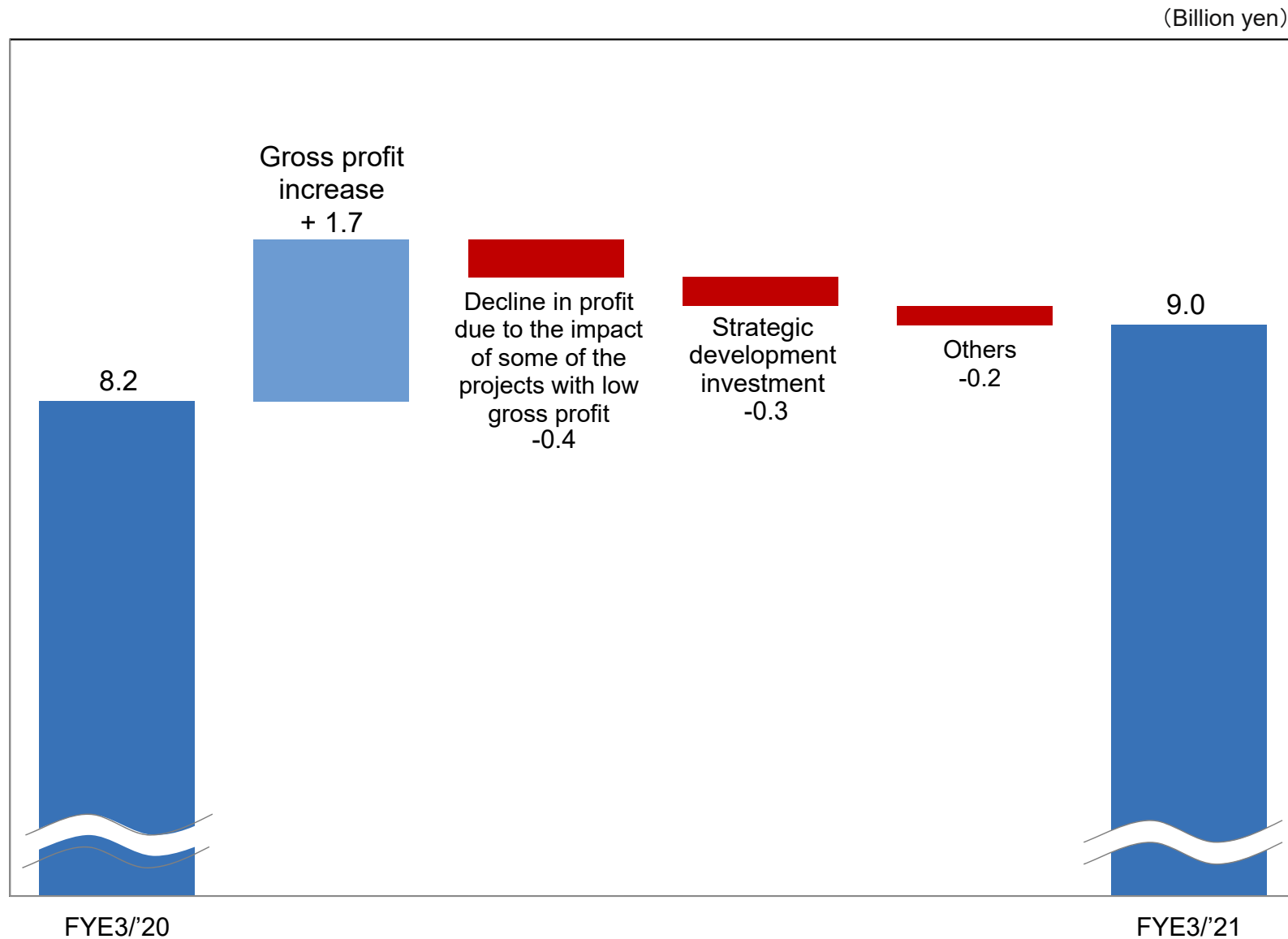
(Billion Yen)

	Orders Received	Net Sales	Operating Profit	Ordinary Income	Net Income*	Dividend (yen)
FYE3/'21 Forecast	140.0 YoY: +15.0 +12.0%	130.0 YoY: +1.3 +1.0%	9.0 YoY: +0.8 +9.4%	9.0 YoY: +0.9 +10.7%	6.2 YoY: +0.5 +9.2%	80
	—	—	Margin: 6.9%	Margin: 6.9%	Margin: 4.8%	—
FYE3/'20 Results	125.0	128.7	8.2	8.1	5.7	71
	—	—	Margin: 6.4%	Margin: 6.3%	Margin: 4.4%	—

* Net income attributable to owners of parent company

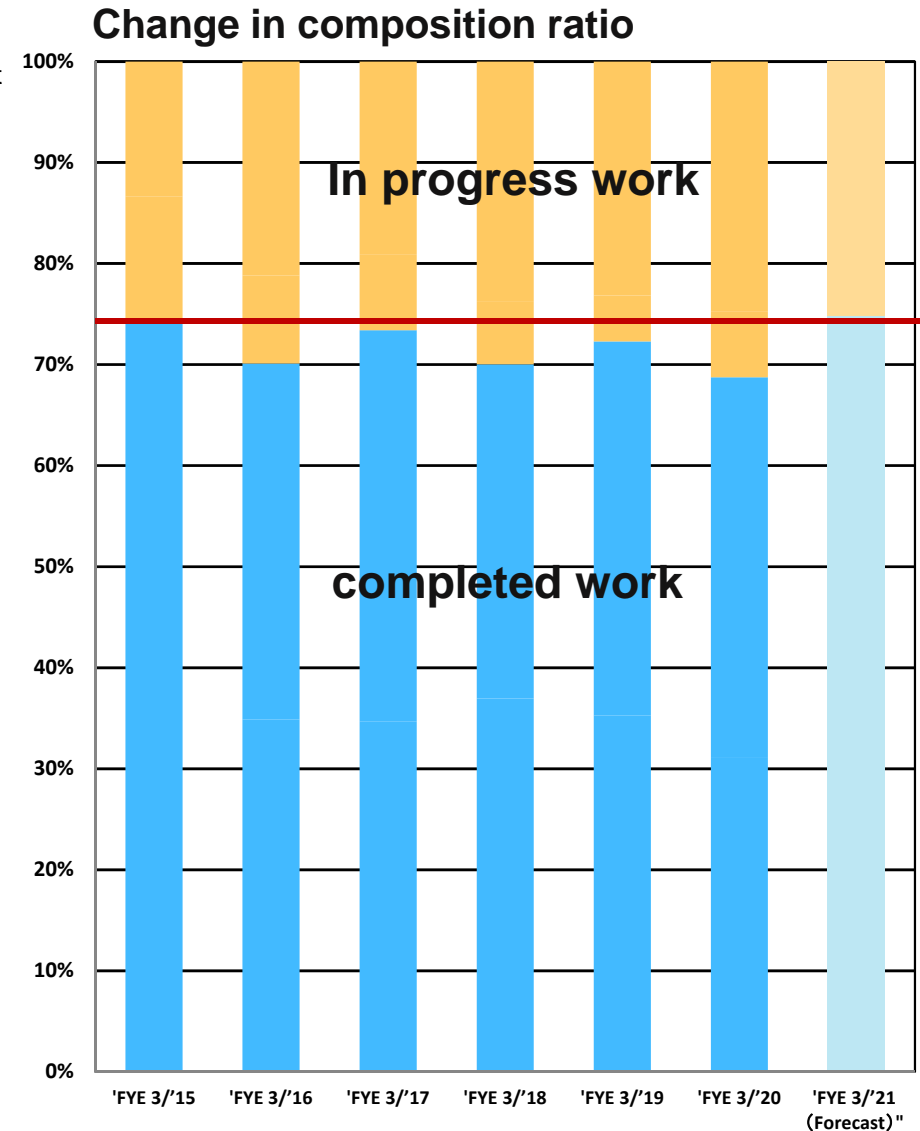
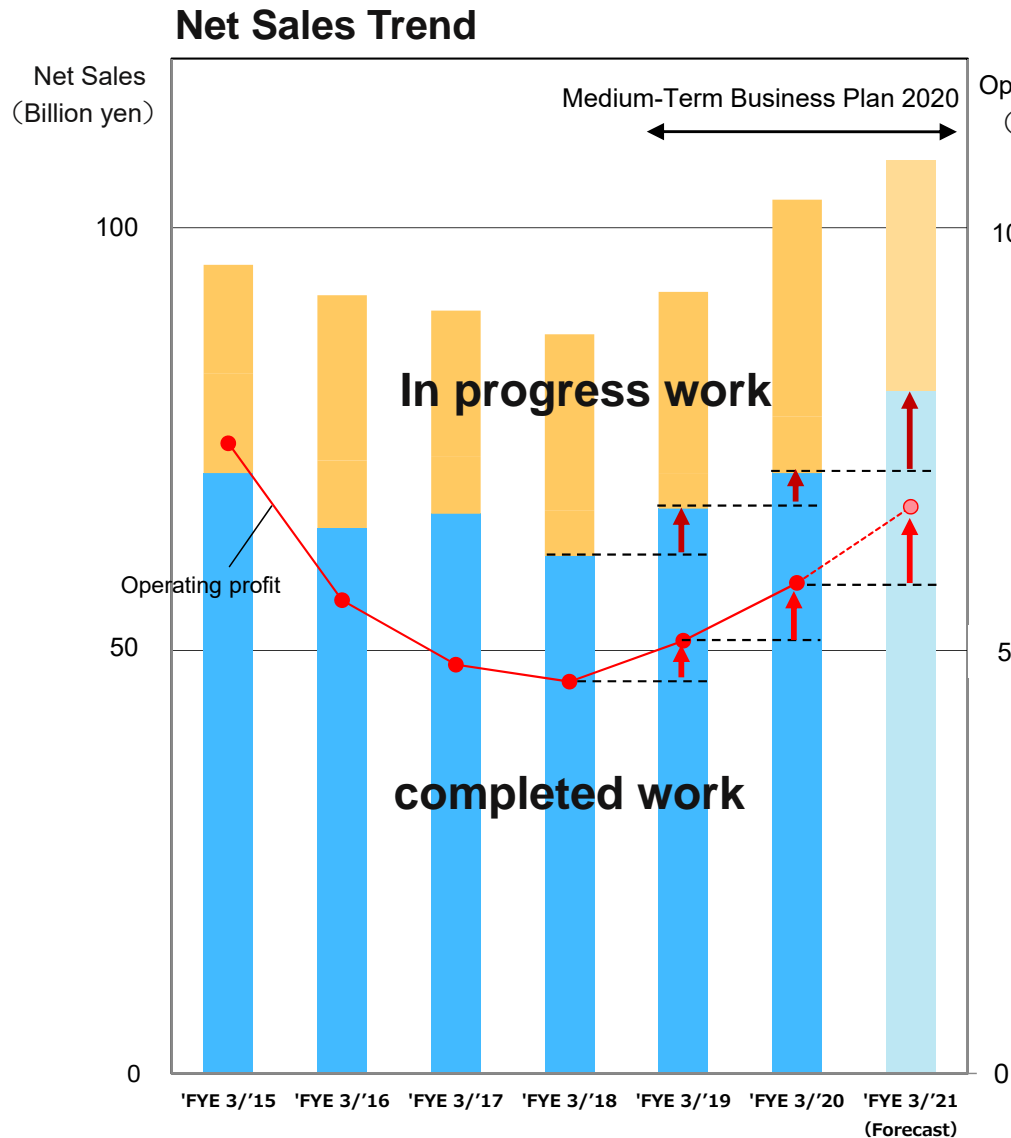
Operating profit growth factors and contraction factors (vs. FYE 3/'20 actuals)

For the fiscal year ending March 2021, we aim to achieve the "Medium-term Business Plan 2020" by incorporating sales increase and improvements on gross profit of low gross profit projects.



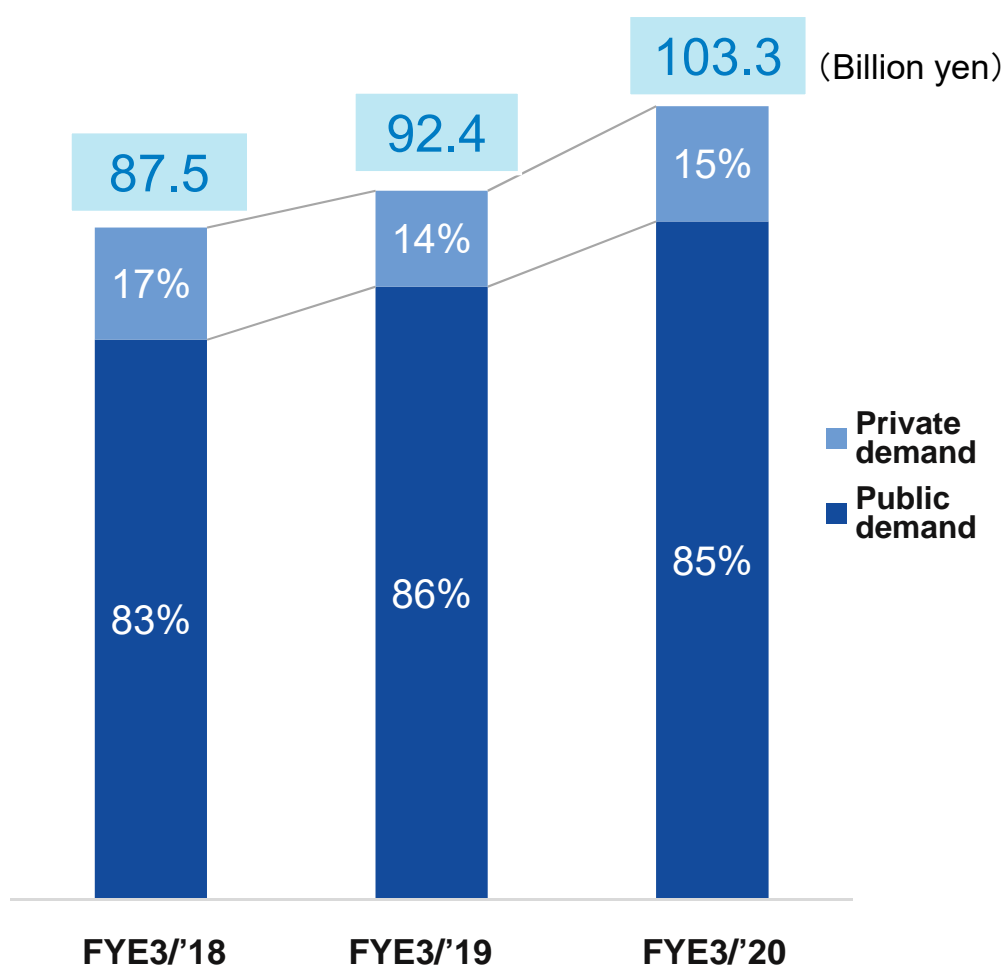
Percentage of completed projects in sales (non-consolidated)

Net sales of highly profitable construction completed projects increased from the lowest point of FYE 3/'18, and the composition ratio of completed projects is expected to recover to the level of FYE 3/'15.

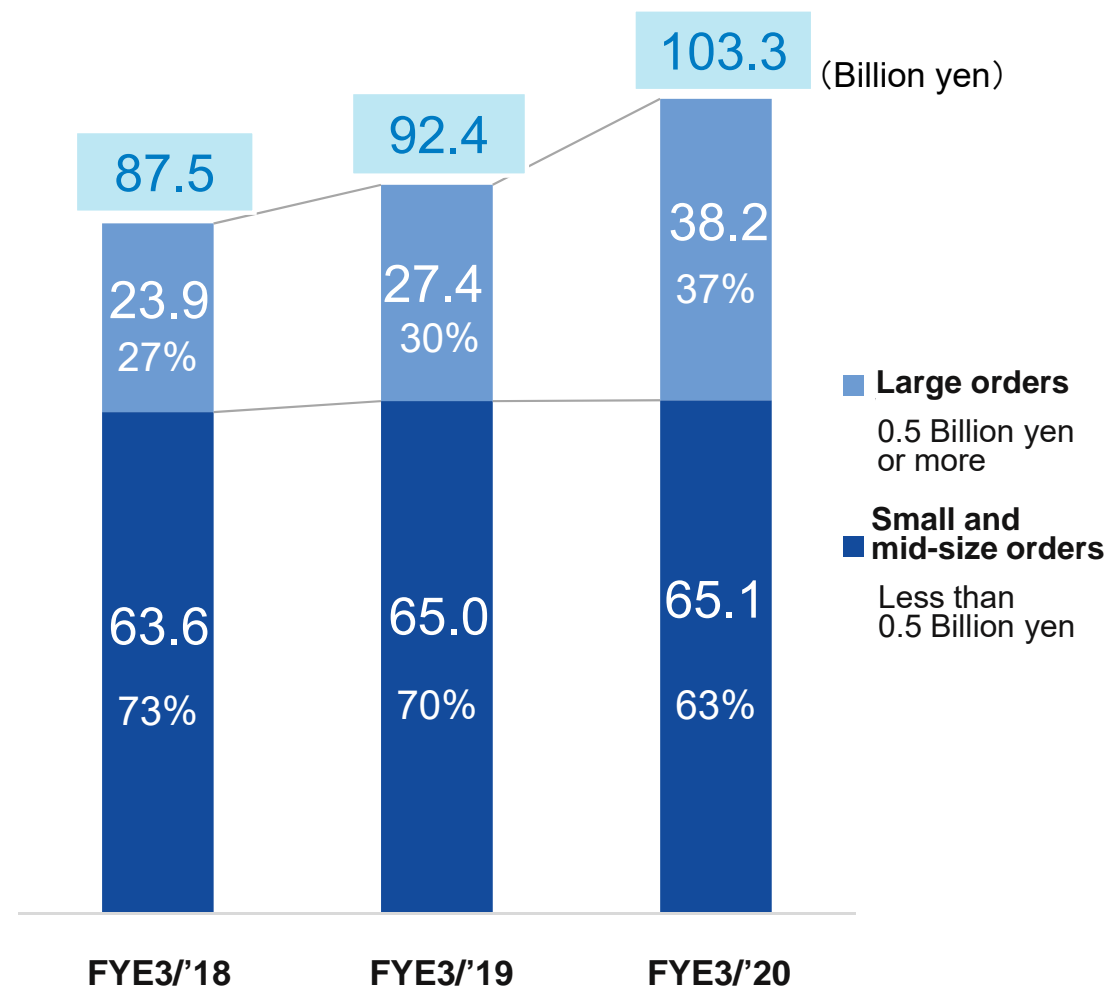


Sales ratio by customer / order amount (non-consolidated)

1. By customer* (public / private)



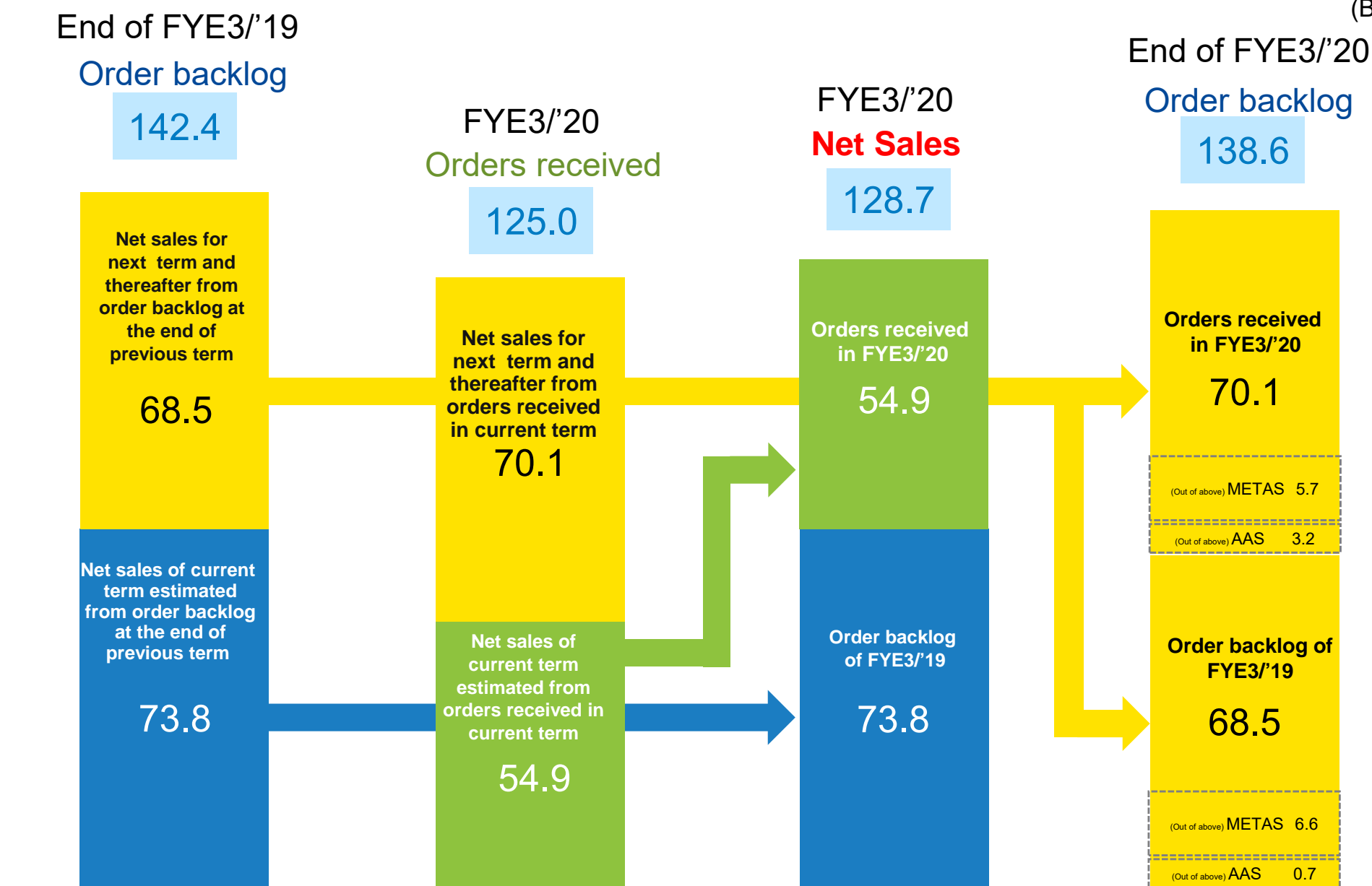
2. By order amount



*By contracted customer

Sales composition for FYE3/'20 (consolidated)

(Billion yen)



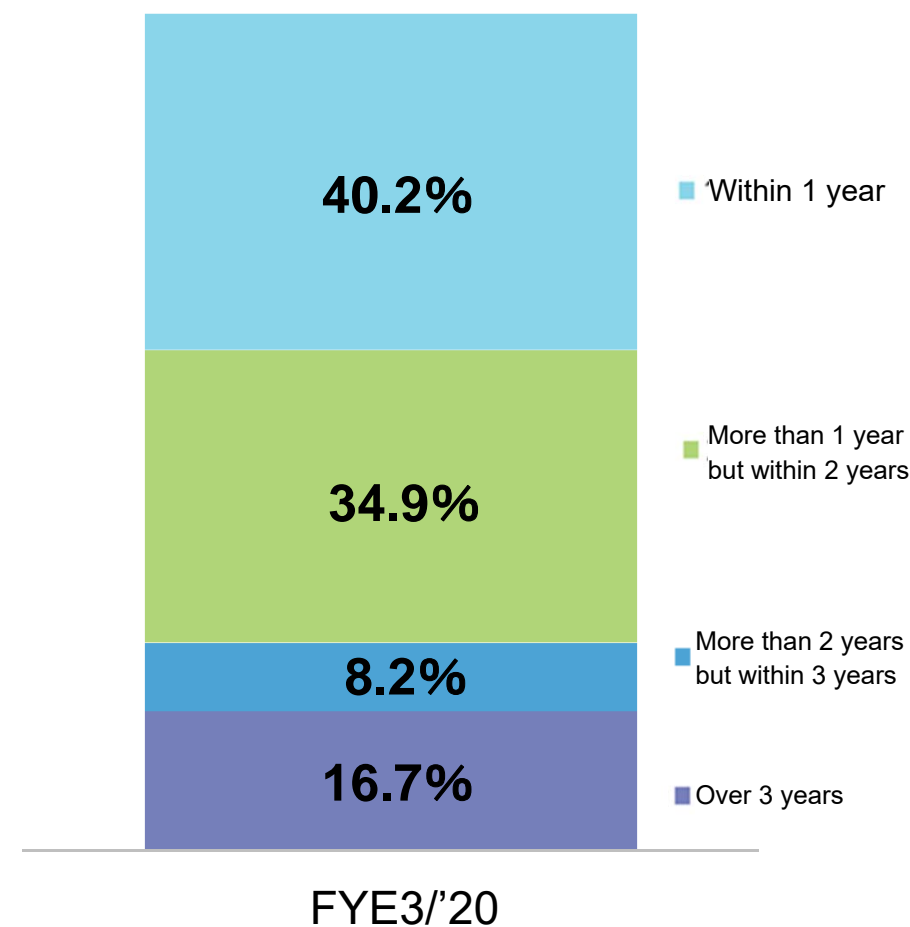
* METAS: METAWATER SERVICE Co., Ltd.
AAS: Aqua-Aerobic Systems, Inc.

Copyright © METAWATER CO., LTD. All Rights Reserved.

Order backlog by contract period (consolidated)

(Billion yen)

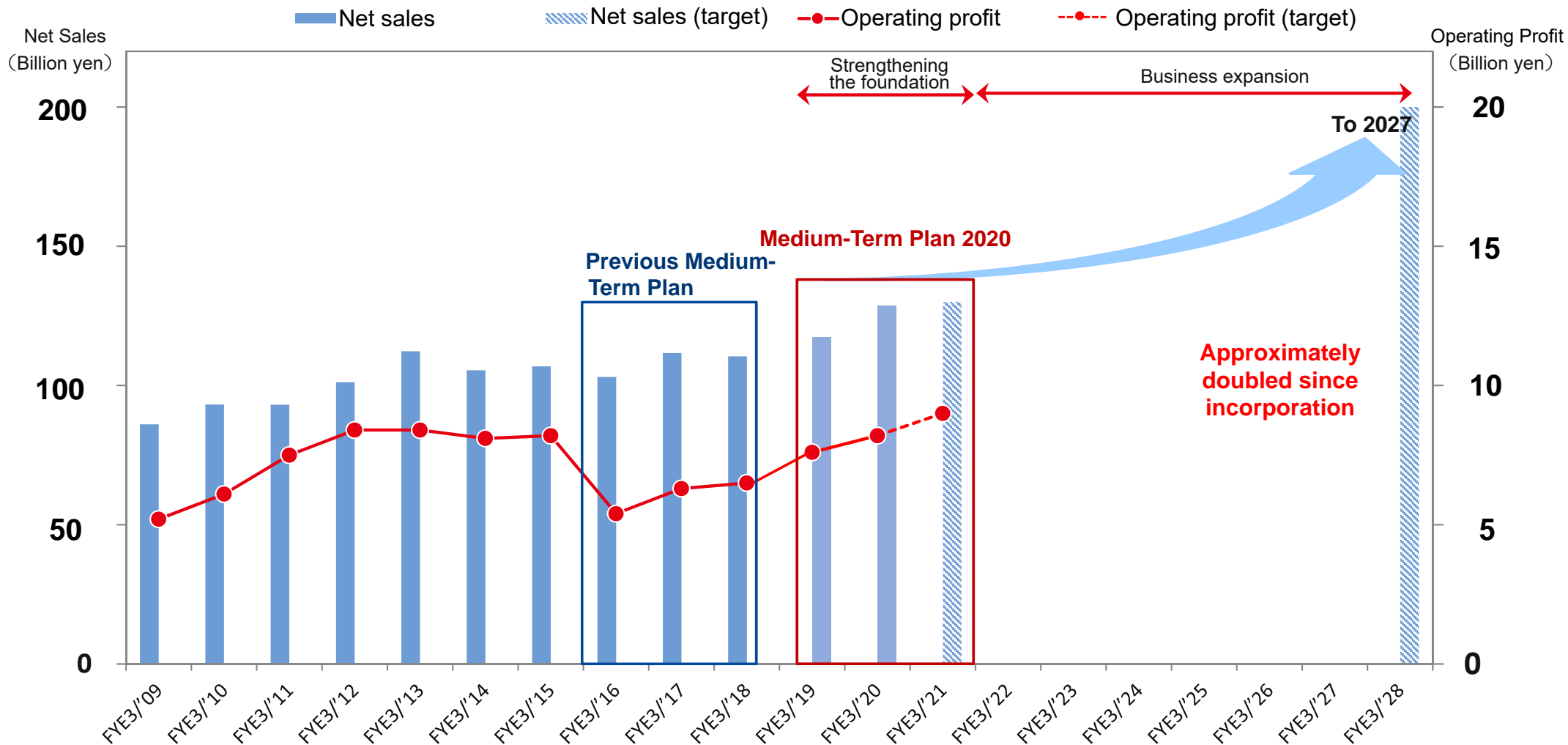
Construction period	At the end of FYE 3/'20
Within 1 year	55.7
More than 1 year but within 2 years	48.4
More than 2 years but within 3 years	11.4
Over 3 years	23.1
Total	138.6



- I Outline of Financial Results for the Fiscal Year Ended March 2020／Full-Year Forecast of Financial Results and Dividend for Fiscal Year Ending March 2021
- II Progress of Medium-Term Business Plan 2020 (FY2019-2021) and future policy**

Toward realization of long-term vision

Achieve Midterm Business Plan 2020 and work all-out on realizing the long-term vision.



* The figures show non-consolidated net sales and operating income until FYE3/'11, and consolidated net sales and operating income from FYE3/'12.

Promotion of operational reform

1st stage

Completed in FY2019

Operational efficiency **10%** up

Institutional reform

- 1) Development of remote work environment
 - ① Develop ICT environment
 - ② Develop satellite office
 - ③ Recommend work from home
- 2) Expand operation of flextime without core time
- 3) Introducing a four-day workweek
- 4) Shortening of regular working hours
- 5) ABW* implementation (West Japan, May)

2nd stage

FY2020 and onward

Operational efficiency **+20%** up
30% up in total with 1st stage

Operational flow reform

- 1) Operation review (Apply WOODAP)
- 2) Promotion of outsourcing
- 3) Organize a specialized organization that performs only common tasks
- 4) More transparent performance evaluation
Ashita-Team Co., Ltd.
"Zettai! evaluation®"
"Ashita's cloud™ HR"
- 5) Preparation for the DX era
Use the 30% of saved time for DX preparation

3rd stage

Deployment to PPP business

- 1) Analysis of operation management work
- 2) Advancement of work
Productivity improvement +
quality improvement + safety assurance

* ABW: Activity-based working

Achievements in FYE 3/'20 -- Work-style reform

Our efforts for work-style reform

Measure	Overview	Time of introduction
Satellite space	It is already installed at the headquarters, Hino, Nagoya, Osaka, Tachikawa, Sendai, Kobe, Nakatsugawa, and Arao. To be expanded in the future.	Starting from November 2017
Telecommuting system	Tools have been supplied to 70% of employees. Aim to supply 100% early.	June 2019
Four-day workweek	Trial period ends and full-scale operation begins	June 2019
Job return system	A system for rehiring employees who have left the job due to childcare, nursing care, spouse relocation, or career advancement.	April 2018

Introduce from FYE3/'21 and onward

Reduction of prescribed working hours	Reduce working hours from 7 hours 45 minutes to 7 hours 15 minutes, by 11 hours a month and 132 hours a year (5.5 days).	April 2020
Review of leave accumulation	Increase the maximum number of leave accumulation days from 35 days to 100 days to make it easier to balance work with childcare and nursing care.	June 2020
Introduction of "Super On-site Agent System"	A system that recognizes outstanding agents on-site and treats them in the same manner as our general manager class.	June 2020
Review of the system for treatment of ages 60+	A system that allows skilled personnel to play active roles up to the age of 75 by maintaining the treatment even after the age of 60.	June 2021

* Our work-style reform initiatives (four-day workweek system, satellite offices) were introduced on the Tokyo Labor Bureau website and Ministry of Health, Labour and Welfare website (December 2019)

* Acquired "Eruboshi," a certification system given by the Minister of Health, Labour and Welfare to companies that are good at promoting the active participation of women (March 2020)



“WOODAP”– Sustaining water and environmental infrastructure with PDCA and OODA

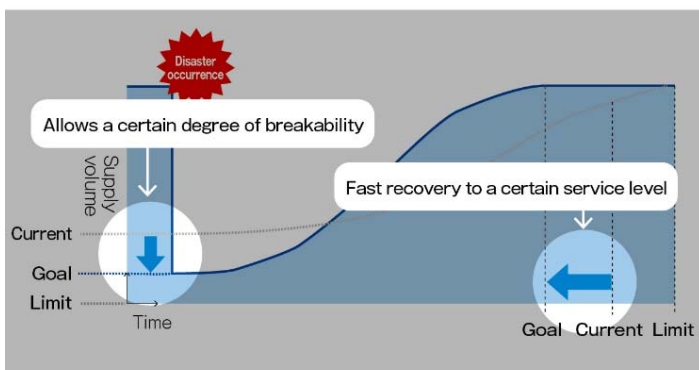
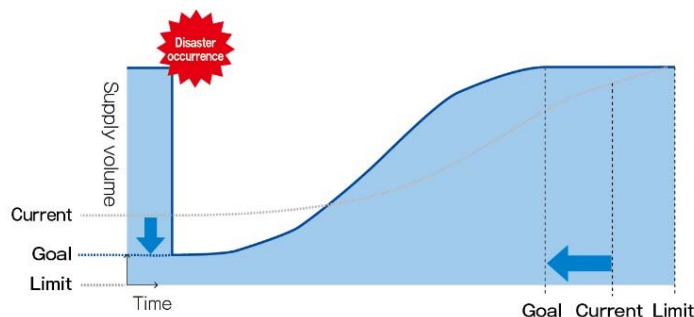
"WOODAP": Our original method of design / construction and operation / maintenance centering on early recovery in the event of a disaster.

In WOODAP, a clear goal is called “timeline”, and it is the figure that OODA aims to be, which is sided with wisdom and preparation.

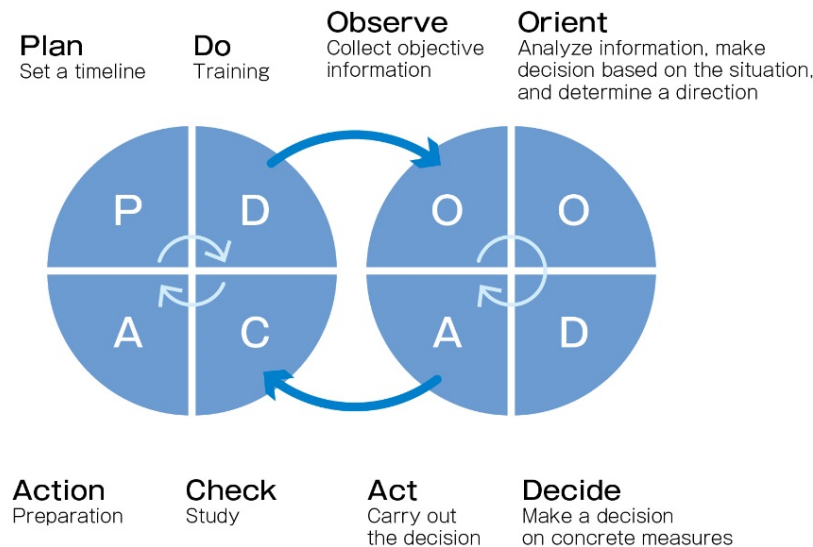
Set clear goals, share wisdom on how to achieve those goals, and prepare for the site to make accurate decisions in the event of a disaster.

In other words, WOODAP is to connect the PDCA cycle and the OODA loop.

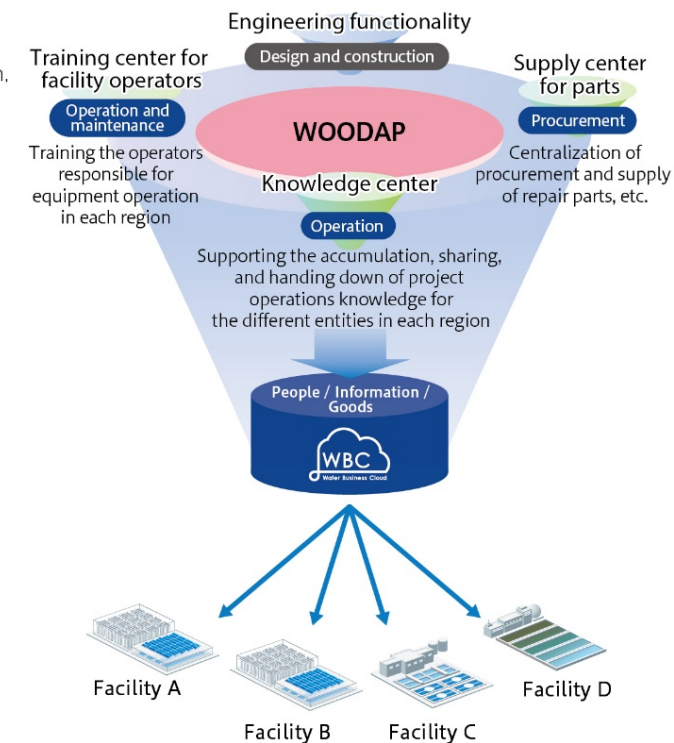
□ Timeline control



□ Connect PDCA cycle and OODA loop



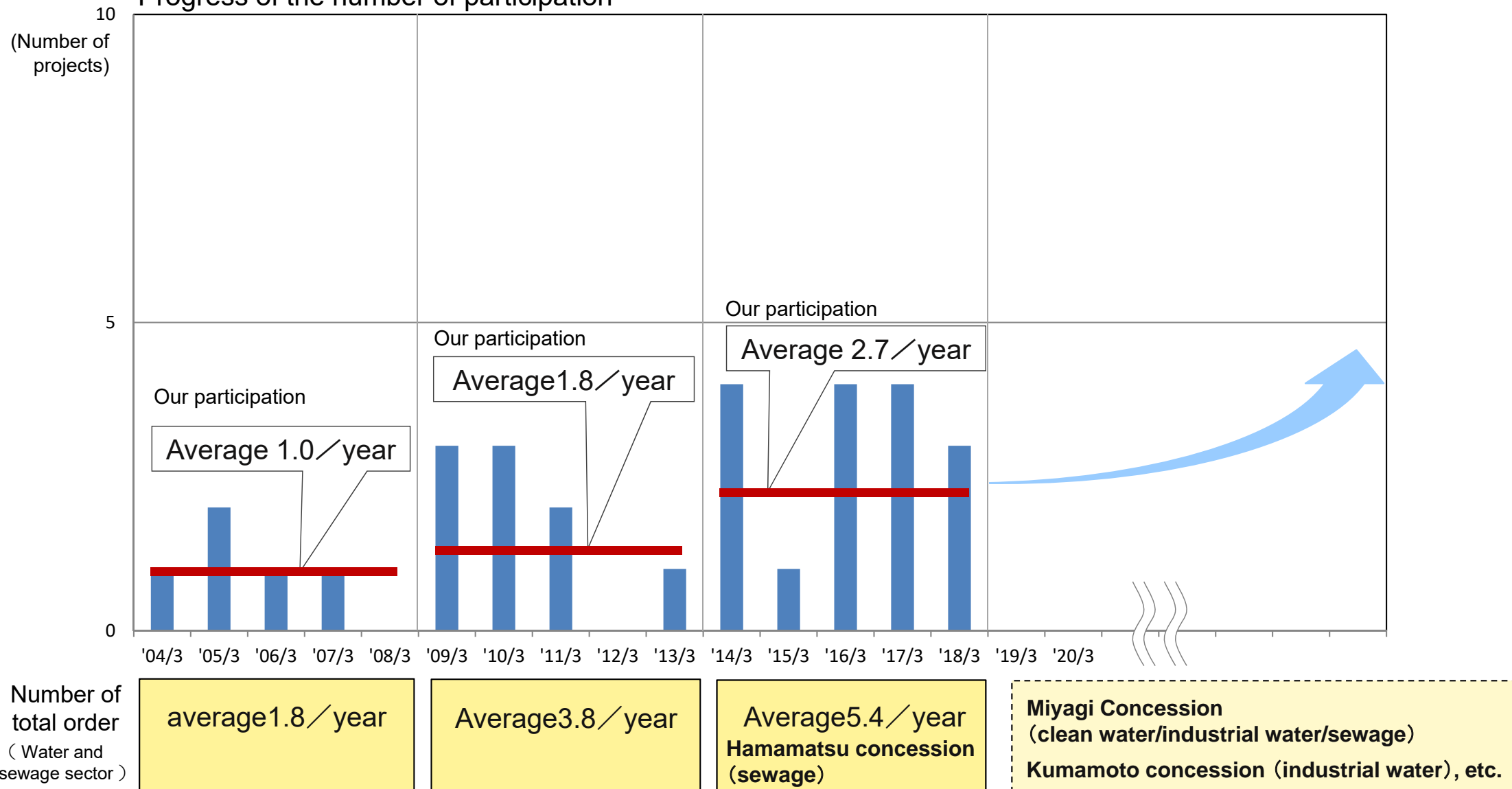
□ Scale-of-economy management that responds to “unification + inclusion”



Growth Field – PPP Business

Signs of PPP demand increase due to concession progress in Miyagi and Kumamoto.

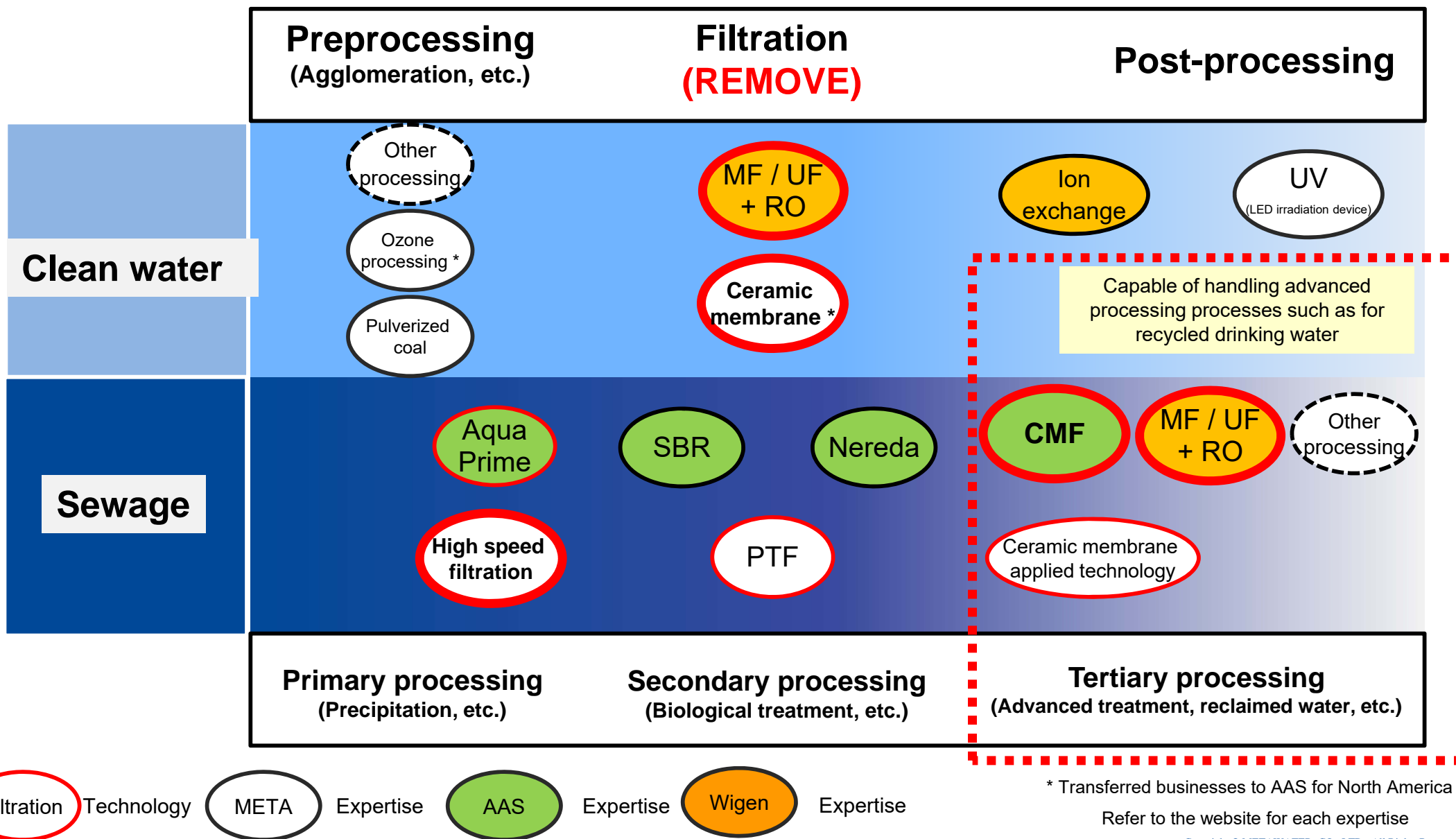
Progress of the number of participation



Number of total order
(Water and sewage sector)

Growth Field - Overseas Business (1)

Supporting advanced treatment processes for reclaimed water, etc., centered on “filtration technology” that the Group has strengths in.



Growth Field – Overseas Business (2)

North America: **Secure growth** based on **AAS** business (CMF, Nereda, etc.).
: **Building a foundation for the recycled drinking water** through **Wigen**.

Europe: Promote expansion of applications of original technologies (ceramic membrane, CMF) as a measure to strengthened environmental regulations.

Asia etc.: Continue to promote initiatives tailored to local needs, such as utilizing ODA.



MECANA: Mecana Umwelttechnik GmbH (A subsidiary of AAS)
FUCHS: FUCHS Enprotec GmbH (A subsidiary of AAS)
RWB: Rood Wit Blauw Holding B.V.(Established capital and business alliance)
PWNT: PWNT B.V.(Strategic business partner)

Strengthen core businesses (1)

Setting 2017 B-DASH* project as guideline

Demonstration study on technology for improving the treatment capacity of the final sedimentation basin

(Implemented by: METAWATER / Japan Sewage Works Agency / Matsumoto City Joint Research Facility)

■ Background

In recent years, technology to expand existing treatment facilities with simple construction work for temporary increase in inflow water due to consolidation of sewage plants due to population decline and facility deterioration is required.

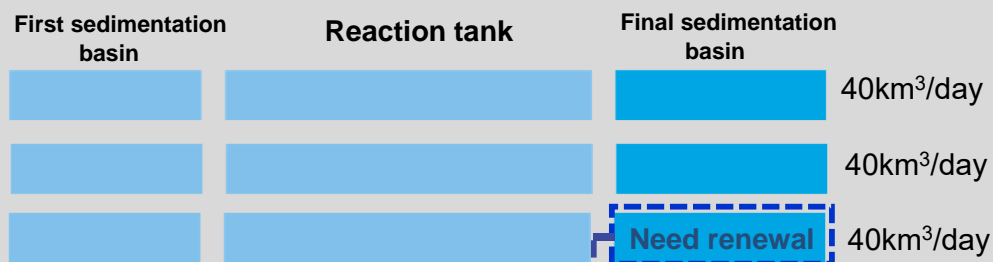
Ex.) Renewal of final sedimentation basin at treatment plant A due to facility deterioration

<Conventional> We need to add one line of final sedimentation basin. (Expensive civil engineering work)

<Innovative technology> The total treated water volume can be maintained without adding new final sedimentation basin.



120km³/day at water treatment facility with 3 lines



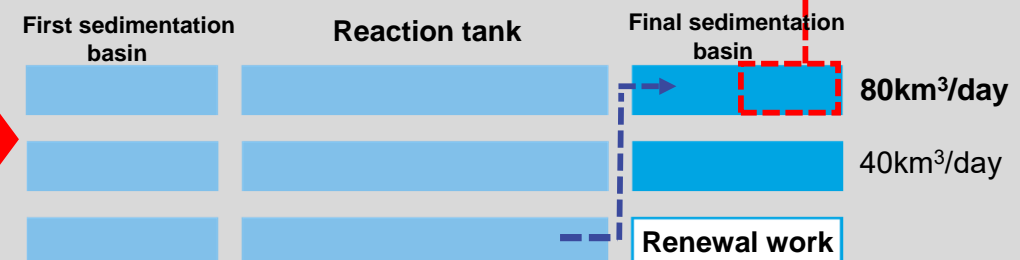
In order to renew final sedimentation basin, it was necessary to build another new one to secure processing capacity.

Newly established final sedimentation basin

Reduce costs

Without adding new final sedimentation basin

The amount of treated water in the final sedimentation basin can be doubled



No need for new construction of final sedimentation basin

Newly established final sedimentation basin

Strengthen core businesses (2)

Next-generation energy-saving incineration system: won orders for flow turbines

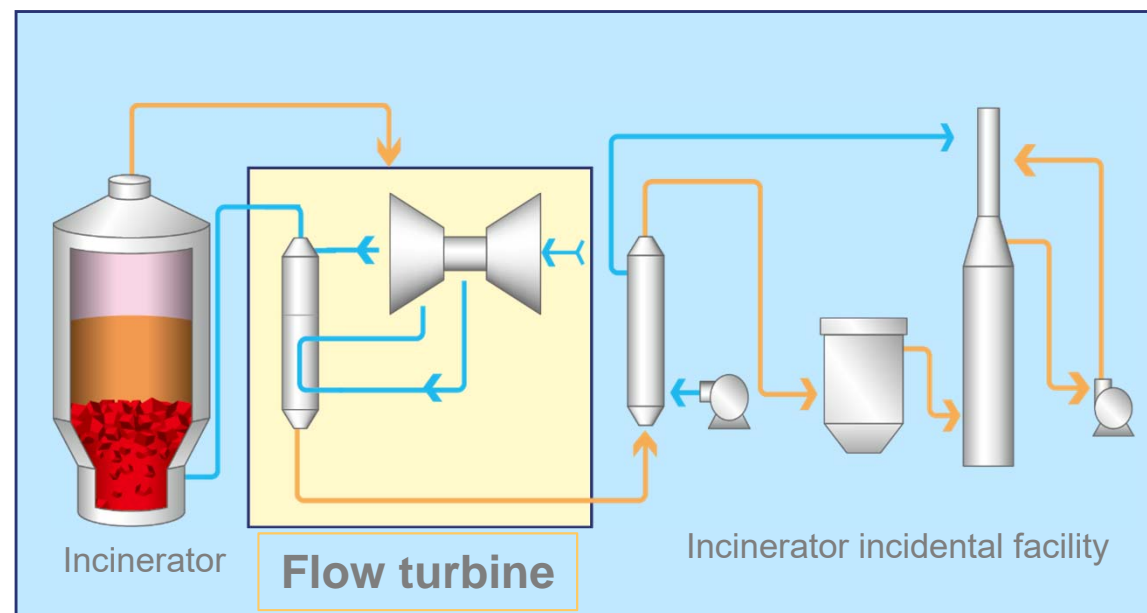
■ Features

Compared to conventional furnace: 40% reduction in power consumption

Achieved a significant reduction in power consumption by eliminating the need for the largest flow blower in the incinerator

Installable in existing sludge incineration system

Installable in conventional equipment, and the above power saving performance can be achieved by improving the existing furnace.



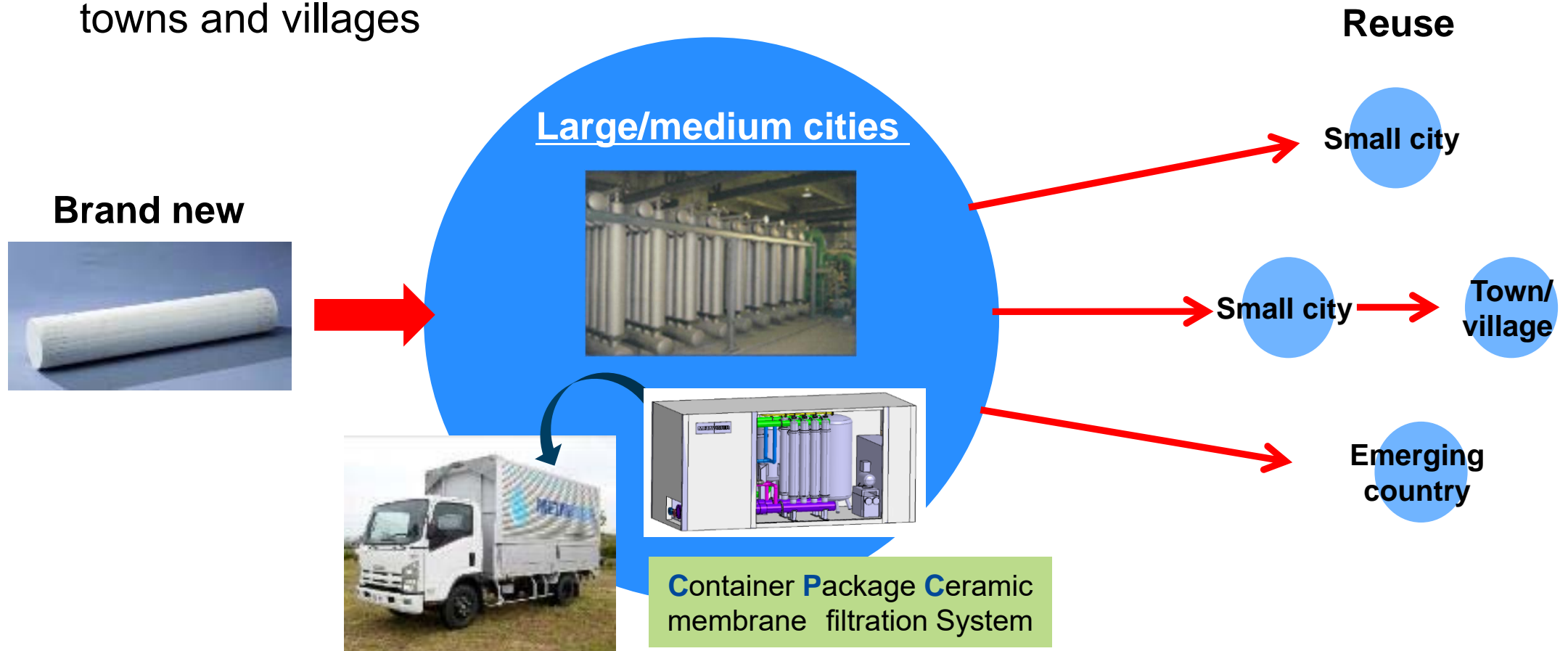
Exhaust heat flow →
Air flow →

■ Orders received

No.	Place	Facility size	Order amount	Order time
1	Aichi Prefecture: Kinuura Western Purification Center	60t/day	4.5 billion yen	March 2019
2	Tokyo: Kitatama No. 2 Water Reclamation Center	70t/day	3.25 billion yen	July 2019

Strengthen core businesses (3)

Ceramic membranes used in big cities going to small cities, towns and villages



■ Features of CPC

- Possible to reuse ceramic membranes leased for a certain number of years
- Simplified system, packaged in container size and sent to small cities, towns and villages

2019

- **Acquisition of Treasury Stock**

(From October 30, 2019 to November 27, 2019)

Purchased shares: 4.2 million shares (16.2% of issued shares)

Total acquisition price: 14.29 billion yen

- (Reference) Major shareholders after the Tender Offer
NGK Insulators, Ltd. 5.5 million shares, percentage of voting rights: 25.33%
Fuji Electric Co., Ltd. 5.3 million shares, percentage of voting rights: 24.40% Total: 49.73%

2020

- **Consider how to utilize treasury stock**

We would like to examine various possibilities such as

- (1) Stock cancellation
- (2) Stock compensation (for executives and employees)
- (3) Strategic use to improve corporate value

Disclosure Policy

1. Basic Policy

Based on its corporate philosophy, the METAWATER Group strives to become a corporate group that meets expectations of every stakeholder, garners trust from society and continuously contributes to society so as to achieve sustainable growth in society. In accordance with this viewpoint, the METAWATER Group discloses corporate information related to the Group to stakeholders and society in an equal, fair, timely and appropriate manner. It also promotes active communication with stakeholders to facilitate understanding of the METAWATER Group and ensure highly transparent and reliable business operations.

2. Basics of information disclosure

The METAWATER Group discloses corporate information whose disclosure is required by relevant laws such as the Companies Act, the Financial Instruments and Exchange Act, and rules set out by financial instruments exchanges in accordance with the applicable laws, regulations or rules. Even if the corporate information does not fall under such information, the Group proactively discloses information as much as possible when it is deemed to be useful for stakeholders or disclosure is deemed to be necessary for society.

3. Method of information disclosure

For corporate information whose disclosure is required by the above-mentioned laws, regulations and rules, the Group discloses information in a manner set out by the applicable laws, regulations or rules, and through the Company's website. Information that does not fall under such information is disclosed through the media, the Company's website or other appropriate means in consideration of its significance and urgent needs.

4. Communication after information is disclosed

The METAWATER Group actively communicates with stakeholders regarding disclosed information by answering questions in a conference, briefings meeting, interviews and inquiries. Opinions received from stakeholders through communication are shared within the Company's Group and treated as future reference.

5. Silent Period

In order to prevent the leaks of accounts closing information and ensure fairness, the Group sets a silent period that starts on the day after the closing date (including quarterly periods) through to the day of announcing financial statements. During this silent period, the Group does not answer any questions in a conference, briefings meeting, interviews and inquiries regarding the accounts closing and business prospects, except where information on a revision of business forecasts is disclosed.

6. Forward-looking statements

Of business forecasts, strategies and targets disclosed by the METAWATER Group, forward-looking statements are made based on information available to the Company's Group as of the date of disclosure and a certain grounds that are deemed to be reasonable. Actual performance may differ from forecasts as a result of various factors.

7. Establishment of Internal Structure

The METAWATER Group builds an internal structure and establishes internal rules so as to comply with this Disclosure Policy, disclose information in an appropriate manner, and communicate with stakeholders.



Contact regarding this document

CSR Promotion Office, Investor & Public Relations Department, METAWATER Co., Ltd.

E-mail: pr@metawater.co.jp

【Reference】

Research & Development／Capital Investment／Depreciation expenses



(Billion yen)

	FYE 3/'19	FYE 3/'20	Change
Research and Development expenses	1.9	2.4	+0.5
Capital Investment	0.7	0.8	+0.1
Depreciation expenses	1.3	1.1	-0.2

【Reference】

Promotion of corporate venture capital



Accelerate work-style reform

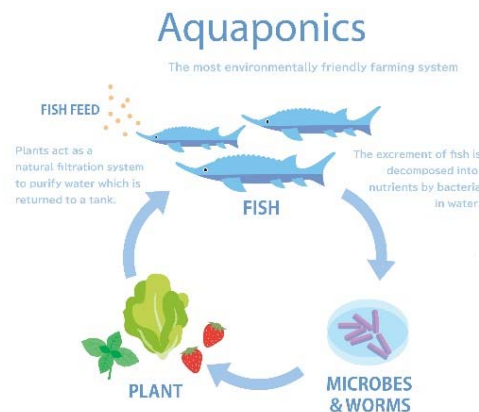
Company name	ASHITA-TEAM Co., Ltd.
Head Office	Ginza Six, 11th Floor, 6-10-1 Ginza, Chuo-ku, Tokyo
Foundation	September 25, 2008
Capital	545.10 million yen (including capital reserves)
Representative	Kyosuke Takahashi, Representative Director
Main Business Activities	<ul style="list-style-type: none"> • Consulting services related to HR • AI powered cloud-based performance evaluation services



New utilization of water and sewage facilities

Company name	Plant form Inc.
Head Office	1-1863 Kamimaejima, Nagaoka, Niigata
Foundation	July 24, 2018
Capital	92.50 million yen (including capital reserves)
Representative	Yuji Yamamoto, Representative Director
Main Business Activities	<ul style="list-style-type: none"> • Planning, design, construction, and operation of aquaponics • Cultivation of vegetables, farming of fish and seafood, and processing and sale • Design, development, and sale of control systems related to aquaponics • Education/training and temporary staffing related to aquaponics

Recirculation farming that nurtures fish and plants at the same time



[Reference]

Achievements in FYE3/'20 - Partnership (Overseas)

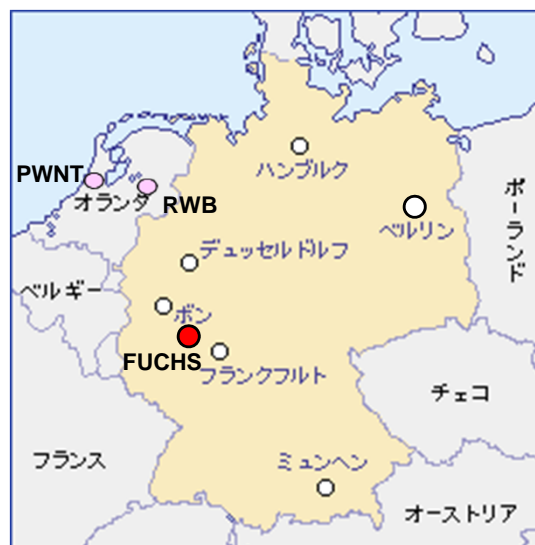


FUCHS

A Metawater Company

*** Made into a subsidiary company in May 2019**

Company name	FUCHS Enprotec GmbH
Location	Mayen, Rhineland-Palatinate, Germany
Founded	1974
Representative	Chairman: Peter G. Baumann (concurrently serving at AAS), President: Christian D. Henrich
Main business	Development/design/manufacturing of diffusers and mixing devices for wastewater treatment



[Features]

- Development/design/manufacturing of air diffusers/mixing devices
- Over 3,500 delivery records in 60 countries

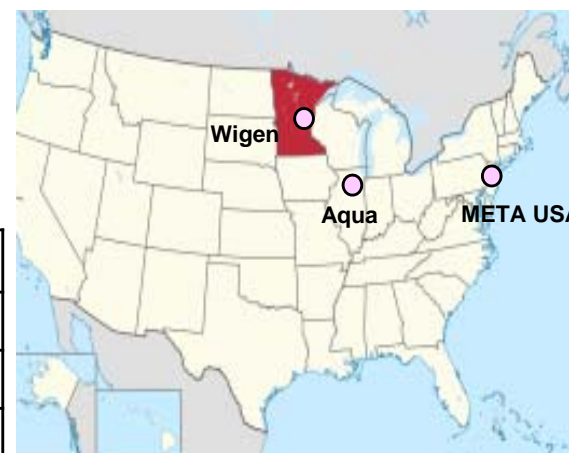


WATER TECHNOLOGIES

A Metawater Company

*** Made into a subsidiary company in April 2020**

Company name	Wigen Companies, Inc.
Location	Minnesota, USA (near Minneapolis)
Founded	1965
Representative	Director and chairman: Ken Akikawa, President and CEO: Jeff W. Wigen
Main business	Development/design/manufacturing of water treatment equipment such as membrane treatment and ion exchange



[Features]

- Development/design/manufacturing of water treatment equipment such as membrane treatment and ion exchange
- Proven track record in reclaimed drinking water



【Reference】

Number of construction orders/completion and operation/contract



Domestic

- * Construction orders received:

 - Over 1 billion yen: 10 (19 billion yen in total)

 - (13 orders in the previous fiscal year, 25.3 billion yen in total)

 - From 500 million yen to 1 billion yen: 26 (16.8 billion yen in total)

 - (19 orders in the previous fiscal year, 12.4 billion yen in total)

- * Construction completed: Order size over 1 billion yen: 16 (13 in the previous fiscal year)

- * New contract for operation/management: 6

- * Started operation/management: 1

Overseas

- * Orders received

 - Slovak Republic: Ceramic membrane element for water purification plant